Shade systems™

the coolest solutions under the sun®

September 5, 2023

School Board of Alachua County
District Office – Purchasing Department
620 East University Avenue
Gainesville, FL 32601

RE: IFB # 24-13, Sun shade Structures and Misc. Accessories (catalog discount) - 3:00 P.M.
September 6, 2023

Dear Sir or Madam:

Enclosed you will find our bid submittal pursuant to the above-referenced request for Bid Proposals. Also enclosed is a stamped, self-addressed envelope for your use in returning a copy of the bid tabulation.

Please note the important benefits provided by Shade Systems products:

- **Turn-N-Slide™** easy canopy removal system at each and every rafter corner. (see page 5 of enclosed product catalog and the enclosed information sheet) - makes it easy to remove **AND** re-attach canopy in the event of hurricanes. Covered by a 10 year warranty,
- **20 year** post and frame warranty – Non Pro-Rated
- **10 year** fabric and stitching thread warranty – Non Pro-Rated
- Vinyl covered stainless steel cables, covered by a 10 year warranty.
- Shade Systems is the only manufacturer whose time-tested Turn-N-Slide easy fastening system has been in continuous use for over 20 years and has been through countless hurricanes.
- Shade Systems has the largest and best equipped shade structure manufacturing plant located right in Florida at over 100,000 s.f. where all processes are performed under one roof.

Thank you for the opportunity to bid your shade requirements. We look forward to being of further service to you.

Sincerely,

Jeremy Purkis
Architectural Specialist
Encl.

CELEBRATING 20 YEARS OF EXCELLENCE 2003-2023

4150 Southwest 19th Street • Ocala, FL 34474
Tel: 352-237-0135 • Fax: 352-237-2256 • Toll Free: 1-800-609-6066 • www.shadesystemsinc.com

SCHOOL BOARD OF ALACHUA COUNTY, FLORIDA **SUBMIT BID TO:** *See Bid mailing instructions on page 2*	**INVITATION FOR BID** **Bidder Acknowledgement and Acceptance Form**
BID TITLE: SUN SHADE STRUCTURES AND MISC. ACCESSORIES (CATALOG DISCOUNT)	**BID NO.** 24-13
DELIVERY F.O.B. DESTINATION: All Designated Schools and Centers	**ISSUE DATE:** August 25, 2023 **PURCHASING DEPARTMENT PHONE/FAX #** (352) 955-7582 / (844) 269-9018
BID DUE DATE AND TIME: September 6, 2023 @ 3:00 PM EST	**BID OPENING: Purchasing Department**

A pre-bid meeting is scheduled for **N/A.** This is a **N/A meeting**.

The undersigned ("Bidder") hereby submits the following offer and attests that it understands, agrees to, and will abide by all terms, conditions, specifications, and instructions contained in the Invitation For Bid ("IFB"), inclusive of the contents of any Addenda hereto. Bidder agrees to be bound by a contract, the form of which will be provided by the School Board of Alachua County, to provide the materials and/or services described in this IFB. Further, Bidder attests that it has not divulged, discussed, or compared this offer with any other Bidder and has not colluded with any other Bidder in the preparation of this offer in order to gain an unfair advantage in the award of the pending contract. Finally, Bidder acknowledges that all information contained herein is subject to the Public Records Act, Chapter 119, F.S.

BIDDER NAME: Shade Systems, Inc.

SIGNATURE OF OWNER OR AUTHORIZED OFFICER/AGENT: Alan Bayman - OWNER

TYPED TITLE: Architectural Specialist

BIDDER MAILING ADDRESS: 4150 SW 19th Street, Ocala, FL 34474

AREA CODE/PHONE # 800-609-6066	FAX #: 352-237-2256
BIDDER EMAIL ADDRESS: jeremy@shadesystemsinc.com	BIDDER WEB ADDRESS: shadesystemsinc.com
DATE: 9/05/2023	EIN/FEDERAL TAX ID#: 42-1571783

PROOF OF E-VERIFY PARTICIPATION ENCLOSED (REF. ATTACHMENT A, ITEM 76): ☒ YES ☐ NO

SBAC personnel may choose to use a Visa™ purchasing card in place of a purchase order to make purchases under this IFB. Unless exception to this condition is checked below, Bidder, by submitting a Bid, agrees to accept the purchasing card as an acceptable form of payment and may not add additional service fees or handling charges to purchases made under this IFB using the purchasing card.

NO BID **THE PROSPECTIVE BIDDER HEREBY SUBMITS A "NO BID" FOR THE REASON(S) NOTED BELOW:**

☐ 1. Insufficient time to respond to the IFB
☐ 2. Could not meet the specifications
☐ 3. Does not offer the product or service specified
☐ 4. Our production/service schedule will not permit a response
☐ 5. Remove our name from this bid list only
☐ 6. Other_____

FAX THIS "NO BID" FORM TO (844) 269-9018. INCLUDE THE COMPANY INFORMATION REQUESTED ABOVE. FAILURE TO SUBMIT THIS FORM MAY RESULT IN BIDDER'S REMOVAL FROM SBAC'S ACTIVE BIDDERS LIST.

USE OF FEDERAL FUNDS: If SBAC intends to utilize Federal funds to make purchases using the contract formed as a result of this IFB, then one or more of the paragraphs listed below (ref. Attachment A, General Conditions, Instructions to Bidders) will be checked. Paragraphs not checked below do not apply to this IFB.

☐ Paragraph 66 ☐ Paragraph 67 ☒ Paragraph 68 ☒ Paragraph 69 ☒ Paragraph 70 ☒ Paragraph 71 ☒ Paragraph 72 ☒ Paragraph 73 ☒ Paragraph 74

ADDITIONAL INFORMATION REGARDING THE SCHOOL BOARD OF ALACHUA COUNTY, INCLUDING SCHOOL AND DEPARTMENT ADDRESSES AND THE CURRENT SCHOOL YEAR CALENDAR, IS LOCATED AT WWW.SBAC.EDU. THE PURCHASING DEPARTMENT'S HOME PAGE IS ALSO LOCATED ON THIS WEB SITE AND INCLUDES ALL CURRENT BID OPPORTUNITES AND INFORMATION ON AWARDED CONTRACTS.

SUBMITTALS CHECKLIST

This checklist serves to provide the Bidder with a tool to ensure that its Bid contains all required submittals. Bidder shall ☑ each box in the "Verified" column to indicate that the item is included in its Bid. Bidder shall then include the completed checklist in its Bid.

Bidder shall submit one (1) original copy of Bid response only in the following order as indicated below. It is not necessary to return a copy of issued Bid in its entirety.

Verified	Submittal Description	Page Reference
X	Bidder Acknowledgement and Acceptance Form	1
X	Proof of E-Verify Participation Enclosed (see Attachment A, Item 76)	1
X	Statement of Principal Place of Business	4
X	Debarment Form	5
X	Jessica Lunsford Act Form	6
X	Small/Minority Business Enterprise Form	7
X	Common Carrier Insurance Waiver Form	8
X	Insurance Certification Form	9
X	Attachment C – Form of Proposal	30-31
X	Bidder Questionnaire	32-33
X	References	34
REMEMBER TO CHECK THE PURCHASING WEBSITE FOR ANY ADDENDA THAT MAY HAVE BEEN ISSUED (www.sbac.edu)		

FAILURE TO SUBMIT ALL INFORMATION AS REQUESTED WITH BID RESPONSE MAY CAUSE BID TO BE DECLARED NON-RESPONSIVE.

An official website of the United States government
Here's how you know

E-Verify Menu

My Company Account

My Company Profile

Company Information

Company Name

Shade Systems, Inc.

Doing Business As (DBA) Name

Company ID

456519

Enrollment Date

Oct 13, 2011

Employer Identification Number (EIN)

421571783

Unique Entity Identifier (UEI)

DUNS Number

167709091

Total Number of Employees

20 to 99

NAICS Code

339

Sector

Manufacturing

Subsector

Miscellaneous Manufacturing

Edit Company Information

Employer Category

Employer Category

Federal Contractor without FAR E-Verify Clause

Edit Employer Category

Company Addresses

Physical Address

4150 SW 19th Street
Ocala, FL 34474

Mailing Address

Same as Physical Address

Edit Company Addresses

Hiring Sites

We have implemented a new policy and require more information for existing and future hiring sites.

Number of Sites

1

Edit Hiring Sites

Company Access and MOU

My Company is Configured to:

Verify Its Own Employees

Memorandum of Understanding

View Current MOU

This form is ☐ applicable to this IFB and **shall** be included in Bidder's Bid (Please reference Attachment A, Item 63 below).

This form is ☒ not applicable to this IFB and **shall not** be included in Bidder's Bid.

BIDDER'S STATEMENT OF PRINCIPAL PLACE OF BUSINESS FORM

(To be completed by each Bidder or Bid will be deemed Non-Responsive)

Name of Bidder: Shade Systems, Inc.

Identify the state in which the Bidder has its principal place of business: Florida

INSTRUCTIONS: IF your principal place of business above is located within the State of Florida, provide the information as indicated above and return this form with your Bid. No further action is required.

IF your principal place of business is outside of the State of Florida, the following must be completed by an attorney and returned with your Bid.

NOTICE: Section 287.084(2), Florida Statutes, provides that "A vendor whose principal place of business is outside this state must accompany any written bid, proposal, or reply documents with a written opinion of an attorney at law licensed to practice law in that foreign state, as to the preferences, if any or none, granted by the law of that state to its own business entities whose principal places of business are in that foreign state in the letting of any or all public contracts."

LEGAL OPINION ABOUT STATE BIDDING PREFERENCES

(To be completed by the Attorney of the Out of State Vendor, Please Select One)

☐ The Bidder's principal place of business is in the State of _____, and it is my legal opinion that the laws of this state **do not grant a preference** in the letting of any or all public contracts to business entities whose principal places of business are in this state.

☐ The Bidder's principal place of business is in the State of _____, and it is my legal opinion that the laws of this state **grant the following preference(s)** in the letting of any or all public contracts to business entities whose principal places of business are in this state: **[Attach a document describing the applicable preference(s) and identifying the applicable state law(s)]**.

LEGAL OPINION ABOUT POLITICAL SUBDIVISION BIDDING PREFERENCES

(To be completed by the Attorney of the Out of State Vendor, Please Select One)

☐ The Bidder's principal place of business is in the political subdivision of _____, and it is my legal opinion that the laws of this political subdivision **do not grant a preference** in the letting of any or all public contracts to business entities whose principal place of business are in this political subdivision.

☐ The bidder's principal place of business is in the political subdivision of _____, and it is my legal opinion that the laws of this political subdivision **grant the following preference(s)** in the letting of any or all public contracts to business entities whose principal places of business are in this political subdivision: ***[Attach a document describing the applicable preference(s) and identifying the applicable authority granting the preference(s)]***.

Signature of out-of-state bidder's attorney: _____

Printed name of out-of-state bidder's attorney: _____

Address of out-of-state bidder's attorney: _____

Telephone Number of out-of-state bidder's attorney: (____) ____ - _____

Email address of out-of-state bidder's attorney: _____

Attorney's state of bar admission and bar/license #: _____

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transactions

This certification is required by the Department of Education regulations implementing Executive Order 12549, Debarment and Suspension, 34 CFR Part 85, for all lower tier transactions meeting the threshold and tier requirements stated at Section 84.110.

Instructions for Certification

1. By signing and submitting the proposal, the prospective lower tier participant is providing the certification set out below.

2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion-Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may but is not required to, check the Nonprocurement List.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition t other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Certification

(1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.

(2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to this proposal.

NAME OF APPLICANT	PR/AWARD NUMBER AND/OR PROJECT NAME
Shade Systems, Inc.	IFB #24-13 – SUN SHADE STRUCTURES & MISC. ACCESSORIES (CATALOG DISCOUNT)
PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE	
Jeremy Purkis - Architectural Specialist	
SIGNATURE DATE	9/05/2023

JESSICA LUNSFORD ACT – BIDDER AFFIRMATION FORM

The School Board is required to conduct background screening of Bidders (including its employees, agents, and sub-contractors) that are contracted with the School Board (go to www.sbac.edu for finger printing and Level 2 screening procedures). Background screening includes submission of Bidder's fingerprints to the FDLE and FBI. The standards for screening depend on the nature of the work to be performed by Bidder.

A. If Bidder's performance either **is** anticipated to result in direct contact with students, or will give Bidder access to or control of school funds, then the screening standard is that Bidder may not have been convicted of a crime involving moral turpitude. The School Board has defined "crimes involving moral turpitude" to include, but not be limited to the following: felony sexual-related crimes, felony child abuse crimes, murder, lewd and lascivious crimes, indecent exposure (if sexual in nature), and felony distribution or sale of controlled substances.

B. If Bidder's performance **is not** anticipated to result in direct contact with students, then the screening standard is that Bidder may not have been convicted of any of the following offenses: Any offense listed in s. 943.0435(1)(a)1., relating to the registration of an individual as a sexual offender; Section 393.135, relating to sexual misconduct with certain developmentally disabled clients and the reporting of such sexual misconduct; Section 394.4593, relating to sexual misconduct with certain mental health patients and the reporting of such sexual misconduct; Section 775.30, relating to terrorism; Section 782.04, relating to murder; Section 787.01, relating to kidnapping; Any offense under chapter 800, relating to lewdness and indecent exposure; Section 826.04, relating to incest; Section 827.03, relating to child abuse, aggravated child abuse, or neglect of a child.

"Convicted" means that there has been a determination of guilt as a result of a trial or the entry of a plea of guilty or nolo contendere, regardless of whether adjudication is withheld. Conviction of a similar offense includes, but is not limited to, a conviction by a federal or military tribunal, including courts-martial conducted by the Armed Forces of the United States, and includes a conviction or entry of a plea of guilty or nolo contendere resulting in a sanction in any state of the United States or other jurisdiction. A sanction includes, but is not limited to, a fine, probation, community control, parole, conditional release, control release, or incarceration in a state prison, federal prison, private correctional facility, or local detention facility.

Exemptions from fingerprint based background screening: If Bidder's work is non-instructional in nature, then Bidder may be exempt from the background screening requirements above if Bidder meets one of the following criteria: **1)** Bidder is under the direct supervision of a School Board employee or contractor or one or more Bidder employees who have had a criminal history check and meet the screening requirements under s. 1012.32, s. 1012.465, s. 1012.467, or s. 1012.56. "Direct supervision" means that a School Board employee or contractor or one or more Bidder employees is physically present with Bidder when Bidder has access to a student and the access remains in the School Board employee's or the contractor's or one or more Bidder employees' line of sight; **2)** Bidder is required by law to undergo a level 2 background screening pursuant to s. 435.04 for licensure, certification, employment, or other purposes and Bidder submits evidence of meeting the following criteria: a) Bidder meets the screening standards in s. 435.04, b) Bidder's license or certificate is active and in good standing, if Bidder is a licensee or certificate-holder, c) Bidder has completed the criminal history check within 5 years prior to seeking access to school grounds when students are present; **3)** Bidder is a law enforcement officer, as defined in s. 943.10, who is assigned or dispatched to school grounds by Bidder's employer; **4)** Bidder is an employee or medical director of an ambulance provider, licensed pursuant to chapter 401, who is providing medical transportation services; **5)** Bidder remains at a site where students are not permitted and the site is separated from the remainder of the school grounds by a single chain-link fence of 6 feet in height; **6)** Bidder provides pick-up or delivery services and those services involve brief visits on school grounds when students are present.

However, even if Bidder is an exempt as defined above, Bidder will be subject to a search of Bidder's name against the registration information regarding sexual predators and sexual offenders maintained by the FDLE under s. 943.043 and the national sex offender public registry maintained by the U.S. Department of Justice. There is no charge for this search.

Certification

By submitting a Bid in response to this IFB, Bidder swears and affirms under penalty of perjury that all of its employees, agents, and sub-contractors will comply with this form, the requirements of the Jessica Lunsford Act, SBAC's fingerprinting procedures, and the laws of the State of Florida. Failure to comply with this form, the Jessica Lunsford Act, SBAC's fingerprinting procedures, and the laws of the State of Florida shall constitute a material breach of the contract, and SBAC may avail itself of all remedies pursuant to law. Bidder agrees to indemnify and hold harmless the School Board, its officers, employees, and agents, from and against any and all claims or causes of action, including without limitation those for personal injury, death, property damages, and attorney fees, arising out of or relating to Bidder's failure to comply with this form, the Jessica Lunsford Act, SBAC's fingerprinting procedures, and the laws of the State of Florida.

NAME OF BIDDER	BID # AND TITLE
Shade Systems, Inc.	**IFB #24-13 – SUN SHADE STRUCTURES & MISC. ACCESSORIES (CATALOG DISCOUNT)**
PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE	
Jeremy Purkis - Architectural Specialist	
SIGNATURE	DATE
	9/05/2023

SMALL/MINORITY BUSINESS ENTERPRISE CERTIFICATION FORM

If applicable[1], Bidder represents that it is either a

☐ Small Business Enterprise, as defined in FS 288.703(6),

or a

☐ Minority Business Enterprise,

Please circle one or more as applicable

African-American Hispanic American

Asian American Native American

American Women

as defined in FS 288.703 (2) and (3), and that it has been certified by one of the following agencies as an MBE:

☐ State of Florida, Department of Management Services, Office of Supplier Diversity

☐ City of Gainesville Florida Small Business Procurement Program

☐ Alachua County Florida Equal Opportunity Division

What is the expiration date on your MBE certificate: _____

If you are not a small or minority business enterprise, but intend to subcontract a portion of the services or work described in this IFB to a small or minority business enterprise, please provide the following information:

	Subcontractor Name	Small/MBE Designation (see above)	Estimated Dollar Value of Services
1.			
2.			
3.			

NAME OF BIDDER	BID # AND TITLE
Shade Systems, Inc.	**IFB #24-13 – SUN SHADE STRUCTURES & MISC. ACCESSORIES (CATALOG DISCOUNT)**
PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE Jeremy Purkis - Architectural Specialist	
SIGNATURE	DATE 9/05/2023

[1] If Bidder is not a small or minority business enterprise and does not intend to subcontract a portion of the services or work described in this IFB to a S/MBE, then Bidder shall not execute this form.

COMMON CARRIER INSURANCE WAIVER REQUEST FORM

This waiver is ☒ applicable to the IFB. This waiver is ☐ not applicable to the IFB.

Bidder certifies that it will provide the commodities or products described herein in accordance with Attachment A, Item 53, and requests a waiver of the insurance requirements contained in the Insurance Certification Form.

If, at any time during the term of the contract and any renewal period, the conditions under which the waiver was granted change, Bidder shall immediately notify SBAC and submit proof of insurance in accordance with the Insurance Certification Form. Failure to provide timely notice or insurance as required herein shall constitute a breach of contract.

If Bidder requests a waiver from the insurance requirements stated herein, then the Insurance Certification Form shall not be included in Bidder's Bid.

NAME OF BIDDER	BID # AND TITLE
Shade Systems, Inc.	**IFB #24-13 – SUN SHADE STRUCTURES & MISC. ACCESSORIES (CATALOG DISCOUNT)**
PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE Jeremy Purkis - Architectural Specialist	
SIGNATURE	DATE 9/05/2023

INSURANCE CERTIFICATION FORM

This form ☒ **is applicable** ☐ **is not applicable** to the IFB.

Bidder shall, at Bidder's sole expense, procure and maintain during the term of the Contract, at least the following minimum insurance coverage, which shall not limit the liability of the Bidder:

Applicable ☒ Not Applicable ☐

Workers Compensation – Coverage A

- **Statutory**
- **An exemption certificate from the State will be required if Bidder claims exemption from Workers Compensation Insurance**

Comprehensive General Liability

- **$1,000,000 Each Occurrence**
- **$1,000,000 Per Project Aggregate**
- **$1,000,000 Products and Completed Operations Aggregate**
- **Premises Operations**
- **Blanket Contractual Liability**
- **Personal Injury Liability**
- **Expanded Definition of Property Damage**

Comprehensive Automobile Liability (Combined Single Limit)

- **$1,000,000 Each Occurrence**

Applicable ☐ Not Applicable ☒ **Professional Liability Insurance - $1,000,000 Each Occurrence**

Applicable ☐ Not Applicable ☒ **Pollution Liability Insurance - $1,000,000 Each Occurrence**

Applicable ☐ Not Applicable ☒ **Umbrella/Excess Liability Insurance- $1,000,000 Each Occurrence**

All policies of insurance shall be rated "A" or better by the most recently published A.M. Best Rating Guide and shall be subject to SBAC approval as to form and issuing company. SBAC shall be named as an *additional insured* in the comprehensive general (including property damage) liability policy within five (5) calendar days prior to Board action on the recommended contract award. Bidder shall furnish SBAC copies of insurance certificates evidencing that it maintains at least the insurance coverage required hereunder, and which contain the following or equivalent clause: *"Before any reduction, cancellation, modification or expiration of the insurance policy, thirty (30) days prior written notice thereof shall be given to SBAC."* Bidder is **NOT** authorized to proceed with the services until all the insurance certificates have been received and accepted. Receipt of certificates or other documentation of insurance or policies or copies of policies by SBAC, or by any of its representatives, which indicate less coverage than required does not constitute a waiver of the Bidder's obligation to fulfill the insurance requirements herein.

By signing this form, Bidder warrants and represents that it will provide the insurance coverage described above and acknowledges that SBAC is relying on the warranties and representations made by Bidder. If selected for contact award, Bidder shall submit the Certificate of Insurance prescribed above on Accord form 25 no later than five (5) calendar days prior to Board action on the recommended award. The Certificate of Insurance shall be sent to the Purchasing Department (By mail or express delivery to: 620 East University Avenue, Gainesville Florida, 32601; by hand to: Purchasing Department located on second floor (Room 02-212) of the District Administration Building at above address; by facsimile transmission to: 844.269.9018).

Company Name: Shade Systems, Inc. Date: 9/05/2023

Authorized Signature:

Printed Name: Jeremy Purkis Title: Architectural Specialist

Inquiries regarding Bidder's insurance coverage and certificates should be addressed to:

Printed Name: Jeremy Purkis Title: Architectural Specialist

Phone #: 800-609-6066 Fax #: 352-237-2256

Email: jeremy@shadesystemsinc.com

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
08/29/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Brown & Brown of Florida, Inc. PO Box 2412 Daytona Beach FL 32115	CONTACT NAME: Elinn Peacock PHONE (A/C, No, Ext): (386) 944-5804 FAX (A/C, No): (386) 333-6113 E-MAIL ADDRESS: elinn.peacock@bbrown.com
INSURED SHADE SYSTEMS INC 4150 SW 19TH STREET OCALA FL 34474	INSURER(S) AFFORDING COVERAGE — NAIC # INSURER A : Westfield Insurance Co — 24112 INSURER B : Technology Insurance Co Inc — 42376 INSURER C : INSURER D : INSURER E : INSURER F :

COVERAGES **CERTIFICATE NUMBER:** 22-23/23-24 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	[X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [ ] POLICY [X] PRO-JECT [ ] LOC [ ] OTHER:			CWP113089T	11/04/2022	11/04/2023	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1,000,000 $ 100,000 $ 5,000 $ 1,000,000 $ 2,000,000 $ 2,000,000
A	AUTOMOBILE LIABILITY [ ] ANY AUTO [ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS [X] HIRED AUTOS ONLY [X] NON-OWNED AUTOS ONLY			CWP113089T	11/04/2022	11/04/2023	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 1,000,000 $ $ $
A	[X] UMBRELLA LIAB [X] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [X] RETENTION $ 10,000			CWP113089T	11/04/2022	11/04/2023	EACH OCCURRENCE AGGREGATE	$ 5,000,000 $ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N [ ] If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		TWC4278204	07/20/2023	07/20/2024	[X] PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 1,000,000 $ 1,000,000 $ 1,000,000
A	INLAND MARINE			CWP113089T	11/04/2022	11/04/2023	LEASED/RENTED INSTALLATION FLTR	25,000 100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

SEE NOTES FOR POLICY COVERAGE FORMS
SCHOOL BOARD OF ALACHUA COUNTY IS ADDITIONAL INSURED AND WAIVER OF SUBROGATION APPLIES AS REQUIRED BY WRITTEN CONTRACT AND IF APPLICABLE, PER THE FORMS LISTED ON THE ATTACHED ADDITIONAL REMARKS SCHEDULE.

CERTIFICATE HOLDER

ALACHUA COUNTY PUBLIC SCHOOLS
620 E UNIVERSITY AVE
GAINESVILLE FL 32601

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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AGENCY CUSTOMER ID: _____

LOC #: _____

ADDITIONAL REMARKS SCHEDULE

Page ____ of ____

AGENCY	NAMED INSURED
Brown & Brown of Florida, Inc.	SHADE SYSTEMS INC
POLICY NUMBER	
CARRIER / NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 **FORM TITLE:** Certificate of Liability Insurance: Notes

PROFESSIONAL LIABILITY:
CARRIER: LLOYDS OF LONDON
POLICY NUMBER: B0621PSHAD000323
EFFECTIVE DATES: 02/26/2023-02/26/2024
CLAIM/AGGREGATE: 2,000,000

CURRENT BLANKET POLICY FORMS

GENERAL LIABILITY
1) CG2010 1219 - ADDITIONAL INSURED - OWNERS, LESSEES OR CONTRACTORS - SCHEDULED PERSON OR ORGANIZATION (ADDITIONAL INSURED-ONGOING OPERATIONS)
2) CG2037 1219 - ADDITIONAL INSURED - OWNERS, LESSEES OR CONTRACTORS - COMPLETED OPERATIONS (ADDITIONAL INSURED-COMPLETED OPERATIONS)
3) CG7137 1112 - COMMERCIAL GENERAL LIABILITY CONTACTORS ENDORSEMENT (WAIVER OF SUBROGATION, PRIMARY & NON-CONTRIBUTORY)

WORKERS COMPENSATION
1) WC000313 04/84 - WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

UMBRELLA LIABILITY
THE UMBRELLA LIABILITY FOLLOWS FORM OVER THE GENERAL LIABILITY, AUTO LIABILITY AND EMPLOYER'S LIABILITY PER FORM CU0001 0413.

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ATTACHMENT C
FORM OF PROPOSAL
IFB 24-13-
SUN SHADE STRUCTURES
& MISC. ACCESSORIES (CATALOG DISCOUNT)

(Duplicate page as needed for each proposed manufacturer/brand category)

Bidder (Company) Name: Shade Systems, Inc.

Bidder Instructions: Bidder shall input a discount percentage (%) amount, out to the tenths digit (0.0%), for one or more manufacturers and/or product offerings below. Discount offered shall be applicable to all payment methods.

Proposed Manufacturer (Print): Shade Systems, Inc.

Catalog Title: Shade Systems, Inc Volume #: 2021 Effective Dates: 2021 to present

Product Offering: List by proposed manufacturer: Shade Systems, Inc. - Fabric Tensioned Shade Structures

Discount: Bids shall be submitted in the form of a percentage (%) discount amount, out to the tenths digit (i.e., 58.5%), deducted (-) from current, unaltered, published Manufacturers' Suggested Retail Prices (MSRP). Indicate "All Products" if discount offered applies to all products in manufacturer catalog. Multiple discounts may also be offered in lieu of a single discount based on defined manufacturer product/brand categories. Shipping and/or installation would be quoted before an order is placed.

#	Manufacturer/Product/Brand Category(s)	Discount (%) off MSRP/List Price
1.	All Products (See catalog and price lists included)	20.0 %
2.	Delivery method #1 (Materials only)	20.0 %
3.	Delivery method #2 (Installation included)	20.0 %
4.	Installation of products (Optional)	20.0 %
5.		%
6.		%

Is discount offered equal to or greater than that offered other school districts within the State of Florida of equal or greater size than District? ☒ Yes ☐ No

Does your firm represent proposed manufacturer product line on State of Florida Contract? ☒ Yes ☐ No

Quantity Discount: ☐ Not offered ☒ Offered on a quote basis at time of order or ☐ as follows:

#	Price Range Price range is: ☐ MSRP ☐ Net of discount	Discount (%) off MSRP/List Price
1.	$ — $	%
2.	$ — $	%
3.	$ — $	%
4.	$ — $	%
5.	$ — $	%
6.	$ — $	%

Delivery shall normally be within 40 business days from receipt of order.

☐ Check (✓) if additional page(s) have been submitted as a supplement to this proposal form.

Bidder is advised prior to submission of Bid to check the Purchasing Department website for any Addenda that may have been issued.

Bidder shall acknowledge receipt and acceptance of any addenda issued in the spaces provided below.

_____ Addendum No. 1
(initial here)

_____ Addendum No. 2
(initial here)

ATTACHMENT C
FORM OF PROPOSAL
IFB 24-13
SUN SHADE STRUCTURES &
MISC. ACCESSORIES (CATALOG DISCOUNT)

Questionnaire: Bidder shall provide all information requested below, which shall serve as a basis for order processing and product pricing. Failure to indicate any exceptions shall be construed to mean acceptance of terms and conditions as specified in IFB. However, the inclusion of any additional terms and conditions not specifically allowed or otherwise found unacceptable may cause rejection of Bid. Should sufficient space not be provided to enable a complete response, Bidder may submit an attachment to Bid response.

Failure to provide all information as requested may result in disqualification of Bid.

Bidder (Company) Name: Shade Systems, Inc.

Business Operations

Bidder is a: ☒ Manufacturer ☐ Wholesale Distributor ☐ Retail Dealer

Is your business office staffed during regular business hours? ☒ Yes ☐ No Hours: 8:00 AM to 5:00 PM

Experience

Years in business under present name: 20 years

Years providing products/services within the State of Florida: 20 Years Alachua County: 20 Years

Has your firm ever done business with the District? ☒ Yes ☐ No

Does your firm currently have term contracts with any school districts within State of Florida? ☒ Yes ☐ No

If yes, list primary accounts: Volusia County School Board

Designated Account Representative

Name: Jeremy Purkis Title: Architectural Specialist

Phone #: 800-609-6066 Fax #: 352-237-2256

Email: jeremy@shadesystemsinc.com

Is Account Representative available to make on-site visits within District upon request? ☒ Yes ☐ No

Designated Account Representative (Inside Sales)

Name: Jeremy Purkis Title: Architectural Specialist

Phone #: 800-609-6066 Fax #: 352-237-2256

Email: jeremy@shadesystemsinc.com

Quotations

Requests for price quotations shall be sent to: ☒ Account Representative ☐ Account Representative (Inside)

☐ Other: _____

Facility (Service Dispatch/Warehouse)

Contact Name: Jeremy Purkis Title: Architectural Specialist

Address: 4150 SW 19th Street

City/State/Zip: Ocala, FL 34474

Phone #: 800-609-6066 Fax #: _____

Purchase Orders ☒ Check (✓) if same as "Facility"

Contact Name: same as above Title: _____

Address: _____

City/State/Zip: _____

Phone #: _____ Fax #: _____

Purchasing Card

Does your firm currently accept Visa™ Purchasing Card as form of payment? ☒ Yes ☐ No

Exceptions: _____

Ecommerce

Internet URL: shadesystemsinc.com

Check (✓) if available online: ☒ Product Catalog ☐ MSRP ☐ Discounted Prices as offered District

Can product orders be placed online? ☐ Yes ☒ No If yes, with ☐ P-Card ☐ Purchase Order

Exceptions: Orders can be placed via email as well.

Please include as an attachment to Bid response an explanation of your firm's on-line ordering process and requirements, including any procedures that apply to P-Card purchases.

Product/Pricing Information (Check (✓) as applicable)

Product Information shall be provided in the following format: ☒ Published Catalog(s) ☒ Descriptive Price List

☒ On-line Catalog Website ☒ Electronic Catalog ☐ Third Party (Mfg.) Catalog(s)

Alternate Product Catalog: ☐ Submitted with Bid response (See item 20 above)

MSRP shall be verified by accessing the following: ☒ Published Catalog(s) ☒ Descriptive Price List

☐ On-line Catalog Website ☐ Electronic Catalog ☐ Third Party (manufacturer) Catalog(s)

Delivery

Delivery shall normally be made by: ☐ Own vehicle ☒ Other: Common Carrier

Returned Item(s)

Product(s) may be returned within 0 business days of receipt of order.

Exceptions: Products are custom built, and are non-refundable.

Will a restocking fee be charged for returned product? ☐ Yes ☐ No

If yes, re-stocking fee is N/A % of total cost of product (≤ 20%).

References

Provide three (03) references from commercial accounts or other public agencies within the State of Florida that your firm has provided contract services within the past two (02) years.

1. Company/Organization name: City of Clearwater

   Address: 100 S. Myrtle Ave. City/State/Zip: Clearwater, FL 33756

   Contact name: Matthew Anderson Title: Parks Senior Manager

   Telephone #: (727) 562-4856 Under current contract: ☒ Yes ☐ No

2. Company/Organization name: Indian river County Parks and Recreation

   Address: 1590 9th St. SW City/State/Zip: Vero Beach, FL 32962

   Contact name: Dave Smith Title: Aquatics Manager

   Telephone #: (772) 226-1780 Under current contract: ☒ Yes ☐ No

3. Company/Organization name: City of Maderia Beach

   Address: 200 Rex Place City/State/Zip: Madeira Beach, Florida 33708

   Contact name: Jay Hatch Title: Director of Parks and Recreation

   Telephone #: (727) 392-0665 Under current contract: ☐ Yes ☒ No

2023 LIST -PRICES FOR PRODUCTS

Price List No. ALTNS082823

Model #	W	x	L	8' high	10' high	12' high	14' high	Ship Wt - to 10'	Ship Wt - to 12'	Ship Wt - to 14')	SQ FT
SQUARES:											
S1010	10	x	10	4,733	4,899	5,119	5,401	691	760	836	100
S1212	12	x	12	4,923	5,095	5,325	5,618	704	774	852	144
S1515	15	x	15	6,246	6,464	6,755	7,127	782	860	946	225
S2020	20	x	20	6,996	7,241	7,567	7,983	841	925	1,075	400
S2525	25	x	25	10,621	10,993	11,488	12,120	1,580	1,775	1,996	625
S3030	30	x	30	15,107	15,636	16,339	17,238	2,392	2,632	2,872	900
S3535	35	x	35	23,828	24,662	25,772	27,189	2,554	3,328	3,568	1,225
S4040	40	x	40	30,874	31,955	33,392	35,229	3,368	3,728	4,093	1,600
S4545	45	x	45	42,685	44,179	46,168	48,707	4,299	4,529	4,769	2,025
S5050	50	x	50	50,904	52,686	55,057	58,085	4,794	5,053	6,268	2,500
S6060	60	x	60	63,533	65,757	68,716	72,495	6,569	6,962	7,356	3,600
RECTANGLES:											
R1015	10	x	15	6,121	6,335	6,620	6,984	755	831	914	150
R1020	10	x	20	6,948	7,192	7,515	7,929	782	860	946	200
R1520	15	x	20	7,363	7,621	7,964	8,402	810	895	985	300
R0830	8	x	30	9,759	10,100	10,555	11,135	746	821	903	240
R1530	15	x	30	10,374	10,737	11,220	11,837	775	865	955	450
R1225	12	x	25	7,363	7,621	7,964	8,402	827	918	1,010	300
R1425	14	x	25	7,571	7,836	8,189	8,639	838	929	1,022	350
R1825	18	x	25	8,715	9,020	9,426	9,944	888	979	1,077	450
R2025	20	x	25	9,336	9,663	10,098	10,653	950	1,121	1,233	500
R2030	20	x	30	11,121	11,511	12,029	12,690	1,075	1,250	1,500	600
R2035	20	x	35	17,327	17,934	18,741	19,771	1,844	2,036	2,228	700
R2040	20	x	40	20,144	20,849	21,787	22,985	1,982	2,174	2,366	800
R2530	25	x	30	19,185	19,856	20,750	21,891	2,030	2,222	2,414	750
R2535	25	x	35	20,985	21,720	22,697	23,945	2,044	2,274	3,066	875
R2540	25	x	40	21,228	21,971	22,959	24,222	2,134	2,326	3,295	1,000
R3035	30	x	35	21,228	21,971	22,959	24,222	2,224	2,516	3,486	1,050
R3040	30	x	40	23,611	24,437	25,537	26,941	2,416	3,083	3,361	1,200
R3045	30	x	45	28,702	29,707	31,044	32,751	2,592	3,157	3,436	1,350
R3050	30	x	50	30,111	31,165	32,568	34,359	3,253	3,432	4,010	1,500
R3550	35	x	50	32,278	33,408	34,911	36,831	3,324	3,602	3,851	1,750
R4050	40	x	50	38,672	40,026	41,827	44,128	4,018	4,296	4,574	2,000
R4055	40	x	55	43,222	44,735	46,748	49,319	4,252	4,535	4,813	2,200
R4060	40	x	60	46,251	47,870	50,024	52,775	4,442	4,571	5,886	2,400
R5060	50	x	60	61,749	63,910	66,786	70,460	4,532	5,732	6,126	3,000
MULTI_LEVELS:											
ML3030	30	x	30	34,499	35,707	37,314	39,366	3000	3278	3556	900
ML3535	35	x	35	46,876	48,517	50,700	53,488	3896	4174	4452	1,225
ML4040	40	x	40	61,253	63,397	66,250	69,893	4330	4608	4886	1,600
ML4545	45	x	45	77,505	80,218	83,827	88,438	5204	5482	5760	2,025
ML5050	50	x	50	90,632	93,804	98,025	103,416	5879	6157	6435	2,500
ML3040	30	x	40	45,876	47,482	49,618	52,347	4025	4303	4581	1,200
ML3545	35	x	45	60,253	62,362	65,168	68,752	4280	4558	4836	1,575
ML4050	40	x	50	72,504	75,042	78,419	82,732	4899	5177	5455	2,000
MLH30	30	dia.		28,624	29,625	30,959	32,661	3000	3278	3556	585
MLH40	40	dia.		40,125	41,530	43,398	45,785	3896	4174	4452	1,040
MLH50	50	dia.		70,629	73,101	76,391	80,592	5204	5482	5760	1,625
MULTI_PANELS:											
MP3030	30	x	30	19,941	20,639	21,568	22,754	3000	3278	3556	900
MP3535	35	x	35	31,454	32,555	34,020	35,891	3896	4174	4452	1,225
MP4040	40	x	40	40,754	42,180	44,078	46,503	4330	4608	4886	1,600
MP4545	45	x	45	56,346	58,318	60,942	64,294	5204	5482	5760	2,025
MP5050	50	x	50	67,192	69,544	72,674	76,671	5879	6157	6435	2,500
MP3040	30	x	40	31,165	32,256	33,708	35,561	4025	4303	4581	1,200
MP3545	35	x	45	42,607	44,098	46,082	48,617	4280	4558	4836	1,575
MP4050	40	x	50	51,047	52,833	55,211	58,247	4899	5177	5455	2,000
MPH30	30	dia.		23,981	24,820	25,937	27,363	3000	3278	3556	585
MPH40	40	dia.		31,454	32,555	34,020	35,891	3896	4174	4452	1,040
MPH50	50	dia.		59,600	61,686	64,462	68,007	5204	5482	5760	1,625

SINGLE POST PYRAMIDS:										
SP0808	8	x	8	5,393	5,582	5,833	6,154	404	444	489	64
SP1010	10	x	10	5,573	5,768	6,028	6,359	424	466	513	100
SP1212	12	x	12	5,746	5,947	6,214	6,556	446	491	540	144
SP1515	15	x	15	6,653	6,886	7,196	7,592	527	580	638	225
SP1818	18	x	18	8,491	8,788	9,184	9,689	1,400	1,500	1,600	320
SP2020	20	x	20	10,615	10,987	11,481	12,112	1,530	1,683	1,851	400
OFFSET SINGLE POST PYRAMIDS:										
OSP0808	8	x	8	6,642	6,875	7,184	7,579	424	466	513	64
OSP1010	10	x	10	6,833	7,073	7,391	7,797	544	598	658	100
OSP1212	12	x	12	6,996	7,241	7,567	7,983	566	623	685	144
OSP1515	15	x	15	8,736	9,042	9,449	9,968	833	916	1,008	225
OSP1818	18	x	18	15,111	15,640	16,343	17,242	2,000	2,100	2,200	324
OSP2020	20	x	20	21,248	21,991	22,981	24,245	2,400	2,500	2,600	400
DOUBLE OFFSET SINGLE POST PYRAMIDS:										
DOSP0817	8	x	17	13,841	14,325	14,970	15,793	848	933	1,026	128
DOSP1021	10	x	21	14,237	14,735	15,398	16,245	1,088	1,197	1,316	200
DOSP1225	12	x	25	14,632	15,144	15,825	16,696	1,132	1,245	1,370	288
DOSP1531	15	x	31	18,182	18,819	19,666	20,747	1,666	1,833	2,016	450
DOSP1837	18	x	37	26,190	27,106	28,326	29,884	4,000	4,200	4,400	648
DOSP2041	20	x	41	44,303	45,854	47,917	50,553	4,800	5,000	5,200	800
HYPAR- SINGLE POST PYRAMID:										
HSP101008	10	x	10	6,408	6,633	6,931	7,312	424	466	513	100
HSP121208	12	x	12	6,620	6,851	7,160	7,553	446	491	540	144
HSP151508	15	x	15	7,651	7,919	8,275	8,730	478	526	578	225
HSP181808	18	x	18	12,205	12,632	13,201	13,927	1,400	1,500	1,600	320
HSP202008	20	x	20	15,257	15,791	16,502	17,409	1,530	1,683	1,851	400
MULTI-PANEL SINGLE POST PYRAMID:										
MSP101008	10	x	10	6,966	7,210	7,534	7,949	424	466	513	100
MSP121208	12	x	12	7,191	7,443	7,778	8,205	446	491	540	144
MSP151508	15	x	15	8,317	8,608	8,996	9,491	478	526	578	225
MSP181808	18	x	18	13,267	13,731	14,349	15,138	1,400	1,500	1,600	320
MSP202008	20	x	20	16,583	17,164	17,936	18,923	1,530	1,683	1,851	400
OFFSET HYPAR- SINGLE POST PYRAMID:										
OHSP101008	10	x	10	7,446	7,707	8,053	8,496	424	466	513	100
OHSP121208	12	x	12	7,651	7,919	8,275	8,730	446	491	540	144
OHSP151508	15	x	15	8,892	9,204	9,618	10,147	478	526	578	225
OHSP181808	18	x	18	17,378	17,987	18,796	19,830	1,400	1,500	1,600	320
OHSP202008	20	x	20	21,813	22,576	23,592	24,890	1,530	1,683	1,851	400
OFFSET MULTI-PANEL- SINGLE POST PYRAMID:										
OMSP101008	10	x	10	8,092	8,376	8,752	9,234	424	466	513	100
OMSP121208	12	x	12	8,316	8,607	8,994	9,489	446	491	540	144
OMSP151508	15	x	15	9,666	10,005	10,455	11,030	478	526	578	225
OMSP181808	18	x	18	15,112	15,641	16,345	17,244	1,400	1,500	1,600	320
OMSP202008	20	x	20	23,709	24,539	25,643	27,054	1,530	1,683	1,851	400
T-CANTILEVERS:										
TC0818	8	x	18	9,879	10,225	10,685	11,272	723	1,048	1,153	144
TC1218	12	x	18	10,820	11,199	11,703	12,346	1,048	1,128	1,241	216
TC1425	14	x	25	12,469	12,906	13,486	14,228	1,092	1,172	1,289	350
TC1430	14	x	30	13,122	13,581	14,192	14,973	1,120	1,200	1,320	420
TC1630	16	x	30	14,117	14,611	15,268	16,108	1,560	1,752	1,927	480
TC1830	18	x	30	15,294	15,830	16,542	17,452	1,610	1,802	1,982	540
OFFSET T-CANTILEVERS:										
OTC1020	10	x	20	10,150	10,505	10,978	11,582	1,048	1,128	1,241	200
OTC1220	12	x	20	10,813	11,191	11,695	12,338	1,098	1,178	1,296	240
OTC1420	14	x	20	11,476	11,878	12,413	13,095	1,148	1,178	1,296	280
OTC1025	10	x	25	11,034	11,420	11,934	12,590	1,048	1,128	1,241	250
OTC1225	12	x	25	11,696	12,106	12,651	13,346	1,098	1,178	1,296	300
OTC1425	14	x	25	12,359	12,792	13,367	14,102	1,142	1,192	1,311	350
OTC1030	10	x	30	12,138	12,563	13,128	13,850	1,098	1,178	1,296	300
OTC1230	12	x	30	12,800	13,248	13,845	14,606	1,142	1,192	1,311	360
OTC1430	14	x	30	13,497	13,969	14,598	15,401	1,242	1,292	1,421	420

SINGLE CANTILEVERS:									
SC1920	19 x 20	14,491	14,998	15,673	16,535	1,907	2,099	2,309	380
SC1925	19 x 25	15,701	16,250	16,982	17,916	1,934	2,126	2,339	475
SC1930	19 x 30	16,872	17,463	18,249	19,252	1,972	2,164	2,380	570
SC2525	25 x 25	18,360	19,002	19,858	20,950	2,234	2,426	2,669	625
SC2530	25 x 30	20,776	21,504	22,471	23,707	2,823	3,015	3,317	750
ARC CANTILEVERS:									
AC1920	19 x 20	20,405	21,119	22,070	23,283	3,861	4,149	5,564	380
AC1925	19 x 25	22,107	22,880	23,910	25,225	3,901	4,189	5,608	475
AC1930	19 x 30	23,748	24,579	25,685	27,098	3,958	4,246	5,671	570
AC2525	25 x 25	25,851	26,756	27,960	29,497	4,351	4,639	6,103	625
AC2530	25 x 30	29,252	30,276	31,639	33,379	4,501	4,789	6,268	750
DOUBLE CANTILEVERS:									
DC3820	38 x 20	27,494	28,456	29,736	31,372	2,634	2,826	3,109	760
DC3825	38 x 25	29,993	31,042	32,439	34,223	2,677	2,869	3,156	950
DC3830	38 x 30	32,494	33,631	35,145	37,078	2,732	2,924	3,216	1,140
MONOSLOPE-CANTILEVERS									
MSC1020	10 x 20	11,330	11,727	12,254	N/A	1,048	1,128	N/A	200
MSC1220	12 x 20	11,795	12,208	12,757	N/A	1,098	1,178	N/A	240
MSC1420	14 x 20	12,262	12,691	13,262	N/A	1,148	1,178	N/A	280
MSC1920	19 x 20	13,967	14,456	15,106	N/A	1,322	1,520	N/A	380
MSC1025	10 x 25	11,950	12,369	12,925	N/A	1,048	1,128	N/A	250
MSC1225	12 x 25	12,417	12,851	13,429	N/A	1,098	1,178	N/A	300
MSC1425	14 x 25	12,883	13,334	13,934	N/A	1,142	1,192	N/A	350
MSC1925	19 x 25	15,133	15,663	16,368	N/A	1,422	1,620	N/A	475
MSC1030	10 x 30	12,728	13,173	13,766	N/A	1,098	1,178	N/A	300
MSC1230	12 x 30	13,194	13,656	14,271	N/A	1,142	1,192	N/A	360
MSC1430	14 x 30	13,659	14,137	14,774	N/A	1,192	1,242	N/A	420
MSC1930	19 x 30	16,247	16,816	17,572	N/A	1,544	1,740	N/A	570
WRAP-AROUND CANTILEVERS:									
WAC1260	12 x 60	36,072	37,335	39,015	40,770	3,294	3,534	3,887	720
WAC1275	12 x 75	38,699	40,053	41,856	43,739	3,294	3,534	3,887	900
WAC1290	12 x 90	41,979	43,448	45,404	47,447	3,426	3,576	3,934	1,080
WAC1460	14 x 60	38,041	39,373	41,144	42,996	3,444	3,534	3,887	840
WAC1475	14 x 75	40,668	42,091	43,985	45,965	3,444	3,576	3,934	1,050
WAC1490	14 x 90	43,948	45,486	47,533	49,672	3,576	3,726	4,099	1,260
WAC1960	19 x 60	44,603	46,164	48,242	50,413	5,721	6,297	6,927	1,140
WAC1975	19 x 75	47,887	49,563	51,794	54,125	5,802	6,378	7,016	1,425
WAC1990	19 x 90	51,168	52,959	55,342	57,832	5,916	6,492	7,141	1,710
WAC2560	25 x 60	49,525	51,258	53,565	55,976	5,802	6,378	7,016	1,500
WAC2575	25 x 75	55,106	57,035	59,601	62,283	6,702	7,278	8,006	1,875
WAC2590	25 x 90	61,670	63,829	66,701	69,703	7,002	7,578	8,336	2,250
DOUBLE POST HIP CANTILEVER:									
HC1422	14 x 22	6,628	6,860	N/A	N/A	686	755	830	308
SHADE KITES:		***7'-14'***	***8'-16'***	***9'-17'***	***10'-18'***				
SK1515	15 x 15	9,022	9,337	N/A	N/A	962	1,058	1,164	225
SK1818	18 x 18	9,473	9,805	10,246	10,809	1,243	1,710	1,881	324
SK2020	20 x 20	10,195	10,552	11,027	11,634	1,443	1,736	1,928	400
SK2525	25 x 25	16,247	16,816	17,572	18,539	2,084	2,324	2,564	625
SK3030	30 x 30	19,754	20,445	21,365	22,540	2,392	2,632	2,872	900
SINGLE POST UMBRELLAS:		***8'***	***10'***	***12'***	***14'***				
U16	16 dia.	7,951	8,229	8,600	9,073	720	750	800	N/A
U18	18 dia.	8,359	8,651	9,040	9,538	840	870	920	N/A
U20	20 dia.	8,746	9,052	9,460	9,980	960	1,000	1,065	N/A
U25	25 dia.	11,685	12,094	12,638	13,334	1,250	1,350	1,500	N/A
TORNADO®:									
TN121612	12 x 16	16,247	N/A	N/A	N/A	720	N/A	N/A	N/A
TN152015	15 x 20	17,497	N/A	N/A	N/A	1,390	N/A	N/A	N/A
SHADE WALK:									
SW0815	8 x 15	7,738	8,009	N/A	N/A	850	N/A	N/A	120
SW0830	8 x 30	11,115	11,504	N/A	N/A	1,239	N/A	N/A	240
SW1015	10 x 15	8,930	9,242	N/A	N/A	858	N/A	N/A	150
SW1030	10 x 30	12,308	12,739	N/A	N/A	1,330	N/A	N/A	300

HEXAGONS:									
H16	16 dia.	13,300	13,766	14,385	N/A	1,109	1,187	1,306	170
H20	20 dia.	13,613	14,089	14,723	N/A	1,152	1,289	1,418	260
H25	25 dia.	15,584	16,130	16,856	17,783	1,211	1,348	2,845	406
H27	27 dia.	16,578	17,159	17,931	18,917	1,235	1,372	2,869	474
H30	30 dia.	18,167	18,803	19,649	20,730	1,272	2,618	2,906	585
H35	35 dia.	21,774	22,536	23,550	24,846	2,395	2,683	2,971	796
H40	40 dia.	23,829	24,663	25,773	27,191	3,572	3,692	4,084	1,040
H45	45 dia.	38,427	39,772	41,562	43,848	4,684	5,020	5,260	1,315
H50	50 dia.	52,729	54,575	57,031	60,167	5,683	5,923	6,163	1,624
H60	60 dia.	67,747	70,119	73,274	77,304	6,206	6,512	6,870	2,338
OCTAGONS:									
O25	25 dia.	18,762	19,419	20,293	21,409	1,598	1,781	1,963	442
O27	27 dia.	22,735	23,531	24,590	25,943	1,628	3,424	3,808	516
O30	30 dia.	23,034	23,840	24,913	26,283	3,085	3,469	3,853	636
O33	33 dia.	24,921	25,793	26,954	28,436	3,132	3,516	3,900	770
O35	35 dia.	26,906	27,848	29,101	30,701	3,164	3,548	3,708	866
O40	40 dia.	33,661	34,839	36,406	38,409	4,286	4,446	4,606	1,131
O45	45 dia.	42,798	44,296	46,289	48,835	5,620	5,940	6,260	1,431
O50	50 dia.	57,359	59,366	62,038	65,450	6,820	7,140	7,460	1,767
O60	60 dia.	76,148	78,814	82,360	86,890	7,125	7,436	7,686	2,546

NOTES:

Prices are in U.S. dollars, F.O.B. Ocala, Florida, U.S.A., and are subject to change at any time without notice. Prices do not include any engineer-sealed drawings, installation, or taxes. Weights are approximate and may vary. Heights shown are stated as entry height (height of eaves). All prices include powder-coated finish on metal components in standard Shade Systems colors as shown in our catalog. Optional two-tone fabrics available at additional cost.

2023 LIST -PRICES FOR PRODUCTS

Price List No. ALTNS082823

Model #	Description	Price
3-Sided Sails		
SAT2514	Up to 25' per side triangular canopy with 3 support columns - max. 14' high	17,330
SAT2514A	Add another triangular up to 25' per side with 1 support column - max. 14' high	10,398
SAT2520	Up to 25' per side triangular canopy with 3 support columns - max. 20' high	25,998
SAT2520A	Add another triangular up to 25' per side with 1 support column - max. 20' high	15,598
SAT3514	Up to 35' per side triangular canopy with 3 support columns - max. 14' high	20,219
SAT3514A	Add another triangular up to 35' per side with 1 support column - max. 14' high	12,133
SAT3520	Up to 35' per side triangular canopy with 3 support columns - max. 20' high	28,886
SAT3520A	Add another triangular up to 35' per side with 1 support column - max. 20' high	17,333
SAT4514	Up to 45' per side triangular canopy with 3 support columns - max. 14' high	23,109
SAT4514A	Add another triangular up to 45' per side with 1 support column - max. 14' high	13,864
SAT4520	Up to 45' per side triangular canopy with 3 support columns - max. 20' high	31,777
SAT4520A	Add another triangular up to 45' per side with 1 support column - max. 20' high	19,065
SAT5514	Up to 55' per side triangular canopy with 3 support columns - max. 14' high	25,998
SAT5514A	Add another triangular up to 55' per side with 1 support column - max. 14' high	15,598
SAT5520	Up to 55' per side triangular canopy with 3 support columns - max. 20' high	34,666
SAT5520A	Add another triangular up to 55' per side with 1 support column - max. 20' high	20,799
4-Sided Sails		
SAF2514	Up to 25' per side (4-sided) canopy with 4 support columns - max. 14' high	23,107
SAF2514A	Add another 4-Sided canopy up to 25' per side with 2 support columns - max. 14' high	18,485
SAF2520	Up to 25' per side (4-sided) canopy with 4 support columns - max. 20' high	34,664
SAF2520A	Add another 4-Sided canopy up to 25' per side with 2 support columns - max. 20' high	27,731
SAF3514	Up to 35' per side (4-sided) canopy with 4 support columns - max. 14' high	26,958
SAF3514A	Add another 4-Sided canopy up to 35' per side with 2 support columns - max. 14' high	21,567
SAF3520	Up to 35' per side (4-sided) canopy with 4 support columns - max. 20' high	38,517
SAF3520A	Add another 4-Sided canopy up to 35' per side with 2 support columns - max. 20' high	30,814
SAF4514	Up to 45' per side (4-sided) canopy with 4 support columns - max. 14' high	30,813
SAF4514A	Add another 4-Sided canopy up to 45' per side with 2 support columns - max. 14' high	24,649
SAF4520	Up to 45' per side (4-sided) canopy with 4 support columns - max. 20' high	42,369
SAF4520A	Add another 4-Sided canopy up to 45' per side with 2 support columns - max. 20' high	33,896
SAF5514	Up to 55' per side (4-sided) canopy with 4 support columns - max. 14' high	34,664
SAF5514A	Add another 4-Sided canopy up to 55' per side with 2 support columns - max. 14' high	27,731
SAF5520	Up to 55' per side (4-sided) canopy with 4 support columns - max. 20' high	46,221
SAF5520A	Add another 4-Sided canopy up to 55' per side with 2 support columns - max. 20' high	36,977

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Shade Systems Add On Items

Price List No. ALTNS082823 (effective 8/28/2023)

Custom Color Options	List Price
Two-Tone Fabric for Shade Kite (Greater than 25' x 25')	7,396
Two-Tone Fabric for Shade Kite (Up tp 25' x 25')	3,698
Two-Tone Fabric for Single Post Pyramid (20' x 20' and above)	3,698
Two-Tone Fabric for Single Post Pyramid (18' x 18' and below)	1,972
Special Powder Coating Colors	1,998
Pier Mount (Square, Rectangle, Kites, Hex)	**List Price**
5" - Pier Mount/Base Plate	423
6" - Pier Mount/Base Plate	634
8" - Pier Mount/Base Plate	1,268
10" - Pier Mount/Base Plate	1,514
12" - Pier Mount/Base Plate	1,796
14" - Pier Mount/Base Plate	2,148
16" - Pier Mount/Base Plate	2,853
18" - Pier Mount/Base Plate	3,275
20" - Pier Mount/Base Plate	3,698
Pier Mount for the following:	**List Price**
Single Post Pyramid	1,268
Single Post Umbrella	1,796
Dbl Post Hip/T-Cantilever - Per Column	1,092
Single Cantilever - Per Column	2,430
Dbl Cantilever - Per Column	3,275
Post Pads	**List Price**
P400 - 4" Post	1,266
P500 - 5" Post	1,439
P600 - 6" Post	1,553
P800 - 8" Post	1,668
P1000 - 10" Post	1,790
P1200 - 12" Post	1,895
P1400 - 14" Post	2,243
P1600 - 16" Post	2,529
Engineering	**List Price**
Drawings	1,281
Calculations	640
Allen Wrenches	**List Price**
For 1 7/8" Tubing (Small Wrench)	32
For 2 1/2" Tubing (Large Wrench)	32
Turn-N-Slide™	**List Price**
Small Turn-N-Slide™	2,007
Large Turn-N-Slide™	2,289
Replacement Fabric and Cables	**List Price**
64 SF thru 119 SF (Price per Square Foot)	40
120 SF thru 699 SF (Price per Square Foot)	24
700 SF and up (Price per Square Foot)	20
Small Tornado® Fabric	6,931
Large Tornado® Fabric	7,467