

Line Item	SKU	Description	Quantity	M&S Serial Number	Unit of Measure	Unit Cost	Total	Vendor Notes
1	EX-160GRID-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid EX160Grid Raw 360TB Capacity SystemEE	1	CT416081800049 CT416081800053 CT416081800056 CT416081800057 CT416081800067 CT416081800069	Each	\$27,891.55	\$27,891.55	
2	EX-80GRID-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid EX80 Grid Raw 192TB Capacity System	1	CT416081800049 CT416081800053 CT416081800056 CT416081800057 CT416081800067 CT416081800069	Each	\$13,945.79	\$13,945.79	
3	EX2-10S2PA-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid 10Gigabit Ethernet Dual Port SFP+Optical Add On	6	CT416081800049 CT416081800053 CT416081800056 CT416081800057 CT416081800067 CT416081800069	Each	\$0.01	\$0.06	
4	EX-63000E-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid Raw 144TB Capacity System	2	CT419121600134 CT419121600142	Each	\$9,388.81	\$18,777.62	
		Total					\$60,615.02	

# Proposer's Background Information Form

#	Question	Response	Comment	Status
<b>Contact Information</b>				
1.1.1	Primary Contact: Please provide the contact information (Name, Title, E-mail and Phone Number) for the Primary Contact for this project.	Muhammad Khan, CEO, vcloud@vcloudtech.com, 833-482-5683		Complete
1.1.2	Authorized Approver: Please provide the contact information (Name, Title, E-mail and Phone Number) for the Authorized Approver for this project.	Muhammad Khan, CEO, vcloud@vcloudtech.com, 833-482-5683		Complete
<b>Organization Background</b>				
1.2.1	Please state the year that you company started its business.	2013		Complete
1.2.2	Please state the year that your company started providing service under your current business name.	2013		Complete
1.2.3	What State is your Company Registered In?	California		Complete
<b>Former Business</b>				
1.3.1	Under what former name has your business operated? Include a description of the business.	At vCloud Tech, we believe we can fuel innovation and unleash the full potential of organizations globally. Our top-notch talent, expertise and cloud-first approach are committed to our customer's growth. Our mantra is to go the extra mile for our clients with a goal to deliver excellence.		Complete
1.3.2	At what address was that business located?	609 Deep Valley Drive Suite 200 Rolling Hills Estates, CA 90274		Complete
<b>Past Failure</b>				
1.4.1	Have you ever failed to complete work awarded to you. If so, when, where and why?	No		Complete
<b>Inspected</b>				
1.5.1	Have you personally inspected the proposed WORK and do you have a complete plan for its performance?	Yes		Complete
<b>Subcontracting</b>				
1.6.1	Will you subcontract any part of this WORK? If you will be subcontracting any part of this work, provide details including a list of each sub-contractor(s) that will perform work in excess of ten percent (10%) of the contract amount and the work that will be performed by each subcontractor(s). (Note: The proposed list of subcontractor(s) may not be amended after award of the contract without the prior written approval of the Contract Administrator, whose approval shall not be reasonably withheld.)	No		Complete
<b>Bankruptcy Petitions</b>				
1.7.1	List and describe all bankruptcy petitions (voluntary or involuntary) which have been filed by or against the Proposer, its parent or subsidiaries or predecessor organizations during the past five (5) years. Include in the description the disposition of each such petition.	None		Complete
<b>Bond Claims</b>				
1.8.1	List and describe all successful Bond claims made to your surety(ies) during the last five (5) years. The list and descriptions should include claims against the bond of the Proposer and its predecessor organization(s).	None		Complete

Claims, Arbitrations, Administrative Hearings and Lawsuits			
1.9.1	List all claims, arbitrations, administrative hearings and lawsuits brought by or against the Proposer or its predecessor organizations(s) during the last (10) years. The list shall include all case names; case, arbitration or hearing identification numbers; the name of the project over which the dispute arose; and a description of the subject matter of the dispute.	None	Complete
Criminal Proceedings or Hearings			
1.10.1	List and describe all criminal proceedings or hearings concerning business related offenses in which the Proposer, its principals or officers or predecessor organization(s) were defendants.	None	Complete
Company Classification			
1.11.1	In regards to the commodities/services proposed, which of the following best classifies your firm? If you selected any options besides "Original Provider" please explain.	Other	Reseller Complete
Debarment/Suspension			
1.12.1	Have you ever been debarred or suspended from doing business with any governmental agency? If you have been debarred or suspended from doing business with any governmental agency, please explain.	No	Complete
Similar Experience & Contracts			
1.13.1	Describe the firm's local experience/nature of service with contracts of similar size and complexity, in the previous three (3) years.	None	Complete
Professional License Information			
1.14.1	Are professional licenses required to perform the services requested in this solicitation? If so, please list any applicable professional licenses that your company has that are required to provide these services.	Not Applicable	Complete
Conflict of Interest			
1.15.1	Do you need to disclose any conflicts of interest? The award of any contract hereunder is subject to the provisions of Chapter 112, Florida Statutes. Proposers must disclose with their Proposal the name of any officer, director, partner, proprietor, associate or agent who is also an officer or employee of CITY or any of its agencies. Further, all Proposers must disclose the name of any officer or employee of CITY who owns, directly or indirectly, an interest of five percent (5%) or more in the Proposer's firm or any of its branches or affiliate companies.	No	Complete
<b>19 Questions</b>		<b>100.00% Complete</b>	



**NON-COLLUSIVE AFFIDAVIT**

BIDDER is the Owner,  
(Owner, Partner, Officer, Representative or Agent)

BIDDER is fully informed respecting the preparation and contents of the attached Bid and of all pertinent circumstances respecting such Bid;

Such Bid is genuine and is not a collusive or sham Bid;

Neither the said BIDDER nor any of its officers, partners, owners, agents, representative, employees or parties in interest, including this affidavit, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other BIDDER, firm or person to submit a collusive or sham Bid in connection with the Contract for which the attached Bid has been submitted; or to refrain from bidding in connection with such Contract; or have in any manner, directly or indirectly, sought by agreement or collusion, or communications, or conference with any BIDDER, firm, or person to fix the price or prices in the attached Bid or any other BIDDER, or to fix any overhead, profit, or cost element of the Bid Price or the Bid Price of any other BIDDER, or to secure through any collusion conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed Contract;

The price of items quoted in the attached Bid are fair and proper and are not tainted by collusion, conspiracy, connivance, or unlawful agreement on the part of the BIDDER or any other of its agents, representatives, owners, employees or parties in interest, including this affidavit.

Printed Name/Signature Muhammad Khan Digitally signed by Muhammad Khan  
Date: 2024.10.24 14:59:02 -07'00'

Title CEO

Name of Company vCloud Tech Inc.



**SWORN STATEMENT  
ON PUBLIC ENTITY CRIMES  
UNDER FLORIDA STATUTES CHAPTER 287.133(3)(a).**

1. This sworn statement is submitted vCloud Tech Inc.  
(name of entity submitting sworn statement) whose business address is  
609 Deep Valley Drive Suite 200 Rolling Hills Estates, CA 90274  
and (if applicable) its Federal Employer Identification Number (FEIN) is  
46-3104792. (If the entity has no FEIN, include the Social Security  
Number of the individual signing this sworn statement: \_\_\_\_\_.)
2. My name is Muhammad Khan and my  
(Please print name of individual signing)  
relationship to the entity named above is CEO.
3. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
4. I understand that a "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
5. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
  1. A predecessor or successor of a person convicted of a public entity crime: or
  2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The Cityship by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a



joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

6. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
7. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **(Please indicate which statement applies.)**
- A) Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- B) The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND **(Please indicate which additional statement applies.)**
- B1) There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. **(Please attach a copy of the final order.)**
- B2) The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. **(Please attach a copy of the final order.)**
- B3) The person or affiliate has not been placed on the convicted vendor list. **(Please describe any action taken by or pending with the Department of General Services.)**

Muhammad Khan  
\_\_\_\_\_  
Bidder's Name/  
Signature

vCloud Tech Inc.  
\_\_\_\_\_  
Company

11/7/2024  
\_\_\_\_\_  
Date



## **EQUAL BENEFITS CERTIFICATION FORM FOR DOMESTIC PARTNERS AND ALL MARRIED COUPLES**

Except where federal or state law mandates to the contrary, a Contractor awarded a Contract pursuant to a competitive solicitation shall provide benefits to Domestic Partners and spouses of its employees, irrespective of gender, on the same basis as it provides benefits to employees' spouses in traditional marriages.

The Contractor shall provide the City and/or the City Manager or his/her designee, access to its records for the purpose of audits and/or investigations to ascertain compliance with the provisions of this section, and upon request shall provide evidence that the Contractor is in compliance with the provisions of this section upon each new bid, contract renewal, or when the City Manager has received a complaint or has reason to believe the Contractor may not be in compliance with the provisions of this section. Records shall include but not be limited to providing the City and/or the City Manager or his/her designee with certified copies of the Contractor's records pertaining to its benefits policies and its employment policies and practices.

The Contractor must conspicuously make available to all employees and applicants for employment the following statement:

**“During the performance of a contract with the City of Pembroke Pines, Florida, the Contractor will provide Equal Benefits to its employees with spouses, as defined by Section 35.39 of the City’s Code of Ordinances, and its employees with Domestic Partners and all Married Couples”.**

The posted statement must also include a City contact telephone number and email address which will be provided to each contractor when a covered contract is executed.

### **SECTION 1 DEFINITIONS**

- 1. Benefits** means the following plan, program or policy provided or offered by a contractor to its employees as part of the employer's total compensation package which may include but is not limited to sick leave, bereavement leave, family medical leave, and health benefits.
- 2. Cash Equivalent** mean the amount of money paid to an employee with a domestic partner or spouse in lieu of providing benefits to the employee's domestic partner or spouse. The cash equivalent is equal to the employer's direct expense of providing benefits to an employee for his or her spouse from a traditional marriage.
- 3. Covered Contract** means a contract between the City and a contractor awarded subsequent to the date when this section becomes effective valued at over \$25,000 or the threshold amount required for competitive bids as required in section 35.18(A) of the Procurement Code.
- 4. Domestic Partner** shall mean any two (2) adults of the same or different sex who have registered as domestic partners with a governmental body pursuant to state or local law authorizing such registration, or with an internal registry maintained by the employer of at



least one of the domestic partners. A contractor may institute an internal registry to allow for the provision of equal benefits to employees with domestic partners who do not register their partnerships pursuant to a governmental body authorizing such registration, or who are located in a jurisdiction where no such governmental domestic partnership registry exists. A contractor that institutes such registry shall not impose criteria for registration that are more stringent than those required for domestic partnership registration by the City of Pembroke Pines.

5. **Equal benefits** means the equality of benefits between employees with spouses and/or dependents of spouses and employees with domestic partners and/or dependents of domestic partners, and/or between spouses of employees and/or dependents of spouses and domestic partners of employees and/or dependents of domestic partners.
6. **Spouse** means one member of a married pair legally married under the laws of any state within the United States of America or any other jurisdiction under which such marriage is legally recognized, irrespective of gender.
7. **Traditional marriage** means a marriage between one man and one woman.

## SECTION 2 CERTIFICATION OF CONTRACTOR

The firm providing a response, by virtue of the signature below, certifies that it is aware of the requirements of Section 35.39 "City Contractors providing Equal Benefits for Domestic Partners and all Married Couples" of the City's Code of Ordinances, and certifies the following (**Check only one box below**):

- A.** Contractor currently complies with the requirements of this section; or
- B.** Contractor will comply with the conditions of this section at the time of contract award; or
- C.** Contractor will not comply with the conditions of this section at the time of contract award:  
or
- D.** Contractor does not comply with the conditions of this section because of the following allowable exemption (**Check only one box below**):
  - 1.** The Contractor does not provide benefits to employees' spouses in traditional marriages;
  - 2.** The Contractor provides an employee the cash equivalent of benefits because the Contractor is unable to provide benefits to employees' Domestic Partners or spouses despite making reasonable efforts to provide them. To meet this exception, the Contractor shall provide a notarized affidavit that it has made reasonable efforts to provide such benefits. The affidavit shall state the efforts taken to provide such benefits and the amount of the cash equivalent. Cash equivalent means the amount of money paid to an employee with a Domestic Partner or spouse rather than providing benefits to the employee's Domestic Partner or spouse. The cash equivalent is equal to the employer's direct expense of providing benefits to an employee's spouse;





3. The Contractor is a religious organization, association, society, or any non-profit charitable or educational institution or organization operated supervised or controlled by or in conjunction with a religious organization, association, or society;

4. The Contractor is a governmental agency;

**The certification shall be signed by an authorized officer of the Contractor. Failure to provide such certification (by checking the appropriate boxes above along with completing the information below) shall result in a Contractor being deemed non-responsive.**

COMPANY NAME: vCloud Tech Inc.

AUTHORIZED OFFICER NAME / SIGNATURE: Muhammad Khan Digitally signed by Muhammad Khan  
Date: 2024.11.07 07:47:56 -08'00'



## VENDOR DRUG-FREE WORKPLACE CERTIFICATION FORM

### SECTION 1 GENERAL TERM

Preference may be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

**IDENTICAL TIE BIDS** - Preference may be given to businesses with drug-free workplace programs. Whenever two or more bids that are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drugfree workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business’s policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after each conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

### SECTION 2 AFFIRMATION

Place a check mark here only if affirming bidder **complies fully** with the above requirements for a Drug-Free Workplace.

Place a check mark here only if affirming bidder **does not** meet the requirements for a Drug-Free Workplace.

**Failure to complete this certification at this time (by checking either of the boxes above) shall render the vendor ineligible for Drug-Free Workplace Preference. This form must be completed by/for the proposer; the proposer WILL NOT qualify for Drug-Free Workplace Preference based on their sub-contractors’ qualifications.**

Muhammad  
Khan

Authorized Signature

Digitally signed by  
Muhammad Khan  
Date: 2024.11.07 12:39:40  
-08'00'

Muhammad Khan

Authorized Signer Name

vCloud Tech Inc.

Company Name



**SCRUTINIZED COMPANY CERTIFICATION  
PURSUANT TO FLORIDA STATUTE § 287.135.**

I, Muhammad Khan, on behalf of vCloud Tech Inc.,  
Print Name and Title Company Name

certify that vCloud Tech Inc.:  
Company Name

1. Does not participate in a boycott of Israel; and
2. Is not on the Scrutinized Companies that Boycott Israel list; and
3. Is not on the Scrutinized Companies with Activities in Sudan List; and
4. Is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; and
5. Has not engaged in business operations in Syria.

Submitting a false certification shall be deemed a material breach of contract. The City shall provide notice, in writing, to the Contractor of the City’s determination concerning the false certification. The Contractor shall have ninety (90) days following receipt of the notice to respond in writing and demonstrate that the determination of false certification was made in error. If the Contractor does not demonstrate that the City’s determination of false certification was made in error then the City shall have the right to terminate the contract and seek civil remedies pursuant to Florida Statute § 287.135.

Section 287.135, Florida Statutes, prohibits the City from: 1) Contracting with companies for goods or services in any amount if at the time of bidding on, submitting a proposal for, or entering into or renewing a contract if the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, F.S. or is engaged in a boycott of Israel; and 2) Contracting with companies, for goods or services over \$1,000,000.00 that are on either the Scrutinized Companies with activities in the Iran Petroleum Energy Sector list, created pursuant to s. 215.473, or are engaged in business operations in Syria.

As the person authorized to sign on behalf of the Contractor, I hereby certify that the company identified above in the section entitled “Contractor Name” does not participate in any boycott of Israel, is not listed on the Scrutinized Companies that Boycott Israel List, is not listed on either the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List, and is not engaged in business operations in Syria. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject the company to civil penalties, attorney's fees, and/or costs. I further understand that any contract with the City for goods or services may be terminated at the option of the City if the company is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan list or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.

vCloud Tech Inc.  
Company Name

Muhammad Khan  
Print Name / Signature

CEO  
Title



## E-VERIFY SYSTEM CERTIFICATION STATEMENT (UNDER SECTION 448.095, FLORIDA STATUTES)

1. Definitions:

- a. **“Contractor”** means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration. “Contractor” includes, but is not limited to, a vendor or consultant.
- b. **“Subcontractor”** means a person or entity that provides labor, supplies, or services to or for a contractor or another subcontractor in exchange for salary, wages, or other remuneration.
- c. **“E-Verify system”** means an Internet-based system operated by the United States Department of Homeland Security that allows participating employers to electronically verify the employment eligibility of newly hired employees.

2. Effective January 1, 2021, Contractors, shall register with and use the E-verify system in order to verify the work authorization status of all newly hired employees. Contractor shall register for and utilize the U.S. Department of Homeland Security’s E-Verify System to verify the employment eligibility of:

- a. All persons employed by a Contractor to perform employment duties within Florida during the term of the contract; and
- b. All persons (including subvendors/subconsultants/subcontractors) assigned by Contractor to perform work pursuant to the contract with the City of Pembroke Pines. The Contractor acknowledges and agrees that registration and use of the U.S. Department of Homeland Security’s E-Verify System during the term of the contract is a condition of the contract with the City of Pembroke Pines; and
- c. Should vendor become the successful Contractor awarded for the above-named project, by entering into the contract, the Contractor shall comply with the provisions of Section 448.095, Fla. Stat., “Employment Eligibility,” as amended from time to time. This includes, but is not limited to registration and utilization of the E-Verify System to verify the work authorization status of all newly hired employees. Contractor shall also require all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Contractor shall maintain a copy of such affidavit for the duration of the contract.

3. Contract Termination

- a. If the City has a good faith belief that a person or entity with which it is contracting has knowingly violated s. 448.09 (1) Fla. Stat., the contract shall be terminated.
- b. If the City has a good faith belief that a subcontractor knowingly violated s. 448.095 (2), but the Contractor otherwise complied with s. 448.095 (2) Fla. Stat., shall promptly notify the Contractor and order the Contractor to immediately terminate the contract with the subcontractor.
- c. A contract terminated under subparagraph a) or b) is not a breach of contract and may not be considered as such.
- d. Any challenge to termination under this provision must be filed in the Circuit Court no later than 20 calendar days after the date of termination.
- e. If the contract is terminated for a violation of the statute by the Contractor, the Contractor may not be awarded a public contract for a period of 1 year after the date of termination.

vCloud Tech Inc.

COMPANY NAME: \_\_\_\_\_

PRINTED NAME / AUTHORIZED SIGNATURE: Muhammad Khan



**AFFIDAVIT OF COMPLIANCE WITH ANTI-HUMAN TRAFFICKING LAWS**

In accordance with section 787.06 (13), Florida Statutes, the undersigned, on behalf of the entity listed below (“Entity”), hereby attests under penalty of perjury that:

1. The Affiant is an officer or representative of the Entity entering into an agreement with the City of Pembroke Pines.
2. The Entity does not use coercion for labor or services as defined in Section 787.06, Florida Statutes, entitled “Human Trafficking”.
3. The Affiant is authorized to execute this Affidavit on behalf of the Entity.
4. I understand that I am swearing or affirming under oath to the truthfulness of the claims made in this affidavit and that the punishment for knowingly making a false statement includes fines and/or imprisonment.
5. Pursuant to Sec. 92.525(2), Fla. Stat., under penalties of perjury, I declare that I have read the foregoing affidavit of compliance with Anti-Human Trafficking Laws and that the facts stated in it are true.

FURTHER AFFIANT SAYETH NAUGHT.

DATE: 10/24/2024

SIGNATURE: Muhammad Khan

ENTITY: vCloud Tech Inc.

NAME: Muhammad Khan

TITLE: CEO



January 10, 2024

To Whom It May Concern,

This letter confirms vCloud Tech Inc. status as an authorized reseller partner of ExaGrid Systems at the highest level and is authorized to sell the entire ExaGrid product line.

If you have any questions in relation to this matter please feel free to contact me.

Sincerely,

*Jackson Burritt*

Jackson Burritt  
VP, Finance & Corporate Controller  
ExaGrid  
Office: 508.898.2872 x0326  
Mobile: 508.397.5741



**To:** City of Pembroke Pines  
Kefford, Matthew  
10100 Pines Blvd  
Pembroke FL 33026-6037

**Email:** [mkefford@ppines.com](mailto:mkefford@ppines.com)

**Phone:**

**From:** vCloud Tech Inc.  
Harry King  
609 Deep Valley Drive Suite 200  
Rolling Hills Estates, CA 90274

**Email:** [hking@vcloudtech.com](mailto:hking@vcloudtech.com)

**Phone:** (833) 482-5683 Ext 701

**Terms** FTIN: 46-3104792  
Payment Terms: Net 30  
Cage Code: 77T86  
DUNS No: 079508688  
Contract Name: Open Market  
Contract No: OM  
Credit Cards: VISA/MASTER  
Credit Card Fees May Apply  
Sales Tax May Apply

**Quote No:** H19741-0  
**Quote Date:** 10/10/2024  
**Quote Expiry:** 11/23/2024  
**RFQ:**  
**Shipping:** -  
**Total Price:** \$ 60,615.04

Line No.	Part #	Description	Qty	Unit Price	Extended
1	EX-160GRID-1YRMS-S-R NWL	5x8 One Year Support & Maintenance for ExaGrid EX160Grid Raw 360TB Capacity System M&S Serial Numbers CT416081800049 CT416081800053, CT416081800056 CT416081800057	1	\$ 27,891.55	\$ 27,891.55
2	EX-80GRID-1YRMS-S-RN WL	5x8 One Year Support & Maintenance Renewal for ExaGrid EX80Grid Raw 192TB Capacity System M&S Serial Numbers CT416081800067 CT416081800069	1	\$ 13,945.79	\$ 13,945.79
3	EX2-10S2PA-1YRMS-S-RN WL	5x8 One Year Support & Maintenance Renewal for ExaGrid 10Gigabit Ethernet Dual Port SFP+Optical Add On	6	\$ 0.01	\$ 0.06
4	EX-63000E-1YRMS-S-RN WL	5x8 One Year Support & Maintenance Renewal for ExaGrid Raw 144TB Capacity System M&S Serial Numbers CT419121600142 CT419121600134	2	\$ 9,388.81	\$ 18,777.62
5	EX2-10S2PA-1YRMS-S-RN WL	5x8 One Year Support & Maintenance Renewal for ExaGrid 10Gigabit Ethernet Dual Port SFP+Optical Add On	2	\$ 0.01	\$ 0.02
				Subtotal	\$ 60,615.04
				Sales Tax	\$ -
				<b>Total</b>	<b>\$ 60,615.04</b>

M&S Start Date 12/23/2024

M&S End Date 12/22/2025

# vCloud Tech Inc Response

Pricing unsealed at Nov 12, 2024 2:58 PM

## CONTACT INFORMATION

Company

vCloud Tech Inc

Email

vcloud@vcloudtech.com

Contact

Muhammad Khan

Address

609 Deep Valley Drive Suite 200  
Rolling Hills Estates, CA 90274

Phone

(833) 482-5683

Website

[www.vcloudtech.com](http://www.vcloudtech.com)

Submission Date

Nov 7, 2024 4:11 PM (Eastern Time)

## ADDENDA CONFIRMATION

No addenda issued

## QUESTIONNAIRE

### 1. CONFIRMATION TO BIND

1.1. I certify that I have read, understood and agree to the terms in this solicitation, and that I am authorized to submit this response on behalf of my company.\*

Confirmed


Pass  Fail


### 2. PROJECT DOCUMENTS

#### 2.1. PROPOSERS BACKGROUND INFORMATION FORM\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.

 [Proposers Background Information Form \(1\).xlsx](#)

 [Proposers Background Information Form \(1\).xlsx](#)


### 3. STANDARD DOCUMENTS

The following documents are standard documents that the City generally requires for every solicitation. As a result, we recommend vendors to keep these documents updated and readily available so that they can be easily uploaded for each project that the vendor would like to participate in. In the event that the City does not have one of the forms or documents listed below for your company, the City may reach out to your company after the bid has closed to obtain the document(s).

#### 3.1. NON-COLLUSIVE AFFIDAVIT\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.


 [Non-Collusive Affidavit.pdf](#)

 [Non-Collusive Affidavit.pdf](#)

#### 3.2. SWORN STATEMENT ON PUBLIC ENTITY CRIMES FORM\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.

 [Sworn Statement on Public Entity Crimes.pdf](#)

 [Sworn Statement on Public Entity Crimes.pdf](#)

#### 3.3. EQUAL BENEFITS CERTIFICATION FORM\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.



[Equal\\_Benefits\\_Certification\\_Form.pdf](#)

[Equal\\_Benefits\\_Certification\\_Form.pdf](#)

### 3.4. VENDOR DRUG FREE WORKPLACE CERTIFICATION\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.

[Vendor\\_Drug-Free\\_Workplace\\_Certification\\_Form.pdf](#)

[Vendor\\_Drug-Free\\_Workplace\\_Certification\\_Form.pdf](#)

### 3.5. SCRUTINIZED COMPANY CERTIFICATION\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.

[Scrutinized\\_Company\\_Certification.pdf](#)

[Scrutinized\\_Company\\_Certification.pdf](#)

### 3.6. E-VERIFY SYSTEM CERTIFICATION\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.
2. Effective January 1, 2021, pursuant to Section 448.095, Florida Statutes, the City may not enter into a contract with a vendor/contractor/subcontractor unless that vendor/contractor/subcontractor is registered with and uses the E-Verify system administered by the U.S. Department of Homeland Security ("DHS").
3. Contractor shall also require all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Contractor shall maintain a copy of such affidavit for the duration of the contract.

[E-Verify\\_System\\_Certification\\_Statement.pdf](#)

[E-Verify\\_System\\_Certification\\_Statement.pdf](#)

### 3.7. ANTI-HUMAN TRAFFICKING AFFIDAVIT\*

Pass  Fail

1. Please download the attached document, complete all required fields, and upload the completed form here.

[Anti-Human\\_Trafficking\\_Affidavit.pdf](#)

[Anti-Human\\_Trafficking\\_Affidavit.pdf](#)

## 4. OPTIONAL DOCUMENTATION

### 4.1. TRADE SECRETS

1. The Proposer's response to this solicitation is a public record pursuant to Florida law, which is subject to disclosure by the City under the State of Florida Public Records Law, Florida Statutes Chapter 119.07 ("Public Records Law"). The City shall permit public access to all documents, papers, letters or other material submitted in connection with this solicitation and the Contract to be executed for this solicitation, subject to the provisions of Chapter 119.07 of the Florida Statutes.
2. Any language contained in the Proposer's response to the solicitation purporting to require confidentiality of any portion of the Proposer's response to the solicitation, except to the extent that certain information is in the City's opinion a Trade Secret pursuant to Florida law, shall be void. If a Proposer submits any documents or other information to the City which the Proposer claims is Trade Secret information and exempt from Florida Statutes Chapter 119.07 ("Public Records Laws"), the Proposer shall clearly designate that it is a Trade Secret and that it is asserting that the document or information is exempt. The Proposer must specifically identify the exemption being claimed under Florida Statutes 119.07. The City shall be the final arbiter of whether any information contained in the Proposer's response to the solicitation constitutes a Trade Secret.
3. EXCEPT FOR CLEARLY MARKED PORTIONS THAT ARE BONA FIDE TRADE SECRETS PURSUANT TO FLORIDA LAW, DO NOT MARK YOUR RESPONSE TO THE SOLICITATION AS PROPRIETARY OR CONFIDENTIAL. DO NOT MARK YOUR RESPONSE TO THE SOLICITATION OR ANY PART THEREOF AS COPYRIGHTED. ALL DOCUMENTS THAT THE FIRM PURPORTS TO BE CONFIDENTIAL, PROPRIETARY OR A TRADE SECRET SHALL BE UPLOADED TO THE OPENGOV WEBSITE AS A SEPARATE ATTACHMENT, IN THIS SECTION, CLEARLY IDENTIFYING THE EXEMPTION BEING CLAIMED UNDER FLORIDA STATUTES 119.07.
4. The city's determination of whether an exemption applies shall be final, and the proposer agrees to defend, indemnify, and hold harmless the city and the city's officers, employees, and agent, against any loss or damages incurred by any person or entity as a result of the city's treatment of records as public records.

*No response submitted*

### 4.2. FINANCIAL STATEMENTS

1. The City is **NOT** requesting the vendor to submit any financial statements for this project and prefers if the vendor does not submit financial statements. In addition, if the City needs a copy of the vendor's financial statements, the City can contact the vendor after the bid due date to request those documents. However, if the vendor does submit the financial statements, they should be uploaded in this section.
2. Any claim of confidentiality on financial statements must be asserted at the time of submittal. The firm must identify the specific statute that authorizes the exemption from the Public Records Law. Please note that the financial statement exemption provided for in Section 119.071(1)c, Florida Statutes only applies to submittals in response to a solicitation for a "public works" project.

*No response submitted*

### 4.3. ALTERNATIVES

1. If you are submitting an alternative product, please upload any related information in this section (such as specification sheets, etc.).
2. In addition, pursuant to the **"Brand Names"** Section included in the GENERAL TERMS AND CONDITIONS Section if and wherever in the specifications a brand name, make, name of manufacturer, trade name, or vendor catalog number is mentioned, it is for the purpose of establishing a grade or quality of material only. Since the City does not wish to rule out other competition and equal brands or makes, the phrase "OR EQUAL" is added. However, if a product other than that specified is bid, Proposers shall indicate on their proposal and clearly state the proposed substitution and deviation. It is the vendor's responsibility to provide any necessary documentation and samples within their bid submittal to prove that the product is equal to that specified. Such samples are to be furnished before the date of bid opening, unless otherwise specified. Additional evidence in the form of documentation and samples may be requested if the proposed brand is other than that specified. The City retains the right to determine if the proposed brand shall be considered as an approved equivalent or not.

No response submitted


#### 4.4. ADDITIONAL INFORMATION

Pass  Fail

1. Please provide any additional information that you deem necessary to complete your proposal in this section, if it has not been requested in another section.

 [vCloud Quote #H-19741-0.pdf](#)

 [Exagrid - LOA - 2024.pdf](#)

 [ExaGrid\\_Hardware\\_Support\\_Renewal.pdf](#)

#### 4.5. PROFESSIONAL LICENSES

1. If applicable, please upload any professional licenses that may be required to perform the services outlined in the solicitation.

No response submitted

#### 5. VENDOR CLASSIFICATION

##### 5.1. Is your firm a Local Pembroke Pines Vendor (LPPV) and Local Broward County Vendor (LBCV)?\*

Pass  Fail

1. The evaluation of competitive bids is subject to section 35.36 of the City's Procurement Procedures which, except where contrary to federal and state law, or any other funding source requirements, provides that preference be given to local businesses. To satisfy this requirement, the vendor shall affirm in writing its compliance with either of the following objective criteria as of the bid or proposal submission date stated in the solicitation. A local business shall be defined as:
  1. **"Local Pembroke Pines Vendor"** shall mean a business entity which has maintained a permanent place of business with full-time employees within the City limits for a minimum of one (1) year prior to the date of issuance of a bid or proposal solicitation. The permanent place of business may not be a post office box. The business location must actually distribute goods or services from that location. In addition, the business must have a current business tax receipt from the City of Pembroke Pines, **OR**;
  2. **"Local Broward County Vendor"** shall mean or business entity which has maintained a permanent place of business with full-time employees within the Broward County limits for a minimum of one (1) year prior to the date of issuance of a bid or proposal solicitation. The permanent place of business may not be a post office box. The business location must actually distribute goods or services from that location. In addition, the business must have a current business tax receipt from the Broward County or the city within Broward County where the business resides.
2. A preference of five percent (5%) of the total evaluation point, or five percent (5%) of the total price, shall be given to the Local Pembroke Pines Vendor(s); A preference of two and a half percent (2.5%) of the total evaluation point for local, or two and a half percent (2.5%) of the total price, shall be given to the Local Broward County Vendor(s).

No

##### 5.2. Is your firm a Veteran Owned Small Business (VOSB)?\*

Pass  Fail

1. The evaluation of competitive bids is subject to section 35.37 of the City's Procurement Procedures which, except where contrary to federal and state law, or any other funding source requirements, provides that preference be given to veteran owned small businesses. To satisfy this requirement, the vendor shall affirm in writing its compliance with the following objective criteria as of the bid or proposal submission date stated in the solicitation. A veteran owned small business shall be defined as:
  1. **"Veteran Owned Small Business"** shall mean a business entity which has received a "Determination Letter" from the United States Department of Veteran Affairs Center for Verification and Evaluation notifying the business that they have been approved as a Veteran Owned Small Business (VOSB).
2. A preference of two and a half percent (2.5%) of the total evaluation point, or two and a half percent (2.5%) of the total price, shall be given to the Veteran Owned Small Business (VOSB).

No

##### 5.3. Is your firm a Minority-Owned Business Enterprise (MBE)?\*

Pass  Fail

No

##### 5.4. Is your firm a Woman-Owned Business Enterprise (WBE)?\*

Pass  Fail

No

##### 5.5. Is your firm a HubZone Business / Labor Surplus Area Firm?\*

Pass  Fail

No

##### 5.6. Is your firm a Broward County Small Business Enterprise (SBE)?\*

Pass  Fail

No

5.7. Is your firm a Broward County Business Enterprise (CBE)?\*

Pass  Fail

No

5.8. Is your firm a Broward County Disadvantaged Business Enterprise (DBE)?\*

Pass  Fail

No

5.9. Does your firm have a Vendor Classification that was not listed above?\*

Pass  Fail

No

PRICE TABLES

Line Item	SKU	Description	Quantity	M&S Seri...	Unit of Measure	Unit Cost	Total
1	EX-160GRID-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid EX160Grid Raw 360TB Capacity SystemEE	1	CT416081... CT416081... CT416081... CT416081...	Each	\$27,891.55	\$27,891.55
2	EX-80GRID-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid EX80 Grid Raw 192TB Capacity System	1	CT416081... CT416081... CT416081... CT416081...	Each	\$13,945.79	\$13,945.79
3	EX2-10S2PA-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid 10Gigabit Ethernet Dual Port SFP+Optical Add On	6	CT416081... CT416081... CT416081... CT416081...	Each	\$0.01	\$0.06
4	EX-63000E-1YRMS-S-RNWL	5x8 One Year Support & Maintenance for ExaGrid Raw 144TB Capacity System	2	CT419121... CT419121...	Each	\$9,388.81	\$18,777.62
<b>Total</b>							<b>\$60,615.02</b>