



EVALUATION TABULATION
RFP No. PD-24-03
Vehicle Conversion for the Police Department's Crisis Response Team

EVALUATORS

Name	Title	Agreement Accepted On
Eric Abrahamson	Police Captain	May 20, 2025 10:53 AM
Kaitlyn Balladares	Sergeant	May 20, 2025 8:57 AM
Jon Cusack	Officer	May 20, 2025 9:14 AM
Javier Diaz	Patrol Captain	May 21, 2025 9:42 AM
Luke Singh	Fleet Manager	May 15, 2025 10:13 AM

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Project Cost	Reward Low Cost	25 (25% of Total)

Description:

The Evaluation Committee will utilize the following when calculating the weighted score of each vendor related to the Project Cost criteria.

The Project Cost for each proposer will be multiplied against the City's estimated amounts, to determine the Proposal amounts for each proposer.

Then the Lowest Proposal will be divided by Proposer "X" Cost Proposal times the Maximum Available Points for the Pricing Criteria = Proposer "X" Cost Score.

Example: If the Maximum Points Available for the "Project Cost" criteria is 25 points, the scores would be calculated as follows, based on the sample data for the three firms listed below:

Firm	Cost Proposal	Calculation	Points
A	\$10,000	$\$10,000 / \$10,000 \times 25$	25.00
B	\$15,000	$\$10,000 / \$15,000 \times 25$	16.67

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C	\$20,000	$\$10,000/\$20,000 \times 25$	12.50
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Note - Firm "A" had the lowest overall cost proposal of \$10,000 when compared to all of the firms.

Criteria	Scoring Method	Weight (Points)
Experience and Capabilities	0-5 Points	25 (25% of Total)

Description:

The Evaluation Committee will utilize the following scale for scoring the "Quality Level" for the weighted criteria:

Quality Level:	Deficient	Poor	Fair	Good	Very Good	Excellent
Quality Score:	0	1	2	3	4	5

Criteria	Scoring Method	Weight (Points)
Firm's Understanding and Approach to the Work	0-5 Points	20 (20% of Total)

Description:

The Evaluation Committee will utilize the following scale for scoring the "Quality Level" for the weighted criteria:

Quality Level:	Deficient	Poor	Fair	Good	Very Good	Excellent
Quality Score:	0	1	2	3	4	5

Criteria	Scoring Method	Weight (Points)
Previous Experience & References	0-5 Points	25 (25% of Total)

Description:

The Evaluation Committee will utilize the following scale for scoring the "Quality Level" for the weighted criteria:

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Quality Level:	Deficient	Poor	Fair	Good	Very Good	Excellent
Quality Score:	0	1	2	3	4	5

Criteria	Scoring Method	Weight (Points)
Local Vendor Preference/Veteran Owned Small Business Preference*	Points Based	5 (5% of Total)

Description:

Please note that the Local Vendor Preference is used to evaluate the submittals received from proposers and are assigned point totals, a preference of five (5) points of the total evaluation point shall be given to the Local Pembroke Pines Vendor(s); a preference of two and a half (2.5) points of the total evaluation point shall be given to the Local Broward County Vendor(s), all other vendors shall receive zero (0) points. Vendors must submit the attached Local Vendor Preference Certification Form in order to qualify for these evaluation points.

Veteran Owned Small Business (VOSB) is also used to evaluate the submittals received from proposers and are assigned point totals, a preference of two and a half (2.5) points of the total evaluation point shall be given to the Veteran Owned Small Businesses. Vendors must submit the attached Veteran Owned Small Business Preference Certification Form in order to qualify for these evaluation points.

Please note that if a business qualifies for both Local Vendor Preference and Veteran-Owned Small Business Preference, only the higher point value will be awarded. Combined points for both preferences will not be granted.

All other vendors shall receive zero (0) points.

AGGREGATE SCORES SUMMARY

Vendor	Eric Abrahamson	Kaitlyn Balladares	Jon Cusack	Javier Diaz	Luke Singh	Total Score (Max Score 100)	Total Average Rank
TechOps Specialty Vehicles	95 (1)	95 (1)	95 (1)	86 (1)	90 (1)	92.2	1

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VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Project Cost Reward Low Cost 25 Points (25%)	Experience and Capabilities 0-5 Points 25 Points (25%)	Firm's Understanding and Approach to the Work 0-5 Points 20 Points (20%)	Previous Experience & References 0-5 Points 25 Points (25%)	Local Vendor Preference/Veteran Owned Small Business Preference* Points Based 5 Points (5%)	Total Score (Max Score 100)
TechOps Specialty Vehicles	25	4.8	4.8	4.8	0	92.2

INDIVIDUAL PROPOSAL SCORES

TechOps Specialty Vehicles	
Project Cost Reward Low Cost 25 Points (25%)	
Eric Abrahamson: 25 (\$146,023.45)	
Kaitlyn Balladares: 25 (\$146,023.45)	
Jon Cusack: 25 (\$146,023.45)	
Javier Diaz: 25 (\$146,023.45)	
Luke Singh: 25 (\$146,023.45)	
Experience and Capabilities 0-5 Points 25 Points (25%)	
Eric Abrahamson: 5	
Kaitlyn Balladares: 5	
Jon Cusack: 5	
Javier Diaz: 5	

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Luke Singh: 4

Firm's Understanding and Approach to the Work | 0-5 Points | 20 Points (20%)

Eric Abrahamson: 5

Kaitlyn Balladares: 5

With the prior work they have done, they have shown.

Jon Cusack: 5

Javier Diaz: 4

Luke Singh: 5

Previous Experience & References | 0-5 Points | 25 Points (25%)

Eric Abrahamson: 5

Kaitlyn Balladares: 5

The company has prior references involving first responder van outfitting.

Jon Cusack: 5

Javier Diaz: 4

Luke Singh: 5

Local Vendor Preference/Veteran Owned Small Business Preference* | Points Based | 5 Points (5%)

Eric Abrahamson: 0

Kaitlyn Balladares: 0

Jon Cusack: 0

Javier Diaz: 0

Luke Singh: 0

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