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Bid #PD-21-04 - Mobile Surveillance Tower Platform

Creation Date **Feb 23, 2021** End Date **Mar 23, 2021 2:00:00 PM EDT**
 Start Date **Feb 23, 2021 6:17:16 PM EST** Awarded Date **Not Yet Awarded**

| | | | |
|---|--|--|-----------------|
| Industrial Video & Control | | \$59,500.00 | |
| Bid Contact Jennifer Williams jwilliams@ivcco.com Ph 617-467-3059 | | Address NEWTONVILLE, MA 02460 | |
| Qualifications FED-LOBBY&DEBAR FL-EVERIFY PP-DRUGFREE PP-EQUAL PP-HUBZONE PP-LBTR PP-LOCAL PP-MBE PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9 PP-WBE | | | |
| Agency Notes: | | Supplier Notes: | |
| Item # | Line Item | Unit Price | Qty/Unit |
| PD-21-04-01-01 | Mobile Surveillance Tower Platform - First Offer | \$59,500.00 | 1 / each |
| Product Code: | | Supplier Product Code: MVT-3001 | |
| Agency Notes: | | Supplier Notes: | |

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|---|--|---|-----------------|
| Airport And Commercial Equipment Suppliers, Inc. | | \$74,790.00 | |
| Bid Contact Fadi Soubra fadi.soubra@acesincusa.com Ph 954-755-9330 Fax 954-346-8000 | | Address 3700 NW 124th Ave ste 132 dba A.C.E.S., Inc. Coral Springs, FL 33065 | |
| Qualifications FED-LOBBY&DEBAR FL-EVERIFY PP-DRUGFREE PP-EQUAL PP-HUBZONE PP-LBTR PP-MBE PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9 PP-WBE | | | |
| Bid Notes Delivery 8-10 Weeks ARO Shipping included to destination Upon Delivery customer must be able to unload from Flat bed truck or must have a dock truck is not equipped to unload please have a forklift or dock available. | | | |
| Agency Notes: | | Supplier Notes: Delivery 8-10 Weeks ARO Shipping included to destination Upon Delivery customer must be able to unload from Flat bed truck or must have a dock truck is not equipped to unload please have a forklift or dock available. | |
| Item # | Line Item | Unit Price | Qty/Unit |
| PD-21-04-01-01 | Mobile Surveillance Tower Platform - First Offer | \$74,790.00 | 1 / each |
| Product Code: | | Supplier Product Code: WCT-YX-09A-BASE | |
| Agency Notes: | | Supplier Notes: 1 each: INCLUDES: COMPACT BODY TRAILER, DUAL ELECTRIC WINCH DELUXE 30 FT TOWER, EQUIPMENT BOX, SWITCH PANEL WITH LVD AND FAN CONTROLLER, 2- SEALED AGM BATTERIES & 45A CHARGER, AUTO START DIESEL ENGINE W/30 GAL TANK, START BAT & 15A CHARGER, AXLE LOCK BAR, COMBO 2-1/2" PINTLE & 2" BALL HITCH. NO CAMERAS, NO MONITOR, NO NVR, NO COMMUNICATIONS, NO OPTIONS. (INCLUDES CAMERA AND OPTIONS FROM LIST BELOW) 1 each 600 Watt AC Invertor to Power POE 1 each 520 Watt Tilting Solar Array 1 each Industrial NVR, i7 processor w/ 2TB SSD HDD w/ Analytic software, 12" monitor, vibration tray, keyboard, mouse (Unit will ship with Artec Software) 4 each Axis Q6154E Network 12x Digital Zoom, 30x Optical Zoom, 720P HD, dome PTZ to trailer, includes camera, POE, wiring (4 per trailer) w/ POE and CAT5E cable 1 each Axis M3057-PL VE Panoramic 6MP Camera with POE and CA T5E cable 1 each 50 watt public address w/ 2x 50W speakers, remote audio voice over. Max. range up to 100 yd. 1 each Sierra Wireless RV50X Cellular Modem & Hardened Unmanaged switch 1 each LED blue flashing warning light, 12vdc @ 0.2A, 175FPM | |

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| Best Enterprises | | \$81,595.62 | |
| Bid Contact James Baillargeon jamieb@best-ent.com Ph 651-779-1022 | | Address 6989 55th Street North, Suite D Oakdale, MN 55128 | |
| Qualifications FED-LOBBY&DEBAR FL-EVERIFY PP-DRUGFREE PP-EQUAL PP-HUBZONE PP-LBTR PP-MBE PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9 PP-WBE | | | |
| Bid Notes Danny Benedit, Procurement Department | | | |

City of Pembroke Pines
 8300 South Palm Drive
 Pembroke Pines, FL 33025
 954-518-9022

Jamie Baillargeon
 Best Enterprises
 6989 N 55th Street, Suite D
 Oakdale, MN 55128
 651-779-1022

Re: Invitation for Bids PD-21-04 Clarifications

Thank you for the opportunity to bid on this project. I would like to offer Clarifications.

1. I have included a 600W inverter per the specifications. After discussion if you do not need this product, I will offer a credit for the inverter. I anticipate this will be of value because our systems use DC to DC POE devices to power the cameras and have an inverter to power other equipment. As a result of powering the onboard equipment without converting from DC to AC and back to DC, there is substantial power savings and ultimately longer deployment capabilities. I do not believe this device will be necessary. The credit for this is \$300 if you do not want what I have included.
2. I have included a budget for the Axle Lock Bar and will offer a credit if you decide you do not want it. Our systems have a removable tongue which has a wiring coupler like what is on the back of a tow vehicle and a pin that holds the tongue in place like a receiver hitch. This makes the tongue easy to remove and the trailer difficult to tow unless someone were to fabricate a tongue. The credit is \$400.
3. Avigilon VMS Software. Avigilon offers 3 levels of VMS software that vary in price. I have budgeted \$2500 for VMS Software along with setup and installation on this system. There could be some credit available depending on what software is actually required to integrate with your other systems. We can provide this software already installed and tested on your trailer but without further detail I am not able to know if you need what I have budgeted for. There may be a credit available depending on what you really need.

Please don't hesitate to reach out if you have any questions. Alternatively I have these products on GSA Advantage.

Thank you,
 Jamie Baillargeon

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| <p>Agency Notes:</p> | <p>Supplier Notes: Danny Benedit, Procurement Department City of Pembroke Pines 8300 South Palm Drive Pembroke Pines, FL 33025 954-518-9022</p> <p>Jamie Baillargeon Best Enterprises 6989 N 55th Street, Suite D Oakdale, MN 55128 651-779-1022</p> <p>Re: Invitation for Bids PD-21-04 Clarifications</p> <p>Thank you for the opportunity to bid on this project. I would like to offer Clarifications.</p> <ol style="list-style-type: none"> 1. I have included a 600W inverter per the specifications. After discussion if you do not need this product, I will offer a credit for the inverter. I anticipate this will be of value because our systems use DC to DC POE devices to power the cameras and have an inverter to power other equipment. As a result of powering the onboard equipment without converting from DC to AC and back to DC, there is substantial power savings and ultimately longer deployment capabilities. I do not believe this device will be necessary. The credit for this is \$300 if you do not want what I have included. 2. I have included a budget for the Axle Lock Bar and will offer a credit if you decide you do not want it. Our systems have a removable tongue which has a wiring coupler like what is on the back of a tow vehicle and a pin that holds the tongue in place like a receiver hitch. This makes the tongue easy to remove and the trailer difficult to tow unless someone were to fabricate a tongue. The credit is \$400. 3. Avigilon VMS Software. Avigilon offers 3 levels of VMS software that vary in price. I have budgeted \$2500 for VMS Software along with setup and installation on this system. There could be some credit available depending on what software is actually required to integrate with your other systems. We can provide this software already installed and tested on your trailer but without further detail I am not able to know if you need what I have budgeted for. There may be a credit available depending on what you really need. <p>Please don't hesitate to reach out if you have any questions. Alternatively I have these products on GSA Advantage.</p> <p>Thank you, Jamie Baillargeon</p> |
|----------------------|--|

| Item # | Line Item | Unit Price | Qty/Unit | Total Price |
|----------------------|--|--|----------|-------------|
| PD-21-04-01-01 | Mobile Surveillance Tower Platform - First Offer | \$81,595.62 | 1 / each | \$81,595.62 |
| Product Code: | | Supplier Product Code: MOBILE PRO SYSTEMS COMMANDER 3400 CUSTOM | | |
| Agency Notes: | | Supplier Notes: | | |

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| <p>Stamm Manufacturing</p> <p>Bid Contact Chris Dillon</p> | <p>\$99,000.00</p> <p>Address 4850 Orange Avenue</p> |
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|--|--|--|-----------------|--------------------|
| <p>chris@stamm-mfg.com Ph 800-226-5056</p> | | <p>Fort Pierce, FL 34947</p> | | |
| <p>Qualifications FED-LOBBY&DEBAR FL-EVERIFY PP-DRUGFREE PP-EQUAL PP-HUBZONE PP-LBTR PP-MBE PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9 PP-WBE</p> | | | | |
| <p>Bid Notes We have a Previously leased Tower in stock and would like to bring to Pembroke Pines for a demonstration and discuss the build of and options that you require</p> | | | | |
| <p>Agency Notes:</p> | | <p>Supplier Notes: We have a Previously leased Tower in stock and would like to bring to Pembroke Pines for a demonstration and discuss the build of and options that you require</p> | | |
| Item # | Line Item | Unit Price | Qty/Unit | Total Price |
| PD-21-04-01-01 | Mobile Surveillance Tower Platform - First Offer | \$99,000.00 | 1 / each | \$99,000.00 |
| <p>Product Code:</p> | | <p>Supplier Product Code:</p> | | |
| <p>Agency Notes:</p> | | <p>Supplier Notes:</p> | | |

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Questions? Contact a Periscope Source representative: 800-990-9339 or email: source-support@periscopeholdings.com

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| Vendor Name | Industrial Video & Control, Co. LLC | Airport and Commercial Equipment Suppliers, Inc. DBA A.C.E.S., Inc. | Best Enterprises | World Industrial Equipment, Inc. DBA Stamm Manufacturing |
| Contact Information (From Attachment A) | Company Information: 330 N.W. 124 Avenue Newton, MA 02460 (617) 467-3069 Primary Contact: Jennifer Williams - Director of Sales Tel: (984) 706-5313 jwilliams@ivcco.com Authorized Approver: Same as above | Company Information: 3700 NW 124 Avenue Suite 132 Coral Springs, FL 33065 Tel: (954) 795-9330 Fax: (954) 346-8000 Primary Contact: Fadi Saoua - President E-MAIL: fadi.saoua@acesinc.com Authorized Approver: Same as above | Company Information: 6989 N 95th Street Suite D Oakdale, MN 55128 Tel: (651) 779-1029 Fax: (651) 779-1029 Primary Contact: Jamie Ballington - Director of Government Sales jballington@best-ent.com Authorized Approver: Same as above | Company Information: 4850 Orange Avenue Fort Pierce, FL 34947 Tel: (888) 226-5056 Primary Contact: Chris Dillon - Vice President Tel: (772) 461-6056 Fax: (772) 464-2716 chris@stamm-mfg.com Authorized Approver: Same as above |
| TOTAL BID AMOUNT | \$59,900.00 | \$74,790.00 | \$81,595.62 | \$99,000.00 |
| PROPOSAL REQUIREMENTS | Included | Included | Included | Included |
| - Attachment A: Contact Information Form | Included | Included | Included | Included |
| - Attachment B: Non-Confictive Affidavit | Included | Included | Included | Included |
| - Attachment C: Proposer's Qualifications Statement | Included | Included | Included | Included |
| VENDOR REGISTRATION AND QUALIFICATION DOCUMENTS | Included | Included | Included | Included |
| - Vendor Information Form | Included | Included | Included | Included |
| - Form W-9 (Rev. October 2018) | Included | Included | Included | Included |
| - Sworn Statement on Public Entry Crimes Form | * A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entry crime. | * A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entry crime. | * A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entry crime. | * A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entry crime. |
| - Local Vendor Preference Certification | Included - Does Not Meet Requirements | NOT INCLUDED | Included - Does Not Meet Requirements | NOT INCLUDED |
| - Local Business Tax Receipts | LBTR - Not Included | LBTR - Not Included | LBTR - Not Included | LBTR - Not Included - BLANK SHEET Forwarded |
| - Veteran Owned Small Business Preference Certification | Included - Does Not Meet Requirements as a VOSB | Included - Does Not Meet Requirements as a VOSB | Included - Does Not Meet Requirements as a VOSB | NOT INCLUDED - BLANK SHEET Forwarded |
| - Equal Benefits Certification Form | Included - Currently Complies | Included - Currently Complies | Included - Currently Complies | Included - Currently Complies |
| - Vendor Drug-Free Workplace Certification Form | Included - Complies Fully | Included - Complies Fully | Included - Complies Fully | Included - Complies Fully |
| - Scrutinized Company Certification | Included | Included | Included | Included |
| - E-Verify System Certification Statement | Included | Included | Included | Included |
| - Certification Regarding Lobbying, Disbarment, Suspension and Other Responsibility Matters for Expenditure of Federal Funds | Included | Included | Included | Included |
| - Minority-Owned Business Enterprise | NO - NOT a Minority-Owned Business Enterprise | NO - NOT a Minority-Owned Business Enterprise | NO - NOT a Minority-Owned Business Enterprise | NO - NOT a Minority-Owned Business Enterprise |
| - Woman-Owned Business Enterprise | NO - NOT A Woman-Owned Business Enterprise | NO - NOT A Woman-Owned Business Enterprise | NO - NOT A Woman-Owned Business Enterprise | NO - NOT A Woman-Owned Business Enterprise |
| - HUBZone-Certified Small Business/Labor Surplus Area Firms | NO - NOT HUBZone Certified | NO - NOT HUBZone Certified | NO - NOT HUBZone Certified | NO - NOT HUBZone Certified |
| Bid Security (N/A, Bid Bond, Cashier's Check, Not Submitted) | N/A | N/A | N/A | N/A |
| Method of Submittal | Bidsync | Bidsync | Bidsync | Bidsync |
| Additional Information | * Supplied Their Business License Paid Receipt * Supplied Mechanical Specifications on their Long Deployment Surveillance Trailer Base with 990 Watts Solar and their AXIS P6655-E 2 MP 32X PTZ Network Camera | * Supplied Their Paid Receipt for County and Small Business Enterprise Certificates * Supplied Mechanical Specifications on their Varco Portable Surveillance Security Camera Trailer, Model: WCT-K4S and their Axis Q6154-E Camera | * Supplied 2021 Florida Annual Resale Certificate for Sales Tax * Supplied Mechanical Specifications for COMMANDER 3400 and AXIS P6655-E PTZ Network Camera | * Supplied Specifications for their Portable Security Tower |
| Supplier Notes for Offer | None | None | None | None |
| Comments | None | None | None | None |