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April 10, 2017

Assistant Chief Teixeira
Pembroke Pines Fire/Rescue Department
9500 Pines Boulevard Building B
Pembroke Pines, Florida 33024

RE: FI-16-03 Fire Rescue Ambulances

Dear Chief Teixeira:

Thank you once again for the opportunity to provide a competitive bid on your upcoming ambulance purchase. After reviewing the inspection trip requirements, we are offering the following amendment to include one trip in our initial bid price and add the cost of \$750.00 to the current bid for two apparatus. Based on this information the revised pricing is:

\$273,664.00	Horton Ambulance
+\$ 750.00	Inspection trip to Horton Factory
-\$ 4,500.00	100% Pre-Payment Discount
-\$ 3,500.00	Multiple Unit Discount
<u>-\$ 15,000.00</u>	Trade for Operational Horton Unit

\$251,414.00 Total Price each for the purchase of two units

Thank you once again for being a valued Horton / Hall-Mark RTC customer and please call me if you have any questions.

Best regards,

A blue ink signature of William D. Alm, written in a cursive style.

William D. Alm
V.P. / General Manager

Copy: Sally Wilson, Account Manager, Southeast Florida

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