



EVALUATION TABULATION
 RFP No. TS-25-01
Network Gear Infrastructure AV Campus

EVALUATORS

Name	Title	Agreement Accepted On
Ryan Depante	Assistant IT Director	Feb 18, 2025 2:49 PM
Matt Kefford	IT Director	Feb 12, 2025 5:16 PM
Amanda Menezes	Accounting Compliance Specialist	Feb 12, 2025 4:04 PM
Giselle Rodriguez	Director of Innovative Learning	Feb 18, 2025 9:03 AM
Nalini Sohit-Vazquez	Controller	Feb 12, 2025 5:17 PM

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Project Cost	Reward Low Cost	35 (35% of Total)

Description:

The Evaluation Committee will utilize the following when calculating the weighted score of each vendor related to the Project Cost criteria.

The Project Cost for each proposer will be multiplied against the City’s estimated amounts, to determine the Proposal amounts for each proposer.

Then the Lowest Proposal will be divided by Proposer “X” Cost Proposal times the Maximum Available Points for the Pricing Criteria = Proposer “X” Cost Score.

Example: *If the Maximum Points Available for the "Project Cost" criteria is 25 points, the scores would be calculated as follows, based on the sample data for the three firms listed below:*

Firm	Cost Proposal	Calculation	Points
A	\$10,000	$\$10,000 / \$10,000 \times 25$	25.00
B	\$15,000	$\$10,000 / \$15,000 \times 25$	16.67
C	\$20,000	$\$10,000 / \$20,000 \times 25$	12.50

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Note - Firm "A" had the lowest overall cost proposal of \$10,000 when compared to all of the firms.

Criteria	Scoring Method	Weight (Points)
Experience and Capabilities	0-5 Points	21 (21% of Total)

Description:

The Evaluation Committee will utilize the following scale for scoring the "Quality Level" for the weighted criteria:

Quality Level:	Deficient	Poor	Fair	Good	Very Good	Excellent
Quality Score:	0	1	2	3	4	5

Criteria	Scoring Method	Weight (Points)
Firm's Understanding and Approach to the Work	0-5 Points	21 (21% of Total)

Description:

The Evaluation Committee will utilize the following scale for scoring the "Quality Level" for the weighted criteria:

Quality Level:	Deficient	Poor	Fair	Good	Very Good	Excellent
Quality Score:	0	1	2	3	4	5

Criteria	Scoring Method	Weight (Points)
Previous Experience & References	0-5 Points	20.5 (20.5% of Total)

Description:

The Evaluation Committee will utilize the following scale for scoring the "Quality Level" for the weighted criteria:

Quality Level:	Deficient	Poor	Fair	Good	Very Good	Excellent
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Quality Score:	0	1	2	3	4	5
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Criteria	Scoring Method	Weight (Points)
Veteran Owned Small Business Preference	Pass / Fail	2.5 (2.5% of Total)

Description:

Please note that the Veteran Owned Small Business (VOSB) Preference is used to evaluate the submittals received from proposers and are assigned point totals, a preference of two and a half (2.5) points of the total evaluation point shall be given to Veteran Owned Small Businesses. Vendors must submit the attached Veteran Owned Small Business Preference Certification Form in order to qualify for these evaluation points.

All other vendors shall receive zero (0) points.

AGGREGATE SCORES SUMMARY

Vendor	Ryan Depante	Matt Kefford	Amanda Menezes	Giselle Rodriguez	Nalini Sohit-Vazquez	Total Score (Max Score 100)	Total Rank
DOF CREATIONS, LLC	75.9 (5)	84.3 (3)	92.6 (1)	96.8 (1)	84.3 (1)	86.8	1
Howard Technology Solutions	85.5 (1)	81.3 (7)	64.6 (6)	89.6 (2)	68.8 (4)	77.97	2
Emerging Technology Integrators	84 (2)	79.8 (8)	63.1 (7)	79.7 (4)	75.7 (3)	76.5	3
Gerelcom Inc.	74 (6)	82.5 (5)	69.9 (4)	74 (5)	78.3 (2)	75.78	4
Verity Partners Inc	68.2 (7)	85 (2)	72.3 (3)	84.9 (3)	68.3 (5)	75.73	5
Axelliant LLC	76.6 (4)	89.2 (1)	72.5 (2)	43.4 (9)	60 (7)	68.34	6
MIAMI BUSINESS TELEPHONE CORP	77.8 (3)	77.8 (9)	61.1 (8)	73.5 (6)	48.6 (9)	67.79	7
Questivity	65.3 (8)	82.1 (6)	65.4 (5)	57 (8)	65.4 (6)	67.01	8
Pawol Tafya, LLC	53.6 (9)	82.9 (4)	57.8 (9)	62 (7)	57.9 (8)	62.8	9

INDIVIDUAL PROPOSAL SCORES

Axelliant LLC

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 35 (\$654,097.90)

No vendor notes in price table.

Matt Kefford: 35 (\$654,097.90)

No vendor notes in price table.

Amanda Menezes: 35 (\$654,097.90)

No vendor notes in price table.

Giselle Rodriguez: 35 (\$654,097.90)

No vendor notes in price table.

Nalini Sohit-Vazquez: 35 (\$654,097.90)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 4

Amanda Menezes: 2

Giselle Rodriguez: 1

Nalini Sohit-Vazquez: 2

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 5

Matt Kefford: 5
Amanda Menezes: 4
Giselle Rodriguez: 1
Nalini Sohit-Vazquez: 2

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 4
Matt Kefford: 4
Amanda Menezes: 3
Giselle Rodriguez: 0
Nalini Sohit-Vazquez: 2

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail
Matt Kefford: Fail
Amanda Menezes: Fail
Giselle Rodriguez: Fail
Nalini Sohit-Vazquez: Fail

DOF CREATIONS, LLC

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 34.32 (\$666,964.05)

No vendor notes in price table.

Matt Kefford: 34.32 (\$666,964.05)

No vendor notes in price table.

Amanda Menezes: 34.32 (\$666,964.05)

No vendor notes in price table.

Giselle Rodriguez: 34.32 (\$666,964.05)

No vendor notes in price table.

Nalini Sohit-Vazquez: 34.32 (\$666,964.05)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 3

Amanda Menezes: 5

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 4

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 5

Matt Kefford: 5

Amanda Menezes: 4

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Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 4

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 5

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 4

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail

Matt Kefford: Fail

Amanda Menezes: Fail

Giselle Rodriguez: Fail

Nalini Sohit-Vazquez: Fail

Emerging Technology Integrators

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 27.34 (\$837,222.58)

The vendor's price proposal on the bid table was \$833,192.71, however, their bid package also included a document stating "Bid Table addendum - 1. Shipping is not included in your quote but can be estimated at \$4,030.19. 2. Required parts not listed on the Bid Table are included in the attached ETI quote." The price listed on the formal quote from ETI included the shipping cost of \$4,030.19 and had a total of \$837,222.58. The Evaluation Committee made a motion to utilize the pricing listed on their quote with shipping cost for the calculation of their cost in the evaluation process.

Matt Kefford: 27.34 (\$837,222.58)

The vendor's price proposal on the bid table was \$833,192.71, however, their bid package also included a document stating "Bid Table addendum - 1. Shipping is not included in your quote but can be estimated at \$4,030.19. 2. Required parts not listed on the Bid Table are included in the attached ETI quote." The price listed on the formal quote from ETI included the shipping cost of \$4,030.19 and had a total of \$837,222.58. The Evaluation Committee made a motion to utilize the pricing listed on their quote with shipping cost for the calculation of their cost in the evaluation process.

Amanda Menezes: 27.34 (\$837,222.58)

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Giselle Rodriguez: 27.34 (\$837,222.58)

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Nalini Sohit-Vazquez: 27.34 (\$837,222.58)

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Experience and Capabilities 0-5 Points 21 Points (21%)	
Ryan Depante:	4
Matt Kefford:	3
Amanda Menezes:	2
Giselle Rodriguez:	5
Nalini Sohit-Vazquez:	4
Firm's Understanding and Approach to the Work 0-5 Points 21 Points (21%)	
Ryan Depante:	5
Matt Kefford:	5
Amanda Menezes:	3
Giselle Rodriguez:	2
Nalini Sohit-Vazquez:	4
Previous Experience & References 0-5 Points 20.5 Points (20.5%)	
Ryan Depante:	4
Matt Kefford:	4
Amanda Menezes:	3

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Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 3

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Pass

The vendor submitted a letter from the Department of Veterans Affairs (VA) that expired 11/23/2024, however they also provided a screen shot of their renewed certification which is valid through 11/23/2026. The screen shot did not clearly identify the authorizing organization but did have a reference to the U.S. Small Business Administration. The Procurement Department was able to verify the validity of the Certification at U.S. Small Business Administration website <https://veterans.certify.sba.gov/> .

Matt Kefford: Pass

The vendor submitted a letter from the Department of Veterans Affairs (VA) that expired 11/23/2024, however they also provided a screen shot of their renewed certification which is valid through 11/23/2026. The screen shot did not clearly identify the authorizing organization but did have a reference to the U.S. Small Business Administration. The Procurement Department was able to verify the validity of the Certification at U.S. Small Business Administration website <https://veterans.certify.sba.gov/> .

Amanda Menezes: Pass

The vendor submitted a letter from the Department of Veterans Affairs (VA) that expired 11/23/2024, however they also provided a screen shot of their renewed certification which is valid through 11/23/2026. The screen shot did not clearly identify the authorizing organization but did have a reference to the U.S. Small Business Administration. The Procurement Department was able to verify the validity of the Certification at U.S. Small Business Administration website <https://veterans.certify.sba.gov/> .

Giselle Rodriguez: Pass

The vendor submitted a letter from the Department of Veterans Affairs (VA) that expired 11/23/2024, however they also provided a screen shot of their renewed certification which is valid through 11/23/2026. The screen shot did not clearly identify the authorizing organization but did have a reference to the U.S. Small Business Administration. The Procurement Department was able to verify the validity of the Certification at U.S. Small Business Administration website <https://veterans.certify.sba.gov/> .

Nalini Sohit-Vazquez: Pass

The vendor submitted a letter from the Department of Veterans Affairs (VA) that expired 11/23/2024, however they also provided a screen shot of their renewed certification which is valid through 11/23/2026. The screen shot did not clearly identify the authorizing

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organization but did have a reference to the U.S. Small Business Administration. The Procurement Department was able to verify the validity of the Certification at U.S. Small Business Administration website <https://veterans.certify.sba.gov/> .

Gerelcom Inc.

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 28.34 (\$807,758.64)

No vendor notes in price table.

Matt Kefford: 28.34 (\$807,758.64)

No vendor notes in price table.

Amanda Menezes: 28.34 (\$807,758.64)

No vendor notes in price table.

Giselle Rodriguez: 28.34 (\$807,758.64)

No vendor notes in price table.

Nalini Sohit-Vazquez: 28.34 (\$807,758.64)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 3

Nalini Sohit-Vazquez: 4

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 5

Matt Kefford: 5

Amanda Menezes: 3

Giselle Rodriguez: 3

Nalini Sohit-Vazquez: 4

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 5

Matt Kefford: 4

Amanda Menezes: 4

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 4

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail

Matt Kefford: Fail

Amanda Menezes: Fail

Giselle Rodriguez: Fail

Nalini Sohit-Vazquez: Fail

Howard Technology Solutions

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 27.11 (\$844,378.53)

No vendor notes in price table.

Matt Kefford: 27.11 (\$844,378.53)

No vendor notes in price table.

Amanda Menezes: 27.11 (\$844,378.53)

No vendor notes in price table.

Giselle Rodriguez: 27.11 (\$844,378.53)

No vendor notes in price table.

Nalini Sohit-Vazquez: 27.11 (\$844,378.53)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 5

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 4

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 5

Matt Kefford: 5

Amanda Menezes: 3

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 3

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 3

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail

Matt Kefford: Fail

Amanda Menezes: Fail

Giselle Rodriguez: Fail

Nalini Sohit-Vazquez: Fail

MIAMI BUSINESS TELEPHONE CORP

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 23.63 (\$968,945.05)

No vendor notes in price table.

Matt Kefford: 23.63 (\$968,945.05)

No vendor notes in price table.

Amanda Menezes: 23.63 (\$968,945.05)

No vendor notes in price table.

Giselle Rodriguez: 23.63 (\$968,945.05)

No vendor notes in price table.

Nalini Sohit-Vazquez: 23.63 (\$968,945.05)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 4

Nalini Sohit-Vazquez: 2

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 5

Matt Kefford: 5

Amanda Menezes: 3

Giselle Rodriguez: 3

Nalini Sohit-Vazquez: 2

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 2

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail

Matt Kefford: Fail

Amanda Menezes: Fail

Giselle Rodriguez: Fail

Nalini Sohit-Vazquez: Fail

Pawol Tafya, LLC

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 30.36 (\$754,088.64)

No vendor notes in price table.

Matt Kefford: 30.36 (\$754,088.64)

No vendor notes in price table.

Amanda Menezes: 30.36 (\$754,088.64)

No vendor notes in price table.

Giselle Rodriguez: 30.36 (\$754,088.64)

No vendor notes in price table.

Nalini Sohit-Vazquez: 30.36 (\$754,088.64)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 3

Amanda Menezes: 1

Giselle Rodriguez: 3

Nalini Sohit-Vazquez: 2

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 5

Amanda Menezes: 2

Giselle Rodriguez: 1

Nalini Sohit-Vazquez: 2

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 3

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 3

Nalini Sohit-Vazquez: 2

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Pass

The vendor submitted a letter from the U.S. Small Business Administration confirming the vendor has been certified by the Veteran Small Business Certification Program (VetCert) at SBA. In addition, we confirmed on the SBA website that the firm is a Certified Service Disabled Veteran Owned Small Business through February 28, 2027.

Matt Kefford: Pass

The vendor submitted a letter from the U.S. Small Business Administration confirming the vendor has been certified by the Veteran Small Business Certification Program (VetCert) at SBA. In addition, we confirmed on the SBA website that the firm is a Certified Service Disabled Veteran Owned Small Business through February 28, 2027.

Amanda Menezes: Pass

The vendor submitted a letter from the U.S. Small Business Administration confirming the vendor has been certified by the Veteran Small Business Certification Program (VetCert) at SBA. In addition, we confirmed on the SBA website that the firm is a Certified Service Disabled Veteran Owned Small Business through February 28, 2027.

Giselle Rodriguez: Pass

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Nalini Sohit-Vazquez: Pass

The vendor submitted a letter from the U.S. Small Business Administration confirming the vendor has been certified by the Veteran Small Business Certification Program (VetCert) at SBA. In addition, we confirmed on the SBA website that the firm is a Certified Service Disabled Veteran Owned Small Business through February 28, 2027.

Questivity

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 27.87 (\$821,447.45)

No vendor notes in price table.

Matt Kefford: 27.87 (\$821,447.45)

No vendor notes in price table.

Amanda Menezes: 27.87 (\$821,447.45)

No vendor notes in price table.

Giselle Rodriguez: 27.87 (\$821,447.45)

No vendor notes in price table.

Nalini Sohit-Vazquez: 27.87 (\$821,447.45)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 2

Nalini Sohit-Vazquez: 3

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 5

Amanda Menezes: 3

Giselle Rodriguez: 2

Nalini Sohit-Vazquez: 3

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 3

Giselle Rodriguez: 3

Nalini Sohit-Vazquez: 3

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail

Matt Kefford: Fail

Amanda Menezes: Fail

Giselle Rodriguez: Fail

Nalini Sohit-Vazquez: Fail

Verity Partners Inc

Project Cost | Reward Low Cost | 35 Points (35%)

Ryan Depante: 34.99 (\$654,330.04)

No vendor notes in price table.

Matt Kefford: 34.99 (\$654,330.04)

No vendor notes in price table.

Amanda Menezes: 34.99 (\$654,330.04)

No vendor notes in price table.

Giselle Rodriguez: 34.99 (\$654,330.04)

No vendor notes in price table.

Nalini Sohit-Vazquez: 34.99 (\$654,330.04)

No vendor notes in price table.

Experience and Capabilities | 0-5 Points | 21 Points (21%)

Ryan Depante: 3

Matt Kefford: 3

Amanda Menezes: 1

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 2

Firm's Understanding and Approach to the Work | 0-5 Points | 21 Points (21%)

Ryan Depante: 1

Matt Kefford: 5

Amanda Menezes: 3

Giselle Rodriguez: 2

Nalini Sohit-Vazquez: 3

Previous Experience & References | 0-5 Points | 20.5 Points (20.5%)

Ryan Depante: 4

Matt Kefford: 4

Amanda Menezes: 5

Giselle Rodriguez: 5

Nalini Sohit-Vazquez: 3

Veteran Owned Small Business Preference | Pass / Fail | 2.5 Points (2.5%)

Ryan Depante: Fail

Matt Kefford: Fail

Amanda Menezes: Fail

Giselle Rodriguez: Fail

Nalini Sohit-Vazquez: Fail