

GERELCOM

VOICE / DATA-FIBER

ACCESS CONTROL/CCTV/SOUND MANAGEMENT

Customer First

City of Pembroke Pines
601 City Center Way
Pembroke Pines
Florida, 33025

RFQ ID: RFQ1379381
Gerelcom Proposal # 194711
GSA Contract: GS-07F-0326T

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Re: August 12, 2020 meeting in large conference room at facilities building.

Subject; separation of phase "A" inside doors and phase "B" outside doors.

There are some items included in phase "A" that will now have to be moved to phase "B" in order to complete and program phase "B", assuming both phases will not be completed at the same time.

These items include:

- Seven Software enrollment stations \$3,332.00.
- Five Thousand access cards \$11,700.00.
- Seven dual sided card printers \$13,517.00.

These items above need to be re-quote by Identiv for the owner direct purchase.

IGS professional engineering will also have to be moved from phase "A" to phase "B" to ensure proper programming can take place at time of commissioning. This line item is \$107,360.00.

That is a total of \$135,909.00 that will need to be moved from phase "A" inside doors to phase "B" outside doors.

Separating the two projects also creates additional labor as far as installing the cabling in the schools as we will be opening the ceilings twice. Once to install cabling for phase "B" and then again to install cable for phase "A".

We are having a locksmith company who installs these locks regularly, install all lock hardware. Their quote reflects doing all the schools with one mobilization.

The hardware company will also commission and test each lock to make sure the lock is ready for programming.

I am currently in the process of separating the five-school phase "A" indoor locks by campus. I will have to add mobilizations and additional labor hours as well as adjustments by the locksmith company to these schools.

I will have Identiv re-write their owner direct purchase to reflect all parts for phase "B" and separate phase "A" to reflect five separate school campuses.

Thank you,

Bill Heemskerk

Project Manager/Estimator



CERTIFIED
PROFESSIONAL