

Apparatus Proposal

DATE: October 22, 2025

The Proposal has been prepared for:

Pembroke Pines Fire Rescue**9500 Pine Blvd****Pembroke Pines, FL. 33025**

Matheny Fire & Emergency is pleased to offer Pembroke Pines Fire Rescue, one (1) 2029 E-ONE 78' RM Aerial Ladder on a Cyclone chassis. This vehicle shall be in accordance with the attached specifications. The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department as detailed in the Matheny Fire & Emergency Proposal.

Delivery will be F.O.B. Customer Location and will be made approximately 1260 Calendar days after receipt of Purchase Order.

78 ft. RM Aluminum Ladder Cyclone Custom Cab / Chassis SA Extruded Aluminum Body	\$1,922,643.00
Customer Loyalty Discount	-\$346,849.00
Sub Total	\$1,575,794.00
Prepayment Discount	-\$153,650.00
Total	\$1,422,144.00

This quote is valid for 30 days unless extended in writing.

Tariffs: This bid price does not include the impact of tariffs on imported goods implemented since March 01, 2025, as the application or impact of such tariffs is not currently clear. Matheny (or OEM) reserves the right to change the price in accordance with contract terms in reference to tariffs implemented by the Federal Government.

CONTINGENCIES: Matheny will not be liable for any delay, failure to make delivery, or other default due to strikes or labor unrest, war, riot, federal, state, or local government action, fire, flood or other disaster or acts of God, accidents, breakdown of machinery, lack of or inability to obtain materials, commercial chassis', parts or supplies, or any other causes or circumstances beyond the reasonable control of Company which prevent or hinder Company's manufacture and/or delivery of the apparatus. Additionally, the quoted pricing may be subject to manufacturer price adjustment for any unforeseen materials and/or component cost increases incurred at time of materials acquisition and/or production in the form of a material cost increase. Supporting documentation shall be provided detailing any changes that may impact final pricing and delivery.

CHANGES IN REGULATIONS/INDUSTRY STANDARDS: The Pricing is subject to adjustment for changes to the Apparatus necessitated by changes in applicable government regulations (such as FMVSS or emissions regulations), industry standards (such as NFPA standards), replacement of discounted models or components from vendors, or freight charges. Buyer is responsible for any cost increases due to such changes beyond Matheny control and is above and beyond standard annual price increases.

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MATHENY MOTOR TRUCK CO.

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Ocala, FL 34474

(P) 352-629-6305

www.mathenyfire.com

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute and agreement to this proposal with signatures and authorizations representatives as of the date set forth by each.

K. Umbrell

Kris Umbrell – Territory Sales Manager

10-22-25

Date

Dee Daniels – Director of Apparatus Sales

Date



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