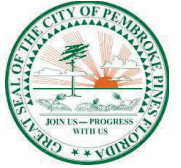


Powering More Effective and Accountable Government

Proposal and Investment Summary

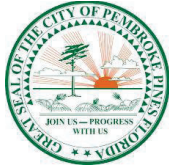




Pembroke Pines Budget Vision

Transform Pembroke Pines' budgeting process with modern, cloud-based solutions that enhance efficiency, transparency, and public engagement. We aim to empower our team and city leadership to make data-driven decisions while fostering accountability and collaboration across departments.

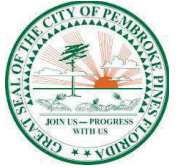
Become a High Performing Organization



Current State

- **KPI Management:** Manual, time-consuming process with limited departmental engagement, making data collection slow and cumbersome.
- **Public/Commission Engagement:** Static, 500+ page budget book results in poor public engagement and limited accessibility for the new commission, leading to transparency challenges.
- **Public Transparency:** Limited public visibility into budget and performance metrics, causing disengagement from residents and underutilization by the commission.

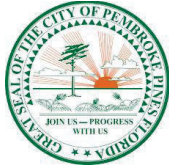
Become a High Performing Organization



Future State | Achieving your 2024/25 Goals

- **KPI Management:** Automated, real-time data collection and reporting, reducing manual workload and improving departmental accountability.
- **Public/Commission Engagement:** Interactive, digital budget book that enhances transparency, accessibility, and engagement for both residents and the new commission.
- **Public Transparency:** Seamless integration of financial and performance data into a user-friendly platform, increasing public engagement and fostering trust.

OpenGov: The Florida Gold Standard



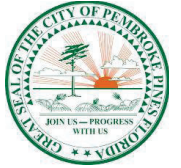
- **2,000 Partners across the United States**
- **Existing partnership with the City with our Procurement Suite**
- Budget Book and Online Budget Book publication and reporting solution
- City-wide Performance Reporting for City Leadership
- Purpose-Built, Government-Only Company
- 2 of 5 Technology Suites Offered as Part of the OpenGov Cloud, which could assist with other areas, such as Permitting, Procurement, and Tax and Revenue
- **Integration to existing Tyler Munis**
- **Mature Professional Services Department Built w/ Former Government Employees and OpenGov Partners | Expertise w/ Change Management**



Trust but Verify

- Annual SOC2 audit: 5 suites in 2024
- Security, Reliability, Processing Integrity & Availability.





Built to Drive Value

Quantifiable Results from your Investment



50% less time
spent on
production of
Budget Book



80% less time
spent on
reporting



20% fewer
information
requests (FOIA)

Why The Right Partner Matters

Functionality	OPENGOV	Others	Why Critical
Local Government Expertise on Staff to Support	✓	✗	<ul style="list-style-type: none"> Support and solution experts that have been in your shoes and faced your exact problems Better help you design and implement
Fully-Integrated Data and Systems	✓	✗	<ul style="list-style-type: none"> One product start-to-finish for seamless and accurate data flow Year-round budget and performance reporting with automatically fresh data to reduce errors and confusion
SOC 2 Type 2 Data Security	✓	✗	<ul style="list-style-type: none"> Best-in-class security cannot be compromised on Protect your data, your processes, and your reputation
A True Partner Now and in the Future	✓	✗	<ul style="list-style-type: none"> Full-service implementation support with comprehensive training Repeated year-over-year awards in customer support Expansive mission-critical software offerings, all from one vendor
Budget Your Way	✓	✗	<ul style="list-style-type: none"> Don't be confined to one fixed template Budget using YOUR process, budget structure, chart of accounts, data, calculations, branding, designs, templates, access controls

Budgeting Book and Reporting

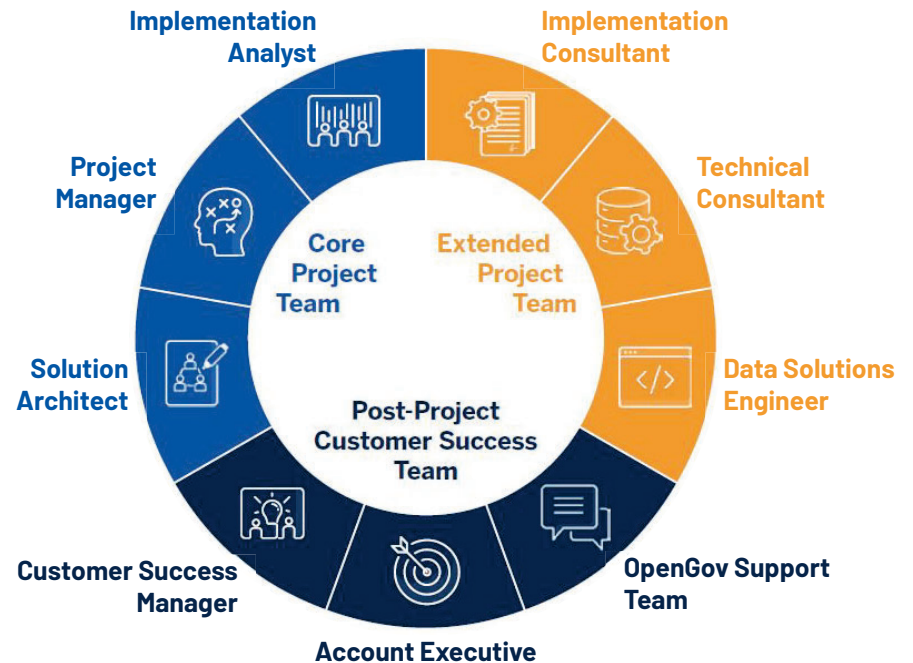
"Affordable homes, good paying jobs, reliable mass transit, and an overarching view of resiliency and sustainability – that's what OpenGov allows us to track."

Jane Castor, Mayor | City of Tampa, FL



A Team of Experts in Your Corner

- Over 700+ Years of Government Experience
- 8 Stevie Awards for Customer Service Excellence
- Tried and True - Thousands of Successful Implementations



"The deployment team has been incredibly knowledgeable, efficient, and responsive - all while making complex concepts and tasks enjoyable with their superb customer service skills and exceptionally quick wit. Their desire for our success has been clear from day one; it has been a pleasure to work with them!"

Heather Toner, Office of Management and Budget, Pasco County, FL

Value of Support and Services

“Investing in services and subject matter expertise to make you successful is not a bad thing”

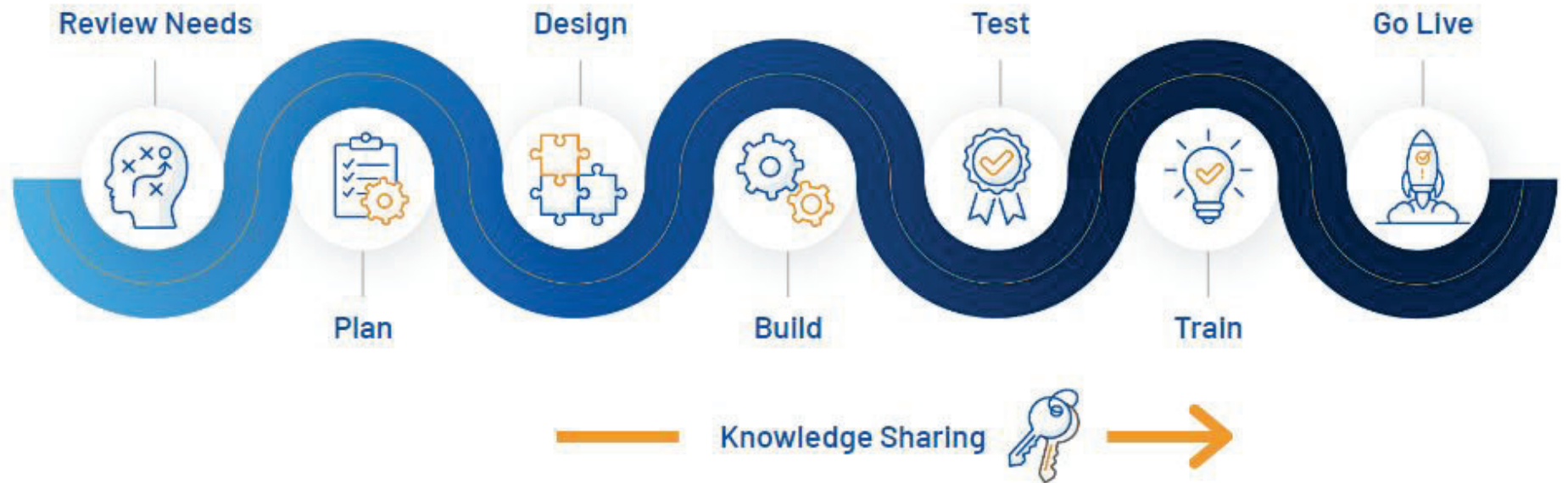
“Other Vendor” Services

- Chart of Accounts Formatting (You must fit their requirements)
- Historical Data Uploading
- Video Training Setup to train yourself

OpenGov Services

- Unique Chart of Accounts Mapping and Consulting
- Historical Data Uploading
- Video Training Setup
- ✓ **Budget Book Publication Support**
- ✓ **User creation and setup support**
- ✓ **Local Government Subject Matter Expert Consultants**
- ✓ **Reporting Build and Design**
- ✓ **Dashboard Creation**
- ✓ **Ongoing Support through your Budget Process**
- ✓ **Tailored Training**

Professional Services Deployment





Pembroke Pines - Implementation Timeline

Phase	Deliverable	Month 1	Month 2	Month 3	Month 4
Initiate	Project Preparation and Kick Off				
Validate	Requirements Matrix				
Configure	Chart of Accounts				
	Online Budget Book				
Train	Administrator Training				
Launch	Go Live, HyperAdpotion, Project Closure				
Customer is responsible for attending the kick off of each phase, providing any necessary data for each phase, participating in working sessions during active phases, and signing off on deliverables at the end of each phase.					



OpenGov Proposal @ Pembroke Pines - Budget Book

Annual Software Subscription, Professional Services Implementation, Ongoing Support & Maintenance for OpenGov Cloud Budget Book, and Reporting - Unlimited Users & Data Storage; all hosting, patches, upgrades, and enhancements included:

OpenGov Proposal for Pembroke Pines 2025					
Subscription Year	Months	NASPO <small>OG-SWBA-B300500M-AR-3Y</small>	Pembroke Pines Software Price	Professional Services	Annual Total
January 31, 2024 - September 30, 2025	8	\$85,659	\$42,600	\$29,702.40	\$72,302.40
October 1, 2025 - September 30, 2026	12	\$102,791	\$63,900	\$0	\$63,900

OpenGov Proposal Includes:

- Budget Book and Reporting: Budget Book, Online Interactive Budget Book with custom templates to choose from, Performance Reporting, Dashboards, Community Feedback, Stories and Publications, Support.
- Unlimited Users, Unlimited Data Storage, Unlimited Templates, Unlimited Reports
- 40% Software Discount, totalling \$40,000 in annual savings. Contingent on commitment for agenda placement on either the December 18th or the January 15th Council Meetings
- 3 year Term. 5% increase waived from Yr. 1 to Yr. 2
- Ability to leverage current master agreement with solution add-on
- 2 complimentary tickets to OpenGov Transform 2025 at Texas Stadium. (\$5,000)