Product		1	
Family	Product Segment	Product Code	Name
S2	Hardware + Perpetual Software	100-205247-000-A	Skydio 2/2+ Tablet Holder
X10	Device Based Software	3DSSWDR4	Skydio 3D Scan for X10
X10 Agnostic Agnostic	Hardware + Perpetual Software	950-208533-000-A	Skyrdio 3D Scan for X10 Add-On (Perpetual) SanDisk 128GB Extreme microSD SanDisk 256GB Extreme microSD
X10	Services	CEDR45G100L1YRNA	Skydio Care for X10 with Cellular 5G + V100-L, 1-year
X10	Services	CEDR45G100L3YRNA	Skydio Care for X10 with Cellular 5G + V100-L, 3-year
X10	Services	CEDR45G1YRNA	Skydio Care for X10 with Cellular 5G, 1-year
X10	Services	CEDR45G300L1YRNA	Skydio Care for X10 with Cellular 5G + VT300-L, 1-year
X10	Services	CEDR45G300L3YRNA	Skydio Care for X10 with Cellular 5G + VT300-L, 3-year
X10	Services	CEDR45G300Z1YRNA	Skydio Care for X10 with Cellular 5G + VT300-Z, 1-year
X10	Services	CEDR45G300Z3YRNA	Skydio Care for X10 with Cellular 5G + VT300-Z, 3-year
X10	Services	CEDR45G3YRNA	Skydio Care for X10 with Cellular 5G, 3 year
X10	Services	CEDR4NC100L1YRNA	Skydio Care for X10 + V100-L, 1-year
X10	Services	CEDR4NC100L3YRNA	Skydio Care for X10 + V100-L, 3-year
X10	Services	CEDR4NC1YRNA	Skydio Care for X10, 1-year

Description	List Price	Minimum Term	Maximum Term	
One (1) Skydio 2 Controller Tablet Holder compatible with all tablets up to 10 inches. Skydio 3D Scan for X10 offers digital scan software for inspections of complex structures. It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic), (c) Software maintenance and customer support (1-year term). Skydio 3D Scan for X10 and X10D offers digital scan software for inspections of complex structures.	\$79.00 \$4,200.00		12	60
It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic), (c) Software maintenance and customer support (3-year term). License is perpetual and non-transferable.	\$16,400.00			
SanDisk 128GB Extreme microSD NDAA compliant Skydio Care for X10 with Cellular 5G + V100-L, 1-year includes bundled Care for the Skydio X10 with Cellular 5G and the V100-L Sensor Package. Skydio Care for X10 with Cellular 5G, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment and up to one (1) Lost Sensor Package one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment and up to one (1) Lost Sensor Package to one (1) Lost Sensor Package (1) Part Sensor Pac	\$59.00 \$69.00			
replacement with advance shipment. Bydio Care for V100-L (3)r plan in obtained with retin dos to mid- ment with advance shipment of the shipment. Skydio Care for X10 with Cellular 5G + V100-L, 3-year includes bundled Care for the Skydio X10 with Cellular 5G and the V100-L Sensor Package. Skydio Care for X10 with Cellular 5G (3)r plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for V100-L (3)r plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. Skydio Care for V100-L (3)r plan) includes: (a) three (3)	\$2,469.00			
with a divides significant. In elitate exert, coasonine will be draigled the full cost of the replacement sensor package if Skydio falls to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 with Cellular 5G, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either	\$3,760.00			
event, Customer will be charged the full cost of the replacement drone if Skydio falls to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only. Skydio Care for X10 with Cellular 5G + VT300-L, 1-year includes bundled Care for the Skydio X10 with Cellular 5G and the VT300-L Sensor Package. Skydio Care for X10 with Cellular 5G, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-L Sensor Package, 1-year includes:	\$2,099.00			
(a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In elither event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 with Cellular 5G + Y1300-L, 3-year includes bundled Care for the Skydio X10 with Cellular 5G and the VT300-L Sensor Package. Skydio Care for X10 with Cellular 5G (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-L (3yr plan) includes: (a) three (3)	\$3,198.00			
Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 with Cellular 5G + VT300-Z, 1-year includes bundled Care for the Skydio X10	\$5,099.00			
with Cellular 5G and the VT300-Z Sensor Package. Skydio Care for X10 with Cellular 5G, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-Z Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees				
(covered in TaC) within thin's (30) days of the shipment. Skydio Care for X10 with Cellular SG + Y1300-Z, 2-yaer includes bundled Care for the Skydio X10 with Cellular SG and the Y1300-Z Sensor Package, Skydio Care for X10 with Cellular SG (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for X1300-Z (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. The Kind Care for V1300-Z (3yr plan) includes: (a) three (3)	\$3,348.00			
sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 with Cellular 5G (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement of the rone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment.	\$5,249.00			
Continental US and Hawaii and Alaska only. Skydio Care for X10 + V100-L, 1-year includes bundled Care for the vehicle and sensor package: Skydio Care for X10 - V100-L, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for V100-L Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be	\$3,300.00			
charged the full cost of the replacement drone if Skydio falls to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 + V100-L, 3-year includes bundled Care for Skydio X10 and the V100-L Sensor	\$2,269.00			
Package. Skydio Care for X10 (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for V100-L (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio falls to receive payment of associated	60 FF0 00			
replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only.	\$3,559.00 \$1,899.00			
riaman ana riadika diliy.	φ1,059.00			

X10	Services	CEDR4NC300L1YRNA	Skydio Care for X10 + VT300-L, 1-year	Package, 1-year inclu (1) Lost Sensor Packa charged the full cost of replacement fees (cov
X10	Services	CEDR4NC300L3YRNA	Skydio Care for X10 + VT300-L, 3-year	Skydio Care for X10 - Sensor Package. Sky advance shipment an for VT300-L (3yr plan to one (1) Lost Senso be charged the full co replacement fees (cov
X10	Services	CEDR4NC300Z1YRNA	Skydio Care for X10 + VT300-Z, 1-year	Skydio Care for X10 - Skydio Care for X10, up to one (1) Lost Dro Package, 1-year inclu (1) Lost Sensor Packa charged the full cost of replacement fees (cool Skydio Care for X10 -
X10	Services	CEDR4NC300Z3YRNA	Skydio Care for X10 + VT300-Z, 3-year	Sensor Package. Sky advance shipment an for VT300-Z (3yr plan to one (1) Lost Senso: be charged the full coreplacement fees (cor Skydio Care for X10 I and up to one (1) Los charged the full cost of the full cos
X10	Services	CEDR4NC3YRNA	Skydio Care for X10, 3 year	replacement fees (cov Hawaii and Alaska on Skydio Care for V100
X10	Services	CEGIMVG100L1YRNA	Skydio Care for V100-L Sensor Package, 1-year	advance shipment an either event, Custome fails to receive payme the shipment. Contine Skydio Care for V100 shipment and up to o event, Customer will
X10	Services	CEGIMVG100L3YRNA	Skydio Care for V100-L Sensor Package, 3 year	receive payment of as shipment. Continenta Skydio Care for VT30 advance shipment an
X10	Services	CEGIMVTG300L1YRNA	Skydio Care for VT300-L Sensor Package, 1-year	either event, Custome fails to receive payme the shipment. Contine Skydio Care for VT30 shipment and up to or
X10	Services	CEGIMVTG300L3YRNA	Skydio Care for VT300-L Sensor Package, 3 year	event, Customer will It receive payment of as shipment. Continenta Skydio Care for VT30 advance shipment an either event, Custome
X10	Services	CEGIMVTG300Z1YRNA	Skydio Care for VT300-Z Sensor Package, 1-year	fails to receive payme the shipment. Contine Skydio Care for VT30 shipment and up to or
X10	Services	CEGIMVTG300Z3YRNA	Skydio Care for VT300-Z Sensor Package, 3 year	event, Customer will i receive payment of as shipment. Continenta Includes Skydio deplo Includes Remote and deployment strategy, troubleshooting. Skyc troubleshooting. Skyc and post installation i on-call engineer will s
Dock	Services	DOKDEPLOY	Deployment - Skydio Dock	compliance with Skyo Manual to remain elig
				Includes Skydio deplt Includes Remote and deployment strategy, troubleshooting. Skyt troubleshooting. Skyt troubleshooting. Sky troubleshooting in strategy and post installation 1 on-call engineer will 50 compliance with Skyt Manual to remain eligincludes three (3) day school in the classros setup, flight, mission For up to four (4) stut
Dock	Services	DOKDEPLOYTRN	Skydio Dock Deployment and Training	completion of this trai

Skydio Care for X10 + VT300-L, 1-year includes bundled Care for the vehicle and sensor package: Skydio Care for X10, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-L Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio falls to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment.	\$2,998.00
Skydio Care for X10 + VT300-L, 3-year includes bundled Care for Skydio X10 and the VT300-L Sensor Package. Skydio Care for X10 (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to me (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-L (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment in enter event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment.	\$4,898.00
Skydio Care for X10 + VT300-Z, 1-year includes bundled Care for the vehicle and sensor package: Skydio Care for X10, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-Z Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio falls to receive payment of associated	
replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 + VT300-Z, 3-year includes bundled Care for Skydio X10 and the VT300-Z Sensor Package. Skydio Care for X10 (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. Skydio Care for VT300-Z (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will	\$3,148.00
be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care for X10 (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and	\$5,048.00
Hawaii and Alaska only. Skydio Care for Y100-L Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) with ribitry (30) days of	\$3,099.00
the shipment. Continental US and Hawaii and Alaska only. Skydio Care for V100-L (3yr plan) includes: (a) three (3) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only.	\$370.00 \$460.00
Skydio Care for VT300-L Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only.	\$1.099.00
Skydio Care for VT300-L (3yr plan) includes: (a) one (1) Ďamage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement ensors package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only.	\$1,799.00
Skydio Care for VT300-Z Sensor Package, 1-year includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only.	\$1,249.00
Skydio Care for VT300-Z (3yr plan) includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Continental US and Hawaii and Alaska only.	\$1,949.00
Includes Skydio deployment and set up services for one (1) site location with up to four (4) Docks. Includes Remote and in-person support, two (2) on-sites for up to 3 days. Skydio will assist with deployment strategy, connecting Skydio Dock to customer network infrastructure and troubleshooting. Skydio will assist with mission planning and data management, support, troubleshooting. Skydio will apport up to four (4) days of remote mission planning, pre installation and post installation program management and follow up. If an engineer is not present on site, an on-call engineer will support the on site representatives. Docks must be deployed and operated in compliance with Skydio's Dock Safety Guidelines, Dock Technical Package, and Dock Operator	
Manual to remain eligible for support.	\$19,500.00
Includes Skydio deployment and set up services for one (1) site location with up to four (4) Docks. Includes Remote and in-person support, two (2) on-sites for up to 3 days. Skydio will assist with deployment strategy, connecting Skydio Dock to customer network infrastructure and troubleshooting. Skydio will assist with mission planning and data management, support, troubleshooting. Skydio will support up to four (4) days of remote mission planning, pre installation and post installation program management and follow up. If an engineer is not present on site, an on-call engineer will support the on site representatives. Docks must be deployed and operated in compliance with Skydio's Dock Safety Guidelines, Dock Technical Package, and Dock Operator Manual to remain eligible for support.	
includes three (3) day in-person training on the operation of oxygot Dock, consisting or a ground school in the classroom and live flight training in the field. Covers hardware overview, subsequent setup, flight, mission planning & execution, best practices, environmental factors, and maintenance. For up to four (4) students. Participants receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$26,500.00

Dock	Services	DOKDR4DEPLOY	Skydio Dock for X10 - Deployment
Dock	Services	DOKDR4DEPLOYTRN	Skydio Dock for X10 - Deployment & Training
Dock	Services	DOKDR4MAINTUS	Skydio Dock for X10 - Maintenance and Repair
Dock	Services	DOKDR4TRNIP	Skydio Dock for X10 - In-Person Training
Agnostic	Services	DOKTRNINST	Skydio Dock Instructor Training
X2	Services	DR3RMAHIGH	X2 RMA: High
X2	Services	DR3RMALOW	X2 RMA: Low
X2	Services	DR3RMAMED	X2 RMA: Medium
X10 X10	Services Hardware + Perpetual Softw	DR4ACAD000NA a DR4ACCBAT	Skydio Academy Online - All Access Skydio Battery (150W) for X10
Dock	Hardware + Perpetual Softw	a DR4ACCBATDOK	Skydio Dock Battery for X10
X10	Hardware + Perpetual Softw	a DR4ACCBMOLB	Skydio X10 Battery Molle Pouch, Black
X10	Hardware + Perpetual Softw	a DR4ACCBMOLC	Skydio X10 Controller Molle Pouch, Black
X10	Hardware + Perpetual Softw	a DR4ACCBMOLV	Skydio X10 Molle Pouch, Black
X10	Hardware + Perpetual Softw	a DR4ACCCASA	Skydio Admin Hard Case (2 Drone) for X10
X10	Hardware + Perpetual Softw	a DR4ACCCASG	Skydio Sensor Package Case for X10
X10	Hardware + Perpetual Softw	a DR4ACCCASP	Skydio Pro Case (hard-shell) for X10
X10	Hardware + Perpetual Softw	a DR4ACCCASR	Skydio Ready Case
X10	Hardware + Perpetual Softw		Skydio Dual Charger for X10
X10 Agnostic	Hardware + Perpetual Softw Hardware + Perpetual Softw		Skydio Dual Charger for X10 with 230W Wall Adapter Assembly, NA Skydio Landing Pad
X10	Hardware + Perpetual Softw	a DR4ACCMOLB	Skydio X10 Battery Molle Pouch
X10	Hardware + Perpetual Softw	a DR4ACCMOLC	Skydio X10 Controller Molle Pouch
X10	Hardware + Perpetual Softw	a DR4ACCMOLV	Skydio X10 Molle Pouch
X10	Hardware + Perpetual Softw		Skydio X10 Molle Pouch Set

Includes a pre-site survey that delivers a report on optimal Dock for X10 and C93 install location and any additional action items required before installation, Skydio deployment and set up services for one (1) site with up to four (4) Docks. Includes Remote and in-person support, on-site for up to 5 days. Skydio will assist with deployment strategy, connecting Skydio Dock & customer network infrastructure and troubleshooting. Skydio will assist with mission planning and data management, support, and troubleshooting. If an engineer is not present on site, an on-call engineer will support the on site representatives. Docks must be deployed and operated in compliance with Skydio's Dock Safety Guidelines, Dock Technical Package, and Dock Operator Manual to remain eligible for support. Includes a pre-site survey that delivers a report on optimal Dock and C93 install location and any additional action items required before installation, Skydio deployment and set up services for one (1) site with up to four (4) Docks. Includes Remote and in-person support, on-site for up to 5 days. Skydio will assist with deployment strategy, connecting Skydio Dock & customer network infrastructure and troubleshooting. Skydio will assist with mission planning and data management, support, and troubleshooting. Brackage, and Dock Operator Manual to remain eligible for support, includes three (3) day in-person training on the operation of Skydio Dock for X10, consisting of a ground school in the classroom and live flight training in the field. Covers hardware overview, subsequent setup, light, mission planning a execution, best practices, environmental factors, and maintenance. For up to four (4) students. Participants receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$35,250.00 \$46,250.00		
Clarification of the Book and the second state of the second state			
Skydio will provide Dock repair and preventative maintenance services to maintain operational value in customer operational areas. Skydio will plan preventative maintenance based on recommended schedule (time based on usage based). Parts for the Dock are included in maintenance and repair fee. Repair response for non-operational impacting repair will conform to the standard response. Customer is responsible for the replacement of wearable from parts (propellers and batteries). Skydio will attempt to conduct these swaps on behalf of the customer when on site for routine maintenance or repair, however, if time frames do not align, the customer is responsible for the safe operation of their aircraft in the airspace and changing these parts. Price is annual.	\$9,900.00	12	60
Includes three (3) day in-person training on the operation of Skydio Dock for X10, consisting of a ground school in the classroom and live flight training in the field. Covers hardware overview, subsequent setup, flight, mission planning & execution, best practices, environmental factors, and maintenance. For up to four (4) students. Participants receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price. Students will learn how to instruct the use and operation of Skydio Dock and Remote Ops. Training will consist of a classroom portion, covering instructional techniques and Skydio Dock ground school teach backs of classroom material, and a field portion covering the instruction of flight cards. The prerequisite for this training is the Skydio Dock In-Person Training, For up to two (2) students.	\$11,000.00		
Participants will receive a course completion certificate upon the successful completion of this			
training. Travel and lodging costs are included in this price. Covers the cost of inspection, labor, and replacement of components including arms, atenna,	\$5,000.00		
gimbal, and internal electronics. Unit will be recalibrated and fully tested to original factory			
standards.	\$2,700.00		
Covers the cost of inspection, labor, and replacement of arms, and antenna. Unit will be recalibrated			
and fully tested to original factory standards.	\$1,200.00		
Covers the cost of inspection, labor, and replacement of components including arms, atenna, and gimbal. Unit will be recalibrated and fully tested to original factory standards.	\$1,700.00		
Access to all Skydio Academy online training for term duration. Includes web-based access for one	\$1,700.00		
(1) user to Drone Training, Software Training, Skydio Certifications, Content Updates, Recorded			
Webinars, and Reporting.	\$300.00	12	72
One (1) battery for Skydio X10.	\$369.00		
Includes one (1) Skydio Dock Battery for X10. Skydio Dock Battery charges the X10 and is specially designed to work with the next generation of Skydio Dock for effortless, autonomous charging.	\$499.00		
One (1) pouch for a Skydio X10 battery or dual charger. Equipped with Molle straps on the outside for configurability with standard packing systems. Black color.	\$115.00		
One (1) pouch for Skydio X10 controller. Equipped with Molle straps on the outside for	•		
configurability with standard packing systems. Black color.	\$197.50		
One (1) pouch for Skydio X10 with capacity to carry one vehicle and attached battery. Includes one (1) strap for cross-body carry. Equipped with Molle straps on the outside for configurability with			
standard packing systems. Black color.	\$505.00		
One (1) ruggedized protective case capable of holding two Skydio X10s, one X10 Controller, and			
assorted accessories. One (1) ruggedized protective case for Skydio X10 Sensor Package. Fits VT300-Z and VT300-L	\$749.00		
packages.	\$89.00		
One (1) ruggedized case for Skydio X10 with capacity to carry the contents of the X10 starter kit,	ψ03.00		
which can hold: one (1) vehicle, one (1) enterprise controller, one (1) sensor package, one (1)			
additional propeller set, three (3) batteries, and one (1) 2-up charger. The Skydio Ready Case bypasses the need to step through a full drone deployment sequence for	\$499.00		
situations where every second matters. The case holds one (1) unfolded Skydio X10 drone and			
sensor package (with one battery and optionally any attachment), four (4) additional batteries, one			
(1) Skydio X10 Controller, one (1) dual charger, two (2) flex pockets for attachments, cables, or			
other small equipment.	\$899.00		
One (1) dual charger that can charge two batteries for Skydio X10 at once. Does not include wall adapter.	\$439.00		
adaptor.	φ+35.00		
Includes one (1) dual charger that can charge two batteries for Skydio X10 at once, one (1) wall			
adapter (230W) to charge batteries with either Skydio X10 or dual charger, and one (1) power cord.	\$559.00		
One (1) collapsible landing pad. One (1) pouch for a Skydio X10 battery or dual charger. Equipped with Molle straps on the outside	\$125.00		
for configurability with standard packing systems. Camo color.	\$115.00		
One (1) pouch for Skydio X10 controller. Equipped with Molle straps on the outside for			
configurability with standard packing systems. Camo color.	\$197.50		
One (1) pouch for Skydio X10 with capacity to carry one vehicle and attached battery. Includes one (1) strap for cross-body carry. Equipped with Molle straps on the outside for configurability with			
standard packing systems. Camo color.	\$505.00		
Includes one (1) X10 Vehicle Molle Pouch, one (1) Controller Molle Pouch, and two (2) Battery Molle	•		
Pouches.	\$932.50		

X10	Hardware + Perpetual Softwa DR4ACCNDV100L	ND Filters for the Skydio V100-L Sensor Package	Includes three (3) ND filter attachments (ND8, 16, 32) for the Skydio V100-L Sensor Package's wide camera and one (1) filter hard case.	\$170.00
AIU				\$170.00
X10	Hardware + Perpetual Softwa DR4ACCPRP	Skydio Spare Propellers for X10	One (1) set of spare propellers for Skydio X10. Includes two (2) CW and two (2) CCW propellers.	\$129.00
X10 X10	Hardware + Perpetual Softwa DR4ACCTT Hardware + Perpetual Softwa DR4ACCWAD100NA	Skydio Torque Tool (2mm, 28cNm) Skydio 100W Wall Adapter, NA	One (1) Skydio Torque Tool (2mm, 28cNm) for sensor package upgrades. One (1) wall adapter (100W) to charge controller or batteries with either the Skydio X10 or dual charge.	\$53.95 \$69.00
X10	Hardware + Perpetual Softwa DR4ACCWAD230NA	Skydio 230W Wall Adapter, NA	One (1) wall adapter (230W) to charge batteries with the dual charger (sold separately). Includes one	\$120.00
X10	Hardware + Perpetual Softwa DR4ATTPCHT	Skydio Parachute for X10	One (1) AVSS parachute attachment for Skydio X10.	\$4,000.00
X10	Hardware + Perpetual Softwa DR4ATTRTK	Skydio RTK/PPK for X10	One (1) RTK/PPK attachment for Real-time or Post-processing Kinematic measurements that can be carried by the Skydio X10. Compatible with X10 only.	\$920.00
X10 X10	Hardware + Perpetual Softwa DR4ATTRTK Hardware + Perpetual Softwa DR4ATTSPKM	Skydio Speaker/Mic for X10	One (1) speaker and microphone attachment that can be carried by the Skydio X10.	\$920.00
X10	Hardware + Perpetual Softwa DR4ATTSPTL	Skydio Spotlight for X10	One (1) spotlight attachment that can be carried by the Skydio X10.	\$265.00
			Skydio NightSense for X10 includes access to advanced autonomy functionality in no and low light	
X10	Hardware + Perpetual Softwa DR4ATTSWNAIR	Skydio NightSense with IR Attachment for X10	situations. Includes one (1) perpetual license and one (1) infrared light spectrum active illumination attachment that can be carried by Skydio X10.	\$2,800.00
X10	Haldware + Felpetdal Soltwa DN4ATTSWINAIN	Skydio Nightsense with In Attachment for A to	Skydio NightSense for X10 includes access to advanced autonomy functionality in no and low light	\$2,000.00
			situations. Includes one (1) perpetual license and one (1) visible light spectrum active illumination	
X10	Hardware + Perpetual Softwa DR4ATTSWNAV	Skydio NightSense with Visible Light Attachment for X10	attachment that can be carried by the Skydio X10.	\$2,800.00
X10	Hardware + Perpetual Softwa DR4ECTR200G0000NA	Skydio X10 Controller Only (2.4/5 GHz, 5G/LTE Ready: T-Mobile) NA	Includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready Enterprise Controller Includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5 GHz), one (1) Skydio X10	\$3,200.00
			Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA + V100-L [includes Skydio	
			Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual	
Dock	Hardware - Bernetual Coffine DD4EDBN2141C0000NA	Skydio X10 Dock Bundle (2.4/5 GHz, 5G/LTE Ready, IR) NA + V100-L	and non-transferable.], two (2) Skydio Dock Battery for X10, one (1) Skydio 100W Wall Adapter, NA. one (1) Skydio Spare Propellers for X10.	\$50,547.00
DOCK	Hardware + Perpetual Softwa DR4EDBN2111G00000NA	Skydio X to Dock Bulldle (2.4/5 GHz, 5G/LTE Ready, IK) IVA + V Tou-L	Includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5 GHz), one (1) Skydio X10	\$50,547.00
			Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA + VT300-L [includes Skydio	
			Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual	
Dock	Hardware - Bernetual Coffine DD4EDBN2II 100000NA	Skydio X10 Dock Bundle (2.4/5 GHz, 5G/LTE Ready, IR) NA + VT300-L	and non-transferable.], two (2) Skydio Dock Battery for X10, one (1) Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10.	\$53.829.00
DOCK	Hardware + Perpetual Softwa DR4EDBN2IL1G00000NA	Skydio X to Dock Bulldle (2.4/5 GHz, 5G/LTE Ready, IK) IVA + V 1300-L	Includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5 GHz), one (1) Skydio X10	\$55,629.00
			Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA + VT300-Z [includes Skydio	
			Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual	
Dock	Hardwara L Paractual Softwa DR4EDRN2171G0000NA	Skydio X10 Dock Bundle (2.4/5 GHz, 5G/LTE Ready, IR) NA + VT300-Z	and non-transferable.], two (2) Skydio Dock Battery for X10, one (1) Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10.	\$54,359.00
DOCK	Tialdware + Felpetdal Soltwa DN4EDBN2I21G00000NA	3kydio X10 Dock Bullide (2.4/3 GHz, 3G/LTE Ready, IN) NA + V1300-2	Includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5 GHz), one (1) Skydio X10	\$34,339.00
			Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + V100-L [includes	
			Skydio Autonomy, which allows the drone to see, understand, and act upon the world. License is	
Dock	Hardware + Pernetual Softwa DR4FDBN2V11G0000NA	Skydio X10 Dock Bundle (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + V100-L	perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1) Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10.	\$50.547.00
Dook	Traduction To opposed Control Bit TEBBITET TO COOK	t ony allo xito book buildio (E. 170 of E., Ooy E. E. Roddy), Troibio Eighty (1777 7 7 7 7 0 E	Includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5 GHz), one (1) Skydio X10	Q00,011.00
			Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-L [includes	
			Skydio Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1) Skydio 100W Wall	
Dock	Hardware + Perpetual Softwa DR4FDBN2VI 1G0000NA	Skydio X10 Dock Bundle (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-L	Adapter, NA, one (1) Skydio Spare Propellers for X10.	\$53,829.00
		, (,,,,	Includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5 GHz), one (1) Skydio X10	****
			Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-Z [includes	
			Skydio Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1) Skydio 100W Wall	
Dock	Hardware + Perpetual Softwa DR4EDBN2VZ1G0000NA	A Skydio X10 Dock Bundle (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-Z	Adapter, NA, one (1) Skydio Spare Propellers for X10.	\$54,359.00
		.,,,	Includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA +	** ***
			V100-L [includes Skydio Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1)	
			Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10. This kit does not include a	
Dock	Hardware + Perpetual Softwa DR4EDGS2I10G0000NA	Skydio X10 Bundle for Dock Operations (2.4/5 GHz, 5G/LTE Ready, IR) NA + V100-L	Skydio Dock for X10.	\$8,267.00
			Includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA +	
			VT300-L [includes Skydio Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1)	
			Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10. This kit does not include a	
Dock	Hardware + Perpetual Softwa DR4EDGS2IL0G0000NA	Skydio X10 Bundle for Dock Operations (2.4/5 GHz, 5G/LTE Ready, IR) NA + VT300-L	Skydio Dock for X10.	\$11,549.00
			Includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA +	
			VT300-Z [includes Skydio Autonomy, which allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1)	
			Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10. This kit does not include a	
Dock	Hardware + Perpetual Softwa DR4EDGS2IZ0G0000NA	Skydio X10 Bundle for Dock Operations (2.4/5 GHz, 5G/LTE Ready, IR) NA + VT300-Z	Skydio Dock for X10.	\$12,079.00
			Includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + V100-L [includes Skydio Autonomy, which allows the drone to see, understand, and act upon	
			the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1)	
			Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10. This kit does not include a	
Dock	Hardware + Perpetual Softwa DR4EDGS2V10G0000NA	A Skydio X10 Bundle for Dock Operations (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + V100-L	Skydio Dock for X10. Includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light)	\$8,267.00
			NA + VT300-L [includes Skydio Autonomy, which allows the drone to see, understand, and act upon	
			the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1)	
			Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10. This kit does not include a	
Dock	Hardware + Perpetual Softwa DR4EDGS2VL0G0000NA	A Skydio X10 Bundle for Dock Operations (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-L	Skydio Dock for X10. Includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light)	\$11,549.00
			NA + VT300-Z [includes Skydio Autonomy, which allows the drone to see, understand, and act upon	
			the world. License is perpetual and non-transferable.], two (2) Skydio Dock Battery for X10, one (1)	
Dock	H	A Skydio X10 Bundle for Dock Operations (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-Z	Skydio 100W Wall Adapter, NA, one (1) Skydio Spare Propellers for X10. This kit does not include a Skydio Dock for X10.	\$12,079.00
Dock		Skydio Dock for X10 (2.4/5 GHz, 5G/LTE Ready), Dock Only	One (1) Skydio Dock for X10 (2.4/5 GHz, 5G/LTE Ready), Dock Only	\$36,000.00
Dook	Traduction To opposed Control Bit TEB Cite 1 Coccontrol	any dia Book for Arto (E. No Grief Govern Roddy), Book Grily	The Skydio X10 Ground Station includes one (1) Skydio Dock for X10, one (1) External Radio (2.4/5	\$ 00,000.00
			GHz), two (2) Skydio Dock Batteries for X10, one (1) Skydio 100W Wall Adapter, one (1) Skydio	
Dock	Hardware + Perpetual Softwa DR4EGBN2001G0000NA	A Skydio X10 Ground Station (2.4/5 GHz, 5G/LTE Ready) NA	Spare Propellers for X10. Does not include a Skydio X10. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, IR) NA + V100-L, one (1)	\$43,476.00
			Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional propellers,	
			two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1)	
V40	Hardware Bornett Octor DD4EDVECTOR	Objects VAO Decete VA (0.4/F Objects) VAOO I	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act	640.000.00
X10	Hardware + Perpetual Softwa DR4ERKT1I1G0000NA	SKYUIU ATU READY KIT (2.4/5 GHZ, IK) NA + VTUU-L	upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, IR) NA + VT300-L, one	\$12,380.00
			(1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional	
			propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes	
X10	Hardware + Perpetual Softwa DR4ERKT1ILG0000NA	Skydio X10 Ready Kit (2.4/5 GHz. IR) NA + VT300-I	one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.	\$15,662.00
,,,,,	Taramara : 1 dipetual contre DitaEnter HEGOCOUNA	Onyalo 7.10 Hoday Fit (2.7/0 OTE) Hy HY + V 1000°E	and det apon the world. Electrice to perpetual and non-transferable.	ψ10,002.00

	Hardware + Perpetual Softwa DR4ERKT1IZG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, IR) NA + VT300-Z	propellers, two one (1) subscr and act upon t Kit includes or L, one (1) Ente
X10	Hardware + Perpetual Softwa DR4ERKT1V1G0000NA	Skydio X10 Ready Kit (2.4/5 GHz, Visible Light) NA + V100-L	propellers, two one (1) subscr and act upon t Kit includes or L, one (1) Ente
X10	Hardware + Perpetual Softwa DR4ERKT1VLG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, Visible Light) NA + VT300-L	propellers, two one (1) subscr and act upon t Kit includes or Z, one (1) Ente
X10	Hardware + Perpetual Softwa DR4ERKT1VZG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, Visible Light) NA + VT300-Z	propellers, two one (1) subscr and act upon t Kit includes or V100-L, one (1
X10	Hardware + Perpetual Softwa DR4ERKT2I1G0000NA	Skydio X10 Ready Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + V100-L	additional prop Includes one (understand, at separately. Kit includes or VT300-L, one additional prop
X10	Hardware + Perpetual Softwa DR4ERKT2ILG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + VT300-L	Includes one (understand, an separately. Kit includes or VT300-Z, one
X10	Hardware + Perpetual Softwa DR4ERKT2IZG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + VT300-Z	additional prop Includes one (understand, as separately. Kit includes or Light) NA + V ⁴
X10	Hardware + Perpetual Softwa DR4ERKT2V1G0000NA	Skydio X10 Ready Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + V100-L	(1) set addition charger. Inclus see, understar separately. Kit includes or Light) NA + VI (1) set addition
X10	Hardware + Perpetual Softwa DR4ERKT2VLG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + VT300-L	charger. Includesee, understar separately. Kit includes or Light) NA + VT
X10	Hardware + Perpetual Softwa DR4ERKT2VZG0000NA	Skydio X10 Ready Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + VT300-Z	(1) set addition charger. Include see, understar separately. Kit includes or V100-L Senso
X10	Hardware + Perpetual Softwa DR4ESKT1I1G0000NA	Skydio X10 Starter Kit (2.4/5 GHz, IR) NA + V100-L	two (2) 256 GI subscription to upon the world Kit includes or VT300-L Sens
X10	Hardware + Perpetual Softwa DR4ESKT1ILG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, IR) NA + VT300-L	two (2) 256 GI subscription to upon the world Kit includes or VT300-Z Sens
X10	Hardware + Perpetual Softwa DR4ESKT1IZG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, IR) NA + VT300-Z	two (2) 256 GI subscription to upon the world Kit includes or V100-L Senso
X10	Hardware + Perpetual Softwa DR4ESKT1V1G0000NA	Skydio X10 Starter Kit (2.4/5 GHz, Visible Light) NA + V100-L	two (2) 256 GI subscription to upon the world Kit includes or VT300-L Sens
X10	Hardware + Perpetual Softwa DR4ESKT1VLG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, Visible Light) NA + VT300-L	two (2) 256 GI subscription to upon the world Kit includes or VT300-Z Sens
X10	Hardware + Perpetual Softwa DR4ESKT1VZG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, Visible Light) NA + VT300-Z	two (2) 256 GI subscription to upon the world Kit includes or Ready Enterp
X10	Hardware + Perpetual Softwa DR4ESKT2I1G0000NA	Skydio X10 Starter Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + V100-L	adapters, one one (1) dual cl

Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, IR) NA + VT300-Z, one	
(1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional	
propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes	
one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable.	\$16,192.00
Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, Visible Light) NA + V100-	\$10,192.00
L, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional	
propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes	
one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand,	
and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, Visible Light) NA + VT300-	\$12,380.00
L, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional	
propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes	
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and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, Visible Light) NA + VT300-	\$15,662.00
Z, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional	
propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes	
one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand,	
and act upon the world. License is perpetual and non-transferable.	\$16,192.00
Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA + V100-L, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set	
additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger.	
Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see,	
understand, and act upon the world. License is perpetual and non-transferable. Data sold	
separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA +	\$13,034.00
VT300-L, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set	
additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger.	
Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see,	
understand, and act upon the world. License is perpetual and non-transferable. Data sold	640.040.00
separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, IR) NA +	\$16,316.00
VT300-Z, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set	
additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger.	
Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see,	
understand, and act upon the world. License is perpetual and non-transferable. Data sold separately.	646 046 00
Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible	\$16,846.00
Light) NA + V100-L, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one	
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual	
charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to	
see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately.	\$13,034.00
Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible	\$10,00 i.00
Light) NA + VT300-L, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one	
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual	
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to	
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual	\$16.316.00
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible	\$16,316.00
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-Z, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one	\$16,316.00
(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready, Visible Light) NA + VT300-Z, one (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual	\$16,316.00
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(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.45 GHz, SG/LTE Ready, Visible Light) NA + VT300-Z, net (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 2.4/5 GHz vehicle, one (1) 2.4/5 GHz Enterprise Controller, one (1) V100-L Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 2.4/5 GHz vehicle, one (1) 2.4/5 GHz Enterprise Controller, one (1) V1300-L Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 2.4/5 GHz Offware that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 2.4/5 GHz vehicle, one (1) 2.4/5 GHz Enterprise Controller, one (1) V17300-Z Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set	\$16,846.00 \$11,998.40 \$15,280.40 \$15,810.40 \$11,998.40
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(1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 Vehicle with Sensor Package (2.45 GHz, SG/LTE Ready, Visible Light) NA + VT300-Z, net (1) Enterprise Controller, one (1) Ready Case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Data sold separately. Kit includes one (1) Skydio X10 2.4/5 GHz vehicle, one (1) 2.4/5 GHz Enterprise Controller, one (1) V100-L Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 2.4/5 GHz vehicle, one (1) 2.4/5 GHz Enterprise Controller, one (1) V1300-L Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 2.4/5 GHz Offware that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Kit includes one (1) Skydio X10 2.4/5 GHz vehicle, one (1) 2.4/5 GHz Enterprise Controller, one (1) V17300-Z Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set	\$16,846.00 \$11,998.40 \$15,280.40 \$15,810.40 \$11,998.40

			Kit includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle, one (1) 2.4/5 GHz, 5G/LTE Ready Enterprise Controller, one (1) VT300-L Sensor Package, one (1), pro case, two (2) wall	
X10	Hardware + Perpetual Softwa DR4ESKT2ILG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + VT300-L	adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and one (1) dual charger. Data sold separately. Kit includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle, one (1) 2.4/5 GHz, 5G/LTE Ready Enterprise Controller, one (1) VT300-Z Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and	\$15,934.40
X10	Hardware + Perpetual Softwa DR4ESKT2IZG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + VT300-Z	adapters, one (1) set adultional propellers, two (2) 250 GB micro SD cards, time (3) batteries, and one (1) dual charger. Data sold separately. Kit includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle, one (1) 2.4/5 GHz, 5G/LTE Ready Enterprise Controller, one (1) V100-L Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and	\$16,464.40
X10	Hardware + Perpetual Softwa DR4ESKT2V1G0000NA	Skydio X10 Starter Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + V100-L	one (1) dual charger. Data sold separately. Kit includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle, one (1) 2.4/5 GHz, 5G/LTE Ready Enterprise Controller, one (1) VT300-L Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and	\$12,652.40
X10	Hardware + Perpetual Softwa DR4ESKT2VLG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + VT300-L	one (1) dual charger. Data sold separately. Kit includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle, one (1) 2.4/5 GHz, 5G/LTE Ready Enterprise Controller, one (1) VT300-Z Sensor Package, one (1), pro case, two (2) wall adapters, one (1) set additional propellers, two (2) 256 GB micro SD cards, three (3) batteries, and	\$15,934.40
X10	Hardware + Perpetual Softwa DR4ESKT2VZG0000NA	Skydio X10 Starter Kit (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + VT300-Z	one (1) dual charger. Data sold separately. Includes one (1) Skydio X10 2.4% GHz vehicle. Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is	\$16,464.40
X10	Hardware + Perpetual Softwa DR4EVEH1I0G0000NA	Skydio X10 Vehicle Only (2.4/5 GHz, IR) NA	perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz vehicle. Includes one (1) subscription to Skydio Autonomy	\$4,900.00
X10	Hardware + Perpetual Softwa DR4EVEH1V0G0000NA	Skydio X10 Vehicle Only (2.4/5 GHz, Visible Light) NA	Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle. Includes one (1) subscription to	\$4,900.00
X10	Hardware + Perpetual Softwa DR4EVEH2I0G0000NA	Skydio X10 Vehicle Only (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA	Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle. Includes one (1) subscription to	\$5,554.00
X10	Hardware + Perpetual Softwa DR4EVEH2V0G0000NA	Skydio X10 Vehicle Only (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA	Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz vehicle one (1) V100-L Sensor Package. Includes one (1)	\$5,554.00
X10	Hardware + Perpetual Softwa DR4EVHG1I1G0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, IR) NA + V100-L	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4% GHz whiche one (1) 1/3730-L Sensor Package, Includes one (1)	\$6,417.00
X10	Hardware + Perpetual Softwa DR4EVHG1ILG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, IR) NA + VT300-L	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz vehicle one (1) VT300-Z Sensor Package. Includes one (1)	\$9,699.00
X10	Hardware + Perpetual Softwa DR4EVHG1IZG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, IR) NA + VT300-Z	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz vehicle one (1) 1/100-L Sensor Package. Includes one (1)	\$10,229.00
X10	Hardware + Perpetual Softwa DR4EVHG1V1G0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, Visible Light) NA + V100-L	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz vehicle one (1) VT300-L Sensor Package. Includes one (1)	\$6,417.00
X10	Hardware + Perpetual Softwa DR4EVHG1VLG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, Visible Light) NA + VT300-L	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz vehicle one (1) VT300-Z Sensor Package. Includes one (1)	\$9,699.00
X10	Hardware + Perpetual Softwa DR4EVHG1VZG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, Visible Light) NA + VT300-Z	subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz, 56/LTE Ready vehicle one (1) V100-L Sensor Package.	\$10,229.00
X10	Hardware + Perpetual Softwa DR4EVHG2I1G0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + V100-L	Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle one (1) VT300-L Sensor Package.	\$7,071.00
X10	Hardware + Perpetual Softwa DR4EVHG2ILG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + VT300-L	Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10.2.4/5 GHz, 5G/LTE Ready vehicle one (1) VT300-Z Sensor Package.	\$10,353.00
X10	Hardware + Perpetual Softwa DR4EVHG2IZG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready: T-Mobile, IR) NA + VT300-Z	Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz, SG/LTE Ready vehicle one (1) V100-L Sensor Package.	\$10,883.00
X10	Hardware + Perpetual Softwa DR4EVHG2V1G0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + V100-L	Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferant of the Includes one (1) Skydio X10 2.4/5 GHz, SG/LTE Ready vehicle one (1) V7300-L Sensor Package.	\$7,071.00
X10	Hardware + Perpetual Softwa DR4EVHG2VLG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + VT300-L	Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. Includes one (1) Skydio X10 2.4/5 GHz, 5G/LTE Ready vehicle one (1) VT300-Z Sensor Package.	\$10,353.00
X10	Hardware + Perpetual Softwa DR4EVHG2VZG0000NA	Skydio X10 Vehicle with Sensor Package (2.4/5 GHz, 5G/LTE Ready: T-Mobile, Visible Light) NA + VT300-Z	Includes one (1) subscription to Skydio Autonomy Drone Software that allows the drone to see, understand, and act upon the world. License is perpetual and non-transferable. International Extended Warranty - Extends the Coverage Period listed in the Repair Services Addendum for an X10 or X10D by one (1) year, thereby providing two (2) years of coverage.	\$10,883.00
X10	Services DR4EXWTY2Y	Skydio X10 Extended Warranty	Warranty repair services in accordance with Skydio's TERMS AND CONDITIONS OF REPAIR SERVICES ADDENDUM to Reseller's Master Reseller Agreement.	\$1,999.00
X10	Hardware + Perpetual Softwa DR4GIMKTV100L	Skydio V100-L Sensor Package Kit	Includes one (1) sensor package for Skydio X10 that comprises one integrated (1) 64 MP narrow sensor, one (1) 1" wide sensor, and one (1) flashlight. Sensors are indivisible from sensor packages, but sensor packages are upgradeable on a given drone. Includes one (1) ruggedized protective case for Skydio X10 Sensor Package, and one (1) torque tool for installation. Includes one (1) sensor package for Skydio X10 that comprises one integrated (1) 64 MP narrow sensor, one (1) FLIR Boson + radiometric thermal sensor, and one (1) 1" wide sensor, and one (1)	\$1,699.00
X10	Hardware + Perpetual Softwa DR4GIMKTVT300L	Skydio VT300-L Sensor Package Kit	flashlight. Sensors are indivisible from sensor packages, but sensor packages are upgradeable on a given drone. Includes one (1) ruggedized protective case for Skydio X10 Sensor Package, and one (1) torque tool for installation. Includes one (1) sensor package for Skydio X10 that comprises one integrated (1) 64 MP narrow sensor, one (1) FLIR Boson + radiometinc thermal sensor, and one (1) telephoto sensor. Sensors	\$5,499.00
X10	Hardware + Perpetual Softwa DR4GIMKTVT300Z	Skydio VT300-Z Sensor Package Kit	are indivisible from sensor packages, but sensor packages are upgradeable on a given drone. Black frame. Includes one (1) ruggedized protective case for Skydio X10 Sensor Package, and one (1) torque tool for installation. Includes one "like system" to Skydio NightSense for X10 to be delivered three years following the	\$5,499.00
X10	Hardware + Perpetual Softwa DR4SAFEATTNAIR	Skydio Assured Future Equipment - NightSense, IR Refresh	delivery of the associated attachment. Includes NightSense perpetual software and one (1) IR hardware attachment. Includes one "like system" to Skydio NightSense for X10 to be delivered three years following the	\$2,968.00
X10	Hardware + Perpetual Softwa DR4SAFEATTNAV	Skydio Assured Future Equipment - NightSense, Visible Light Refresh	delivery of the associated attachment. Includes NightSense perpetual software and one (1) Visible Light hardware attachment.	\$2,968.00

X10	Hardware + Perpetual Softwa	DR4SAFEATTPCHT	Skydio Assured Future Equipment - Parachute Refresh	Includes one "like system" to Skydio Parachute for X10 to be delivered three years following the delivery of the associated attachment.	\$4,000.00		
X10	Hardware + Perpetual Softwa	DR4SAFEATTRTK	Skydio Assured Future Equipment - RTK/PPK Refresh	Includes one "like system" to Skydio RTK/PPK for X10 to be delivered three years following the delivery of the associated attachment.	\$975.00		
X10	Hardware + Perpetual Softwa	DR4SAFEATTSPKM	Skydio Assured Future Equipment - Speaker/Mic Refresh	Includes one "like system" to Skydio Speaker/Mic for X10 to be delivered three years following the delivery of the associated attachment.	\$339.00		
X10	Hardware + Perpetual Softwa	DR4SAFEATTSPTL	Skydio Assured Future Equipment - Spotlight Refresh	Includes one "like system" to Skydio Spotlight for X10 to be delivered three years following the delivery of the associated attachment.	\$281.00		
			,	Skydio Spares Plan for SAFE Vehicle Upgrade entitles the customer to free replacements for batteries and propellers that reach their recommended duty cycle. The plan covers up to two			
				batteries and two sets of propellers per covered drone per year of the three-year term (i.e., up to six batteries during the three-year term). Batteries may be replaced after 117 flight hours (around 200			
X10	Hardware + Perpetual Softwa	DR4SAFESPARES	Spares plan for Operator-Launched SAFE Vehicle Refresh	cycles) and propellers may be replaced after 100 flight hours. Pre-requisite: Skydio Care Enterprise. Only available for SAFE Contracts, and not applicable to docked drones.	\$999.00		
XIO	Haldware + Felpetdar Coltwa	DIGONI EDI AIRED	Spares plan for Operator-Eadnered On E Venice (Conesii	Kit includes one "like system" to V100-L Sensor Package to be delivered three years following the delivery of the associated Sensor Package. Does not include vehicle airframe or attachments.	ψ333.00		
X10	Hardware + Perpetual Softwa	DR4SAFEV100L	Skydio Assured Future Equipment - V100-L Sensor Package Refresh	Continental US and Hawaii and Alaska only.	\$1,700.00		
				Skydio Care Enterprise for SAFE Sensor Package (3yr plan) includes: (a) extended three (3) year			
				Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be			
				charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Does not			
X10	Services	DR4SAFEV100L3	Skydio Care Enterprise for SAFE Vehicle - V100-L Sensor Package (3-year)	include vehicle airframe or attachments. Continental US and Hawaii and Alaska only. Kit includes one "like system" to Skydio X10 and Starter Kit to be delivered three years following the	\$460.00		
X10	Hardware + Perpetual Softwa	DR4SAFEVEHAF	Skydio Assured Future Equipment - X10 Airframe Refresh	delivery of the associated Skydio X10. Includes future equivalent of Skydio On Drone Software for X10. Does not include sensor package or attachments.	\$11,110.00		
			,	Skydio Care Enterprise for SAFE Vehicle Airframe (3yr plan) includes: (a) extended three (3) year Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one			
				(1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees			
X10	Services	DR4SAFEVEHAF3	Skydio Care Enterprise for SAFE Vehicle - Airframe (3-year)	(covered in T&C) within thirty (30) days of the shipment. Does not include sensor package or attachments. Continental US and Hawaii and Alaska only.	\$3.099.00		
X10	Services	DR45AFEVEHAF3	Skydio Care Enterprise for SAFE Venicle - Airrrame (3-year)	•	\$3,099.00		
				Kit includes one "like system" to Skydio X10 5G/LTE Ready and Starter Kit to be delivered three years following the delivery of the associated Skydio X10 with Cellular. Includes future equivalent of			
X10	Hardware + Perpetual Softwa	DR4SAFEVEHCEL	Skydio Assured Future Equipment - X10 5G/LTE Ready Airframe Refresh	Skydio On Drone Software for X10. Does not include sensor package or attachments.	\$11,804.00		
				Skydio Care Enterprise for SAFE Vehicle Airframe with Cellular (3yr plan) includes: (a) extended three (3) year Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment			
				and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated			
X10	Services	DR4SAFEVEHCEL3	Skydio Care Enterprise for SAFE Vehicle - Airframe with Cellular (3-year)	replacement fees (covered in T&C) within thirty (30) days of the shipment. Does not include sensor package or attachments. Continental US and Hawaii and Alaska only.	\$3,300.00		
				Kit includes one "like system" to VT300-L Sensor Package to be delivered three years following the			
X10	Hardware + Perpetual Softwa	DR4SAFEVT300L	Skydio Assured Future Equipment - VT300-L Sensor Package Refresh	delivery of the associated Sensor Package. Does not include vehicle airframe or attachments.	\$5,181.00		
				Skydio Care Enterprise for SAFE Sensor Package (3yr plan) includes: (a) extended three (3) year Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one			
				(1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement sensor package if Skydio fails to receive payment of			
V40	0	DR4SAFEVT300L3	Charles Core Establishes for CAFE Validate AFFOOD L Corece Posteros (Corece)	associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Does not	64 700 00		
X10	Services	DR4SAFEV1300L3	Skydio Care Enterprise for SAFE Vehicle - VT300-L Sensor Package (3-year)	include vehicle airframe or attachments. Continental US and Hawaii and Alaska only.	\$1,799.00		
X10	Hardware + Perpetual Softwa	DR4SAFEVT300Z	Skydio Assured Future Equipment - VT300-Z Sensor Package Refresh	Kit includes one "like system" to VT300-Z Sensor Package to be delivered three years following the delivery of the associated Sensor Package. Does not include vehicle airframe or attachments.	\$5,743.00		
				Skydio Care Enterprise for SAFE Sensor Package (3yr plan) includes: (a) extended three (3) year			
				Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one (1) Lost Sensor Package Replacement with advance shipment. In either event, Customer will be			
				charged the full cost of the replacement sensor package if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Does not			
X10	Services	DR4SAFEVT300Z3	Skydio Care Enterprise for SAFE Vehicle - VT300-Z Sensor Package (3-year)	include vehicle airframe or attachments. Continental US and Hawaii and Alaska only. Skydio Spares Plan for X10 entitles the customer to free replacements for batteries and propellers	\$1,949.00		
				that reach their recommended duty cycle. The plan covers up to two batteries and two sets of propellers per covered drone per year of the three-year term (i.e., up to six batteries during the three-			
				year term). Batteries may be replaced after 117 flight hours (around 200 cycles) and propellers may be replaced after 100 flight hours. Pre-requisite: Skydio Care for the airframe and sensor package.			
X10	Hardware + Perpetual Softwa	DR4SPARES	Spares plan for Operator-Launched X10 Drones Vibration Isolator Kit for Sensor Packages	Only available for SAFE Contracts, and not applicable to docked drones.	\$999.00		
X10	Hardware + Perpetual Softwa	DR4SPRISO	Vibration isolator Kit for Sensor Packages	Five (5) replacement sensor package isolators. Compatible with the VT300-L and VT300-Z. Skydio Connect 5G - X10 to Dock enables autonomous or remote flights and live streaming over	\$0.00		
				cellular 5G between a single cellular connected Skydio X10 and a Dock for X10. Additional purchase			
				of Remote Ops is required. Data is unlimited, however, Skydio assumes an entitlement of 100 hours of cellular flight time per month that can be pooled across all drones in your organization licensed.			
				Usage in excess of this entitlement will not result in interruption or degradation of service; however, consistent usage in substantial excess of this entitlement may require purchase of an expanded			
Dock X10		DR4SWRNGEXTDTNA DR4SWRNGEXTWDNA	Skydio Connect 5G - X10 to Dock Skydio Connect 5G - Range Extender with Data, US	data license. Extended range flight over 5G for operator launched flights between a single X10 vehicle and the pair	\$7,500.00 \$5,500.00	12 12	60 60
X10	Services	DR4TRN3DS	Skydio 3D Scan for X10 In-Person Training (add-on)	This one (1) day add on to Skydio X10 In-Person or Blended training covers the Skydio 3D Scan basics and consists of a classroom portion and a flight portion. For up to four (4) students.	\$2,310.00		
			•	Students will learn how to instruct the use and operation of the Skydio X10. Training will consist of a classroom portion, covering instructional techniques and Skydio X10 ground school teach backs of			
				classroom material, and a field portion covering the instruction of flight cards. The prerequisite for this training is the X10 Vehicle In-Person Training. For up to two (2) students. Participants will			
X10	Services	DR4TRNINST	Skydio X10 Instructor Training	rins training is the ATO vehicle in-Person Training. For up to two (2) students, Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$5,000.00		
A10	GUIVICES	DIGHT INTINUIT	Cayale Are instituted Halling	A two (2) day in-person training on the operation of the Skydio X10, Skydio Enterprise Controller,	φυ,υυυ.υυ		
				Skydio Enterprise App, and on drone Skydio software, consisting of a ground school in the classroom and live flight training in the field. For up to four (4) students. Participants will receive a			
X10	Services	DR4TRNOCONUS	Skydio X10 In-Person Training (OCONUS)	course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$13,999.00		

X10	Services	DR4TRNVLIVE	Skydio X10 Virtual Live Training
Agnostic	Cloud Based Software	EXTDR4INT	Skydio Extend - Integration
X2E	Device Based Software	SKY3DSSW110NA	Skydio 3D Scan for X2E Annual Subscription (5-year term)
S2+ S2+ S2+	Hardware + Perpetual Softw Services Services	SKY3DSSW125 SKY3DSSW126 SKY3DSSW127	Skydio 3D Scan for S2+ (Perpetual Software, No Maintenance & Support) Skydio 3D Scan for S2+ Maintenance & Support (1-year term) Skydio 3D Scan for S2+ Maintenance & Support (3-year term)
X2E X2E	Hardware + Perpetual Softw Services	8 SKY3DSSW128 SKY3DSSW129	Skydio 3D Scan for X2E (Perpetual Software, No Maintenance & Support) Skydio 3D Scan for X2E Maintenance & Support (1-year term)
S2+	Device Based Software	SKY3DSSW130	Skydio 3D Scan for S2+
X2E X2E	Device Based Software Services	SKY3DSSW131 SKY3DSSW132	Skydio 3D Scan for X2E Skydio 3D Scan for X2E Maintenance & Support (3-year term)
S2	Hardware + Perpetual Softw	a SKYAC300NA	Skydio 2/2+ Admin Case
S2	Hardware + Perpetual Softw		Wall Adapter 65W, North America
S2+	Hardware + Perpetual Softw	a SKYAEFSW105	Skydio Autonomy Enterprise for S2+ (perpetual)
S2+	Services	SKYAEFSW106	Skydio Autonomy Enterprise for S2+ maintenance & support (1-year term)
S2+	Services	SKYAEFSW107	Skydio Autonomy Enterprise for S2+ maintenance & support (3-year term)
S2+	Device Based Software	SKYAEFSW117	Skydio Autonomy Enterprise for S2+ Annual Subscription (5-year term)
X2E S2+ S2+	Device Based Software Hardware + Perpetual Softw Hardware + Perpetual Softw	SKYAEFSW118 a SKYB350NA	Skydio Autonomy Enterprise for X2E Annual Subscription (5-year term) Skydio 2+ Battery Skydio 2+ Beacon
S2	Hardware + Perpetual Softw	e SKYC300NA	Skydio 2/2+ Dual Charger, North America
S2+	Services	SKYCERNA	Skydio Care Enterprise for S2+, North America
X2E	Services	SKYCEX2C1YRNA	Skydio Care Enterprise for X2E 5GHz Color, 1 year, North America
X2E	Services	SKYCEX2C3YRNA	Skydio Care Enterprise for X2E 5GHz Color, 3 year, North America
X2E	Services	SKYCEX2CT1YRNA	Skydio Care Enterprise for X2E 5GHz Color/Thermal, 1 year, North America
X2E	Services	SKYCEX2CT3YRNA	Skydio Care Enterprise for X2E 5GHz Color/Thermal, 3 year, North America
X2E	Services	SKYCEX2EC1YR102NA	Skydio Care Enterprise for X2E Dual Band EO, 1 year, NA

Virtual instructor-led course with a certified Skydio instructor on the operation of Skydio X10, the Skydio Enterprise App, and Skydio software. For up to twenty (20) students. PROVISIONAL PRICING. Skydio Extend Integration and Workflow includes access to one (1) integration and corresponding workflow during the subscription period. Minimum term of 12 months. Requires Skydio Media Sync. Quantity of Media Sync must equal fleet size.	\$5,000.00 \$4,999.00	12	60
Skydio 3D Scan for XZE offers digital scan software for inspections of complex structures. It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic), (c) Software maintenance and customer support (5-year term).	\$20,995.00		
Skydio 3D Scan offers digital scan software for inspections of complex structures. It includes Adaptive Mapping, 2D and 3D Autonomous Data Capture, Visual Geofencing, Edge Model Viewer, Data Export, Multi-Battery Scanning, Real-time AR Coverage, and AR Observer functionality. Software maintenance and customer support for Skydio 3D Scan for S2+ (1-year term). Software maintenance and customer support for Skydio 3D Scan for S2+ (3-year term).	\$6,599.00 \$1,349.00 \$3,999.00		
Skydio 3D Scan offers digital scan software for inspections of complex structures. It includes Adaptive Mapping, 2D and 3D Autonomous Data Capture, Visual Geofencing, Edge Model Viewer, Data Export, Multi-Battery Scanning, Real-time AR Coverage, and AR Observer functionality. Software maintenance and customer support for Skydio 3D Scan (1-year term). Skydio 3D Scan for S2+ offers digital scan software for inspections of complex structures. It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic),	\$9,399.00 \$1,899.00		
(c) Software maintenance and customer support. Skydio 3D Scan for XZE offers digital scan software for inspections of complex structures. It includes (a) Unlimited 3D capture photos per year, (b) Unlimited 2D capture photos (orthomosaic),	\$2,999.00	12	60
(c) Software maintenance and customer support. (d) Software maintenance and customer support. Software maintenance and customer support for Skydio 3D Scan (3-year term). The Admin Case carries everything that comes with the Enterprise Kit, plus a beacon if you decide to take things to the next level. The box has custom foam to hold*:	\$4,199.00 \$5,599.00	12	60
Drone, battery, and wall adapter Enterprise Controller Skydio-brandet ablet mount for controller Extra Batteries			
Set of Extra Propellers Dual Charger 1 Dual Charger 128GB SanDisk Extreme microSD Card SD Card Laptop Adapter			
1 microfiber lens cloth 1 rugged case with custom foam 1 Skydio beacon			
*Items listed are sold separately, Pro Case features empty foam slots for these items. One (1) wall adapter (65W) to charge batteries with either Skydio 2 or a Skydio 2 dual charger.	\$249.00		
Includes one (1) USB-C charging cable. Skydio Autonomy Enterprise Foundation for S2+ includes (a) advanced autonomy functionality (perpetual license), (b) Includes optional access to Skydio Cloud Basic for the associated	\$34.00		
maintenance and support duration. Software maintenance and customer support for Skydio Autonomy Enterprise Foundation for S2+ (1-	\$1,649.00		
year term). Software maintenance and customer support for Skydio Autonomy Enterprise Foundation for S2+ (3-	\$349.00		
year term). Skydio Autonomy Enterprise for S2+ includes (a) advanced autonomy functionality, (b) Software maintenance and customer support (5-year term).	\$999.00 \$749.00		
Skydio Autonomy Enterprise for XZE includes (a) advanced autonomy functionality, (b) Software maintenance and customer support (5-year term).	\$1,999.00		
One (1) Battery for Skydio 2+ Skydio Beacon offers GPS tracking, drag-and-drop controls, and switch skills for Skydio 2+. Keep two batteries fully charged so you're always ready to fly with the Skydio Dual Charger. When used with the Skydio 2's 56W USB-C wall adapter, a single battery can be fully charged in approximately 80 minutes and two batteries can be fully charged in approximately 2 hours. When	\$115.00 \$219.00		
using USB-C wall adapters greater than 65W, both batteries will charge in parallel. A 90W adapter will fully charge two batteries in approximately 90 minutes. Skydio Care Enterprise for 52+ includes: (a) extended two (2) year Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio falis to receive payment of associated replacement fees (covered in T&C) within thirty (30)	\$149.00		
days of the shipment. Skydio Care Enterprise for X2E 5GHz Color (1yr plan) includes: (a) one (1) Damage Replacement	\$800.00		
with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care Enterprise for X2E SGHz Color (3yr plan) includes: (a) extended three (3) year Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost	\$1,099.00		
of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care Enterprise for X2E 5GHz Color/Thermal (1yr plan) includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio	\$1,999.00		
fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care Enterprise for XZE 5GHz Color/Thermal (3yr plan) includes: (a) extended three (3) year Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one (1) Loss Drone Replacement with advance shipment. In either event, Customer will be charged the	\$1,549.00		
full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of the shipment. Skydio Care Enterprise for X2E Dual Band Color (fyr plan) includes: (a) one (1) Damage Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of	\$2,499.00		
the shipment.	\$1,099.00		

X2E	Services	SKYCEX2EC3YR102NA	Skydio Care Enterprise for X2E Dual Band EO, 3 year, NA	D of in S R
X2E	Services	SKYCEX2ECT1YR102NA	Skydio Care Enterprise for X2E Dual Band EO/IR, 1 year, NA	sh fa th
X2E	Services	SKYCEX2ECT3YR102NA	\$	
Agnostic	Cloud Based Software	SKYCLD101	Skydio Cloud Standard	(F
Agnostic Agnostic	Cloud Based Software Cloud Based Software	SKYCLD102 SKYCLDPFM105	!	OI A M
Agnostic	Cloud Based Software	SKYCLDSTR100	Skydio Streaming Basic	lio M
Agnostic Agnostic Agnostic	Cloud Based Software Cloud Based Software Cloud Based Software	SKYCLDSTR101 SKYCLDSTR102NA SKYCLDSTR103NA	Skydio Streaming Premium Skydio Streaming Add-on (10 hour block) Skydio Streaming Add-on (50 hour block) I	lic A A
S2	Hardware + Perpetual Softwa	SKYD2-SHUTTER	Polar Pro Cinema Series ND Filters I	C
Dock	Hardware + Perpetual Softwa	SKYDKLAPR100NA	Skydio Dock Lite IDs	la
Dock Dock	Hardware + Perpetual Softwa Hardware + Perpetual Softwa			0 B (1
Dock Dock	Hardware + Perpetual Softwa Hardware + Perpetual Softwa		Dock Lite Kit - (2.4/5GHz) t Skydio Dock Air Filter Replacement (1)	(2 th O
Dock	Hardware + Perpetual Softwa	SKYDOKKITBASEVLOS	BVLOS Enablement Kit for Dock - Base (Hardware)	P S
Dock	Hardware + Perpetual Softwa	SKYDOKKITCRDP	BVLOS Enablement Kit for Dock - Cradlepoint Enabled (Hardware)	(1
Dock Dock Dock Dock	Hardware + Perpetual Softwa Hardware + Perpetual Softwa Hardware + Perpetual Softwa Hardware + Perpetual Softwa	SKYDOKNUMEA100NA SKYDOKS2PDBATEA100I	Skydio Dock Battery for S2+ Skydio Dock for S2+ (Dock ONLY) - (2.4/5GHz)	T O O B
Dock	Hardware + Perpetual Softwa	SKYDOKS2PKITEA102NA	Dock for S2+ Kit - (2.4/5GHz)	Т
Dock Dock Dock Dock		SKYDOKX2DBATEA100N SKYDOKX2EDOEA1000N	In-person Training - Skydio Dock	56 F 00 00
Dock	Hardware + Perpetual Softwa	SKYDOKX2EKITEA1000N	Dock for X2 (Color/Thermal) Kit - (5GHz)	SWB
Dock	Hardware + Perpetual Softwa	SKYDOKX2EKITEA1010N		w B
Dock	Hardware + Perpetual Softwa	SKYDOKX2EKITEA1020N		S m B
Dock	Hardware + Perpetual Softwa	SKYDOKX2EKITEA1030N	\$	S

Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one (1) Lost			
Drone Replacement with advance shipment. In either event, Customer will be charged the full cost			
of the replacement drone if Skydio fails to receive payment of associated replacement fees (covered			
in T&C) within thirty (30) days of the shipment.	\$1,999.00		
Skydio Care Enterprise for X2E Dual Band Color/Thermal (1yr plan) includes: (a) one (1) Damage			
Replacement with advance shipment and up to one (1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the full cost of the replacement drone if Skydio			
fails to receive payment of associated replacement fees (covered in T&C) within thirty (30) days of			
the shipment.	\$1,549.00		
Skydio Care Enterprise for X2E Color/Thermal (3yr plan) includes: (a) extended three (3) year			
Limited Warranty; (b) up to three (3) Damage Replacements with advance shipment and up to one			
(1) Lost Drone Replacement with advance shipment. In either event, Customer will be charged the			
full cost of the replacement drone if Skydio fails to receive payment of associated replacement fees			
(covered in T&C) within thirty (30) days of the shipment. Skydio Cloud Standard includes access to Skydio Fleet Manager for tracking fleet usage and Skydio	\$2,499.00		
Media Sync for media upload and management. Includes 512GB of storage capacity per year			
(pooled org-wide across all licensed drones). Includes live-streaming of video to a single user. (1-			
vear term)	\$1,249.00		
Skydio Cloud Enterprise for Real-Time Awareness includes access to Skydio Fleet Manager for	* * * * * * * * * * * * * * * * * * * *		
tracking fleet usage, Skydio Media Sync for media upload and management, and Skydio Streaming			
for real-time video sharing from a browser or mobile device. Includes 512GB of storage capacity per			
year (pooled org-wide across all licensed drones). Includes 600 streaming hours per year (pooled			
org-wide across all licensed drones - hours only consumed when stream is viewed by more than	\$2,499.00	12	60
one viewer). Additional allotment of 512GB of pooled cloud storage for media	\$2,499.00 \$699.00	12	60
Multi-viewer streaming capability allowing user to share real-time video from the Skydio 2 and	\$099.00	12	00
Skydio X2E. Base license includes 120 hours per year, per vehicle, per viewer, pooled. Hours only			
consumed when stream is viewed by more than one viewer. Requires Skydio Cloud Standard			
license.	\$499.00	12	60
Multi-viewer streaming capability allowing user to share real-time video from the Skydio 2 and			
Skydio X2E. Base license includes 600 hours per year, per vehicle, per viewer, pooled. Hours only			
consumed when stream is viewed by more than one viewer. Requires Skydio Cloud Standard			
license.	\$1,799.00	12	60
Additional allotment of 10 hours of pooled streaming time. Compatible with S2/S2+ and X2E.	\$42.00 \$149.99		
Additional allotment of 50 hours of pooled streaming time. Compatible with S2/S2+ and X2E. Precisely engineered for the Skydio 2 with a seamless magnetic connection.	\$149.99		
Includes one (1) ND8, one (1) ND16, and one (1) ND32 filter to cover a majority of lighting			
conditions.			
Strong Magnetic HotSwap System lets you quickly switch out filters.			
Cinema Series Glass features a low refractive index, color neutrality, and outstanding clarity.			
Includes a magnetic filter case for fast filter access.	\$69.99		
Includes six (6) user-swappable April Tags that can help a Skydio 2 identify a specific Dock Lite and			
land on the correct one out of a group of Dock Lites. Kit includes one (1) Skydio Dock Lite Cradle Assembly, one (1) User-Swappable Cradle April Tag,	\$50.00		
one (1) Power Adapter, one (1) Locating April Tag, one (1) Tripod, one (1) G30 Battery.	\$1,999.00		
One (1) Skydio Dock Lite Battery for Skydio 2+.	\$499.00		
Bundle includes one (1) Skydio Dock Lite Cradle: [one (1) Skydio Dock Lite Cradle Assembly, one	\$100.00		
(1) User-Swappable Cradle April Tag, one (1) Power Adapter, one (1) Locating April Tag, one (1)			
Tripod, one (1) G30 Battery], one (1) Skydio Dock Lite Battery for Skydio 2+, one (1) Skydio 2+			
(2.4/5GHz) vehicle. Additional purchase of Skydio Dock Deployment and Training is mandatory with			
this SKU.	\$3,497.00		
One (1) air filter replacements for Skydio Dock.	\$49.00		
PROVISIONAL PRICING. Includes (1) Weather Sensor, (1) Weather Sensor cable, (1) Weather			
Sensor mounting bracket, (1) ADS-B sensor + mounting equipment, (1) 5' tripod, (1) 15' telescoping			
mast, (1) ADS-B building mount kit, (1) weatherized junction box, (1) Power over Ethernet injector	\$15,080.00		
PROVISIONAL PRICING. Includes (1) Weather Sensor, (1) Weather Sensor cable, (1) Weather	4 10,00000		
Sensor mounting bracket, (1) ADS-B sensor + mounting equipment, (1) 5' tripod, (1) 15' telescoping			
mast, (1) ADS-B building mount kit, (1) weatherized junction box, (1) Power over Ethernet injector,			
(1) Cradlepoint IBR-900	\$18,762.00		
PROVISIONAL PRICING. Includes (1) Campbell Scientific MetSENS500 weather sensor, (1) Skydio			
Weather Sensor cable, and (1) mounting bracket, (1) 5' Tripod, (1) 15' Telescoping Mast	\$4,999.00		
Ten (10) Skydio Dock number plates. One (1) Skydio Dock battery for Skydio 2+ drone.	\$79.00 \$499.00		
One (1) Skydio Dock (2.4/5GHz) for S2+.	\$9,999.00		
Bundle includes one (1) Skydio Dock for S2+ (2.4/5GHz), two (2) Skydio Dock Battery for Skydio	ψ3,333.00		
2+, one (1) Skydio 2+ (2.4/5GHz) vehicle. Additional purchase of Skydio Dock Deployment and			
Training is mandatory with this SKU.	\$11,996.00		
Includes three (3) day in-person training on the operation of Skydio Dock, consisting of a ground			
school in the classroom and live flight training in the field. Covers hardware overview, subsequent			
setup, flight, mission planning & execution, best practices, environmental factors, and maintenance. For up to four (4) students. Participants receive a course completion certificate upon the successful			
completion of this training. Travel and lodging costs are included in this price.	\$9,000.00		
One (1) Skydio Dock battery for Skydio X2 drone.	\$499.00		
One (1) Skydio Dock (5GHz) for X2. Includes Skydio Dock IDs.	\$12,798.00		
One (1) Skydio Dock (2.4/5GHz) for X2.	\$12,798.00		
Bundle includes one (1) Skydio Dock for X2 (5GHz), two (2) Skydio Dock Battery for X2, one (1)	•		
Skydio X2E (5GHz). Additional purchase of Skydio Dock Deployment and Training is mandatory			
with this SKU.	\$22,295.00		
Bundle includes one (1) Skydio Dock for X2 (5GHz), two (2) Skydio Dock Battery for X2, one (1)			
Skydio X2E (5GHz). Additional purchase of Skydio Dock Deployment and Training is mandatory with this SKU. Not suitable for Japan.	\$18,595.00		
Bundle includes one (1) Skydio Dock for X2 (2.4/5GHz), two (2) Skydio Dock Battery for X2, one (1)	φ10,090.00		
Skydio X2E (2.4/5GHz) vehicle. Additional purchase of Skydio Dock Deployment and Training is			
mandatory with this SKU.	\$22,295.00		
Bundle includes one (1) Skydio Dock for X2 (2.4/5GHz), two (2) Skydio Dock Battery for X2, one (1)			
Skydio X2E (2.4/5GHz) vehicle. Additional purchase of Skydio Dock Deployment and Training is			
mandatory with this SKU.	\$18,595.00		

Skydio Care Enterprise for X2E Color (3yr plan) includes: (a) extended three (3) year Limited

S2+	Hardware + Perpetual Software	a SKYEK350NA	Skydio 2+ Enterprise Kit (Hardware), North America	ND Filters, one (1) dual battery char propeller blades, four (4) CCW prop Kit includes one (1) Skydio 2+ vehic cable, one (1) microfiber cloth, one
		010/51/5005444		of ND Filters, one (1) dual battery ch
S2+	Hardware + Perpetual Software		Skydio 2+ Enterprise Kit with Enterprise Controller, NA	propeller blades, four (4) CCW prop One (1) Skydio 2 joystick controller
S2	Hardware + Perpetual Software	a SKYJS300NA	Skydio 2/2+ Controller	Lightning cables. Replacement USB-C to Lightning ca
S2	Hardware + Perpetual Software	a SKYJSC300	Skydio Controller USB-C to Lightning Cable	this cable can not be used to charge Keep Skydio 2+ in the air with a full
S2	Hardware + Perpetual Software	a SKYP300NA	Skydio 2/2+ Propellers	clockwise propellers and two grey of The Pro Case carries everything that things to the next level. The box has
				Drone, battery, and wall adapter Controller Skydio-branded tablet mount for c Extra Batteries Set of Extra Propellers Dual Charger 128GB SanDisk Extreme microSC SD Card Laptop Adapter microfiber lens cloth rugged case with custom foam
S2	Hardware + Perpetual Softw	a SKYPKC300NA	Skydio 2/2+ Pro Case	1 Skydio beacon *Items listed are sold separately, Pre
Agnostic	Services	SKYPROGDOCBA	Program Documentation - Basic	package includes: General Operatin Program Documentation Service for Documentation package includes of Safety Manual and up to 20 hours of
Agnostic	Services	SKYPROGDOCEN	Program Documentation - Enterprise	program documentation package (3 customer onboarding.
Agnostic Agnostic	Services Services	SKYPROGDOCPS SKYPST301NA	Waiver Application - Public Safety Professional Services (Fixed Fee)	Service to assist public safety agenc operations such as Drone as First R Concept of Operation, Safety Case, Authorization (COA) using Skydio d changes and updates necessary to Professional Services (Fixed Fee)
				Skydio Remote Ops offers the ability through an internet browser. Unlimi
Agnostic Agnostic	Cloud Based Software Services	SKYREMOPEA100NA SKYRSASESSNA	Skydio Remote Ops Waiver Application - Remote Ops Essential	A single FAA request for up to 3 ope to various types of flight operation (e operations). Waiver request packaga Technical Supplement, and Risk Millor package to customer within four mo A single FAA request for multiple sit various types of flight operation (ex. Waiver request package includes w
Agnostic	Services	SKYRSASEXPNA	Waiver Application - Remote Ops Expansion	Supplement, and Risk Mitigation Te to customer within four months of cu Application - Essential. A single FAA request for multiple sit various types of flight operation (ex. Waiver request package includes wi Supplement, and Risk Mitigation Te
Agnostic	Services	SKYRSASREMNA	Waiver Application - Remote Ops	to customer within four months of co Kit includes one (1) Skydio 2+ Vehic
S2+	Hardware + Perpetual Software	a SKYS2PVEHEA102NA	Skydio 2+ Replacement Vehicle - (2.4/5GHz)	separately. Skydio Autonomy Enterprise for X2I license), (b) Includes optional acces
X2E	Hardware + Perpetual Software	a SKYSAESW108	Skydio Autonomy Enterprise for X2E (perpetual)	support duration.
X2E	Services	SKYSAESW109	Skydio Autonomy Enterprise for X2E maintenance & support (1-year term)	Software maintenance and custome
X2E	Services	SKYSAESW110	Skydio Autonomy Enterprise for X2E maintenance & support (3-year term)	Software maintenance and custome
S2+	Device Based Software	SKYSAESW120	Skydio Autonomy Enterprise for S2+	Skydio Autonomy Enterprise for S2- maintenance and customer support
X2E	Device Based Software	SKYSAESW123	Skydio Autonomy Enterprise for X2E	Skydio Autonomy Enterprise for X2E maintenance and customer support. This five (5) day training covers all c Partners will receive access to Skyd completion of all training and evalua certificate and badge and access to training and explaining and evaluary certificate and badge and access to
Agnostic Agnostic	Services Services	SKYTRNCERT101NA SKYTRNCERT102NA	Certified Skydio Trainer Initial Certification (Partners) Certified Skydio Trainer Annual Re-Certification (Partners)	student to instructor ratio 2:1. This year from the date of purchase. Re-new your Certified Skydio Traine up to two (2) people and consists of instructor ratio is 2:1. Upon succesfor one (1) year from the date of cor
Agnostic	Services	SKYTRNCUS100NA	Certified Skydio Trainer Annual Re-Certification (Partners) Custom In-Person Training Instructor Day Rate	Work with Skydio to customize a da

cable, one (1) microfiber cloth, one (1) Beacon, one (1) controller, one (1) pro case, one (1) set of ND Filters, one (1) dual battery charger, two (2) 259GB SD cards (pre-installed), four (4) CW propeller blades, four (4) CCW propeller blades, one (1) tablet adapter for Controller. Kit includes one (1) Skydio 2+ vehicle, three (3) batteries, one (1) wall adapter, one (1) USB type C cable, one (1) microfiber cloth, one (1) Skydio Enterprise Controller, one (1) admin case, one (1) set	\$1,950.00		
of ND Filters, one (1) dual battery charger, two (2) 256GB SD cards (pre-installed), four (4) CW propeller blades, four (4) CCW propeller blades.	\$5,949.00		
One (1) Skydio 2 joystick controller including both USB type C to type C and USB type C to Lightning cables.	\$179.00		
Replacement USB-C to Lightning cable to connect a Skydio Controller to an iOS device. Note that this cable can not be used to charge iOS devices.	\$19.00		
Keep Skydio 2+ in the air with a full set of replacement propellers. Each set contains two blue clockwise propellers and two grey counter-clockwise propellers for your Skydio 2+.	\$29.00		
The Pro Case carries everything that comes with a Pro Kit, plus a beacon if you decide to take things to the next level. The box has custom foam to hold*:			
1 Drone, battery, and wall adapter			
Controller Skydio-branded tablet mount for controller			
3 Extra Batteries 1 Set of Extra Propellers			
1 Dual Charger 1 128GB SanDisk Extreme microSD Card			
1 SD Card Laptop Adapter			
1 microfiber lens cloth 1 rugged case with custom foam			
Skydio beacon *Items listed are sold separately, Pro Case features empty foam slots for these items.	\$229.00		
package includes: General Operating Manual Template, Training Program Template, and Basic Program Documentation Service for organizations implementing Part 107 BVLOS operations.	\$6,000.00		
Documentation package includes customized General Operating Manual, Training Program, and Safety Manual and up to 20 hours of direct Skydio Regulatory Team support. Skydio will provide a			
program documentation package (3 documents) and support to customer within six months of customer onboarding.	\$20,000.00		
Service to assist public safety agencies in pursuing FAA approval to conduct advanced drone	,		
operations such as Drone as First Responder. Skydio will provide an FAA request package including Concept of Operation, Safety Case, and Skydio Technical Supplements to obtain a Certificate of			
Authorization (COA) using Skydio drones within 4 months of onboarding. Skydio will also identify all changes and updates necessary to UAS program documentation for advanced drone operations.	\$20,000.00		
Professional Services (Fixed Fee) Skydio Remote Ops offers the ability to operate a Skydio 2, Skydio X2E, or Skydio X10 remotely	\$0.00		
through an internet browser. Unlimited hours, unlimited pilots.	\$15,000.00	12	60
A single FAA request for up to 3 operating sites/locations with a similar aviation risk profile. Applies to various types of flight operation (ex. Operator-launched, Crew-based, and Dock-based			
operations). Waiver request package includes written Concept of Operations, Safety Case, Skydio Technical Supplement, and Risk Mitigation Technology Strategy. Skydio will provide documentation			
package to customer within four months of customer onboarding. A single FAA request for multiple sites/locations with a similar aviation risk profile. Applies to	\$20,000.00		
various types of flight operation (ex. Operator-launched, Crew-based, and Dock-based operations). Waiver request package includes written Concept of Operations, Safety Case, Skydio Technical			
Supplement, and Risk Mitigation Technology Strategy. Skydio will provide documentation package to customer within four months of customer onboarding. Requires prior purchase of Waiver			
Application - Essential. A single FAA request for multiple sites/locations with a similar aviation risk profile. Applies to	\$50,000.00		
various types of flight operation (ex. Operator-launched, Crew-based, and Dock-based operations). Waiver request package includes written Concept of Operations, Safety Case, Skydio Technical			
Supplement, and Risk Mitigation Technology Strategy. Skydio will provide documentation package to customer within four months of customer onboarding.	\$70,000.00		
Kit includes one (1) Skydio 2+ Vehicle [includes two (2) 256GB Micro SD Cards]. Batteries sold separately.	\$999.00		
Skydio Autonomy Enterprise for X2E includes (a) advanced autonomy functionality (perpetual license), (b) Includes optional access to Skydio Cloud Basic for the associated maintenance and	ψ333.00		
support duration.	\$4,299.00		
Software maintenance and customer support for Skydio Autonomy Enterprise for X2E (1-year term).	\$899.00		
Software maintenance and customer support for Skydio Autonomy Enterprise for X2E (3-year term). Skydio Autonomy Enterprise for S2+ includes (a) advanced autonomy functionality, (b) software	\$2,599.00		
maintenance and customer support, (c) Includes optional access to Skydio Cloud Basic. Skydio Autonomy Enterprise for X2E includes (a) advanced autonomy functionality, (b) software	\$749.00	12	60
maintenance and customer support, (c) Includes optional access to Skydio Cloud Basic. This five (5) day training covers all current hardware and software and is for up to two (2) people.	\$1,999.00	12	60
Partners will receive access to Skydio Academy for a period of one (1) year. Upon successful			
completion of all training and evaluations, the partner will receive the Certified Skydio Trainer certificate and badge and access to all Skydio training curriculum for a period of one (1) year. The			
student to instructor ratio 2:1. This training expires and can no longer be completed after one (1) year from the date of purchase.	\$15,000.00		
Re-new your Certified Skydio Trainer status annually. This one (1) day training and evaluation is for up to two (2) people and consists of classroom and flight training and evaluations. Student to			
instructor ratio is 2:1. Upon successful completion, your Certified Skydio Trainer status will be valid for one (1) year from the date of completion.	\$5,000.00		
Work with Skydio to customize a day (8 hours) of training.	\$4,100.00		

Kit includes one (1) Skydio 2+ vehicle, three (3) batteries, one (1) wall adapter, one (1) USB type C

Agnostic	Services	SKYTRNMST100NA	Skydio Certified Master Instructor Training (Partners)
S2+	Services	SKYTRNS2111NA	Skydio 2/2+ In-Person Training
S2+	Services	SKYTRNS2112NA	Skydio 2/2+ In-Person Training (OCONUS)
S2+	Services	SKYTRNS2113NA	Skydio 2/2+ Blended Training
S2+	Services	SKYTRNS2114NA	Skydio 2/2+ Instructor Training
S2+	Services	SKYTRNS2115NA	Skydio 3D Scan for S2/2+ In-Person Training (add-on)
Agnostic	Services	SKYTRNSUAS100NA	Part 107 Prep Course
X2E	Services	SKYTRNX2E111NA	Skydio X2E In-Person Training
X2E	Services	SKYTRNX2E112NA	Skydio X2E In-Person Training (OCONUS)
X2E	Services	SKYTRNX2E113NA	Skydio X2E Blended Training
X2E	Services	SKYTRNX2E114NA	Skydio X2E Instructor Training
X2E	Services	SKYTRNX2E115NA	Skydio 3D Scan for X2E In-Person Training (add-on)
S2 S2+	Hardware + Perpetual Softw Hardware + Perpetual Softw		Skydio 2/2+ Tactical Soft Case Skydio 2+ (replacement vehicle) - A
X2	Hardware + Perpetual Softw	ra SKYX2AHC100NA	Skydio X2 Admin Hard Case - 1 Vehicle, 1 Cont
X2	Hardware + Perpetual Softw	a SKYX2AHC101NA	Skydio X2 Admin Hard Case - 2 Vehicles, 2 Cont
X2	Hardware + Perpetual Softw	ra SKYX2BAT100NA	Skydio X2 Battery
X2	Hardware + Perpetual Softw	a SKYX2DCH100NA	Skydio X2 Dual Charger, North America
X2E	Hardware + Perpetual Softw	re SKYX2ECTR100NA	Skydio Enterprise Controller 5GHz (X2E)
X2E	Hardware + Perpetual Softw	ra SKYX2EKIT102MEX	Skydio X2E Starter Kit (5GHz, Color/Thermal) (Hardware)

This five (5) day-long course covers Skydio 2, Skydio X2D/E, Skydio Autonomy Enterprise Foundation (AEF), and Skydio 3D Scan (3DS). As a prerequisite, Partners must complete the online training for Skydio 2, Skydio X2D/E, and Skydio 3D Scan, Partners will receive access to Skydio Academy for a period of one (1) year. In order to receive the Skydio Certified Master Instructor certification, Skydio must observe and evaluate the partner while they successfully conduct one (1) Skydio 2 or X2D/E Operator training, and one (1) Skydio 2 or X2D/E Instructor training. Upon successful completion of all training and evaluations, the partner will receive the Skydio Certified Master Instructor certificate, and access to the Skydio 2 and X2D/E training curriculum. Skydio will maintain the curriculum and the Partner will receive all updates to the curriculum for as long as the partnership is active. The student to instructor ratio is up to 2:1. Skydio will conduct one (1) inperson follow-up a year, and one (1) virtual follow-up a year.	\$20,000.00
Two (2) day in-person training on the operation of Skydio 2, the Skydio Enterprise App, and Skydio Autonomy Enterprise software, consisting of a ground school in the classroom and live flight training in the field. For up to four (4) students. Participants receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$9,000.00
Two (2) day in-person training on the operation of Skydio 2, the Skydio Enterprise App, and Skydio Autonomy Enterprise software, consisting of a ground school in the classroom and live flight training in the field. For up to four (4) students. Participants receive a course completion of this training. Travel and lodging costs are included in this price.	\$13,999.00
Self-paced online training course on the operation of Skydio 2, the Skydio Enterprise App, and Skydio Autonomy Enterprise software via the Skydio LMS, followed by one (1) day of in-person live flight training in the field. For up to four (4) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in	
this price. Students will leam how to instruct the use and operation of the Skydio 2. Training will consist of a classroom portion, covering instructional techniques and Skydio 2 ground school teach backs of classroom material, and a field portion covering the instruction of flight cards. The prerequisite for this training is the Skydio 2 In-Person Training, or the Skydio 2 Blended Training. Maximum class size is two (2) students. Students will receive a course completion certificate upon the successful	\$5,605.00
completion of this training. Travel and lodging costs are included in this price.	\$5,000.00
This one (1) day add on to Skydio 2 In-Person or Blended training covers the Skydio 3D Scan basics and consists of a classroom portion and a flight portion. For up to four (4) students.	\$2,310.00
Self-paced online Part 107 test prep training provided by Drone Pilot Ground School. Includes	\$185.00
course material, live support, and test prep questions A two (2) day in-person training on the operation of the Skydio X2E, Skydio Enterprise Controller, Skydio Enterprise App, and Skydio Autonomy Enterprise software, consisting of a ground school in the classroom and live flight training in the field. For up to four (4) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging	\$185.00
costs are included in this price. A two (2) day in-person training on the operation of the Skydio X2E, Skydio Enterprise Controller, Skydio Enterprise App, and Skydio Autonomy Enterprise software, consisting of a ground school in	\$9,000.00
the classroom and live flight training in the field. For up to four (4) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging	
costs are included in this price. A self-paced online training course on the operation of the Skydio X2E, Skydio Enterprise Controller, Skydio Enterprise App, and Skydio Autonomy Enterprise software via the Skydio LMS, followed by one (1) day of in-person flight training in the field. For up to four (4) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and	\$13,999.00
lodging costs are included in this price.	\$5,605.00
Students will learn how to instruct the use and operation of the Skydio XZE. Training will consist of a classroom portion, covering instructional techniques and Skydio XZE ground school teach backs of classroom material, and a field portion covering the instruction of flight cards. The prerequisite for this training is the Skydio XZE In-Person Training, or the Skydio XZE Blended Training, For up to two (2) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$5,000.00
This one (1) day add on to Skydio X2E In-Person or Blended training covers the Skydio 3D Scan basics and consists of a classroom portion and a flight portion. For up to four (4) students. The Tactical Soft case carries a Skydio 2, up to two batteries, beacon, microfiber lens cleaner, and accessory cables in a highly portable, lightweight form factor that is ideal for slipping into a backpack or brieficase for drone flights on the go.	\$2,310.00
* Items listed sold separately, the tactical soft case has space to hold the above items. Other	
carrying configurations are also possible, such as swapping a battery for a wall adapter. One (1) Skydio 2+ vehicle (includes Skydio Autonomy Core software) Custom hard-shell case with space for one (1) Skydio X2 vehicle, one (1) Skydio Enterprise	\$45.00 \$1,149.00
Controller, four (4) batteries, one (1) dual charger and one (1) set of spare propeller blades with tool kit Custom hard-shell case with space for two (2) tactical soft cases, each holding (1) Skydio X2 vehicle, one (1) Skydio Enterprise Controller, two (2) batteries and one (1) set of spare propeller	\$449.00
blades with tool kit. Includes custom additional space for four (4) batteries and two (2) dual	
chargers. One (1) Skydio X2 battery. Includes one (1) year Skydio limited warranty subject to Skydio's	\$749.00
warranty and support terms.	\$369.00
One (1) Skydio X2 dual battery parallel charger with wall adapter. Includes one (1) year Skydio limitled warranty subject to Skydio's warranty and support terms. One (1) Skydio Enterprise Controller for Skydio X2E, Skydio 2+ and Skydio 2. Includes: (a) 5GHz radio, (b) 6.8 in daylight readable screen, (c) Precision sticks, (d) Ground control via Skydio Enterprise App, (e) NDAA and ASDA compliance, (f) Software maintenance and customer support (3-year term), (g) one (1) year Skydio limited warranty subject to Skydio's warranty and support terms.	\$439.00 \$4,499.00
Charles Vit includes one (4) Claudie VOE ECUla value and (4) Claudie Estambles Conf. " ECU	
Starter Kit includes one (1) Skydio XZE 5GHz vehicle, one (1) Skydio Enterprise Controller 5GHz, three (3) batteries, one (1) dual charger, one (1) spare propeller blades set, one (1) tacical soft case, one (1) admin hard case. Skydio XZE vehicle includes (a) Dual streaming Color/Thermal payload, (b) Skydio Autonomy Core software, (c) NDAA compliance, (d) Ground control via the Skydio Enterprise App., (e) two (2) 25GGB SD Cards (pre-installed). Skydio Enterprise Controller	
includes (a) Skydio Enterprise App. Kit includes software maintenance and customer support (3- year term) and one (1) year Skydio limited warranty subject to Skydio's warranty and support terms.	\$14,499.00

X2E	Hardware + Perpetual Softwa	a SKYX2EKIT102NA	Skydio X2E Starter Kit (5GHz, Color/Thermal) (Hardware)
X2E	Hardware + Perpetual Software	a SKYX2EKIT103NA	Skydio X2E Starter Kit (5GHz, Color) (Hardware)
X2E	Hardware + Perpetual Softwa	a SKYX2EVEH100NA	Skydio X2E 5GHz, Color/Thermal (replacement vehicle)
X2E	Hardware + Perpetual Software	a SKYX2EVEH101NA	Skydio X2E 5GHz, Color (replacement vehicle)
X2E	Hardware + Perpetual Softwa	SKYX2EVEHEA102NA	Skydio X2 C/T Replacement Vehicle - (2.4/5GHz)
X2E X2	Hardware + Perpetual Software + Perpetual Software		Skydio X2 Color Replacement Vehicle - (2.4/5GHz) Skydio X2 Spare Propeller Blades Set
X2 X2 X2 X2 Agnostic X2 Agnostic X2 X2 X2 X2	Hardware + Perpetual Softw.	© SKYX2SPR101NA © SKYX2SPR102NA © SKYX2SPR103NA © SKYX2SPR104NA © SKYX2SPR105NA © SKYX2SPR106NA © SKYXZSPR107NA © SKYX2SPR107NA © SKYX2SPR108NA © SKYX2SPR108NA	Skydio X2 Spare Parts Kit Skydio X2 Propeller Screws - Spare Skydio X2 Hardstop - Spare Skydio X2 Hardstop - Spare Skydio Controller Neck Strap - Spare Skydio Controller Neck Strap - Spare Skydio Controller Neck Strap - Spare Skydio USB 3.1C To C, 1.2M Cable - Spare Skydio USB 3.1C To C, 1.2M Cable - Spare Skydio X2 Getting Started Guide - Spare Skydio X2 Legal Insert - Spare Skydio X2 Torque Tool Skydio X2 Torque Tool Skydio X2 Microfiber Cloths - Spare
X2	Hardware + Perpetual Softwa	SKYX2TSC100NA	Skydio X2 Tactical Soft Case - 1 Vehicle, 1 Cont
X2	Hardware + Perpetual Softwa	SKYX2WAD100INT	Wall Adapter 100W, International
X2	Hardware + Perpetual Softwa	s SKYX2WAD100NA	Wall Adapter 100W, North America
X10	Cloud Based Software	SWCLSTDR4	Skydio Data Storage for X10
X10	Device Based Software	SWCRCDR4	Skydio Crosshair Coordinates for X10
Dock	Cloud Based Software	SWDFRCMDDR4TM	Skydio DFR Command (T-Mobile)
X10	Device Based Software	SWDTADR4	Skydio Data Transfer Add-On (100 GB/mo) for X10
X10	Device Based Software	SWDYNDR4	Skydio Dynamic Mode for X10
X10	Cloud Based Software	SWFMDR4	Skydio Fleet Manager for X10
X10	Cloud Based Software	SWMSDR4	Skydio Media Sync for X10
X10	Cloud Based Software	SWREMTLO5GBDR4	Skydio Remote Flight Deck with Skydio Connect 5G, Base

Starter Kit includes one (1) Skydio X2E 5GHz vehicle, one (1) Skydio Enterprise Controller 5GHz, three (3) batteries, one (1) dual charger, one (1) spare propeller blades set, one (1) tactical soft case, one (1) damin hard case. Skydio X2E vehicle includes (a) Dual streaming Color/Thermal payload, (b) Skydio Autonomy Core software, (c) NDAA compliance, (d) Ground control via the Skydio Enterprise App. (e) two (2) 256GB SD Cards (pre-installed). Skydio Enterprise Controller			
includes (a) Skydio Enterprise App. Kit includes software maintenance and customer support (3- year term) and one (1) year Skydio limited warranty subject to Skydio's warranty and support terms.	\$14.499.00		
	\$14,499.00		
Statter Kit includes one (1) Skydio XZE 5GHz vehicle, one (1) Skydio Enterprise Controller 5GHz, three (3) batteries, one (1) dual charger, one (1) spare propeller blades set, one (1) tactical soft case, one (1) admin hard case. Skydio XZE vehicle includes (a) Color only payload, (b) Skydio Autonomy Core software, (c) NDAA compliance, (d) Ground control via the Skydio Enterprise App, (e) two (2) 256GB SD Cards (pre-installed). Skydio Enterprise Controller includes (a) Skydio Enterprise App, Kit includes software maintenance and customer support (3-year term) and one (1) year Skydio limited warranty subject to Skydio's warranty and support term).	\$10,999.00		
One (1) Skydio X2E drone. Includes: (a) SGHz radio, (b) Dual streaming Color/Thermal payload, (c) Skydio Autonomy Cone soltware, (d) NDAA compliance, (e) Ground control via the Skydio Enterprise App, (f) two (2) 25GGB SD Cards (one for primary media storage and one for future onboard software capabilities), (g) Software maintenance and customer support (3-year term), (h) one (1) year Skydio limited warranty subject to Skydio's warranty and support terms. Skydio	V 10,500.00		
Enterprise App requires purchase of Skydio Enterprise Controller.	\$8,499.00		
One (1) Skydio X2E drone. Includes: (a) SGHz radio, (b) Color only payload, (c) Skydio Autonomy Core software, (d) NDAA compliance, (e) Ground control via the Skydio Enterprise App. (f) two (2) 256GB SD Cards (one for primary media storage and one for future onboard software capabilities), (g) Software maintenance and customer support (3-year term), (h) one (1) year Skydio limited warranty subject to Skydio's warranty and support terms. Skydio Enterprise App requires purchase			
of Skydio Enterprise Controller.	\$4,799.00		
Kit includes one (1) Skydio X2E (Color/Thermal) DB Vehicle, One (1) Spare Propellers Set, Two (2) SD Cards.	\$8,499.00		
Kit includes one (1) Skydio X2E (Color) DB Vehicle, One (1) Spare Propellers Set, Two (2) SD	φ0,499.00		
Cards.	\$4,799.00		
Six (6) Skydio X2 CW propeller blades, six (6) Skydio X2 CCW propeller blades Bundle includes one (1) 3x6* reclosable bag, one (1) security key, one (1) torque driver, one (1) microfiber cloth [includes ten (10) cloths], one (1) 1.3x1.3x0.75* plastic container, one (1) hard stop	\$129.00		
spare [includes four (4) hard stops], one (1) hard stop screw spare [includes four (4) hard stop	\$540.00		
screws], one (1) 2x2" reclosable bag, one (1) T3 Driver Includes twelve (12) Skydio X2 propeller screws.	\$27.00		
Includes four (4) Skydio X2 hardstops.	\$29.00		
Includes four (4) Skydio X2 hardstop screws.	\$17.00		
Includes one (1) Skydio Controller neck strap. Includes one (1) Skydio T3 L-key tool.	\$30.00 \$24.00		
Includes one (1) Skydio Cable USB 3.1C To C, 1.2M.	\$24.00		
Includes one (1) Skydio X2 Getting Started Guide document.	\$52.00		
Includes one (1) Skydio X2 legal insert.	\$20.00		
Includes one (1) Skydio X2 torque tool. Includes ten (10) Skydio X2 microfiober cloths.	\$80.00 \$20.00		
Custom soft-shell case with space for one (1) Skydio X2 vehicle, one (1) Skydio Enterprise	Ψ20.00		
Controller, two (2) batteries and one (1) set of spare propeller blades with tool kit One (1) wall adapter (100W) to charge batteries with a Skydio X2 dual charger. Includes one (1)	\$189.00		
USB-C charging cable.	\$69.00		
One (1) wall adapter (100W) to charge batteries with a Skydio X2 dual charger. Includes one (1) USB-C charging cable.	\$69.00		
One (1) subscription to Skydio Data Storage. Includes 512GB of storage capacity per year (pooled org-wide across all licensed drones). Quantity must equal fleet quantity. Requires purchase of			
Skydio Data Storage and Fleet Manager. One (1) term license for Skydio Crosshair Coordinates enables operators to understand the location	\$450.00	12	60
of an object they are currently observing with the droneât€camera in coordination with pre-loaded			
DTED maps.	\$129.00	12	60
Skydio DFR Command enables public safety agencies to operate Drone as First Responder programs, including the ability to fly over a browser, DFR ops management, live streaming, and			
unlimited T-Mobile data. In addition, this license includes access to all Skydio Extend APIs, Axon			
Integrations, and Extend Partner Integrations.	\$9,660.00	12	72
Additional allotment of 100GB/mo of data transfer (1-year term). Requires previous purchase of Axon Air.	\$700.00		
One (1) term license for Skydio Dynamic Mode for X10 includes launch and land capability from			
stationary and moving vessels. One (1) subscription to Skydio Fleet Manager for X10 includes access to Skydio Fleet Manager for tracking fleet usage. Includes live streaming of video to a single user. Includes one (1) subscription	\$180.00	12	60
to Skydio Model Viewer, which allows the user of Fleet Manager to view 3D models from the			
 browser. One (1) subscription to Skydio Media Sync, which allows the drone to upload flight media to Skydio 	\$120.00	12	60
One (1) subscription to skydio weeting sync, which allows the drone to upload high media to skydio Fleet Manager for storage. Quantity must equal fleet quantity. Requires purchase of Skydio Data Storage and Fleet Manager.	\$700.00	12	60
The cockpit experience that allows pilots to fly a cellular connected Skydio X10 remotely via a web			
browser or via a cellular connected X10 controller. Cellular data is limited to use within the United States. There is no limit to cellular data usage; however, Skydio assumes an entitlement of 30 hours of cellular light time per month that can be pooled across all drones and controllers in your			
organization licensed for Remote Flight Deck. Each license applies to one (1) X10 Vehicle and one (1) X10 Controller. Usage in excess of this entitlement will not result in interruption or degradation of service; however, consistent usage in substantial excess of this entitlement may require purchase			
of an expanded data license. This license is to be used for terms up to and including 36 months.			
Extended Term license required for terms beyond 36 months. Remote Flight Deck also requires	£0 500 00	40	
purchase of Fleet Manager, and Live Streaming or Axon Air.	\$8,500.00	12	36

X10	Cloud Based Software	SWREMTLO5GEDR4	Skydio Remote Flight Deck with Skydio Connect 5G, Extended
X10	Cloud Based Software	SWREMTLODR4	Skydio Remote Flight Deck for X10
X10	Device Based Software	SWSCDR4	Skydio Scout for X10
X10	Cloud Based Software	SWSTRDR4	Skydio Multi-Viewer Live Streaming for X10
X10	Cloud Based Software	SWSUITEDMSU	Skydio Data Management and Streaming Suite for Utilities
X10	Cloud Based Software	SWSUITEDMU	Skydio Data Management Suite for Utilities
X10	Cloud Based Software	SWSUITEPLDFR	Skydio Patrol-Led DFR Suite
X10	Cloud Based Software	SWSUITEPLDFR5GB	Skydio Patrol-Led DFR Suite with Skydio Connect 5G, Base
X10	Cloud Based Software	SWSUITEPLDFR5GE	Skydio Patrol-Led DFR Suite with Skydio Connect 5G, Extended
X10	Services	TRN111NADR4	Skydio X10 In-Person Training
X10	Services	TRN113NADR4	Skydio X10 Blended Training

The cockpit experience that allows pilots to fly a cellular connected Skydio X10 remotely via a web browser or via a cellular connected X10 controller. Cellular data is limited to use within the United States. There is no limit to cellular data usage, however, Skydio assumes an entitlement of 30 hours of cellular flight time per month that can be pooled across all drones and controllers in your organization licensed for Remote Flight Deck. Each license applies to one (1) X10 Vehicle and one (1) X10 Controller. Usage in excess of this entitlement will not result in interruption or degradation of service; however, consistent usage in substantial excess of this entitlement may require purchase			
of an expanded data license. This license is to be used for terms beyond 36 months. Remote Flight Deck also requires purchase of Fleet Manager, and Live Streaming or Axon Air.	\$9,140.00	37	60
The cockpit experience that allows pilots to fly Skydio X10 remotely from anywhere via a web browser. Requires purchase of Fleet Manager, and Multi-Viewer Live Streaming. One (1) term license for Skydio Scout includes the capability for users to follow a GPS position at	\$8,000.00	12	60
extremely long range and track that position without needing to visually look at what is being tracked. One (1) subscription to Skydio Multi-Viewer Live Streaming includes Multi-Viewer streaming	\$360.00	12	60
capability allowing user to share real-time video from Skydio X10. Base license includes 600 hours per year, per vehicle, per viewer, pooled. Hours only consumed when stream is viewed by more than one viewer. Requires purchase of Fleet Manager. Includes one (1) subscription of Skydio Multi-Viewer Live Streaming, one (1) subscription of Skydio	\$2,400.00	12	60
Fleet Manager, one (1) subscription of Skydio Media Sync, one (1) subscription of Skydio Data Storage. Minimum 12 months required. Includes one (1) subscription of Skydio Fleet Manager, one (1) subscription of Skydio Media Sync,	\$3,670.00	12	60
one (1) subscription of Skydio Data Storage. Minimum 12 months required. Includes one (1) subscription of Skydio Remote Flight Deck, one (1) subscription of Skydio Multi-	\$1,270.00	12	60
Viewer Live Streaming, one (1) subscription of Skydio Fleet Manager, one (1) subscription of Skydio Media Sync, one (1) subscription of Skydio Data Storage. Includes one (1) subscription of Skydio Remote Flight Deck with Skydio Connect 5G, Base, one (1) subscription of Skydio Multi-Viewer Live Streaming, one (1) subscription of Skydio Fleet Manager, one (1) subscription of Mydio Fleet Manager, one (1) subscription of Mydio Skydio Fleet Manager, one (1) subscription of Mydio Fl	\$9,999.00	12	60
to be used for terms up to and including 36 months. Extended Term license required for terms beyond 36 months. Includes one (1) subscription of Skydio Remote Flight Deck with Skydio Connect 5G, Extended, one (1) subscription of Skydio Multi-Viewer Live Streaming, one (1) subscription of Skydio Fleet Manager, one (1) subscription of Skydio Data Storage. This	\$10,499.00	12	36
license is to be used for terms beyond 38 months. Two (2) day in-person training on the operation of Skydio X10, the Skydio Enterprise App, and Skydio software, consisting of a ground school in the classroom and live flight training in the field. For up to four (4) students. Participants receive a course completion certificate upon the successful	\$11,139.00	37	60
completion of this training. Travel and lodging costs are included in this price.	\$9,000.00		
Self-paced online training course on the operation of Skydio X10, the Skydio Enterprise App, and Skydio software via the Skydio LMS, followed by one (1) day of in-person live flight training in the field. For up to four (4) students. Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.	\$5,605.00		