



## EVALUATION TABULATION

IFB No. RE-25-01

Stage Lighting for the Susan B. Katz Theater of the Performing Arts

RESPONSE DEADLINE: February 25, 2025 at 2:00 pm

Report Generated: Wednesday, May 7, 2025

### SELECTED VENDOR TOTALS

Vendor	Total
Pro Audio Video, Inc. (Alternative)	\$840.00
ASF Productions, Inc. (Alternative)	\$62,318.00
Pro Audio Video, Inc.	\$62,935.25
ASF Productions, Inc.	\$65,648.00
Koncept Systems LLC	\$69,995.09
8761 A Ely Rd	\$82,153.00
8761 A Ely Rd (Alternative)	\$82,153.00
SOLOTECH SALES & INTEGRATION USA INC	\$86,715.24
Koncept Systems LLC (Alternative)	\$0.00
SOLOTECH SALES & INTEGRATION USA INC (Alternative)	\$0.00

Primary Responses				Pro Audio Video, Inc. (Alternate)*		ASF Productions, Inc. (Alternate)	
Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
1	LED Ellipsoidal Fixture	14	Each	\$0.00	\$0.00	\$1,298.00	\$18,172.00
2	LED Wash Fixture 18 LEDS	15	Each	\$0.00	\$0.00	\$498.00	\$7,470.00
3	LED Batten Stage Lighting Fixture 40" to 50"	12	Each	\$0.00	\$0.00	\$798.00	\$9,576.00
4	LED moving yoke spot fixture, lightweight	4	Each	\$0.00	\$0.00	\$2,788.00	\$11,152.00
5	ETC Brand current Constant Current Modules	24	Each	\$0.00	\$0.00	\$260.00	\$6,240.00
6	Clamp medium duty	16	Each	\$0.00	\$0.00	\$8.50	\$136.00
7	Half Coupler Clamp for spots	8	Each	\$0.00	\$0.00	\$18.50	\$148.00
8	Data Stream	1	Each	\$0.00	\$0.00	\$158.00	\$158.00
9	10' 5 pin DMX Cable shielded	40	Each	\$14.00	\$560.00	\$13.00	\$520.00
10	25' 5 pin DMX cable shielded	8	Each	\$25.00	\$200.00	\$22.50	\$180.00
11	100' 5 pin DMX cable shielded	1	Each	\$80.00	\$80.00	\$56.00	\$56.00
12	20 amp Stage pin male connector	45	Each	\$0.00	\$0.00	\$38.00	\$1,710.00
13	Removal of Existing Fixtures and Accessories	1	Lump Sum	\$0.00	\$0.00	\$0.00	\$0.00
14	Installation of New Fixtures and Accessories	1	Lump Sum	\$0.00	\$0.00	\$6,800.00	\$6,800.00
15	Calibration/Testing	1	Lump Sum	\$0.00	\$0.00	\$0.00	\$0.00
	<b>Total</b>				<b>\$840.00</b>		<b>\$62,318.00</b>

\* Pro Audio Video, Inc. has  
withdrawn both their bids from  
consideration

Primary Responses				Pro Audio Video, Inc.*		ASF Productions, Inc.	
Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
1	LED Ellipsoidal Fixture	14	Each	\$997.00	\$13,958.00	\$1,298.00	\$18,172.00
2	LED Wash Fixture 18 LEDS	15	Each	\$663.00	\$9,945.00	\$568.00	\$8,520.00
3	LED Batten Stage Lighting Fixture 40" to 50"	12	Each	\$825.00	\$9,900.00	\$988.00	\$11,856.00
4	LED moving yoke spot fixture, lightweight	4	Each	\$2,394.00	\$9,576.00	\$2,788.00	\$11,152.00
5	ETC Brand current Constant Current Modules	24	Each	\$253.00	\$6,072.00	\$260.00	\$6,240.00
6	Clamp medium duty	16	Each	\$13.00	\$208.00	\$8.50	\$136.00
7	Half Coupler Clamp for spots	8	Each	\$27.75	\$222.00	\$18.50	\$148.00
8	Data Stream	1	Each	\$142.00	\$142.00	\$158.00	\$158.00
9	10' 5 pin DMX Cable shielded	40	Each	\$38.00	\$1,520.00	\$13.00	\$520.00
10	25' 5 pin DMX cable shielded	8	Each	\$87.00	\$696.00	\$22.50	\$180.00
11	100' 5 pin DMX cable shielded	1	Each	\$215.00	\$215.00	\$56.00	\$56.00
12	20 amp Stage pin male connector	45	Each	\$7.25	\$326.25	\$38.00	\$1,710.00
13	Removal of Existing Fixtures and Accessories	1	Lump Sum	\$3,385.00	\$3,385.00	\$0.00	\$0.00
14	Installation of New Fixtures and Accessories	1	Lump Sum	\$4,200.00	\$4,200.00	\$6,800.00	\$6,800.00
15	Calibration/Testing	1	Lump Sum	\$2,570.00	\$2,570.00	\$0.00	\$0.00
	<b>Total</b>				<b>\$62,935.25</b>		<b>\$65,648.00</b>

\* Pro Audio Video, Inc. has withdrawn both  
their bids from consideration

Primary Responses				Koncept Systems LLC		8761 A Ely Rd	
Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total
1	LED Ellipsoidal Fixture	14	Each	\$1,173.53	\$16,429.42	\$1,332.25	\$18,651.50
2	LED Wash Fixture 18 LEDS	15	Each	\$702.80	\$10,542.00	\$590.50	\$8,857.50
3	LED Batten Stage Lighting Fixture 40" to 50"	12	Each	\$921.18	\$11,054.16	\$1,045.75	\$12,549.00
4	LED moving yoke spot fixture, lightweight	4	Each	\$2,536.94	\$10,147.76	\$3,200.00	\$12,800.00
5	ETC Brand current Constant Current Modules	24	Each	\$260.00	\$6,240.00	\$260.50	\$6,252.00
6	Clamp medium duty	16	Each	\$17.50	\$280.00	\$13.50	\$216.00
7	Half Coupler Clamp for spots	8	Each	\$28.00	\$224.00	\$28.00	\$224.00
8	Data Stream	1	Each	\$490.00	\$490.00	\$391.00	\$391.00
9	10' 5 pin DMX Cable shielded	40	Each	\$11.50	\$460.00	\$37.25	\$1,490.00
10	25' 5 pin DMX cable shielded	8	Each	\$20.00	\$160.00	\$55.00	\$440.00
11	100' 5 pin DMX cable shielded	1	Each	\$45.00	\$45.00	\$119.00	\$119.00
12	20 amp Stage pin male connector	45	Each	\$14.95	\$672.75	\$6.00	\$270.00
13	Removal of Existing Fixtures and Accessories	1	Lump Sum	\$2,500.00	\$2,500.00	\$6,150.00	\$6,150.00
14	Installation of New Fixtures and Accessories	1	Lump Sum	\$9,900.00	\$9,900.00	\$7,593.00	\$7,593.00
15	Calibration/Testing	1	Lump Sum	\$850.00	\$850.00	\$6,150.00	\$6,150.00
	<b>Total</b>				<b>\$69,995.09</b>		<b>\$82,153.00</b>

Primary Responses				SOLOTECH SALES & INTEGRATION USA INC	
Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	LED Ellipsoidal Fixture	14	Each	\$1,040.00	\$14,560.00
2	LED Wash Fixture 18 LEDS	15	Each	\$490.00	\$7,350.00
3	LED Batten Stage Lighting Fixture 40" to 50"	12	Each	\$862.00	\$10,344.00
4	LED moving yoke spot fixture, lightweight	4	Each	\$2,375.00	\$9,500.00
5	ETC Brand current Constant Current Modules	24	Each	\$238.00	\$5,712.00
6	Clamp medium duty	16	Each	\$12.00	\$192.00
7	Half Coupler Clamp for spots	8	Each	\$21.00	\$168.00
8	Data Stream	1	Each	\$305.00	\$305.00
9	10' 5 pin DMX Cable shielded	40	Each	\$17.00	\$680.00
10	25' 5 pin DMX cable shielded	8	Each	\$25.00	\$200.00
11	100' 5 pin DMX cable shielded	1	Each	\$108.50	\$108.50
12	20 amp Stage pin male connector	45	Each	\$8.50	\$382.50
13	Removal of Existing Fixtures and Accessories	1	Lump Sum	\$12,028.59	\$12,028.59
14	Installation of New Fixtures and Accessories	1	Lump Sum	\$20,864.65	\$20,864.65
15	Calibration/Testing	1	Lump Sum	\$4,320.00	\$4,320.00
	<b>Total</b>				<b>\$86,715.24</b>

Question	Pro Audio Video, Inc.
<b>CONFIRMATION TO BIND</b>	
I certify that I have read, understood and agree to the terms in this solicitation, and that I am authorized to submit this response on behalf of my company.	Confirmed
<b>PROJECT DOCUMENTS</b>	
<b>PROPOSERS BACKGROUND INFORMATION FORM</b>	Included
<b>STANDARD DOCUMENTS</b>	
<b>NON-COLLUSIVE AFFIDAVIT</b>	Included
<b>SWORN STATEMENT ON PUBLIC ENTITY CRIMES FORM</b>	Included - A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public
<b>EQUAL BENEFITS CERTIFICATION FORM</b>	Included - Currently Complies (need to make one selection)
<b>VENDOR DRUG FREE WORKPLACE CERTIFICATION</b>	Included - Complies Fully
<b>SCRUTINIZED COMPANY CERTIFICATION</b>	Included
<b>E-VERIFY SYSTEM CERTIFICATION</b>	Included
<b>HUMAN TRAFFICKING AFFIDAVIT</b>	Included
<b>VENDOR INFORMATION FORM</b>	Included
<b>FORM W-9 (REVISED MARCH 2024)</b>	Included
<b>OPTIONAL DOCUMENTATION</b>	
<b>TRADE SECRETS</b>	
<b>FINANCIAL STATEMENTS</b>	
<b>ALTERNATIVES</b>	
<b>ADDITIONAL INFORMATION</b>	SunBiz
<b>PROFESSIONAL LICENSES</b>	
<b>VENDOR CLASSIFICATION</b>	
Is your firm a Local Pembroke Pines Vendor (LPPV) and Local Broward County Vendor (LBCV)?	No
Please indicate your Local Vendor Status	N/A
Local Vendor Preference Certification	N/A
Local Business Tax Receipts	N/A
Is your firm a Veteran Owned Small Business (VOSB)?	No
Determination Letter from the United States Department of Veteran Affairs Center	N/A
Is your firm a Minority-Owned Business Enterprise (MBE)?	No
Please indicate the classification of your Minority-Owned Business Enterprise (MBE)	N/A
MBE Certification Documentation	N/A
Is your firm a Woman-Owned Business Enterprise (WBE)?	No
WMBE Certification Documentation	N/A
Is your firm a HubZone Business / Labor Surplus Area Firm?	No
HubZone Business / Labor Surplus Area Firm Certification Documentation	N/A
Is your firm a Broward County Small Business Enterprise (SBE)?	No
SBE Certification Documentation	N/A
Is your firm a Broward County Business Enterprise (CBE)?	No
CBE Certification Documentation	N/A
Is your firm a Broward County Disadvantaged Business Enterprise	No
DBE Certification Documentation	N/A
Does your firm have a Vendor Classification that was not listed above?	No
Other Vendor Classification Certification Documentation	N/A

Question	Koncept Systems LLC
<b>CONFIRMATION TO BIND</b>	
I certify that I have read, understood and agree to the terms in this solicitation, and that I am authorized to submit this response on behalf of my company.	Confirmed
<b>PROJECT DOCUMENTS</b>	
<b>PROPOSERS BACKGROUND INFORMATION FORM</b>	Included
<b>STANDARD DOCUMENTS</b>	
<b>NON-COLLUSIVE AFFIDAVIT</b>	Included
<b>SWORN STATEMENT ON PUBLIC ENTITY CRIMES FORM</b>	Included - A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public
<b>EQUAL BENEFITS CERTIFICATION FORM</b>	Included - Currently Complies
<b>VENDOR DRUG FREE WORKPLACE CERTIFICATION</b>	Included - Complies Fully
<b>SCRUTINIZED COMPANY CERTIFICATION</b>	Included
<b>E-VERIFY SYSTEM CERTIFICATION</b>	Included
<b>HUMAN TRAFFICKING AFFIDAVIT</b>	Included
<b>VENDOR INFORMATION FORM</b>	Included
<b>FORM W-9 (REVISED MARCH 2024)</b>	Included
<b>OPTIONAL DOCUMENTATION</b>	
<b>TRADE SECRETS</b>	
<b>FINANCIAL STATEMENTS</b>	
<b>ALTERNATIVES</b>	
<b>ADDITIONAL INFORMATION</b>	SunBiz
<b>PROFESSIONAL LICENSES</b>	
<b>VENDOR CLASSIFICATION</b>	
Is your firm a Local Pembroke Pines Vendor (LPPV) and Local Broward County Vendor (LBCV)?	No
Please indicate your Local Vendor Status	N/A
Local Vendor Preference Certification	N/A
Local Business Tax Receipts	N/A
Is your firm a Veteran Owned Small Business (VOSB)?	No
Determination Letter from the United States Department of Veteran Affairs Center	N/A
Is your firm a Minority-Owned Business Enterprise (MBE)?	No
Please indicate the classification of your Minority-Owned Business Enterprise (MBE)	N/A
MBE Certification Documentation	N/A
Is your firm a Woman-Owned Business Enterprise (WBE)?	No
WMBE Certification Documentation	N/A
Is your firm a HubZone Business / Labor Surplus Area Firm?	No
HubZone Business / Labor Surplus Area Firm Certification Documentation	N/A
Is your firm a Broward County Small Business Enterprise (SBE)?	No
SBE Certification Documentation	N/A
Is your firm a Broward County Business Enterprise (CBE)?	No
CBE Certification Documentation	N/A
Is your firm a Broward County Disadvantaged Business Enterprise	No
DBE Certification Documentation	N/A
Does your firm have a Vendor Classification that was not listed above?	No
Other Vendor Classification Certification Documentation	N/A

Question	SOLOTECH SALES & INTEGRATION USA INC
CONFIRMATION TO BIND	
I certify that I have read, understood and agree to the terms in this solicitation, and that I am authorized to submit this response on behalf of my company.	Confirmed
PROJECT DOCUMENTS	
PROPOSERS BACKGROUND INFORMATION FORM	Included
STANDARD DOCUMENTS	
NON-COLLUSIVE AFFIDAVIT	Included
SWORN STATEMENT ON PUBLIC ENTITY CRIMES FORM	Included - A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.
EQUAL BENEFITS CERTIFICATION FORM	Included - Currently Complies
VENDOR DRUG FREE WORKPLACE CERTIFICATION	Included - Complies Fully
SCRUTINIZED COMPANY CERTIFICATION	Included
E-VERIFY SYSTEM CERTIFICATION	Included
HUMAN TRAFFICKING AFFIDAVIT	Included
VENDOR INFORMATION FORM	Included
FORM W-9 (REVISED MARCH 2024)	Included
OPTIONAL DOCUMENTATION	
TRADE SECRETS	
FINANCIAL STATEMENTS	
ALTERNATIVES	
ADDITIONAL INFORMATION	SunBiz
PROFESSIONAL LICENSES	Electrical Contractor License
VENDOR CLASSIFICATION	
Is your firm a Local Pembroke Pines Vendor (LPPV) and Local Broward County Vendor (LBCV)?	No
Please indicate your Local Vendor Status	N/A
Local Vendor Preference Certification	N/A
Local Business Tax Receipts	N/A
Is your firm a Veteran Owned Small Business (VOSB)?	No
Determination Letter from the United States Department of Veteran Affairs Center	N/A
Is your firm a Minority-Owned Business Enterprise (MBE)?	No
Please indicate the classification of your Minority-Owned Business Enterprise (MBE)	N/A
MBE Certification Documentation	N/A
Is your firm a Woman-Owned Business Enterprise (WBE)?	No
WMBE Certification Documentation	N/A
Is your firm a HubZone Business / Labor Surplus Area Firm?	No
HubZone Business / Labor Surplus Area Firm Certification Documentation	N/A
Is your firm a Broward County Small Business Enterprise (SBE)?	No
SBE Certification Documentation	N/A
Is your firm a Broward County Business Enterprise (CBE)?	No
CBE Certification Documentation	N/A
Is your firm a Broward County Disadvantaged Business Enterprise	No
DBE Certification Documentation	N/A
Does your firm have a Vendor Classification that was not listed above?	No
Other Vendor Classification Certification Documentation	N/A



Question	ASF Productions, Inc.
<b>CONFIRMATION TO BIND</b>	
I certify that I have read, understood and agree to the terms in this solicitation, and that I am authorized to submit this response on behalf of my company.	Confirmed
<b>PROJECT DOCUMENTS</b>	
<b>PROPOSERS BACKGROUND INFORMATION FORM</b>	Included
<b>STANDARD DOCUMENTS</b>	
<b>NON-COLLUSIVE AFFIDAVIT</b>	Included
<b>SWORN STATEMENT ON PUBLIC ENTITY CRIMES FORM</b>	Included - A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public
<b>EQUAL BENEFITS CERTIFICATION FORM</b>	Included - Currently Complies
<b>VENDOR DRUG FREE WORKPLACE CERTIFICATION</b>	Included - Complies Fully
<b>SCRUTINIZED COMPANY CERTIFICATION</b>	Included
<b>E-VERIFY SYSTEM CERTIFICATION</b>	Included
<b>HUMAN TRAFFICKING AFFIDAVIT</b>	Included
<b>VENDOR INFORMATION FORM</b>	Included
<b>FORM W-9 (REVISED MARCH 2024)</b>	Included
<b>OPTIONAL DOCUMENTATION</b>	
<b>TRADE SECRETS</b>	
<b>FINANCIAL STATEMENTS</b>	
<b>ALTERNATIVES</b>	
<b>ADDITIONAL INFORMATION</b>	Annual Report Aero Product Specs Elektra Bar Data Sheet Ocular Product Specs Photometry Test Report
<b>PROFESSIONAL LICENSES</b>	
<b>VENDOR CLASSIFICATION</b>	
Is your firm a Local Pembroke Pines Vendor (LPPV) and Local Broward County Vendor (LBCV)?	No
Please indicate your Local Vendor Status	N/A
Local Vendor Preference Certification	N/A
Local Business Tax Receipts	N/A
Is your firm a Veteran Owned Small Business (VOSB)?	No
Determination Letter from the United States Department of Veteran Affairs Center	N/A
Is your firm a Minority-Owned Business Enterprise (MBE)?	No
Please indicate the classification of your Minority-Owned Business Enterprise (MBE)	N/A
MBE Certification Documentation	N/A
Is your firm a Woman-Owned Business Enterprise (WBE)?	No
WMBE Certification Documentation	N/A
Is your firm a HubZone Business / Labor Surplus Area Firm?	No
HubZone Business / Labor Surplus Area Firm Certification Documentation	N/A
Is your firm a Broward County Small Business Enterprise (SBE)?	No
SBE Certification Documentation	N/A
Is your firm a Broward County Business Enterprise (CBE)?	No
CBE Certification Documentation	N/A
Is your firm a Broward County Disadvantaged Business Enterprise	No
DBE Certification Documentation	N/A
Does your firm have a Vendor Classification that was not listed above?	No
Other Vendor Classification Certification Documentation	N/A

Question	8761 A Ely Rd (Mainstage Theatrical Supply, Inc.)
CONFIRMATION TO BIND	
I certify that I have read, understood and agree to the terms in this solicitation, and that I am authorized to submit this response on behalf of my company.	Confirmed
PROJECT DOCUMENTS	
PROPOSERS BACKGROUND INFORMATION FORM	Included
STANDARD DOCUMENTS	
NON-COLLUSIVE AFFIDAVIT	Included
SWORN STATEMENT ON PUBLIC ENTITY CRIMES FORM	Included - A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.
EQUAL BENEFITS CERTIFICATION FORM	Included - Currently Complies
VENDOR DRUG FREE WORKPLACE CERTIFICATION	Included - Complies Fully
SCRUTINIZED COMPANY CERTIFICATION	Included
E-VERIFY SYSTEM CERTIFICATION	Included
HUMAN TRAFFICKING AFFIDAVIT	Included
VENDOR INFORMATION FORM	Included
FORM W-9 (REVISED MARCH 2024)	Included
OPTIONAL DOCUMENTATION	
TRADE SECRETS	
FINANCIAL STATEMENTS	
ALTERNATIVES	
ADDITIONAL INFORMATION	SunBiz
PROFESSIONAL LICENSES	
VENDOR CLASSIFICATION	
Is your firm a Local Pembroke Pines Vendor (LPPV) and Local Broward County Vendor (LBCV)?	No
Please indicate your Local Vendor Status	N/A
Local Vendor Preference Certification	N/A
Local Business Tax Receipts	N/A
Is your firm a Veteran Owned Small Business (VOSB)?	No
Determination Letter from the United States Department of Veteran Affairs Center	N/A
Is your firm a Minority-Owned Business Enterprise (MBE)?	No
Please indicate the classification of your Minority-Owned Business Enterprise (MBE)	N/A
MBE Certification Documentation	N/A
Is your firm a Woman-Owned Business Enterprise (WBE)?	No
WMBE Certification Documentation	N/A
Is your firm a HubZone Business / Labor Surplus Area Firm?	No
HubZone Business / Labor Surplus Area Firm Certification Documentation	N/A
Is your firm a Broward County Small Business Enterprise (SBE)?	No
SBE Cerification Documentation	N/A
Is your firm a Broward County Business Enterprise (CBE)?	No
CBE Certification Documentation	N/A
Is your firm a Broward County Disadvantaged Business Enterprise	No
DBE Certification Documentation	N/A
Does your firm have a Vendor Classification that was not listed above?	No
Other Vendor Classification Certification Documentation	N/A