



Date: 04/21/2023

This document supports the pricing matrix for Sourcewell #113021-RVG-1 reference PNP dated 04/21/2023.

Prepared by: Fred Cureton, National Contract Manager

This document is being provided with the following goals in mind:

1. Restatement of E-ONE product offerings.
2. Correct a typo errors:
 - a. Page 2 of 12 – VMMP-COMM was listed as a model offering but was not included in the Initial Attack portion on page 3 of 12. It was added to the product listing on page 3.
 - b. Page 3 of 12 – Initial Attacks – IAVA-COMM listed twice. Second one should be IAVS-COMM.
3. Add new products to our current product portfolio.
 - a. Added RTC-VT1 Mini Pumper to Commercial Mini-Pumper/Initial Attack product offerings.
 - b. Added VM34-COMM Type III Wildland Pumper to Wildland product offerings.
 - c. Added AERM-SPAR-075L to new category – Commercial Aerial Ladder
4. Deleted obsolete products
 - a. WSLP-COMM – Removed from Wildland Type III table on Page 2 of 12 and from product offerings on page 11 of 12. No longer offer.

A handwritten signature in black ink that reads "Fred Cureton".

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Sourcewell #113021-RVG-1 (E-ONE Apparatus Model Pricing Strategy – Quick Reference Guide)

Model/SKU	Discount off MSRP	Notes
Commercial Mini-Pumpers – includes model VMMP-COMM and RTC-VT1	\$5,000	Pre-discounted – Priced to Market – Flat fee discount
Commercial Pumpers – VM models – includes models VMRP-COMM and VMRP-SPAR	\$15,000	Pre-discounted – Priced to Market – Flat fee discount
Commercial Pumpers - includes models PAEM-COMM, PAEU-COMM, PRAL-COMM, PRAL-SPAR, PTAL-COMM, PTAL-SPAR, PMRM-COMM, PSEM-COMM, PRSS-COMM, PRSS-SPAR, PSTE-COMM, PTSS-COMM, PTSS-SPAR, VM34-COMM	5%	E-ONE portion only – Third Party Commercial Chassis' are not discounted
Commercial Pumpers – AFT Series – includes models XPAL-SPAR, XRAL-SPAR, XRSS-SPAR	5%	E-ONE portion only – see notes below
Custom Pumpers – Value One includes models XPSS-TYPN AND XRSS-TYPN	15%	Only available on Typhoon Chassis
Custom Pumpers – includes models PRAL-CYCN, PRAL-TYPN, PTAL-CYCN, PTAL-TYPN, PRSS-CYCN, PRSS-TYPN, PTSS-CYCN, and PTSS-TYPN.	17%	Regardless of the selected <u>E-ONE</u> Chassis
Custom Pumpers – EMAX – includes models PSEM-CYCN, PSEM-TYPN, PAEM-CYCN, PAEM-TYPN,	16%	Regardless of the selected <u>E-ONE</u> Chassis
Custom Urban Interface – includes models PAEU-CYCN and PAEU-TYPN	16%	Regardless of the selected <u>E-ONE</u> Chassis
Custom Electric Pumper – includes model PTAL-CYEV	7%	REV/Brand portion only – see notes below
Commercial Wetside Tankers – includes models WTSS-COMM, WTSS-SPAR, WTTS-COMM, and WTTS-SPAR	\$15,000	Pre-discounted – Priced to Market – Flat fee discount
Commercial Tankers – includes models TSAL-COMM, TSAL-SPAR, TSSA-COMM, TSSA-SPAR, TSSS-COMM, TSSS-SPAR, TSTE-COMM, TTAL-COMM, TTAL-SPAR, TTSS-COMM, and TTSS-SPAR.	6%	E-ONE portion only – Third Party Commercial Chassis' are not discounted
Commercial Tankers – VM models – includes models VMT2-COMM and VMT3-COMM	\$10,000	Pre-discounted – Priced to Market – Flat fee discount
Custom Tankers – includes models TSAL-CYCN, TSAL-TYPN, TSSS-CYCN, TSSS-TYPN, TTAL-CYCN, TTAL-TYPN, TTSS-CYCN, and TTSS-TYPN	17%	Regardless of the selected <u>E-ONE</u> Chassis
Commercial Light Rescues – includes models RELN-COMM, RELW-COMM, RSLN-COMM and VMMR-COMM	\$5,000	Pre-discounted – Priced to Market – Flat fee discount
Commercial Heavy Rescues – includes models REHN-COMM, REHN-SPAR, REHW-COMM, REHW-SPAR, RSHN-COMM,	5%	E-ONE portion only – Third Party Commercial Chassis' are not discounted



RSHN-SPAR, RSHW-COMM, and RSHW-SPAR		
Custom Heavy Rescues – includes models REHN-CYCN, REHN-TYPN, REHW-CYCN, REHW-TYPN, RSHN-CYCN, RSHN-TYPN, RSHW-CYCN, and RSHW-TYPN	15%	Regardless of the selected <u>E-ONE</u> Chassis
Custom Aerial Ladder – includes model AERM-TYPN-075L only.	20%	Typhoon Chassis Only
Commercial Aerial Ladder – includes model AERM-SPAR-075L	7%	E-ONE portion only – Third Party Commercial Chassis' are not discounted
Custom Aerial Ladders – includes models AERM-CYCN-075L, ASRM-CYCN-075L, ASRM-TYPN-075L, AERM-CYCN-078L, ASRM-CYCN-078L, AERM-TYPN-078L, ASRM-TYPN-078L, AERS-CYCN-100L, ASRS-CYCN-100L, AERT-CYCN-100L, ASRT-CYCN-100L, AERS-TYPN-100L, ASRS-TYPN-100L, AERT-TYPN-100L, ASRT-TYPN-100L, AERM-CYCN-137L, and AERM-TYPN-137L	17%	Regardless of the selected <u>E-ONE</u> Chassis
Custom Aerial Platforms – includes models AERM-CYCN-092P, AERM-TYPN-092P, AERM-CYCN-100P, ASRM-CYCN-100P, AERM-TYPN-100P, and ASRM-TYPN-100P	17%	Regardless of the selected <u>E-ONE</u> Chassis, Does not include Mid Mounts – see below.
Custom Aerial Platforms – Mid Mount – includes models AEMM-CYCN-095P and AEMM-TYPN-095P	12%	Regardless of the selected <u>E-ONE</u> Chassis
Watermaster – includes models WMSS-COMM	\$15,000	Pre-discounted – Priced to Market – Flat fee discount
Wildlands – Initial Attack/VM model - includes models IAVA-COMM, IAVS-COMM, WLBT-COMM, WLMP-COMM, and RTC-VT1	\$5,000	Pre-discounted – Priced to Market – Flat fee discount
Wildlands – Type III – includes models VM34-COMM	5%	E-ONE portion only – Third Party Commercial Chassis' are not discounted
Industrial – Commercial Pumpers - includes models ITAL-COMM	5%	E-ONE portion only – Third Party Commercial Chassis' are not discounted
Industrial – Custom Pumpers – includes models ITAL-CYCN, ITAL-TYPN, ITSS-CYCN, AND ITSS-TYPN	12%	Regardless of the selected <u>E-ONE</u> Chassis
Industrial – Custom Ladders and Platforms – includes models AEIR-CYCN-078L, AEIR-TYPN-078L, AEIR-CYCN-100P, AEIR-TYPN-100P	13%	Regardless of the selected <u>E-ONE</u> Chassis
ARFF – 4 X 4 – includes models ARFF-4XP8 and ARFF-4XP8-HRET	7%	P801 Chassis
ARFF – 6 X 64 – includes models ARFF-6XP8 and ARFF-6XP8-HRET	7%	P811 Chassis
ARFF – Ecologic and Rhino Turret	0%	ARFF Foam Tester and Rhino Turret

Note: Items designated as “Pass thru” by E-ONE are broken out separately within our quoting system. Items in this category include training, commercial chassis’, brokered items, etc.). These items are not discounted.
All prices based on current MSRP at the time of sale.

E-ONE reserves the right to provide a higher discount based on the product mix and/or overall deal strategy.

Key E-ONE Contacts:

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- *Larry Daniels, Director of Sales, ldaniels@revgroup.com , 352-861-3541*

E-ONE Initial Attack Pumpers

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
IAVA-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
IAVS-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
RTC-VT1	Initial Attack, SM Commercial OEM Cab/Chassis Welded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
WLBT-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Welded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
WLMP-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Huck-Bolt Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000

E-ONE Commercial Pumpers

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
PAEM-COMM	Mainline eMAX Pumper Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PAEU-COMM	Mainline eMAX Urban Interface Pumper Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PRAL-COMM	Mainline SM Rescue Pumper R Tank Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PRAL-SPAR	Mainline SM Rescue Pumper R Tank Spartan FC94 OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PTAL-COMM	Mainline SM Pumper T Tank Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PTAL-SPAR	Mainline SM Pumper T Tank Spartan FC94 OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PMRM-COMM	Mainline RM Pumper Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PSEM-COMM	Mainline eMAX Pumper Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PRSS-COMM	Mainline SM Pumper R Tank Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%

PRSS-SPAR	Mainline SM Pumper R Tank Spartan FC94 OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PSTE-COMM	Mainline TM Enclosed Pumper Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PTSS-COMM	Mainline SM Pumper T Tank Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
PTSS-SPAR	Mainline SM Pumper T Tank Spartan FC94 OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
XPAL-SPAR	Mainline SM Pumper T Tank Spartan Metro Star OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
XRAL-SPAR	Mainline SM Rescue Pumper R Tank Spartan Metro Star OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
XRSS-SPAR	Mainline SM Rescue Pumper R Tank Spartan Metro Star OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%
VMRP-COMM	Entry Level SM Pumper Commercial OEM Cab/Chassis Huck Bolt Aluminum Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000
VMRP-SPAR	Entry Level TM Pumper Spartan FC-94 OEM Cab/Chassis Huck Bolt Aluminum Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000

E-ONE Industrial Commercial Pumpers

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
ITAL-COMM	Industrial Pumper, T-Tank, SM Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off E-ONE portion of apparatus.	MSRP minus 5%

E-ONE Custom Pumpers

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
XPSS-TYPN	Value One LBT Pumper Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
XRSS-TYPN	Value One LBT Rescue Pumper Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
PAEM-CYCN	Mainline eMAX Rescue Pumper Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	16%	MSRP minus 16%
PAEM-TYPN	Mainline eMAX Rescue Pumper Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	16%	MSRP minus 16%
PAEU-CYCN	Mainline eMAX U/I Pumper Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	16%	MSRP minus 16%
PAEU-TYPN	Mainline eMAX U/I Pumper Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	16%	MSRP minus 16%

PRAL-CYCN	Mainline SM Pumper Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PRAL-TYPN	Mainline SM Pumper Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PTAL-CYCN	Mainline SM Pumper Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PTAL-TYPN	Mainline SM Pumper Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PMRM-CYCN	Mainline RM Pumper Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PMRM-TYPN	Mainline RM Pumper Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PSEM-CYCN	Mainline eMAX Pumper Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	16%	MSRP minus 16%
PSEM-TYPN	Mainline eMAX Pumper Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	16%	MSRP minus 16%
PTSS-CYCN	Mainline SM Pumper L Tank Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PTSS-TYPN	Mainline SM Pumper L Tank Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PRSS-CYCN	Mainline SM Pumper R Tank Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
PRSS-TYPN	Mainline SM Pumper R Tank Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%

E-ONE Electric Pumps

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
PTAL-CYEV	Electric Rescue Pumper Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	7% off E-ONE portion of apparatus.	MSRP minus 7%

E-ONE Industrial Custom Pumps

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
ITAL-CYCN	Industrial Pumper, T-Tank, SM Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	12%	MSRP minus 12%
ITAL-TYPN	Industrial Pumper, T-Tank, SM Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	12%	MSRP minus 12%
ITSS-CYCN	Industrial Pumper, T-Tank, SM Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	12%	MSRP minus 12%

ITSS-TYPN	Industrial Pumper, T-Tank, SM Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	12%	MSRP minus 12%
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E-ONE Commercial Tankers/Watermasters				
Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
TSAL-COMM	Tanker, Single Axle, Side Mount Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TSAL-SPAR	Tanker, Single Axle, Side Mount Spartan FC94 OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TSSA-COMM	Tanker, Single Axle, Side Mount Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TSSA-SPAR	Tanker, Single Axle, Side Mount Spartan FC94 OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TSSS-COMM	Tanker, Single Axle, Side Mount Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TSSS-SPAR	Tanker, Single Axle, Side Mount Spartan FC94 OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TSTE-COMM	Tanker, Single Axle, TM Enclosed Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TTAL-COMM	Tanker, Tandem Axle, Side Mount Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TTAL-SPAR	Tanker, Tandem Axle, Side Mount Spartan FC94 OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TTSS-COMM	Tanker, Tandem Axle, Side Mount Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
TTSS-SPAR	Tanker, Tandem Axle, Side Mount Spartan FC94 OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	6% off the E-ONE portion of the apparatus.	MSRP minus 6%
WMSS-COMM	Water Master Vacuum Tanker Commercial OEM Cab/Chassis SA Stainless Steel Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000
WTSS-COMM	Tanker, Wetside, Single Axle Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000
WTSS-SPAR	Tanker, Wetside, Single Axle Spartan FC94 OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000
WTTS-COMM	Tanker, Wetside, Tandem Axle Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000
WTTS-SPAR	Tanker, Wetside, Tandem Axle Spartan FC94 OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$15,000 Flat Fee	MSRP minus \$15,000

VMT2-COMM	Tanker, Wetside, Single Axle Commercial OEM Cab/Chassis Aluminum Huck Bolted Body 2,000 Gallon	As custom configured by Sourcewell member	\$10,000 Flat Fee	MSRP minus \$10,000
VMT3-COMM	Tanker, Wetside, Single Axle Commercial OEM Cab/Chassis Aluminum Huck Bolted Body 3,000 Gallon	As custom configured by Sourcewell member	\$10,000 Flat Fee	MSRP minus \$10,000

E-ONE Custom Tankers				
Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
TSAL-CYCN	Tanker, Single Axle, Side Mount, Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TSAL-TYPN	Tanker, Single Axle, Side Mount, Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TSSS-CYCN	Tanker, Single Axle, Side Mount, Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TSSS-TYPN	Tanker, Single Axle, Side Mount, Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TTAL-CYCN	Tanker, Tandem Axle, Side Mount, Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TTAL-TYPN	Tanker, Tandem Axle, Side Mount, Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TTSS-CYCN	Tanker, Tandem Axle, Side Mount, Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
TTSS-TYPN	Tanker, Tandem Axle, Side Mount, Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%

E-ONE Commercial Rescues				
Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
REHN-COMM	Heavy Rescue, Non Walk-In OEM Commercial Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
REHN-SPAR	Heavy Rescue, Non Walk-In Spartan FC94 Commercial Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
REHW-COMM	Heavy Rescue, Walk-In OEM Commercial Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
REHW-SPAR	Heavy Rescue, Walk-In Spartan FC94 Commercial Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
RELN-COMM	Light Rescue, Non Walk-In OEM Commercial Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000

RELW-COMM	Light Rescue, Walk-In OEM Commercial Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
RSHN-COMM	Heavy Rescue, Non Walk-In OEM Commercial Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
RSHN-SPAR	Heavy Rescue, Non Walk-In Spartan FC94 Commercial Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
RSHW-COMM	Heavy Rescue, Walk-In OEM Commercial Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
RSHW-SPAR	Heavy Rescue, Walk-In Spartan FC94 Commercial Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
RSLN-COMM Requires engineering approval.	Light Rescue, Non Walk-In OEM Commercial Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
RSLW-COMM Requires engineering approval.	Light Rescue, Walk-In OEM Commercial Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
VMMR-COMM	Light Rescue, Walk-In OEM Commercial Cab/Chassis Huck Bolt Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000

E-ONE Custom Rescues

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
REHN-CYCN	Heavy Rescue, Non Walk-In Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
REHN-TYPN	Heavy Rescue, Non Walk-In Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
REHW-CYCN	Heavy Rescue, Walk-In Cyclone Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
REHW-TYPN	Heavy Rescue, Walk-In Typhoon Custom Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
RSHN-CYCN	Heavy Rescue, Non Walk-In Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
RSHN-TYPN	Heavy Rescue, Non Walk-In Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
RSHW-CYCN	Heavy Rescue, Walk-In Cyclone Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	15%	MSRP minus 15%
RSHW-TYPN	Heavy Rescue, Walk-In Typhoon Custom Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	15%	MSRP minus 15%

E-ONE Commercial Aerial Ladders

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
AERM-SPAR-075L	75ft. RM Aluminum Ladder Spartan Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	7% off the E-ONE portion of the apparatus.	MSRP minus 7%

E-ONE Custom Aerial Ladders

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
AERM-CYCN-075L	75ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRM-CYCN-075L	75ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis SA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERM-TYPN-075L	75ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	20%	MSRP minus 20%
ASRM-TYPN-075L	75ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis SA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERM-CYCN-078L	78ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRM-CYCN-078L	78ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis SA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERM-TYPN-078L	78ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRM-TYPN-078L	78ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis SA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERS-CYCN-100L	100ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERS-TYPN-100L	100ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis SA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERT-CYCN-100L	100ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRT-CYCN-100L	100ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis TA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERT-TYPN-100L	100ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRS-TYPN-100L	100ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis SA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRT-TYPN-100L	100ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis TA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%

AERM-CYCN-137L	137ft. RM Aluminum Ladder Cyclone Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERM-TYPN-137L	137ft. RM Aluminum Ladder Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%

E-ONE Custom Aerial Platforms				
Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
AERM-CYCN-092P	92ft. RM Aluminum Platform Cyclone Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERM-TYPN-092P	92ft. RM Aluminum Platform Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AEMM-CYCN-095P	95ft. MM Aluminum Platform Cyclone Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	12%	MSRP minus 12%
AEMM-TYPN-095P	95ft. MM Aluminum Platform Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	12%	MSRP minus 12%
AERM-CYCN-100P	100ft. RM Aluminum Platform Cyclone Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRM-CYCN-100P	100ft. RM Aluminum Platform Cyclone Custom Cab/Chassis TA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
AERM-TYPN-100P	100ft. RM Aluminum Platform Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	17%	MSRP minus 17%
ASRM-TYPN-100P	100ft. RM Aluminum Platform Typhoon Custom Cab/Chassis TA Stainless Steel Body	As custom configured by Sourcewell member	17%	MSRP minus 17%

E-ONE Industrial Custom Aerial Products				
Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
AEIR-CYCN-078L	78ft. RM Aluminum Ladder (IND) Cyclone II Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	13%	MSRP minus 13%
AEIR-TYPN-078L/	78ft. RM Aluminum Ladder (IND) Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	13%	MSRP minus 13%
AEIR-CYCN-100P	100ft. RM Aluminum Platform (IND) Cyclone II Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	13%	MSRP minus 13%
AEIR-TYPN-100P	100ft. RM Aluminum Platform (IND) Typhoon Custom Cab/Chassis TA Extruded Aluminum Body	As custom configured by Sourcewell member	13%	MSRP minus 13%

E-ONE Mini Pumbers/Initial Attack/Type III

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
IAVA-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
IAVS-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Stainless Steel Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
VMMP-COMM	Initial Attack, SM Commercial OEM Cab/Chassis Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
RTC-VT1	Initial Attack, SM Commercial OEM Cab/Chassis Welded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
VM34-COMM	Wildlands, Type III, SM Commercial OEM Chassis Huck Bolted Stainless Body	As custom configured by Sourcewell member	5% off the E-ONE portion of the apparatus.	MSRP minus 5%
WLBT-COMM	Wildlands, Brush Truck, Commercial	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000
WLMP-COMM	Wildlands, Mini Pumper, Commercial OEM Chassis Extruded Aluminum Body	As custom configured by Sourcewell member	\$5,000 Flat Fee	MSRP minus \$5,000

E-ONE ARFFs

Apparatus Model (SKU)	Apparatus Descriptions	Base Price MSRP	Discount off MSRP	Sourcewell Adjusted Price
ARFF-4XP8	4x4 P801 Titan 1500 gallons	As custom configured by Sourcewell member	7%	MSRP minus 7%
ARFF-4XP8-HRET	4x4 P801 Titan w/top mounted turret 1500 Gallons	As custom configured by Sourcewell member	7%	MSRP minus 7%
ARFF-6XP8	6x6 P811 Titan Force 3000 gallons	As custom configured by Sourcewell member	7%	MSRP minus 7%
ARFF-6XP8-HRET	6x6 P811 Titan Force w/top mounted turret – 3000 gallons	As custom configured by Sourcewell member	7%	MSRP minus 7%
ARFF – ECOLOGIC	Patented ARFF Foam System Tester	New Product – Sold thru Parts Dept.	0%	MSRP minus 0%
ARFF – RHINO TURRET	Rhino Turret – Industry Support Part	Industry Support Product – Sold thru Parts Dept.	0%	MSRP minus 0%