

Laerdal Medical Corporation

167 Myers Corners Road
 Wappingers Falls, NY 12590
 Order to: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com



Laerdal®
 helping save lives

Pre-hospital Account Manager

Elizabeth Travis
 (845) 926-6776
 elizabeth.travis@laerdal.com

Territory Manager

Chuck Cagle
 (845) 372-7902
 chuck.cagle@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 09-29-2025

ATTN: Scott Gunn
 +1+1 954-892-3395
 sgunn@ppines.com

QUOTE NUMBER: Q-1191567
CREDIT TERMS: 30 days
EXPIRATION DATE: 12-31-2025
PO NUMBER:

BILL TO: 00109447
 City Of Pembroke Pines
 Accounts Payable 601 City Center Way
 Pembroke Pines FL 33025

SHIP TO:
 Scott Gunn
 601 City Center Way
 Pembroke Pines FL 33025

MegaCode Kelly

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	200-05050B MegaCode Kelly Advanced (D) Includes Manikin (SimPad Capable), 6 Neck Skins, 1 roll of Criothyroid Membrane Tape, Airway Lubricant, Jacket, Pants, 6 Chest Tube Modules, BP Cuff and Directions for Use	\$12,494.00			\$12,494.00	\$12,494.00
TOTAL:						\$12,494.00

MegaCode Kid

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
2	231-05050B MegaCode Kid (D)	\$8,189.00			\$8,189.00	\$16,378.00
TOTAL:						\$16,378.00

Peripherals

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	204-00033 SimPad PLUS 2 System IE Includes SimPad PLUS 2 Remote Control, SimPad PLUS 2 Link Box, AC Adapter, Battery, Headset & Microphone, Wrist Strap, Manikin Strap, Ethernet Cable, Protective Sleeve, and USB Cable. 204-50150 LLEAP for SimPad PLUS software license required for operation.	\$2,362.00			\$2,362.00	\$2,362.00
1	204-50150 LLEAP for SimPad PLUS Includes: License Key providing access to Manual Mode, Automatic Mode, and Log Viewer Application.	\$3,569.00			\$3,569.00	\$3,569.00
2	260305 Power Cord 110V (US)	\$0.00			\$0.00	\$0.00
TOTAL:						\$5,931.00

ITEM TOTAL:	\$34,803.00
SHIPPING/HANDLING:	\$910.00
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$0.00
TOTAL:	\$35,713.00

Appropriate Sales Tax will be added to invoice - Pricing and Availability are subject to change
Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order:

Products:

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

Payment:

Net 30 Days for approved open accounts; CIA; Credit Cards accepted.

Warranty:

One(1) year warranty on manufactured products and 90 day warranty on refurbished products
Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

Delivery:

If you require delivery of the product to a specific location within your building, there will be an additional charge. This charge will be included in the total Shipping and Handling cost stated in this quote.

Delivery of product to a site without a loading dock will require Lift Gate delivery and should be identified during quote process as

there is an added fee. In addition, if delivery to a specific location within a building is needed, it is available at an additional cost. Please ensure that necessary delivery requirements are discussed, and the related fees are included on the quote. This will also enable us to set proper delivery expectations with our warehouse.

Training/Education:

Onsite and Virtual Education will expire one (1) year from date of purchase. Exceptions include:

- Educational Pathway trainings will expire two (2) years from date of purchase. Five (5) or more Ed Path Training days will expire in five (5) years.
- Contracts/Technology Sustainment Program (TSP)
- Advanced Care & Maintenance Courses

Cancellation/Rescheduling

CANCELLATION or RESCHEDULING of Educational, Technical, AV, or Implementation Services WILL RESULT in CANCELLATION / RESCHEDULING FEES as detailed below:

5 Business Days or Less Prior to Appointment = 100% of Educational, Technical, AV, or Implementation Services

6-14 Business Days Prior to Appointment = 50% of Educational, Technical, AV, or Implementation Services

15 Business Days or More Prior to Appointment = No Fee

Customer will be required to submit a new PO to reschedule a cancelled Educational, Technical, AV, or Implementation Services.

Confidential