

CONFIDENTIAL

Racine Contract # 3341

PRODUCT PRICING DISCOUNT SCHEDULE - 2026

1/1/2026

RFP
Contract

PRODUCT	CODE	SIZE	Mult.
TRANE			
Refrigeration			
Centrifugal			
	T-347	CVHE STD Delivery Cycle CVHE S Delivery Cycle(List Adj. 1.08)	170-500 Tons 0.4316
		CVHF STD Delivery Cycle CVHF S Delivery Cycle(List Adj. 1.08)	325-2000 Tons 0.4316
		CDHF S Delivery Cycle (List Adj. 1.08)	0.4316
	T-0047	CVHS STD Delivery Cycle	180-390 Tons 0.4316
	T-947	CVHS STD Delivery Cycle	180-390 Tons 0.4316
	T-747	HDWA STD Delivery Cycle	175-425 Tons 0.4316
Rotary			
	T-153	RTHD STD Delivery Cycle RTHD Packed Stock RTHD Q Delivery Cycle(List Adj. 1.04)	140-425 Tons 0.4017 0.4179
		RTAC Packed Stock RTAC Q Delivery Cycle (List Adj. 1.04)	0.4305 0.4305
		RTAE Q Delivery Cycle (List Adj. 1.04)	0.4345
	T-1254	RTAF STD Delivery Cycle.	115 - 500 Tons 0.4305
	T-1307	ACS STD Delivery Cycle	140 - 230 Tons 0.4062
	T-1320	ACR STD Delivery Cycle	150 - 300 Tons 0.4062
	T-1338	ACRB STD Delivery Cycle	150-500 Tons 0.4062
	T-703	RTWD STD Delivery Cycle RTWD Packed Stock RTWD Q Delivery Cycle (List Adj. 1.04)	80-250 0.4092 0.4179
		RTUD STD Delivery Cycle RTUD Q Delivery Cycle (List Adj. 1.04)	80-250 0.4179
Scroll & Reciprocating			
	T-664	CGAM STD Delivery Cycle	20-165 Tons 0.4046
Modular Chillers			
	T-1460	MWC Thermafit Water-Cooled Modular Chiller WXM Thermafit Water-to-Water Modular Heat Pump MWS Thermafit Water-Source Modular Multi-Pipe	0.4264 0.4264 0.4264
	T-1461	TACW Water-Cooled Magnetic Bearing Chillers	0.4264
	T-1462	ACM Thermafit Air-Cooled Modular Chiller AXM Thermafit Air-to-Water Modular Heat Pump MAS Thermafit Air-Source Modular Multi-Pipe	0.4264 0.4264 0.4264
Air Cooled Condensers			
	T-385	CAUJ R-410A STD Delivery Cycle CAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)	20-60 Tons 0.3778 0.4337
	T-386	CAUJ R-410A STD Delivery Cycle CAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)	80-120 Tons 0.3778 0.4337
Other			
Monitors	T-201	RMWH Refrigerant Monitor STD Delivery	0.4887
SCBA	T-208	SCBA Breathing Device STD Delivery	0.4887
Trane AFD	T-222	AFD Retrofit Air Cooled	0.6545
CH531 Conversion	T-185	AdaptiView Panel Upgrade	0.8204
Adaptaview	T-190	Earthwise Purge STD Delivery	0.6445
	T-114	Wye-Delta Starter STD Delivery Medium Voltage Starter STD Delivery	0.4645 0.4645
	T-221	R'Newal	0.6544
Engineered Conversions			
Unitary			
Rooftops			
		Packaged Cooling	
	T-161	T_C (R-454B, 13 SEER, 3-PH) STD Delivery Cycle T_C (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	3-10 Tons 0.3862 0.3862
	T-390	T_C (R-454B 3-PH) STD Delivery Cycle T_C (R-454B 3-PH) Exp. Del. Cycle (List Adj. 1.05)	3-10 Tons 0.3999 0.3999
	T-390	13TC (R-454B, 13 SEER, 3-PH) STD Delivery Cycle 13TC (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	1.5-5 Tons 0.3999 0.3999

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T-425	13TC (R-454B, 13 SEER, 3-PH) STD Delivery Cycle	0.3820
	13TC (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3820
T-161	TSD/TSH (R-454B, 3PH) STD Delivery Cycle 12.5-25 Tons	0.3894
	TSD/TSH (R-454B, 3PH) 5-Day Delivery Cycle(List Adj. 1.05)	0.3894
T-390	TSD/TSH (R-454B, 3PH) STD Delivery Cycle 12.5-25 Tons	0.4094
	TSD/TSH (R-454B, 3PH) 5-Day Delivery Cycle(List Adj. 1.05)	0.4094
T-382	TCD/TCH (R-454B, 3PH) STD Delivery Cycle 27.5-50 Tons	0.4147
	TCD/TCH (R-454B, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)	0.4221
T-383	S_HF (R-454B, 3PH) STD Delivery Cycle 20-75 Tons	0.4200
	S_HF (R-454B, 3PH) Exp.Delivery Cycle (List Adj. 1.10)	0.4601
T-393	S_HG (R-454B, 3PH) STD Delivery Cycle 90-130 Tons	0.4305
	S_HG (R-454B, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)	0.4305
T-504	INTELLIPAK II ROOFTOP 90-150 Tons	0.4326
T-1281	INTELLIPAK III ROOFTOP	0.4326
T-1413 (T-463)	TSD/TSH (R-454B, 3PH) STD Delivery Cycle 12.5-25 Tons	0.4263
	TSD/TSH (R-454B, 3PH) Exp. Warehouse DeliveryCycle (List Adj.1.05)	0.4263
	TSD/TSH (R-454B, 3PH) Exp. Factory Quick Ship (List Adj.1.3)	0.4263
	THC (R-454B, 15 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3936
T-1613 (T-518)	T_C (R-454B, 13 SEER, 3-PH) STD Delivery Cycle	0.3675
	T_C (R-454B, 13 SEER, 3-PH) Exp Warehouse Delivery Cycle (List Adj.1.05)	0.3675
	T_C (R-454B, 13 SEER, 3-PH) Exp Factory Quick Ship Cycle (List Adj.1.3)	0.3675
	THC (R-454B, 17 SEER, 3-PH) STD Delivery Cycle 3-5Tons	0.3675
	THC (R-454B, 17 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3675
T-719	T_C (R-454B, 13 SEER, 3-PH) STD Delivery Cycle 3-5 Tons	0.3404
	T_C (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3404
T-231	4TCY4 (R-454B, 14 SEER, 1-PH) STD Delivery Cycle	0.4221
	4TCY4 (R-454B, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
	4TCC4 (R-454B, 14 SEER, 1-PH) STD Delivery Cycle	0.4221
	4TCC4 (R-454B, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
T-232	4TCY3 (R-454B, 14 SEER, 3-PH) STD Delivery Cycle	0.4221
	4TCY3 (R-454B, 14 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
T-237	4Y CZ (1-PH) R-454B, 16 SEER Std Delivery Cycle 2-5 Tons	0.4221
	4Y CZ (1-PH) R-454B, 16 SEER Exp. Del. Cycle (List Adj. 1.05)	0.4221
	4YCC4 (R-454B, 14 SEER, 1-PH) STD Delivery Cycle	0.4221
	4YCC4 (R-454B, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
	4YCY4 (R-454B, 14 SEER, 3-PH) STD Delivery Cycle	0.4221
	4YCY4 (R-454B, 14 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
T-238	Y CZ (3-PH) STD Delivery Cycle 3-5 Tons	0.4221
	4Y CZ (3-PH) R-454B, 16 SEER Std Delivery Cycle 2-5 Tons	0.4221
	4Y CZ (3-PH) R-454B, 16 SEER Exp. Del. Cycle (List Adj. 1.05)	0.4221
T-726	4YCC3 (R-410, 13 SEER, 3-PH) STD Delivery Cycle 3-5 Tons	0.3675
	4YCC3 (R-410, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3675
	YHC (1-PH) R-454B 15 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
T-1613 (T-514)	YHC (3-PH) R-454B 17 SEER STD Delivery Cycle 3-5 Tons	0.3675
	YHC (3-PH) R-454B 17 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
T-1613 (T-514)	YHC (3-PH) R-454B 15 SEER STD Delivery Cycle 3-10 Tons	0.3675
	YHC (3-PH) R-454B 15 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
	YSC (1-PH) R-454B 13 SEER STD Delivery Cycle	0.3675
	YSC (1-PH) R-454B 13 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
	YSC (3-PH) R-454B 13 SEER STD Delivery Cycle	0.3675
	YSC (3-PH) R-454B 13 SEER Exp. Del. Cycle (List Adj. 1.05)	0.3675
	YSC (3-PH) R-454B 11 EER STD Delivery Cycle 6-10 Tons	0.3675
	YSC (3-PH) R-454B 11 EER Exp. Del. Cycle (List Adj. 1.05)	0.3675
T-1413 (T-467)	YSD/YSH (3-PH) R-454B STD Delivery Cycle 12 1/2-25 Tons	0.4263
	YSD/YSH (3-PH) R-454B Exp Del. Cycle (List Adj.. 1.05)	0.4263
T-390	YCD/YCH (R-454B, 3PH) STD Delivery Cycle 27.5-50 Tons	0.4147
	YCD/YCH (R-454B, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)	0.4221
T-351	13WC (R-454B, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.3400
	13WC (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3400
T-390	13WC (R-454B, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.3999
	13WC (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.3999
T-415	13WC (R-454B, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.4221
	13WC (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
T-425	13WC (R-454B, 13 SEER, 3-PH) STD Delivery Cycle 1.5-5 Tons	0.4221
	13WC (R-454B, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)	0.4221
T-239	4WCZ (1-PH) R-454B 16 SEER STD Delivery Cycle 3-5 Tons	0.4221
	4WCZ (1-PH) R-454B 16 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
	4WCY4 (1-PH) R-454B 14 SEER STD Delivery Cycle	0.4221
	4WCY4 (1-PH) R-454B 14 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
	4WCC4 (1-PH) R-454B 14 SEER STD Delivery Cycle	0.4221
	4WCC4 (1-PH) R-454B 14 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
	4DCZ (1-PH) R-454B 16 SEER STD Delivery Cycle	0.4221
	4DCZ (1-PH) R-454B 16 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
	4DCY4 (1-PH) R-454B 14 SEER STD Delivery Cycle	0.4221
	4DCY4 (1-PH) R-454B 14 SEER Exp Del. Cycle (List Adj.. 1.05)	0.4221
T-241	4WCZ (3-PH) R-454B 16 EER STD Delivery Cycle	0.4221

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	4WCZ (3-PH) R-454B 16 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCZ (3-PH) R-454B 16 EER STD Delivery Cycle		0.4221
	4DCZ (3-PH) R-454B 16 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4WCY (3-PH) R-454B 14 EER STD Delivery Cycle 3-5 Tons		0.4221
	4WCY (3-PH) R-454B 14 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCY (3-PH) R-454B 14 EER STD Delivery Cycle 3-5 Tons		0.4221
	4DCY (3-PH) R-454B 14 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCY (1-PH) R-454B 14 SEER STD Delivery Cycle		0.4221
T-728	4WCC3 (R-410, 13 SEER, 3-PH) STD Delivery Cycle 3-5 Tons		0.3492
	4WCC3 (R-410, 13 SEER, 3-PH) Exp Del. Cycle (List Adj.. 1.05)		0.3492
T-1613 (T-516)	WSC (R-410, 3-PH) STD Delivery Cycle 3-10 Tons		0.3675
	WSC (R-410, 3-PH) Exp Del. Cycle (List Adj.. 1.05)		0.3675
T-1413 (T-465)	WSD/WSH R-454B STD Delivery Cycle 12.5-20 Tons		0.4263
	WSD/WSH R-454B Express Delivery Cycle(List Adj. 1.05)		0.4263
	Valent Product		0.9495
	TOA 100% Outside Air Unit (KCC Product)		0.9360
T-965	Foundation Units 3-5 Tons		0.4116
T-966	Foundation Units 3-5 Tons		0.4116
T-967	Foundation Units 3-5 Tons		0.4116
T-968	Foundation Units 3-5 Tons		0.4116
T-969	EAC Packaged Electric/Electric/Electric Rooftop-Founc 15-25 Tons		0.4116
T-970	GAC Packaged Gas/Electric Rooftop-Foundation Serie 15-25 Tons		0.4116
T-1368	Foundation Units 7-10 Ton G/E		0.4116
T-1369	Foundation Units 7-10 Ton E/E		0.4116
T-1374	HAEX Mixed Air (KCC)		0.4198
Accessories	T-160 Accessories		0.3799
	T-161 Heaters		0.3799
	T-161 Accessories		0.3799
	T-1689 (T-289) Accessories		0.3799
	T-1489 (T-390) Accessories		0.4179
	T-391 Accessories		0.3778
	T-413 Trenton Coils		0.3957
	T-415 Accessories		0.3778
	T-416 Accessories		0.3957
	T-418 Accessories		0.3400
	T-425 Accessories		0.4157
	T-968 Accessories		0.4379
Split Systems	T-413 4TXA/TXC/TXC-CC/TFX R-410A Encased DX Coils STD Delivery		0.4284
	T-420 GAF2 R-410A AHU STD Delivery Cycle 1.5-5 Tons		0.4221
	GAF2 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	GAT2 R-410A AHU STD Delivery Cycle 1.5-5 Tons		0.4221
	GAT2 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	TAM4 R-410A AHU STD Delivery Cycle 1.5-5 Tons		0.4221
	TAM4 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	GAM5 R-410A AHU STD Delivery Cycle 1.5-5 Tons		0.4221
	GAM5 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	TEM3 R-410A AHU STD Delivery Cycle		0.4221
	TEM4 R-410A AHU STD Delivery Cycle		0.4221
	TEM6 R-410A AHU STD Delivery Cycle		0.4221
T-885	TAM7 R-410A AHU STD Delivery Cycle 1.5-5 Tons		0.4221
	TAM7 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.0000
T-427	4TTA R-410A STD Delivery 2.5-6 Tons		0.4242
	4TTA R-401A Exp Del. Cycle (list adj. 1.05)		0.4242
T-426	4TTR3 R-410A STD Delivery		0.4242
	4TTR3 R-410A Exp. Del. Cycle (list adj. 1.05)		0.4242
T-887	4TTR5 R-410A STD Delivery 1.5-5 Tons		0.4221
	4TTR4 R-410A STD Delivery 1.5-5 Tons		0.4221
	4TTR6 R-410A STD Delivery 1.5-5 Tons		0.4221
	4TTR7 R-410A STD Delivery 1.5-5 Tons		0.4221
T-416	TWE R-410A STD Delivery(3 phase) 5-20 Tons		0.3904
	TWE R-410A Exp. Del. Cycle (list Adj. 1.05)		0.3904
T-419	TTA R-410A STD Delivery 7.5-30 Tons		0.3999
	TTA R-410A EXP Del. Cycle (list adj. 1.05)		0.3999
T-351	TXE R-410A STD Delivery Cycle 1-6 Tons		0.3400
	TXE R-410A EXP Del. Cycle (list adj. 1.05)		0.3400
T-157	EVPX R-410A STD Delivery Cycle		0.3957
T-361	RAUJ R-410A STD Delivery Cycle 20-60 Tons		0.3841
	RAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.3841
T-362	RAUJ R-410A STD Delivery Cycle 80-120 Tons		0.3841
	RAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.3841
Split Heat Pumps	T-429 4TWA3 R-410A STD Delivery 2.5-5 Ton		0.4221
	4TWA3 R-410A EXP Del. Cycle (list adj. 1.05)		0.4221
T-884	4TWR5 R-410A STD Delivery		0.4221

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	4TWR5 R-410A Exp. Del. Cycle (list adj. 1.05)		0.4221
	4TWR40 R-410A STD Delivery		0.4221
	4TWR60 R-410A STD Delivery		0.4221
	4TWR70 R-410A STD Delivery		0.4221
T-428	4TWR4042		0.4221
T-411	TWA R-410A STD Delivery Cycle	7.5-30 Tons	0.3904
	TWA R-410A EXP Del. Cycle (list adj. 1.05)		0.3904
T-431	Gas Furnaces		0.4221
T-886	Variable Speed Gas Furnaces		0.4221

Trane / Mitsubishi

T-1308	Mini-Split P Series		0.4004
T-1309	Mini-Split M Series		0.4004
T-1310	VRF Series		0.4264
	VRF - QNE		0.5200
T-1316	LEV Series		0.4264
	LEV - QNE		0.5200
T-1317	PUMY Series		0.4264
	PUMY Series - QNE		0.5200
T-1318	Lossney ERV Series		0.4264
	Lossney ERV Series - QNE		0.5200
T-1319	Premisys Series		0.4264
	Premisys Series - QNE		0.5200
T-1336	VRF Accessories		0.4264
T-1337	VRF Controls		0.4264
T-1380	Heat2O / QAHV - WE		0.5200
	Heat2O / QAHV - QNE		0.6342
T-1417	Hybrid VRF		0.4264
	Hybrid VRF - QNE		0.5200

Vertical Self-Contained

T-248	SCRH/SCWH R-410A STD Delivery Cycle	3-15 Tons SCRH/7.5, 10, 12 Tons SCWH	0.3778
	SCHI/J R-410A Self-contained STD Delivery	5-15 Ton	0.3723
T-437	SCXG R-410A STD Delivery Cycle	20-35 Tons	0.3862
T-267	SCR/WF R-410A STD Deliver Cycle	20-110 Tons	0.4358

Precision Cooling

T-1353	CRAH - Computer Room Air Handlers	3-30 Tons	0.9495
T-1354	CRAC - Computer Room Air Conditioners	3-30 Tons	0.9495

Water Source Heat Pumps

T-1356	GEHV General WSHP MTO Delivery Cycle	0.5-25 Tons	0.4640
	GEHV General WSHP QSE Delivery Cycle (List Adj. 1.15)		0.4432
	GEHV General WSHP QSS Delivery Cycle(List Adj. 1.20)		0.5065
	GEHV General WSHP QSX Delivery Cycle(List Adj. 1.25)		0.5065
T-1355	EXX HI Eff WSHP		0.4748
T-1526	Next Gen GWS (Rooftop) MTO Delivery Cycle	0.5-25 Tons	0.3873
T- 327	VSHV (Variable Speed) WSHP MTO Delivery Cycle	2, 2 1/2, 3 1/2 & 4 1/2 Ton	0.4748
	VSHV (Variable Speed) WSHP QSE Delivery Cycle (List Adj. 1.15)		0.4748
	VSHV (Variable Speed) WSHP QSS Delivery Cycle (List Adj. 1.20)		0.4748
	VSHV (Variable Speed) WSHP QSX Delivery Cycle (List Adj. 1.25)		0.4748
T-176	EXHV-DXHV (High Efficiency) MTO Delivery Cycle	1.5-6 Tons	0.3694
	EXHV-DXHV (High Efficiency) QSE Delivery Cycle (List Adj. 1.15)		0.4432
	EXHV-DXHV (High Efficiency) QSS Delivery Cycle (List Adj. 1.20)		0.4432
	EXHV-DXHV (High Efficiency) QSX Delivery Cycle (List Adj. 1.25)		0.4432
T-1527	GEC (Console) MTO Delivery Cycle	.5-1.5 Tons	0.3657
	GEC (Console) QSE Delivery Cycle(List Adj. 1.15)		0.4432
T-1528	Water to Water WSHP		0.3657
	EXW (water to water) MTO Delivery Cycle	4-20 Tons	0.3589
T-332	GET (Vertical Stack) MTO Delivery Cycle	.75-3 Tons	0.3589
	GET (Vertical Stack) QSE Delivery Cycle (List Adj. 1.15)		0.4432
	GET (Vertical Stack) QSS Delivery Cycle (List Adj. 1.20)		0.4432
	GET (Vertical Stack) QSE Delivery Cycle (List Adj. 1.25)		0.4432
T-078	WSHP Hose Kits MTO deliverey Cycle		0.3693
	WSHP Hose Kits QSE Delivery Cycle(List Adj. 1.15)		0.4432
	WSHP Hose Kits QSS Delivery Cycle(List Adj. 1.20)		0.4432
T-075	WSHP Accessories MTO Delivery Cycle		0.4432

Air Handling

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Central Station Air Handlers

T-050	Performance CLCH STD Delivery Cycle	1500-60000 cfm	0.4391
	TCACS Catalytic Air Cleaning System STD Delivery Cycle		0.4959
T-050	Outdoor Performance CLCH STD Delivery Cycle	Sizes 3 thru 120	0.4326
T-051	Performance CLCH Custom Units		0.4391
T-200	Performance CLCH STD Delivery Cycle Unit Ctrls		0.4391
T-1412	Performance CLCH STD Delivery Cycle Unit Ctrls		0.4391
T-0958	UCAA Air handler (Size 3-30) STD Delivery		0.4643
	UCAA Air handler (Size 3-30) - E Delivery Cycle (List Adj. 1.20)		0.4643
	UCAA Air handler (Size 3-30)-Super E Delivery Cycle (List Adj. 1.30)		0.4643
T-0959	UCCA Air handler STD Delivery Cycle Unit Ctrls		0.4643
	UCCA Air handler - E Delivery Cycle Unit Ctrls (List Adj. 1.20)		0.4643
	UCCA Air handler - Super E Delivery Cycle Unit Ctrls (List Adj. 1.3)		0.4643

Custom Air Handlers

T-253	Ft. Smith STD Delivery Cycle		0.4062
T-260	Ft. Smith Controls STD Delivery Cycle		0.4062
T-1276	Ft. Smith STD Delivery Cycle		0.4062
T-020	Stand Alone Fans		0.3778

Makeup Air Handlers

T-134	AHOA STD Delivery Cycle	1500-14000 cfm	0.3778
	AHOA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
	GFAA STD Delivery Cycle		0.3778
	GFAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
	GRAA STD Delivery Cycle	100-800 MBH	0.3778
	GRAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
	GSAA STD Delivery Cycle		0.3778
	GSAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
	GXAA STD Delivery Cycle	100-800 MBH	0.3778
	GXAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
T-137	DFOA STD Delivery Cycle	275-7975 MBH	0.3656
	DFIA STD Delivery Cycle	275-9075 MBH	0.3904

Coils - SureFit

T-081	CLCL STD Delivery Cycle		0.3702
T-082	HTCL STD Delivery Cycle		0.3702
	HRCL STD Delivery Cycle		0.3702

Terminal Units

Variable Volume Units

T-073	VCCF/VCWF/VCEF STD Delivery Cycle		0.3904
	VCCF/VCWF/VCEF QSQ Delivery Cycle(List Adj. 1.35)		0.5355
	VCCF/VCWF/VCEF QSE Delivery Cycle(List Adj. 1.40)		0.5387
T-283	VCCF/VCWF/VCEF Controls STD Delivery		0.3166
	VCCF/VCWF/VCEF Controls QSQ Delivery Cycle(List Adj. 1.35)		0.4723
	VCCF/VCWF/VCEF Controls QSE Delivery Cycle(List Adj. 1.40)		0.4723
T-073	VDDF STD Delivery Cycle		0.3904
	VDDF QSQ Delivery Cycle(List Adj. 1.35)		0.5354
	VDDF QSE Delivery Cycle(List Adj. 1.40)		0.5387
T-283	VDDF Controls STD Delivery Cycle		0.3000
	VDDF Controls QSQ Delivery Cycle(List Adj. 1.35)		0.4723
	VDDF Controls QSE Delivery Cycle(List Adj. 1.40)		0.4723
T-373	VSCF/VSEF/VSWF STD Delivery Cycle		0.3820
	VSCF/VSEF/VSWF QSQ Delivery Cycle(List Adj. 1.23)		0.4337
	VSCF/VSEF/VSWF QSE Delivery Cycle(List Adj. 1.29)		0.4337
T-293	VSCF/VSEF/VSWF Controls STD Delivery		0.3615
	VSCF/VSEF/VSWF Controls QSQ Delivery Cycle(List Adj. 1.23)		0.4723
	VSCF/VSEF/VSWF Controls QSE Delivery Cycle(List Adj. 1.29)		0.4723
T-373	VPCF/VPEF/VPWF STD Delivery Cycle		0.3820
	VPCF/VPEF/VPWF QSQ Delivery Cycle(List Adj. 1.23)		0.4337
	VPCF/VPEF/VPWF QSE Delivery Cycle(List Adj. 1.29)		0.4337
T-293	VPCF/VPEF/VPWF Controls STD Delivery		0.3615
	VPCF/VPEF/VPWF Controls QSQ Delivery Cycle(List Adj. 1.23)		0.4723
	VPCF/VPEF/VPWF Controls QSE Delivery Cycle(List Adj. 1.29)		0.4723
T-373	LSCF/LSEF/LSWF STD Delivery Cycle		0.3820
	LSCF/LSEF/LSWF QSQ Delivery Cycle(List Adj. 1.23)		0.4337
	LSCF/LSEF/LSWF QSE Delivery Cycle(List Adj. 1.29)		0.4337
T-293	LSCF/LSEF/LSWF Controls STD Delivery		0.3615
	LSCF/LSEF/LSWF Controls QSQ Delivery Cycle(List Adj. 1.23)		0.4391
	LSCF/LSEF/LSWF Controls QSE Delivery Cycle(List Adj. 1.29)		0.4391
T-373	LPCF/LPEF/LPWF STD Delivery Cycle		0.3820
	LPCF/LPEF/LPWF QSQ Delivery Cycle(List Adj. 1.23)		0.4337
	LPCF/LPEF/LPWF QSE Delivery Cycle(List Adj. 1.29)		0.4337
T-293	LPCF/LPEF/LPWF Controls STD Delivery		0.3615
	LPCF/LPEF/LPWF Controls QSQ Delivery Cycle(List Adj. 1.23)		0.4337
	LPCF/LPEF/LPWF Controls QSE Delivery Cycle(List Adj. 1.29)		0.4337
T-473	VADA STD Delivery Cycle		0.3400
	VADA QSE Delivery Cycle(List Adj. 1.29)		0.6194
T-473	VARA STD Delivery Cycle		0.6194
	VARA QSE Delivery Cycle(List Adj. 1.29)		0.6194

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	T-109	VADA / VARA Controls STD Delivery Cycle	0.4653
		VADA / VARA Controls QSE Delivery Cycle(List Adj. 1.29)	0.4653
	T-294	VAV DDC Retrofit Controller STD Delivery cycle	0.3778
Diffusers	T-273	VLSDA/VRDA LINR STD Delivery Cycle	0.3778
		LINR QSQ Delivery Cycle(List Adj. 1.23)	0.5276
		LINR QSE Delivery Cycle(List Adj. 1.29)	0.5276
		VLSDA/VRDA INDUCT STD Delivery Cycle	0.3778
		INDUCT QSQ Delivery Cycle(List Adj. 1.23)	0.5276
		INDUCT QSE Delivery Cycle(List Adj. 1.29)	0.5276
		VLSDA/VRDA LITE STD Delivery Cycle	0.3778
		LITE QSQ Delivery Cycle(List Adj. 1.23)	0.5276
		LITE QSE Delivery Cycle(List Adj. 1.29)	0.5276
		VLSDA/VRDA PERF STD Delivery Cycle	0.3778
		PERF QSQ Delivery Cycle(List Adj. 1.23)	0.5276
		PERF QSE Delivery Cycle(List Adj. 1.29)	0.5276
		VLSDA/VRDA ADJ. FLOW STD Delivery Cycle	0.3778
		ADJ. FLOW QSQ Delivery Cycle(List Adj. 1.23)	0.5276
		ADJ. FLOW QSE Delivery Cycle(List Adj. 1.29)	0.5276
Fan Coils	T-278	UniTrane STD Delivery Cycle	0.4242
		UniTrane E Delivery Cycle(List Adj. 1.20)	0.5090
		UniTrane Super E Del. Cycle(List Adj.1.30)	0.5514
		LOWBOY STD Delivery Cycle	0.4422
	T-223	UniTrane Controls STD Delivery Cycle	0.4189
		UniTrane Controls QSE Delivery Cycle(List Adj. 1.20)	0.5026
		UniTrane Controls QSS Delivery Cycle(List Adj. 1.30)	0.5445
	T-290	BCHD/BCVCDSTD Delivery Cycle	0.4242
		BCHD/BCVD E Delivery Cycle(List Adj. 1.20)	0.5065
		BCHD/BCVD Super E Delivery Cycle(List Adj. 1.30)	0.5487
	T-1502	BCXE STD Delivery Cycle	0.4242
	T-292	BCHD/BCVD Control STD Delivery	0.4326
		BCHD/BCVD Control E Delivery Cycle(List Adj. 1.20)	0.5217
		BCHD/BCVD Control Super E Delivery Cycle(List Adj. 1.30)	0.5652
	T-1592	BCXE Control STD Delivery	0.4326
Unit Ventilators	T-042	VUVE STD Delivery Cycle	0.4200
		VUVE Q Delivery Cycle(List Adj. 1.20)	0.5040
	T-042	HUVC STD Delivery Cycle	0.4200
		HUVC Q Delivery Cycle(List Adj. 1.20)	0.5040
	T-042	ERSA STD Delivery Cycle	0.4200
		SW_A STD Delivery Cycle	0.4200
	T-077	SHLA STD Delivery Cycle	0.4200
	T-242	Unit Vent. Control HUVC STD Delivery	0.4115
		Unit Vent. Control VUVC STD Delivery	0.4115
Cabinet Unit Heater	T-277	FORCEFLO STD Delivery Cycle	0.4453
		FORCEFLO E Delivery Cycle(List Adj. 1.20)	0.5343
		FORCEFLO Super E Del. Cycle(List Adj. 1.30)	0.5789
	T-223	FORCEFLO Controls STD Delivery Cycle	0.4189
		FORCEFLO Controls E Delivery Cycle(List Adj. 1.20)	0.5002
		FORCEFLO Controls Super E Del. Cycle(List Adj. 1.30)	0.5608
Unit Heaters	T-135	HBAC STD Delivery Cycle	0.4221
		HBAC Q Delivery Cycle(List Adj. 1.15)	0.4854
		GLPD/GLND STD Delivery Cycle	0.4221
		GLPD/GLND Q Delivery Cycle(List Adj. 1.15)	0.4854
	T-136	UHSP STD Delivery Cycle	0.4432
		UHSP Q Delivery Cycle(List Adj. 1.15)	0.5097
	T-236	UHAA STD Delivery Cycle	0.4347
		UHAA Q Delivery Cycle(List Adj. 1.15)	0.4999
		UHCA STD Delivery Cycle	0.4347
		UHCA Q Delivery Cycle(List Adj. 1.15)	0.4999
		UHWA STD Delivery Cycle	0.4347
		UHWA Q Delivery Cycle(List Adj. 1.15)	0.4999
		UHXA STD Delivery Cycle	0.4347
		UHXA Q Delivery Cycle(List Adj. 1.15)	0.4999
		UHEC STD Delivery Cycle	0.4347
		UHEC Q Delivery Cycle(List Adj. 1.15)	0.4999
Finned-Tube Radiation/Convactor	T-236	EWFB STD Delivery Cycle	0.4347
Building Automation Systems	T-104	ROVER STD Delivery Cycle	0.6229
	T-107	ENDDVIC STD Delivery Cycle	0.6229

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		ENDVIC Quick Del.(List Adj. 1.05)	0.6229
T-115		NEWSUMIT STD Delivery Cycle	0.6229
		NEWSUMIT Quick Del.(List Adj. 1.05)	0.6229
T-119		SPECIAL STD Delivery Cycle	0.6229
		SPECIAL Quick Del. (List Adj.1.20)	0.6229
T-131		TRACER SUMMIT SOFTWARE	0.6229
T-179		TRACER ES STD Delivery Cycle	0.6229
		TRACER ES Quick DEL.(List Adj. 1.05)	0.6229
T-182		LEGACY CONTROLLERS	0.6229
T-183		LCP STD Delivery Cycle	0.6229
		LCP Quick Del. Cycle(List Adj. 1.15)	0.6229
T-187		GENLCONT STD Delivery Cycle	0.6229
		GENLCONT Quic Del. Cycle(List Adj. 1.05)	0.6229
T-317		RMU STD Delivery Cycle	0.6229
T-318		WEB SERVER	0.6229
T-639		ZN517 PRODUCTS	0.6229
T-640		VV551 PRODUCTS	0.6229
T-641		MP503 Products	0.6229
T-642		EX2	0.6229
T-643		Enterprise Server	0.6229
T-644		AH541 Products	0.6229
T-645		ZN521 Products	0.6229
T-646		Tenant Services	0.6229
T-1009		Tracer SC	0.6229
T-1010		Tracer UC	0.6229
		UC 400 BacNet Controller	0.6229
		UC 600 Bacnet Controller	0.6229
T-1240		Meters	0.6229
T-1246		Light Commercial Building Controls	0.6229
T-1247		Wireless Controls	0.6229
T-1250		XM Expansion Modules	0.6229
T-1251		Enclosures	0.6229
T-1332		Smart Thermostats	0.6229
Equipment Rentals	TR-101	Trane Rentals (All Products)	0.4146
Intelligent Services	TR-201	Active monitoring-off-site critical alarm management & 0-60 points (yearly fee)	0.9300
	TR-202	Building Performance-intial & cont. HVAC system analy 0-60 points (yearly fee)	0.9300
	TR-203	Each additional point > 60 points 1 point adds (yearly fee)	0.9300
	TR-204	Tracer Ensemble (Price per panel)	0.9300
	TR-204	Tenant Services (per 5 count)	0.9300
	TR-204	Work order management	0.9300
Packaged Central Plant	PCP-2	TAS Packaged MCPA pumping package STD Delivery	0.9759
	PCP-3	TAS MCPR plant with screw chillers STD delivery	0.9759
	PCP-4	TAS MCPC plant with centrifugal chillers STD delivery	0.9759
Specialty Refrigeration	T-1312	Calmac Storage	0.4504
	M-101	Multistack Modular Chiller STD Delivery	0.9495
		Pool Pack Systems	0.9495
Cooling Towers	E-100	AT Cooling Tower	0.9495
	E-101	CAT Cooling Tower	0.9495
	E-102	LPT Cooling Tower	0.9495
	E-103	LSTB Cooling Tower	0.9495
	E-104	USS Cooling Tower	0.9495
	E-105	UT Cooling Tower	0.9495
	E-106	PMT Cooling Tower	0.9495
	E-107	ATWB Closed Circuit Coolers	0.9495
	E-108	ESWA Closed Circuit Coolers	0.9495
	E-109	LRWB Closed Circuit Coolers	0.9495
	E-110	LSWE Closed Circuit Coolers	0.9495

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E-111	PMWQ Closed Circuit Coolers	0.9495
E-112	WDW Closed Circuit Coolers	0.9495
E-113	NT Evaporators	0.9495
E-114	SCT Evaporators	0.9495
E-115	SST Evaporators	0.9495
E-116	SLT Evaporators	0.9495
E-117	TFC Evaporators	0.9495

Invertors

I-101	Yaskawa STD Delivery	0.9284
T-102	Trane TR 200	0.5697

Pumps

P-101	SERIES 4300	0.9495
P-102	IVS	0.9495
P-103	SERIES 4302/4382	0.9495
P-104	SERIES 4360/4380	0.9495
P-105	SERIES 4030/TD40SERIES 4280	0.9495
P-106	SERIES 4600	0.9495
P-107	SERIES 4700	0.9495
P-108	SERIES 4270	0.9495

Heat Recovery

A-101	AnnexAir & Custom AHUs	0.9495
CO-01	ConServ-Energy Recovery Ventilator (Heat Exchanger)	0.9500

Boilers & Water Heaters

CA-01	BLUEFLAME	0.9390
CA-02	CERAFLAME	0.9390
CA-03	DFx SERIES	0.9390
CA-04	DYNAFLAME	0.9390
CA-05	DYNAFORCE	0.9390
CA-06	DYNAMAX	0.9390
CA-07	MICROFLAME	0.9390
CA-08	MICROFLAME SERIES 2	0.9390
CA-09	MICROFLAME MODULATING	0.9390
CA-10	MICROFLAME SERIES GRANDE	0.9390
CA-11	SUREFLAME SERIES	0.9390
WH-100	Water Heaters	0.9390

PVI

PV-01	AG	0.9390
PV-02	Maxim	0.9390
PV-03	Platinum	0.9390
PV-04	Power VT	0.9390
PV-05	PowrVT Nox	0.9390
PV-06	Turbo	0.9390

Process Cool

Filtrene	EV-01	Process Coolers	0.9495
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Dust Collector

UA-01	SFC	0.9390
UA-01	BDC	0.9390
UA-02	C	0.9390
UA-03	DA,DB,DBM	0.9390
UA-04	F	0.9390
UA-05	MCB	0.9390
UA-06	PCT	0.9390
UA-07	SCA-SCB	0.9390
UA-08	SDC	0.9390
UA-09	SFC	0.9390

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	UA-10	V	0.9390
	UA-11	VCC	0.9390
TEMSPEC	TE-01	Unit Ventilators	0.9495
Indoor Air Quality	Dynamic D-01	V-8	0.9284
	G-01	Stand-alone	0.9284
	G-02	In-line	0.9284
	S-001	Synexis	0.4167
		Genesis	0.9284
Renewable Energy	Solar		
	S-01	Solar Hybrid Collector	0.9100
Water Treatment	eH2O		
	HO-101	Water Treatment Systems	0.9500

NOTES:

1. LIST PRICE ADJUSTMENT FACTORS ON "QUICK" CYCLE OR PACKED STOCK ARE APPLIED BEFORE THE MULTIPLIER IS USED
2. ALL QUOTES WILL HAVE PRODUCT CODE AND PRODUCT DESCRIPTION WITH MULTIPLIER AS LISTED IN THIS MATRIX
3. ALL EQUIPMENT TO BE F.O.B. JOBSITE-JOBSITE COSTS ARE INCLUDED AS "NETS"
4. ANY FREIGHT COSTS ARE TO BE INCLUDED AS "NETS"
5. ALL NON-TRANE EQUIPMENT LISTED REPRESENT A STANDARD OF QUALITY. EQUIVALENT VENDORS USE SIMILAR DISCOUNTS
6. ALL EQUIPMENT SHALL HAVE ONE YEAR LABOR WARRANTY INCLUDED AS "NETS"
7. PRODUCTS WILL PERIODICALLY CHANGE BASED ON NEWLY DEVELOPED ITEMS OR PRODUCT OBSOLETION FROM PRODUCTION.