



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Q-805305-46058BR

Issued: 02/05/2026

Quote Expiration: 06/30/2026

Estimated Contract Start Date: 01/01/2028

Account Number: 110457

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Pembroke Pines Police Dept. - FL 18400 Johnson St Pembroke Pines, FL 33029-3699 USA	Pembroke Pines Police Dept. - FL 601 City Center Way Ste 303 Pembroke Pines FL 33025-4459 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Aju Thomas Phone: 954 536 8539 Email: Fax: (954) 436-3203

Quote Summary

Program Length	48 Months
TOTAL COST	\$599,643.04
ESTIMATED TOTAL W/ TAX	\$599,643.04

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Dec 2027	\$149,910.76	\$0.00	\$149,910.76
Dec 2028	\$149,910.76	\$0.00	\$149,910.76
Dec 2029	\$149,910.76	\$0.00	\$149,910.76
Dec 2030	\$149,910.76	\$0.00	\$149,910.76
Total	\$599,643.04	\$0.00	\$599,643.04

Quote Unbundled Price: **\$2,410.00**
 Quote List Price: **\$2,410.00**
 Quote Subtotal: **\$599,643.04**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
A00044	AXON AIR DFR DOCK PLAN	2	48			\$6,221.18	\$597,233.04	\$0.00	\$597,233.04
A la Carte Hardware									
101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2			\$265.00	\$265.00	\$530.00	\$0.00	\$530.00
101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	2			\$280.00	\$280.00	\$560.00	\$0.00	\$560.00
101211	AXON AIR - SKYDIO SPEAKER FOR X10	2			\$320.00	\$320.00	\$640.00	\$0.00	\$640.00
101540	AXON AIR - SKYDIO SAFE - SPEAKER REFRESH 1	2			\$340.00	\$340.00	\$680.00	\$0.00	\$680.00
Total							\$599,643.04	\$0.00	\$599,643.04

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AXON AIR DFR DOCK PLAN	102768	AXON AIR - SKYDIO X10 DOCK DFR HW KIT	2	1	12/01/2027
A la Carte	101211	AXON AIR - SKYDIO SPEAKER FOR X10	2	1	01/01/2028
A la Carte	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	1	01/01/2028
AXON AIR DFR DOCK PLAN	102771	AXON AIR - SKYDIO SAFE - X10 DOCK DFR OPS HW KIT - REFRESH 1	2	1	06/01/2030
A la Carte	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	2	1	06/01/2030
A la Carte	101540	AXON AIR - SKYDIO SAFE - SPEAKER REFRESH 1	2	1	06/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR DFR DOCK PLAN	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	2	01/01/2028	12/31/2031
AXON AIR DFR DOCK PLAN	102766	AXON AIR - SKYDIO X10 DOCK DFR SUBSCRIPTION PLAN W/ DATA	2	01/01/2028	12/31/2031

Services

Bundle	Item	Description	QTY
AXON AIR DFR DOCK PLAN	101498	AXON AIR - SKYDIO - IN-PERSON TRAINING - DOCK FOR X10	1
AXON AIR DFR DOCK PLAN	101499	AXON AIR - SKYDIO X10 DOCK COMMISSIONING	2
AXON AIR DFR DOCK PLAN	102526	PSO 1-DAY ONSITE TRAINING	1
AXON AIR DFR DOCK PLAN	102666	AXON AIR - SKYDIO X10 DOCK DFR SERVICES - PREMIUM SOLUTION	2
AXON AIR DFR DOCK PLAN	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	18400 Johnson St	Pembroke Pines	FL	33029-3699	USA

Payment Details

Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101211	AXON AIR - SKYDIO SPEAKER FOR X10	2	\$160.00	\$0.00	\$160.00
Annual Payment 1	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	\$132.50	\$0.00	\$132.50
Annual Payment 1	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	2	\$140.00	\$0.00	\$140.00
Annual Payment 1	101540	AXON AIR - SKYDIO SAFE - SPEAKER REFRESH 1	2	\$170.00	\$0.00	\$170.00
Annual Payment 1	A00044	AXON AIR DFR DOCK PLAN	2	\$149,308.26	\$0.00	\$149,308.26
Total				\$149,910.76	\$0.00	\$149,910.76

Dec 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101211	AXON AIR - SKYDIO SPEAKER FOR X10	2	\$160.00	\$0.00	\$160.00
Annual Payment 2	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	\$132.50	\$0.00	\$132.50
Annual Payment 2	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	2	\$140.00	\$0.00	\$140.00
Annual Payment 2	101540	AXON AIR - SKYDIO SAFE - SPEAKER REFRESH 1	2	\$170.00	\$0.00	\$170.00
Annual Payment 2	A00044	AXON AIR DFR DOCK PLAN	2	\$149,308.26	\$0.00	\$149,308.26
Total				\$149,910.76	\$0.00	\$149,910.76

Dec 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101211	AXON AIR - SKYDIO SPEAKER FOR X10	2	\$160.00	\$0.00	\$160.00
Annual Payment 3	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	\$132.50	\$0.00	\$132.50
Annual Payment 3	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	2	\$140.00	\$0.00	\$140.00
Annual Payment 3	101540	AXON AIR - SKYDIO SAFE - SPEAKER REFRESH 1	2	\$170.00	\$0.00	\$170.00
Annual Payment 3	A00044	AXON AIR DFR DOCK PLAN	2	\$149,308.26	\$0.00	\$149,308.26
Total				\$149,910.76	\$0.00	\$149,910.76

Dec 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101211	AXON AIR - SKYDIO SPEAKER FOR X10	2	\$160.00	\$0.00	\$160.00
Annual Payment 4	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	\$132.50	\$0.00	\$132.50
Annual Payment 4	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	2	\$140.00	\$0.00	\$140.00
Annual Payment 4	101540	AXON AIR - SKYDIO SAFE - SPEAKER REFRESH 1	2	\$170.00	\$0.00	\$170.00
Annual Payment 4	A00044	AXON AIR DFR DOCK PLAN	2	\$149,308.26	\$0.00	\$149,308.26
Total				\$149,910.76	\$0.00	\$149,910.76

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and the Master Services and Purchasing Agreement by and between Axon Enterprise, Inc. and the Pembroke Pines Police Department (FL), dated December 15, 2021, as well as the attached Amendment 1, and any applicable Statement of Work (SOW).

ACEIP: The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

2/5/2026

