

| Vendor  | ReaXium Inc.  | Transfinder Corporation  | Artha Systems LLC  | Tyler Technologies, Inc.   |
|---|---|--|--|--|
| Contact Information<br>(From Attachment A)                                      | <p><b>Company Information:</b><br/>23123 State Road 7<br/>Suite #200C<br/>Boca Raton, FL 33428</p> <p><b>Primary Contact:</b><br/>Maria Sylvia Riquezes - Solutions Specialist<br/>Manager<br/>Phone: (561) 717-8042<br/>Fax: (561) 717-8046<br/>mriquezes@reaxium.com</p> <p><b>Authorized Approver:</b><br/>Edgar Zorrilla - CEO/President<br/>ezorrilla@t4ss.com</p>   | <p><b>Company Information:</b><br/>440 State Street<br/>Schenectady, NY 12309</p> <p><b>Primary Contact:</b><br/>Matthew Egan - Sales Consultant<br/>Phone: (518) 377-3609<br/>Fax: (518) 377-3716<br/>marketing@transfinder.com</p> <p><b>Authorized Approver:</b><br/>Antonio Civitella - President &amp; CEO</p>  | <p><b>Company Information:</b><br/>166 Penn Lyle Road<br/>Princeton Junction, NJ 08550</p> <p><b>Primary Contact:</b><br/>Venku Mandala - President/CEO<br/>Phone: (908) 208-4593<br/>Fax: N/A<br/>venku@arthasystems.com</p> <p><b>Authorized Approver:</b><br/>Same As Above</p>   | <p><b>NO BID</b></p> <p>April 9, 2019</p> <p>The City of Pembroke Pines<br/>Purchasing Department<br/>8300 South Palm Drive<br/>Pembroke Pines, FL 33025</p> <p>Re: RFP #ED-18-02 Charter School Bus and Student Tracker</p> <p>To whom it may concern,</p> <p>This letter is to inform you that Tyler Technologies, Inc. will not be responding to RFP #ED-18-02 Cjarter Shcool Bus and Student Tracker. While we are confident we offer a superior routing program in the K-12 industry, Tyler Technologies, Inc. is not a bus contractor that routes students and provides hardware to track vehicle and students. We are a company that offers a single-source solution for routing software and GPS.</p> <p>Tyler's software is built to streamline your operation, to improve communication, and help districts save tax payer dollars. Most importantly, our software is designed to improve student safety by minimizing unnecessary manual processes.</p> <p>Notwithstanding, Tyler's decision for this procurement, if you would be interested in seeing how Tyler could help save money in your district, please feel free to contact us.</p> <p>Thank you.</p> <p>Respectfully,</p> <p>Theodore J. Thien<br/>Vice President &amp; General Manager<br/>11 Cornell Road<br/>Latham, NY 12110<br/>800-433-5330 Extension 131840<br/>ted.thien@tylertech.com</p> |
| Title Page  | Yes.  | Yes.   | Yes.   |  |
| Tab 1 - Table of Contents   | Yes.  | Yes.   | Yes.   |  |
| Tab 2 - Letter of Interest  | Yes.  | Yes.   | Yes.   |  |
| Tab 3 - Experience and Ability  | Yes.  | Yes.   | Yes.   |  |
| Tab 4 - Relevant Past Projects:   |   |  |  |  |
| 1. Attachment M - References Form   | Yes.  | Yes.   | Yes.   |  |
| 2. List of ongoing contracts/projects   | Yes.  | Yes.   | Did not provide.   |  |
| Tab 5 - Firm's Understanding and Approach to the Work                           | Yes.  | Yes.   | Yes.   |  |
| Tab 6 - Project Cost:   |   |  |  |  |
| 1. Attachment A - Contact Information Form                                      | Yes.  | Yes.   | Yes.   |  |
| Tab 7 - Revenue Sharing Option  | Yes.  | Yes.   | Yes.   |  |
| Tab 8 - Other Completed Documents:  |   |  |  |  |
| 1. Attachment B - Vendor Information Form and W-9                               | Yes.  | Yes.   | Did not provide.   |  |
| 2. Attachment C - Non-Collusive Affidavit                                       | Yes.  | Yes.   | Yes.   |  |
| 3. Attachment D - Sworn Statement on Public Entity Crimes Form                  | A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.   | A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.  | A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.  |  |
| 4. Attachment E - Local Vendor Preference Certification                         | Does not qualify for Local Vendor Preference Certification.   | Does not qualify for Local Vendor Preference Certification.  | Does not qualify for Local Vendor Preference Certification.  |  |
| 5. Attachment F - Veteran Owned Small Business Preference Certification         | Does not qualify for VOSB Preference Certification.   | Does not qualify for VOSB Preference Certification.  | Does not qualify for VOSB Preference Certification.  |  |
| 6. Attachment G - Equal Benefits Certification Form                             | Exempt  | Currently complies.  | Currently complies.  |  |
| 7. Attachment H - Vendor Drug-Free Workplace Certification Form                 | Complies fully.   | Complies fully.  | Complies fully.  |  |
| 8. Attachment I - Vendor Certification Regarding Scrutinized Companies List     | Yes.  | Yes.   | Yes.   |  |
| 9. Attachment J - Proposer's Completed Qualification Statement                  | Yes.  | Yes.   | Yes.   |  |
| Tab 9 - Business Structure, Licenses and Professional Registration Certificates | Palm Beach County Local Business Tax Receipt and Florida Corporate Charter.   | None provided.   | None provided.   |  |
| Tab 10 - Additional Information   | Response to Bid's Technical Specifications (Section 1.5), Firm Representative Authorization Letter, Solution Brochure, Technical Specifications Sheet for the ReaXium Device, and Links to Solution and other related videos.   | None provided.   | None provided.   |  |
| Bid Security (N/A, Bid Bond, Cashier's Check, Not Submitted)                    | N/A   | N/A  | N/A  |  |
| Method of Submittal   | BidSync   | BidSync  | BidSync  |  |
| Supplier Notes for Offer  | ReaXium Inc. is excited to present the City an alternative model for financing this project wherein the costs of the system are covered by a monthly subscription-based model. Stakeholders such as parents or guardians that choose to subscribe for the monitoring services are charged a monthly fee per student, and the revenue from that fee is used to cover system costs. In this way, the system will not cost the city anything from day one. At breakeven point of costs, there will be revenue sharing. | Please refer to the complete submitted proposal as requested in section 1.6. The complete proposal is attached to "Hardware & Equipment: GPS Hardware" as well as "Software Package: Software". The complete proposal document includes Transfinder's pricing summary, offering a breakdown of costs for the proposed routing software package, and Zonar System's price quote for a detailed breakdown of one-time hardware costs, and monthly service costs. | Price Per Bus per Month (inclusive of hardware, software & installation)<br>Quantity of Buses<br>System Cost<br>HOURLY \$90.00 FOR INSTALLATION<br>50<br>\$200<br>Fee Per Student (Charged to parents for access to Student Tracking Portal)<br>MINIMUM \$15.00 PER YEAR<br>CITY CAN MARK UP FOR ARTHA TO INCLUDE IN BILL AND TRANSFER MONIES ON A MONTHLY |  |
| Comments  |   |  | Partial Bid  |  |