



# Microsoft Resellers for NASPO ValuePoint

## Resellers



### Connection Inc.

Connection has the solutions and services your institution needs to make the most of your technology budget. We can design and implement cost-effective, cutting-edge IT solutions throughout your environment. Our experts can help you improve faculty effectiveness and stimulate student learning with innovative education IT solutions.

Doug Woodward [doug.woodward@connection.com](mailto:doug.woodward@connection.com)



### CDW-G

We are the People who Get IT.

CDW offers solutions and services across the entire IT lifecycle. Our experienced Solution Architects, Engineers, and Account Managers work with you and our industry-leading partners to give you national and now international reach with local-level attention. CDW offers a wide range of solutions across Data Center, Cloud, Mobility, Collaboration and Security. No matter what your unique IT needs are, our expertise providing a full lifecycle of services for each solution ensures you always get the most out of your investments.

John Armijo [john.armijo@cdwg.com](mailto:john.armijo@cdwg.com)



Intelligent technology that goes beyond IT.

Insight Public Sector is a leading provider of technology products and services to the public sector. Insight's extensive hardware, software, and services offerings, along with an efficient supply chain and highly skilled technology specialists, allow us to provide integrated IT solutions to our clients.

Insight SLED [SLEDcontracts@insight.com](mailto:SLEDcontracts@insight.com)

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### Microsoft Store (Retail)

Microsoft Stores' national physical footprint of 100+ locations and 3200+ associates can support you with strategy, training, deployment, and many commercial services such as asset tagging, kitting, and imaging providing a true value add, direct from Microsoft to your organization.

Direct Sales and Support [SSEAU@microsoft.com](mailto:SSEAU@microsoft.com)

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### SHI International Corp

From software and hardware procurement to deployment planning, configuration, data center optimization, IT asset management and cloud computing, SHI offers custom IT solutions for every aspect of your environment. SHI's goal is to foster long-term and mutually-beneficial relationships with our customers and partners, every single day.

Gary Wilson [ps\\_contacts@shi.com](mailto:ps_contacts@shi.com)

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### SoftChoice

Softchoice combines the efficiency and reliability of a national IT supplier with the personal touch and technical expertise of a local solutions provider. We are a community of problem solvers and solutions makers, united in a common goal: to help businesses become better and stronger through information technology.

Dhawal Geed [dhawal.geed@softchoice.com](mailto:dhawal.geed@softchoice.com)

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## Southern Computer Warehouse

Southern Computer Warehouse, established in 1994, is a nationwide provider of IT hardware and software solutions for government, education and healthcare. The value of customer service is not just an approach or marketing gimmick. Exceptional client-care and the value of customer service is not just an approach or marketing gimmick; it's the core of SCW.

Julia Stewart [julia.stewart@scw.com](mailto:julia.stewart@scw.com)

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## Technology Integration (TIG)

TIG specializes in Federal, State and Local GOV and boasts a substantial EDU footprint.

Technology Integration Group (TIG) has 32 years of experience providing customers with best-in-class technology solutions. TIG is committed to earning our place as a trusted partner to our clients by providing the highest level of service, value, and advanced technology.

Jerrie Dodd [jerrie.dodd@tig.com](mailto:jerrie.dodd@tig.com)

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## Unified Communications

UnifiedCommunications.com is a global A/V integrator and provider of communications and collaboration hardware, software, services, and solutions focused on designing and building corporate meeting and collaboration spaces and great user experiences.

We work closely with government and enterprise customers to develop strategies and standards that optimize the collaboration experience in the office, meeting room, and on the road.

Selena Newsome [snewsom@unifiedcommunications.com](mailto:snewsom@unifiedcommunications.com)

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## Yorktel

Yorktel is an end-to-end, focused 8X Gold Microsoft partner with specialized capabilities around Surface Hubs, Surface Devices, Modern Management of these devices, conference room design, traditional AV

integration and legacy VC interoperability. Combined with our change management, user adoption and training programs, our well rounded practice adheres to Microsoft's vision around having fewer but more capable partners to holistically service and support all your device and Modern Workplace needs.

Stephen White [swhite@yorktel.com](mailto:swhite@yorktel.com)

## **ZONES™**

Zones, Inc. is a national provider of IT products, solutions and services to businesses, government, education and healthcare customers. Zones provides premier IT solutions from the data center to the desktop. Zones offers IT solutions and services through a global network of experts and partners. Incorporated in 1988, Zones is a Microsoft Gold LSP partner headquartered in Auburn, Wash. and is a certified minority business enterprise.

Kevin McGowan [kevin.mcgowan@zones.com](mailto:kevin.mcgowan@zones.com)

## Questions?

NASPO@microsoft.com

What's new	Microsoft Store	Education	Business	Developer & IT	Company
Surface Laptop Go 2	Account profile	Microsoft in education	Microsoft Cloud	Azure	Careers
Surface Pro 8	Download Center	Devices for education	Microsoft Security	Developer Center	About Microsoft
Surface Laptop Studio	Microsoft Store support	Microsoft Teams for Education	Dynamics 365	Documentation	Company news
Surface Pro X	Returns	Microsoft 365 Education	Microsoft 365	Microsoft Learn	Privacy at Microsoft
Surface Go 3	Order tracking	Microsoft 365 Education	Microsoft Power Platform	Microsoft Tech Community	Investors
Surface Duo 2	Virtual workshops and training	Education consultation appointment	Microsoft Teams	Azure Marketplace	Diversity and inclusion
Surface Pro 7+	Microsoft Store Promise	Educator training and development	Microsoft Industry	AppSource	Accessibility
Windows 11 apps			Small Business	Visual Studio	Sustainability

Flexible Payments      Deals for  
students and  
parents

Azure for  
students



English (United States)

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