



**PEMBROKE PINES
CITY COMMISSION**

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BEST AND FINAL OFFER

**IFB # PSUT-21-03
“Water Meter Installation Project”**

Prior to determining a contract award, the City is requesting vendors to submit their best and final offer for IFB # PSUT-21-03 “Water Meter Installation Project”.

Vendors have until 5:30 p.m., Monday, October 25, 2021, to submit this form to Gabriel Fernandez, Purchasing Manager, at gfernandez@ppines.com.

 X I choose to submit a best and final offer of:

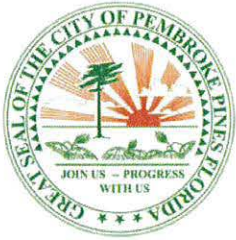
| Item | Item Description | Unit Price | Estimated Quantity | Unit of Measure | Total Cost |
|------|---|------------|--------------------|-----------------|--------------|
| 1) | Installation of Owner Furnished Meters | \$36.91 | 16272 | Each | \$600,599.52 |
| 2) | Furnish Single Meter Box (choose one from Specifications) | \$90.38 | 6509 | Each | \$588,283.42 |
| 3) | Install Single Meter Box (at the same time as the meter) | \$37.88 | 6509 | Each | \$246,560.92 |
| 4) | Furnish Double Meter Box (choose one from Specifications) | \$115.54 | 3254 | Each | \$375,967.16 |
| 5) | Install Double Meter Box (at the same time as the meters) | \$79.97 | 3254 | Each | \$260,222.38 |
| 6) | Furnish Dual Check Valve (Watts DuC or equal) | \$31.11 | 16272 | Each | \$506,221.92 |
| 7) | Dual Check Valve Installation (at the same time as meter) | \$28.06 | 16272 | Each | \$456,592.32 |

 I choose to decline the opportunity to submit a best and final offer, as my previously submitted offer still stands as my best pricing.

Company Name: RTS Water Solutions, LLC

Phone Number: 713-504-6684 E-mail Address: francis.wheeler@envocore.com

Print Name: Francis Wheeler Signature: 



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I choose to submit a best and final offer of:

| Item | Item Description | Unit Price | Estimated Quantity | Unit of Measure | Total Cost |
|------|---|------------|--------------------|-----------------|----------------|
| 1) | Installation of Owner Furnished Meters | \$51.75 | 16272 | Each | \$842,076.00 |
| 2) | Furnish Single Meter Box (choose one from Specifications) | \$93.55 | 6509 | Each | \$608,916.95 |
| 3) | Install Single Meter Box (at the same time as the meter) | \$54.50 | 6509 | Each | \$354,740.50 |
| 4) | Furnish Double Meter Box (choose one from Specifications) | \$119.60 | 3254 | Each | \$389,178.40 |
| 5) | Install Double Meter Box (at the same time as the meters) | \$85.00 | 3254 | Each | \$276,590.00 |
| 6) | Furnish Dual Check Valve (Watts DuC or equal) | \$50.01 | 16272 | Each | \$813,762.72 |
| 7) | Dual Check Valve Installation (at the same time as meter) | \$117.50 | 16272 | Each | \$1,911,960.00 |

_____ I choose to decline the opportunity to submit a best and final offer, as my previously submitted offer still stands as my best pricing.

Company Name: Vanguard Utility Service, Inc.

Phone Number: 270-926-4646 E-mail Address: sales@vusinc.com

Print Name: Robert Shelton, CFO

Signature: _____

Harrel, Tyler

From: Kelly Durkin <kdurkin@sparusholdings.com>
Sent: Monday, October 25, 2021 1:11 PM
To: Fernandez, Gabriel
Cc: Jody Boyles; Steve Whitman; Craig McFadden
Subject: Best and Final Offer IFB # PSUT-21-03 "Water Meter Installation Project"

Warning! This message was sent from outside your organization and we are unable to verify the sender.

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Good afternoon Gabriel,

Southern Cross received your request for our best and final offer for the Pembroke Pines Water Meter Installation project. Our team appreciates the follow-up request. However, after further consideration, Southern Cross will maintain our original proposal for the Water Meter Installation Project.

Our team is extremely interested in this project and prepared to successfully perform the outlined services, however with the increasing demand and wages for qualified labor, we feel we need to maintain the current pricing structure in order to be successful.

Please let us know if you have any questions for our team. Thank you again for your interest in Southern Cross.

All the best,

Kelly Durkin

Client Proposal Manager

Mobile: 678-446-0834

Email: kdurkin@sparusholdings.com

[3175 Corners North Court Peachtree Corners, GA 30071](#)

"Trusted partner, solving customer problems."