



# QUOTATION

4403 Forbes Blvd.  
Lanham, MD 20706-4328  
USA  
301-683-1234  
www.safewareinc.com

Order Number	
1873582	
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Quote Expires On: 06/18/2022

**Bill To:**                      **Customer ID:**    117344

City of Pembroke Pines  
601 City Center Way  
Pembroke Pines, FL 33025

**Ship To:**

City of Pembroke Pines  
601 City Center Way  
Pembroke Pines, FL 33025

Requested By: Frank Ford

<i>PO Number</i>	<i>Taker</i>	<i>Email</i>
PD Lenel Takeover 166466.2/162886.8	Lori Orantes	lorantes@safewareinc.com
<i>Freight Terms</i>	<i>Phone</i>	<i>Fax</i>
Freight Paid	301-683-1212	301-683-1200
<i>Sales Representative</i>		
Peter Van Kirk		

<i>Quantities</i>					<i>Item ID</i>	<i>Pricing</i>		
<i>Ordered</i>	<i>Allocated</i>	<i>Remaining</i>	<i>UOM</i>	<i>Unit Size</i>	<i>Item Description</i>	<i>UOM</i>	<i>Unit Price</i>	<i>Extended Price</i>
				<i>Disp.</i>		<i>Unit Size</i>		

**Order Note:** Scope of Work  
Proposal #162886.8 -SAFEWARE- Lenel ACS Takeover - STANDALONE SYSTEM

Access Control - STANDALONE ACS:

This scope of work is for the full Lenel conversion of the Police Department (PD), Garage behind PD and the Training Center's ACS panel hardware.

In addition to the hardware conversion and configuration, the following items have also been included as requested.

- (1) Database import (WinPak-Lenel)
- (1) OnGuard User Direct Technical Support for ADV & ADVI systems (requires current SUSP)
- (3) Client Licenses (P/C's by the City)
- (2) 64-pk of Card Reader Licenses
- (1) Lenel ADV Application software

Application server with client computers and network connectivity shall be provided by the customer.

## Computer Stations

(PD Provided) Lenel ACS Server

Computer #1 - 1 Existing or Customer Supplied

Access Control Software - 1 OnGuard ADV Server Software License on DVD includes OnGuard Server software licenses for System Administration, License Server, Import, Communication Server, Alarm Monitoring, MapDesigner, Login Driver, support for up to 64 card access readers, and first year support plan SUSP-W-ADV-S. (Lenel Systems International – SWS-ADV) Reader Licenses - 2 64 Access Readers upgrade for all ADV systems (max of 256 readers). (Lenel Systems International – 64ADV-64RUP)

Client Licenses - 3 OnGuard ADV Client Software License includes OnGuard Client software licenses for System Administration, Alarm Monitoring, MapDesigner, Communication Server and Login Driver.

(Software is supported on PC-Config#3 Platform) (Lenel Systems International – SWC-ADV)

Software Option #2 - 1 ONE-TIME DATAEXCHANGE INTO AN EXISTING DATABASE (Lenel Systems International –

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			Unit Size			Unit Size		

PES-DE-OT2)

Software Option #3 - 1 Program Management w/ Dedicated (Lenel Systems International – PES-PRM-CFQ)

Uncategorized parts without labor - 1 OnGuard User Direct Technical Support for ADV & ADVI systems (requires current SUSP) (Lenel Systems International – SUDS-NES-64)

Panel Locations:

### PD - 1st Floor Comm Room

Control Panel - 1 Intelligent Dual Reader Controller (Lenel Systems International – LNL-X2220)

Cabinet / Enclosure - 2 Trove2M2 with TMV2 - eFlow104NB (10A@24VDC) power supply, eFlow102NB (10A@12VDC) power supply two (2) ACM8CB. Labeled with Security101 and Powered by Altronix.  
(ALTRONIX CORP. – T2MK75F16DS1)

Reader Board Type #1 - 11 DUAL INTERFACE READER BOARD SERIES 3 (Lenel Systems International – LNL-1320-S3)

Reader Board Type #1 - 11 HID Surcharge for LNL-1320-S3 (Lenel Systems International – 1320-SCHRG-VAR)

Output Board #1 - 3 Output Control Module (Series three) (Lenel Systems International – LNL-1200-S3)

Reader Board Type #2 - 3 Single Reader Interface Module (Series 2 - Supports OSDP Readers) 12/24 VDC, 1 Reader interface, W/M, 2 inputs and 2 outputs relays (one of each, 2A and 5A) and cabinet tamper pigtail, RoHS, CE, C-Tick and UL294 certified (Lenel Systems International – LNL-1300)

Cable Management #1 - 2 MOUNTING MAGNET, 24PK (ALTRONIX CORP. – MM24)

Cable Management #2 - 2 Magnetic Cable Tie Mounts (ALTRONIX CORP. – MW25)

### PD - 1st Floor Mech/Elec Room

Hardware below accounts for converting the five (5) N1004 panels in this room to Lenel compatible control boards.

Cabinet / Enclosure - 5 Existing or Customer Supplied

Reader Board Type #1 - 10 DUAL INTERFACE READER BOARD SERIES 3 (Lenel Systems International – LNL-1320-S3)

Reader Board Type #1 - 10 HID Surcharge for LNL-1320-S3 (Lenel Systems International – 1320-SCHRG-VAR)

### Order Note:

#### PD - Garage

Control Panel - 1 Intelligent Dual Reader Controller (Lenel Systems International – LNL-X2220)

Cabinet / Enclosure - 1 Existing or Customer Supplied

Reader Board Type #1 - 1 DUAL INTERFACE READER BOARD SERIES 3 (Lenel Systems International – LNL-1320-S3)

Reader Board Type #1 - 1 HID Surcharge for LNL-1320-S3 (Lenel Systems International – 1320-SCHRG-VAR)

#### PD - Training

Control Panel - 1 Intelligent Dual Reader Controller (Lenel Systems International – LNL-X2220)

Cabinet / Enclosure - 1 Existing or Customer Supplied

Reader Board Type #1 - 3 DUAL INTERFACE READER BOARD SERIES 3 (Lenel Systems International – LNL-1320-S3)

Reader Board Type #1 - 3 HID Surcharge for LNL-1320-S3 (Lenel Systems International – 1320-SCHRG-VAR)



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Quantities					Item ID	Pricing	Unit	Extended
Ordered	Allocated	Remaining	UOM	Disp.	Item Description	UOM	Price	Price
			Unit Size			Unit Size		

**Order Note:** Scope of Work  
 Proposal #166466.2 -SAFEWARE- Lenel ACS Takeover

## Access Control

Security 101 proposes to blend this site (West PD) into the Police Departments Lenel access control system (ACS).  
 The hardware included within accounts for converting all existing (6) PRO32 Honeywell boards and (5) N1004 panels to Lenel compatible control boards.  
 Licensing has been captured on the main Police Department conversion (page 1).

## Clarifications:

- 120VAC, network connectivity shall be the responsibility of the customer.
- Conduit, raceways, back-boxes and/or stub-ups are not included.
- Permitting, engineering and standing inspections is not included. Any associated costs will be billed back to the customer for reimbursement at the close of permit. CAD file (.dwg) drawings must be provided by the customer for permit quality mark-ups as needed.

## Panel Locations

### West PD - Assorted Over-Ceiling-Tile Panel Locations

Control Panel - 1 Intelligent Dual Reader Controller (Lenel Systems International – LNL-X2220)

Cabinet / Enclosure - 8 Existing or Customer Supplied

Reader Board Type #1 - 15 DUAL INTERFACE READER BOARD SERIES 3 (Lenel Systems International – LNL-1320-S3)

Reader Board Type #1 - 15 HID Surcharge for LNL-1320-S3 (Lenel Systems International – 1320-SCHRG-VAR)

Power Supply - Control Panel - 1 POWER SUPPLY 10 AMP 12VDC UL PTC POWER CONTROLLER (ALTRONIX CORP. – AL1012ULACMCB)

Power Supply - Control Panel - 1 12/24 DC UL PS W/ACM8 (ALTRONIX CORP. – AL400ULACM)

1.00	0.00	1.00	EA	PVANKIRK	EA	0.00	0.00
		1.0		For questions regarding this proposal	1.0		
				Please contact:			
				Peter Van Kirk			
				Safeware, Inc.			
				National Director-Government Security Solutions			
				(M) 561-262-8343			
				(O) 561-400-1029			
				(F) 804-236-0429			
				(E) pvankirk@safewareinc.com			
2.00	0.00	2.00	EA	SEC MM24	EA	63.91	127.82
				<b>Safeware Catalog Price:</b> 151.13	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 58.00%	
		1.0		Mounting Magnet, 24 pk	1.0		
2.00	0.00	2.00	EA	SEC MW25	EA	75.27	150.54
				<b>Safeware Catalog Price:</b> 172.72	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 56.00%	
		1.0		Magnetic Cable Tie Mounts	1.0		
2.00	0.00	2.00	EA	SEC T2MK75F16DS1	EA	1,124.99	2,249.98



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Quantities					Item ID	Pricing			
Ordered	Allocated	Remaining	UOM	Disp.	Item Description	UOM	Unit Price	Extended Price	
			Unit Size			Unit Size			
Safeware Catalog Price:					2,617.73	Contract Discount:	41%	Your Discount:	57.00%
			1.0		Trove 2M2 with TMV2	1.0			
					eFlow104NB (10A@24VDC) power supply,				
					eFlow102NB				
					(10A@12VDC) power supply two (2)				
					ACM8CB. Labeled with Security101 and				
					Powered by Altronix.				
25.00	0.00	25.00	EA		SEC 1320-SCHRG-VAR	EA	234.38	5,859.50	
Safeware Catalog Price:					537.81	Contract Discount:	41%	Your Discount:	56.00%
			1.0		HID Surcharge for LNL-1320-S3	1.0			
2.00	0.00	2.00	EA		SEC 64ADV-64RUP	EA	2,345.17	4,690.34	
Safeware Catalog Price:					5,381.36	Contract Discount:	41%	Your Discount:	56.00%
			1.0		64 Access Readers Upgrade	1.0			
					for all ADV systems (max of 256 readers)				
3.00	0.00	3.00	EA		SEC LNL-1200-S3	EA	744.32	2,232.96	
Safeware Catalog Price:					1,707.95	Contract Discount:	41%	Your Discount:	56.00%
			1.0		Output Control Module (Series Three)	1.0			
3.00	0.00	3.00	EA		SEC LNL-1300	EA	321.02	963.06	
Safeware Catalog Price:					616.04	Contract Discount:	41%	Your Discount:	48.00%
			1.0		Single Reader Interface Module (Series2)	1.0			
					Supports OSDP Readers, 12/24 VDC, 1 Reader				
					interface, W/M, 2 inputs and 2 outputs relays				
					(one of each, 2A and 5A) and cabinet tamper				
					pigtail , RoHS, CE, C-Tick and UL294 certified				
25.00	0.00	25.00	EA		SEC LNL-1320-S3	EA	649.15	16,228.75	
Safeware Catalog Price:					1,368.52	Contract Discount:	41%	Your Discount:	53.00%
			1.0		Dual Reader Interface Module (Series 3)	1.0			
					Supports OSDP Readers) – 12/24 VDC, 2 Reader				
					interface, W/M, 8 inputs, 6 (5A) form C relays ,				
					RoHS, CE, C-Tick and UL294 certified				
3.00	0.00	3.00	EA		SEC LNL-X2220	EA	1,860.80	5,582.40	
Safeware Catalog Price:					3,923.95	Contract Discount:	41%	Your Discount:	53.00%
			1.0		Intelligent Dual Reader Controller	1.0			
					powered by 12 or 24 VDC @ 500mA (w/o Rdr				
					Power),,				
					size (6" (152mm) W x 8" (203mm) L x 1"				
					(25mm)H);				
1.00	0.00	1.00	EA		SEC PES-DE-OT2	EA	7,812.50	7,812.50	
Safeware Catalog Price:					17,926.99	Contract Discount:	41%	Your Discount:	56.00%
			1.0		One-Time Data Exchange into Existing DB	1.0			



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Quantities					Item ID Item Description	Pricing UOM	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.		Unit Size		
1.00	0.00	1.00	EA		SEC PES-PRM-CFQ	EA	1,065.34	1,065.34
<b>Safeware Catalog Price:</b>					1,602.56	<b>Contract Discount:</b> 10%	<b>Your Discount:</b> 34.00%	
		1.0			Program Management w/Dedicated	1.0		
1.00	0.00	1.00	EA		SEC SUDS-NES-64	EA	1,562.50	1,562.50
<b>Safeware Catalog Price:</b>					3,585.40	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 56.00%	
		1.0			OnGuard User Direct Tech Supp ADV/ADVI requires current SUSP	1.0		
3.00	0.00	3.00	EA		SEC SWC-ADV	EA	2,470.17	7,410.51
<b>Safeware Catalog Price:</b>					5,668.19	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 56.00%	
		1.0			OnGuard ADV Client Software License includes OnGuard Client software licenses for System Administration, Alarm Monitoring, MapDesigner, Communication Server and Login Driver. (Software is supported on PC-Config#3 Platform)	1.0		
1.00	0.00	1.00	EA		SEC SWS-ADV	EA	3,079.55	3,079.55
<b>Safeware Catalog Price:</b>					7,066.49	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 56.00%	
		1.0			OnGuard ADV Server Software License on DVD includes OnGuard Server software licenses for System Administration, License Server, Import, Communication Server, Alarm Monitoring, MapDesigner, Login Driver, support for up to 64 card access readers, and first year support plan SUSP-W-ADV-S.	1.0		
1.00	0.00	1.00	EA		SEC 162886.6 INSTALL	EA	28,894.88	28,894.88
<b>Safeware Catalog Price:</b>					47,926.65	<b>Contract Discount:</b> 10%	<b>Your Discount:</b> 40.00%	
		1.0			Installation	1.0		
1.00	0.00	1.00	EA		SEC 162886.6 MAT	EA	1,990.63	1,990.63
<b>Safeware Catalog Price:</b>					4,567.80	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 56.00%	
		1.0			Materials	1.0		
1.00	0.00	1.00	EA		SEC 162886.6 WARR	EA	2,180.57	2,180.57
<b>Safeware Catalog Price:</b>					3,280.17	<b>Contract Discount:</b> 10%	<b>Your Discount:</b> 34.00%	
		1.0			Warranty	1.0		
<b>SUBTOTAL</b>								
<b>Line items sub-total:</b>								<b>92,081.83</b>
1.00	0.00	1.00	EA		SEC AL1012ULACMCB	EA	344.56	344.56
<b>Safeware Catalog Price:</b>					790.64	<b>Contract Discount:</b> 41%	<b>Your Discount:</b> 56.00%	
		1.0			Power Supply 10 Amp 12 VDC UL PTC	1.0		
1.00	0.00	1.00	EA		SEC AL400ULACM	EA	278.14	278.14



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Ordered	Allocated	Remaining	UOM	Disp.	Item Description	UOM	Price	Price
			Unit Size			Unit Size		
Safeware Catalog Price:					638.23	Contract Discount: 41%	Your Discount:	56.00%
		1.0			12/24 DC UL PS w/ACM8	1.0		
15.00	0.00	15.00	EA		SEC 1320-SCHRG-VAR	EA	234.38	3,515.70
Safeware Catalog Price:					537.81	Contract Discount: 41%	Your Discount:	56.00%
		1.0			HID Surcharge for LNL-1320-S3	1.0		
15.00	0.00	15.00	EA		SEC LNL-1320-S3	EA	649.15	9,737.25
Safeware Catalog Price:					1,368.52	Contract Discount: 41%	Your Discount:	53.00%
		1.0			Dual Reader Interface Module (Series 3)	1.0		
					Supports OSDP Readers) – 12/24 VDC, 2 Reader interface, W/M, 8 inputs, 6 (5A) form C relays , RoHS, CE, C-Tick and UL294 certified			
1.00	0.00	1.00	EA		SEC LNL-X2220	EA	1,860.80	1,860.80
Safeware Catalog Price:					3,923.95	Contract Discount: 41%	Your Discount:	53.00%
		1.0			Intelligent Dual Reader Controller	1.0		
					powered by 12 or 24 VDC @ 500mA (w/o Rdr Power),, size (6" (152mm) W x 8" (203mm) L x 1" (25mm)H);			
1.00	0.00	1.00	EA		SEC 166466.2 INSTALL	EA	12,536.67	12,536.67
Safeware Catalog Price:					18,858.58	Contract Discount: 10%	Your Discount:	34.00%
		1.0			Installation	1.0		
1.00	0.00	1.00	EA		SEC 166466.2 MAT	EA	2,255.22	2,255.22
Safeware Catalog Price:					5,174.94	Contract Discount: 41%	Your Discount:	56.00%
		1.0			Materials	1.0		
SUBTOTAL								
Line items sub-total:								30,528.34
1.00	0.00	1.00	EA		OMNIA	EA	0.00	0.00
		1.0			OMNIA Contract #4400008468	1.0		
					Lead Agency: Fairfax County, VA			
					Public Safety and Emergency Preparedness			
					Standard freight within continental US is paid, all HAZMAT or expedited freight will be billed.			
					*Register with OMNIA at			
					www.omniapartners.com/publicsector			

Total Lines: 26

**SUB-TOTAL:** 122,610.17

**TAX:** 0.00

**AMOUNT DUE:** 122,610.17

Actual freight added per freight terms