#### Prepared For:

Erica Kostzer Broward Co Public Charter Schs 600 Se 3rd Ave, Ft Lauderdale, FL 33301

3/7/2022

Dear Erica Kostzer,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

Quote ID: 268012.6 Valid through: 12/31/2022

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Product	List Price	Net Price
i-Ready	\$133,390.00	\$126,720.50
Ready	\$7,980.00	\$6,783.00
Toolbox	\$48,040.00	\$40,834.00
Professional Development	\$28,000.00	\$24,500.00
i-Ready Partners Services	\$10,500.00	\$0.00

#### i-Ready Partners Services Includes:

- Initial Implementation Services: Provisioning, Initial Rostering, Hosting, Technology Assessment
- <u>Account Management</u>: Account Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management
- <u>Staff Development Consultation and Resources</u>: Consultative services to help you plan and make the most of Professional Development sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources
- <u>Technical Support</u>: Proactive Network Monitoring & Issue Notification, Annual Health Check, Technical Support

List Total:	\$227,910.00
Savings:	\$29,072.50
Shipping/Tax/Other:	\$413.10
Total:	\$199,250.60

Thank you again for your interest in Curriculum Associates.

#### Sincerely

Maribel Ariano 954-654-3150 mariano@cainc.com

Please submit this quote with your purchase order

Quote ID: 268012.6 Date: 3/7/2022 Valid through: 12/31/2022

Prepared For:

Erica Kostzer
Broward Co Public Charter Schs
600 Se 3rd Ave,
Ft Lauderdale, FL 33301
ekostzer@pinescharter.net
(754) 321-2135

**Your Representative:** Maribel Ariano 954-654-3150

mariano@cainc.com

Total Building Enrollment: 37081, Grade Range: PK - 12						
Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Professional Development i-Ready Assessment and Personalized Instruction Add on Leadership Session	Multiple	19984.0	1	\$0.00	\$0.00	\$0.00
					Subtotal:	\$0.00
					Shipping:	\$0.00
Tax:						\$0.00
				Sch	ool Subtotal:	\$0.00

### City of Pembroke Pines MS-West 18500 Pembroke Rd, Pembroke Pines, FL 33029

Total Building Enrollment: 675, Grade Range: 6 - 8

Grade	Item #	Qty	List Price	Net Price	Total
Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
6	33617.0	235	\$15.00	\$12.75	\$2,996.25
6	31298.9	2	\$30.00	\$25.50	\$51.00
7	33618.0	160	\$15.00	\$12.75	\$2,040.00
7	31299.9	2	\$30.00	\$25.50	\$51.00
8	33619.0	125	\$15.00	\$12.75	\$1,593.75
8	31300.9	2	\$30.00	\$25.50	\$51.00
Multiple	15004.0	1	\$21,530.00	\$20,453.50	\$20,453.50
Multiple	28426.0	1	\$7,800.00	\$6,630.00	\$6,630.00
Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
				Subtotal:	\$37,366.50
				Shipping:	\$413.10
				Tax:	\$0.00
			Sch	ool Subtotal:	\$37,779.60
	Multiple  Multiple  6  6  7  8  Multiple  Multiple	Multiple       28024.0         Multiple       19982.0         6       33617.0         6       31298.9         7       33618.0         7       31299.9         8       33619.0         8       31300.9         Multiple       15004.0         Multiple       28426.0	Multiple       28024.0       1         Multiple       19982.0       1         6       33617.0       235         6       31298.9       2         7       33618.0       160         7       31299.9       2         8       33619.0       125         8       31300.9       2         Multiple       15004.0       1         Multiple       28426.0       1	Multiple         28024.0         1         \$500.00           Multiple         19982.0         1         \$3,500.00           6         33617.0         235         \$15.00           6         31298.9         2         \$30.00           7         31299.9         2         \$30.00           8         33619.0         125         \$15.00           8         31300.9         2         \$30.00           Multiple         15004.0         1         \$21,530.00           Multiple         28426.0         1         \$7,800.00           Multiple         27939.0         1         \$1,500.00	Multiple         28024.0         1         \$500.00         \$0.00           Multiple         19982.0         1         \$3,500.00         \$3,500.00           6         33617.0         235         \$15.00         \$12.75           6         31298.9         2         \$30.00         \$25.50           7         31299.9         2         \$30.00         \$25.50           8         33619.0         125         \$15.00         \$12.75           8         31300.9         2         \$30.00         \$25.50           Multiple         15004.0         1         \$21,530.00         \$20,453.50           Multiple         28426.0         1         \$7,800.00         \$6,630.00           Multiple         27939.0         1         \$1,500.00         \$0.00

## Pembroke Pines Charter MS 17195 Sheridan Street, Pembroke Pines, FL 33331

Total Building Enrollment: 300, Grade Range: 6 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$12,870.00	\$12,226.50	\$12,226.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 201-350 students (1 Year)	Multiple	28424.0	1	\$4,520.00	\$3,842.00	\$3,842.00
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$19,568.50
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$19,568.50

### Pembroke Pines ES-Central 12350 Sheridan St, Pembroke Pines, FL 33026

Total Building Enrollment: 624, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$21,530.00	\$20,453.50	\$20,453.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students (1 Year)	Multiple	28426.0	1	\$7,800.00	\$6,630.00	\$6,630.00
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$30,583.50
Shipping:						\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$30,583.50

## Pembroke Pines ES-East Campus 10801 Pembroke Rd, Pembroke Pines, FL 33025

Total Building Enrollment: 700, Grade Range: K - 5

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$21,530.00	\$20,453.50	\$20,453.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students (1 Year)	Multiple	28426.0	1	\$7,800.00	\$6,630.00	\$6,630.00
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$30,583.50
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$30,583.50

### Pembroke Pines ES-West 1680 SW 184th Ave, Pembroke Pines, FL 33025

Total Building Enrollment: 624, Grade Range: K - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$21,530.00	\$20,453.50	\$20,453.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students (1 Year)	Multiple	28426.0	1	\$7,800.00	\$6,630.00	\$6,630.00
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$30,583.50
Shipping:						\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$30,583.50

## Pembroke Pines HS 17189 Sheridan St, Pembroke Pines, FL 33331

Total Building Enrollment: 2032, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	Multiple	15002.0	1	\$12,870.00	\$12,226.50	\$12,226.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 201-350 students (1 Year)	Multiple	28424.0	1	\$4,520.00	\$3,842.00	\$3,842.00
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$19,568.50
					Shipping:	\$0.00
					Tax:	\$0.00
				Sch	ool Subtotal:	\$19,568.50

# Pembroke Pines MS-Central 12350 Sheridan St, Pembroke Pines, FL 33026 Total Building Enrollment: 705, Grade Range: 6 - 8 Product Name Grade Item # Oty List Price Net

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	Multiple	19982.0	1	\$3,500.00	\$3,500.00	\$3,500.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	Multiple	15004.0	1	\$21,530.00	\$20,453.50	\$20,453.50
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students (1 Year)	Multiple	28426.0	1	\$7,800.00	\$6,630.00	\$6,630.00
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	Multiple	27939.0	1	\$1,500.00	\$0.00	\$0.00
					Subtotal:	\$30,583.50
Shipping:						
Tax:						
				Sch	ool Subtotal:	\$30,583.50

Total	
List Total:	\$227,910.00
Savings:	\$29,072.50
Merchandise Total:	\$198,837.50
Voucher/Credit:	\$0.00
Estimated Tax:	\$0.00
Estimated Shipping:	\$413.10
Total:	\$199,250.60

### **Special Notes**

All i-Ready purchases require professional development.

15% Blended Learning Discount applied to Toolbox contingent upon purchase of i-Ready.

F.O.B.: N. Billerica, MA 01862

Shipping: Shipping based on MDSE total Terms: Net 30 days, pending credit approval

Fed. ID: #26-3954988

Y8

Please submit this quote with your purchase order

Quote ID: 268012.6

Date: 3/7/2022

Valid through: 12/31/2022

#### Prepared For:

Erica Kostzer
Broward Co Public Charter Schs
600 Se 3rd Ave,
Ft Lauderdale, FL 33301
ekostzer@pinescharter.net
(754) 321-2135

#### Your Representative:

Maribel Ariano 954-654-3150 mariano@cainc.com

#### i-Ready

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math and Reading Site License 201-350 Students 1 Year	15002.0	2	\$12,870.00	\$12,226.50	\$24,453.00
i-Ready Assessment and Personalized Instruction Math and Reading Site License 501-800 Students 1 Year	15004.0	5	\$21,530.00	\$20,453.50	\$102,267.50
i-Ready Subtotal:					\$126,720.50

#### Ready

Product Name	Item #	Qty	List Price	Net Price	Total
Ready Florida BEST Math Instruction + Digital Access Grade 6 Student Set	33617.0	235	\$15.00	\$12.75	\$2,996.25
Ready Florida BEST Math Instruction Grade 6 Teacher Resource Book	31298.9	2	\$30.00	\$25.50	\$51.00
Ready Florida BEST Math Instruction + Digital Access Grade 7 Student Set	33618.0	160	\$15.00	\$12.75	\$2,040.00
Ready Florida BEST Math Instruction Grade 7 Teacher Resource Book	31299.9	2	\$30.00	\$25.50	\$51.00
Ready Florida BEST Math Instruction + Digital Access Grade 8 Student Set	33619.0	125	\$15.00	\$12.75	\$1,593.75
Ready Florida BEST Math Instruction Grade 8 Teacher Resource Book	31300.9	2	\$30.00	\$25.50	\$51.00
Ready Subtotal:				\$6,783.00	

#### Toolbox

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 201-350 students (1 Year)	28424.0	2	\$4,520.00	\$3,842.00	\$7,684.00
i-Ready Learning Teacher Toolbox Access Math and Reading + Writing Per Site 501-800 students (1 Year)	28426.0	5	\$7,800.00	\$6,630.00	\$33,150.00
Toolbox Subtotal:			oox Subtotal:	\$40,834.00	

#### **Professional Development**

Product Name	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	28024.0	7	\$500.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Add on Leadership Session	19984.0	1	\$0.00	\$0.00	\$0.00
Professional Development i-Ready Assessment and Personalized Instruction Advanced User Package - Two Advanced User Sessions	19982.0	7	\$3,500.00	\$3,500.00	\$24,500.00
Professional Development Subtotal:					\$24,500.00

#### i-Ready Partners Services

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Partners Implementation Support- Provisioning, Tech Support, Hosting, Data Management, Implementation Planning, Data Reviews, and Check ins (1 Year)	27939.0	7	\$1,500.00	\$0.00	\$0.00
i-Ready Partners Services				ces Subtotal:	\$0.00
Total					
List Total:				al: \$227	,910.00
Savings:				gs: \$29,	072.50
Merchandise Total:				al: \$198	,837.50
Voucher/Credit:				lit: \$	0.00
Estimated Tax:				ax: \$	0.00
Estimated Shipping:				ıg: \$4	13.10
			Tot	al: \$199	,250.60

### **Special Notes**

All i-Ready purchases require professional development.

15% Blended Learning Discount applied to Toolbox contingent upon purchase of i-Ready.

F.O.B.: N. Billerica, MA 01862

Shipping: Shipping based on MDSE total Terms: Net 30 days, pending credit approval

Fed. ID: #26-3954988

Please submit this quote with your purchase order

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#### Information on Professional Development Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PD sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PD sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put it employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PD Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to pdoperations@cainc.com.

#### Notice for Usage of Teacher Toolbox Materials

Thank you for your interest in Teacher Toolbox! Teacher Toolbox is a digital collection of instructional materials, designed to support teachers in delivering research-based instruction, remediation, and enrichment to students in Grades K–8.

Your Teacher Toolbox subscription provides access to Teacher Toolbox content for Grades K–8. During this time, educators may use Teacher Toolbox materials during whole class and small group instruction, for individual assignments, and may post student-facing Teacher Toolbox PDFs on a password-protected learning management system (LMS). Please be aware that files expire on June 30 of each year for purposes of Teacher Toolbox maintenance and updates. If you add files to an LMS, this expiration date may require that you re-load these files after this date.

# i-Ready Partners

# Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

## Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- An Account Manager You Know on a First-Name Basis: Dedicated account managers are your point of connection to a powerful network of i-Ready experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- Educational Consultants to Help You Know What's Coming Next: Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



Account Management



Professional Development



**Educational Consultants** 



Achievement Analytics



Technical Support

# Your *i-Ready Partners* Team

Dedicated to helping you implement *i-Ready* programs and achieve your district goals



#### Placing an Order

Email: <u>orders@cainc.com</u> | Fax: 1-800-366-1158

Mail:

ATTN: CUSTOMER SERVICE DEPT. Curriculum Associates LLC 153 Rangeway Rd North Billerica, MA 01862-2013 Please visit CurriculumAssociates.com for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders. If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to exempt@cainc.com.

#### Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount				
\$74.99 or less	Max charge of \$12.75				
\$75.00 to \$999.99	12% of order				
\$1,000 to \$4,999.99	10% of order				

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	8% of order
\$100,000 and more	6% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

#### Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH or wire payments. CA's bank remittance information is:

- Account Number: 4418064408 | Account Name: Curriculum Associates, LLC
- Bank Name: Wells Fargo Bank San Francisco, CA
- ABA Routing: 121000248
- SWIFT Code (International Only): WFBIUS6S
- Tax ID: 26-3954988

Please send any payment notifications to payments@cainc.com. Credit card payments are only accepted for purchases under \$50,000.

#### Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at invoices@cainc.com or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

#### i-Ready®

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at i-ready.com/support.

#### Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248) for return authorization. When returning material, please include your return authorization number and the return form found on the CA website. i-Ready®, Toolbox®, and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, and Ready Classroom® student and teacher sets. For more information about the return policy, please visit CurriculumAssociates.com/support/shipping-and-returns.