



QUOTATION

4403 Forbes Blvd.
Lanham, MD 20706-4328
USA
301-683-1234
www.safewareinc.com

Order Number	
1872648	
Order Date	Page
07/06/2022 10:10:30	1 of 3

Quote Expires On: 08/05/2022

Bill To: **Customer ID:** 117344

City of Pembroke Pines
601 City Center Way
Pembroke Pines, FL 33025

Ship To:

City of Pembroke Pines
601 City Center Way
Pembroke Pines, FL 33025

Requested By: Mr. Ken Juede

<i>PO Number</i>	<i>Taker</i>	<i>Email</i>
Lenel ES to PRO Upgrade 166415.4	Lori Orantes	lorantes@safewareinc.com
<i>Freight Terms</i>	<i>Phone</i>	<i>Fax</i>
Freight Paid	301-683-1212	301-683-1200
<i>Sales Representative</i>		
Peter Van Kirk		

<i>Quantities</i>					<i>Item ID</i>	<i>Pricing</i>		
<i>Ordered</i>	<i>Allocated</i>	<i>Remaining</i>	<i>UOM</i>	<i>Unit Size</i>	<i>Item Description</i>	<i>UOM</i>	<i>Unit Price</i>	<i>Extended Price</i>
				<i>Disp.</i>		<i>Unit Size</i>		

Order Note: Scope of Work
Proposal #166415.4 -SAFEWARE- Lenel ES to PRO Upgrade

Access Control

This proposal captures associated costs with upgrading the City of Pembroke Pines' existing Lenel Access Control System (ACS) from its current, 32ES version to the PRO version, licensed for up to 384 card readers.
Also included is a one-time Database import to bring the cardholders from the charter schools into the ACS.

Computer Stations

ACS Server

Software Option #1 - 1 OnGuard 32ES to OnGuard ADV (Lenel Systems International – UPS-3264)

Software Option #2 - 1 OnGuard IDES to OnGuard IDADV (Lenel Systems International – UPC-IDESIDADV)

Software Option #3 - 1 OnGuard ADV to OnGuard PRO (Lenel Systems International – UPS-64PRO)

Software Option #4 - 4 64 Access Readers upgrade for all PRO systems, no maximum on number of readers. (Lenel Systems International – PRO-64RUP)

Software Option #5 - 1 ONE-TIME DATAEXCHANGE INTO AN EXISTING DATABASE (Lenel Systems International – PES-DE-OT2)

Software Option #5 - 1 Program Management w/ Dedicated (Lenel Systems International – PES-PRM-CFQ)

Computer with PreLoaded Software - 1 Existing or Customer Supplied

1.00	0.00	1.00	EA	PVANKIRK	EA	0.00	0.00
		1.0		For questions regarding this proposal	1.0		



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Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

Please contact:

Peter Van Kirk
Safeware, Inc.
National Director-Government Security Solutions
(M) 561-262-8343
(O) 561-400-1029
(F) 804-236-0429
(E) pvankirk@safewareinc.com

1.00	0.00	1.00	EA	SEC PES-DE-OT2	EA	8,125.00	8,125.00
				Safeware Catalog Price: 17,926.99	Contract Discount: 41%	Your Discount: 55.00%	
		1.0		One-Time Data Exchange into Existing DB	1.0		
1.00	0.00	1.00	EA	SEC PES-PRM-CFQ	EA	1,107.95	1,107.95
				Safeware Catalog Price: 1,602.56	Contract Discount: 10%	Your Discount: 31.00%	
		1.0		Program Management w/Dedicated	1.0		
4.00	0.00	4.00	EA	SEC PRO-64RUP	EA	2,345.17	9,380.68
				Safeware Catalog Price: 5,381.36	Contract Discount: 41%	Your Discount: 56.00%	
		1.0		64 Access Readers Upgrade for all PRO systems, no maximum on number of readers.	1.0		
1.00	0.00	1.00	EA	SEC UPC-IDESIDADV	EA	3,042.61	3,042.61
				Safeware Catalog Price: 6,981.75	Contract Discount: 41%	Your Discount: 56.00%	
		1.0		OnGuard IDES to OnGuard IDADV	1.0		
1.00	0.00	1.00	EA	SEC UPS-3264	EA	2,707.39	2,707.39
				Safeware Catalog Price: 6,212.52	Contract Discount: 41%	Your Discount: 56.00%	
		1.0		OnGuard 32ES to OnGuard ADV	1.0		
1.00	0.00	1.00	EA	SEC UPS-64PRO	EA	11,458.81	11,458.81
				Safeware Catalog Price: 26,294.00	Contract Discount: 41%	Your Discount: 56.00%	
		1.0		OnGuard ADV to OnGuard PRO	1.0		
1.00	0.00	1.00	EA	SEC 166415.3 INSTALL	EA	5,044.15	5,044.15
				Safeware Catalog Price: 7,421.11	Contract Discount: 10%	Your Discount: 32.00%	
		1.0		Installation	1.0		
1.00	0.00	1.00	EA	OMNIA	EA	0.00	0.00
		1.0		OMNIA Contract #4400008468	1.0		

Lead Agency: Fairfax County, VA
Public Safety and Emergency Preparedness
Standard freight within continental US is paid, all
HAZMAT or expedited freight will be billed.
*Register with OMNIA at
www.omniapartners.com/publicsector



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<i>Ordered</i>	<i>Allocated</i>	<i>Remaining</i>	<i>UOM</i>	<i>Disp.</i>	<i>Item Description</i>	<i>UOM</i>		
			<i>Unit Size</i>			<i>Unit Size</i>		

Total Lines: 9

SUB-TOTAL: 40,866.59

TAX: 0.00

AMOUNT DUE: 40,866.59

Actual freight added per freight terms