

From: [Granda-Paez, Byron](#)
To: [Leon Chlimper](#)
Subject: RE: TS-22-05 Cameras
Date: Thursday, August 18, 2022 3:41:00 PM
Attachments: [image001.jpg](#)
[image002.jpg](#)
[image003.jpg](#)

Hi Leon,

See below the planned award for your company:

#	Items	Part Number	QTY	-	Unit Price	Alternate make, model, specs, etc. *Only fill out on "Additional Responses" Tab of the Excel File.	Total Cost	Awarded Vendors
#0-10	Verkada Bullet Series CB51-E Camera, 30 days	CB51-30E-HW	20		\$1,153.00	NO ALTERNATE	\$23,060.00	Bryant Integrated Technologies
#0-11	Verkada Bullet Series CB51-TE, 30 days	CB51-30TE-HW	2		\$1,229.00	NO ALTERNATE	\$2,458.00	Bryant Integrated Technologies
#0-12	Verkada 3 Year License	LIC-3Y	22		\$453.00	NO ALTERNATE	\$9,966.00	Bryant Integrated Technologies
#0-14	Cradlepoint AER2200 Mounting kit	170749-001	20		\$66.00	NO ALTERNATE	\$1,320.00	Bryant Integrated Technologies
#0-16	DDB Industries 7RU outdoor NEMA 4 Cabinet	WOD-16DXC	20		\$2,025.00	No Bid	\$40,500.00	Bryant Integrated Technologies

It's all the items I had confirmed with you.

Thanks,

Byron Granda Paez
City of Pembroke Pines
Procurement Department
8300 South Palm Drive, Pembroke Pines, FL 33025
(P): (954) 518-9025, (F) : (954) 518-8902
(E): bgrandapaez@ppines.com (W): www.ppines.com

From: Leon Chlimper <leon@bryantintegrated.com>
Sent: Thursday, August 18, 2022 3:27 PM
To: Granda-Paez, Byron <bgrandapaez@ppines.com>
Subject: RE: TS-22-05 Cameras

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Glad to be of assistance.

Are we to assume the award will include the Nema boxes, the brackets and the Verkada cameras?

Just want to advise our vendors to be on the lookout so we can deliver as soon as possible given all the supply chain constraints. And no, we will not hold you to anything until the award is receive just for general planning purposes.

Regards,

Leon Chlimper
Bryant Integrated Technologies
Office: 954.505.3844 Mobile: 305.525.0037
www.bryantintegrated.com
2035 Harding St., Suite 100, Hollywood, FL 33020
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From: Granda-Paez, Byron <bgrandapaez@ppines.com>
Sent: Thursday, August 18, 2022 3:22 PM
To: Leon Chlimper <leon@bryantintegrated.com>
Subject: RE: TS-22-05 Cameras

Great news Leon,

I will have this award on the September 7 commission meeting.

Regards,

Byron Granda Paez
City of Pembroke Pines
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8300 South Palm Drive, Pembroke Pines, FL 33025
(P): (954) 518-9025, (F) : (954) 518-8902
(E): bgrandapaez@ppines.com (W): www.ppines.com

From: Leon Chlimper <leon@bryantintegrated.com>
Sent: Thursday, August 18, 2022 2:20 PM
To: Granda-Paez, Byron <bgrandapaez@ppines.com>
Subject: RE: TS-22-05 Cameras

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My apologies for the late reply, but things got a bit hectic yesterday.

We can confirm the price as quoted.

Regards,

Leon Chlimper
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From: Granda-Paez, Byron <bgrandapaez@ppines.com>
Sent: Wednesday, August 17, 2022 10:01 AM
To: Leon Chlimper <leon@bryantintegrated.com>
Subject: RE: TS-22-05 Cameras
Importance: High

Good morning Leon,

Can you please confirm one more item:

				Numeric	Text	
#	Item	Part Number	QTY	Unit Price	Alternate make, model, specs, etc. *Only fill out on "Additional Responses" Tab of the Excel File.	Total Cost
#0-14	Cradlepoint AER2200 Mounting kit	170749-001	20	\$66.00	NO ALTERNATE	\$1,320.00

Thanks,

Byron Granda Paez
City of Pembroke Pines
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From: Granda-Paez, Byron
Sent: Monday, August 8, 2022 9:56 AM
To: 'Leon Chlimper' <leon@bryantintegrated.com>
Subject: RE: TS-22-05 Cameras

Great, thank you for your help. I will keep you updated.

From: Leon Chlimper <leon@bryantintegrated.com>
Sent: Monday, August 08, 2022 9:42 AM
To: Granda-Paez, Byron <bgrandapaez@ppines.com>
Subject: RE: TS-22-05 Cameras

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We confirm the prices and will let the manufacturer know of the timing and given our relationship with them they will hold the pricing for us so long as we give them information on the project.

We look forward to working with you on getting this accomplished.

Regards.

Leon Chlimper
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From: Granda-Paez, Byron <bgrandapaez@ppines.com>
Sent: Monday, August 8, 2022 9:38 AM
To: Leon Chlimper <leon@bryantintegrated.com>
Subject: RE: TS-22-05 Cameras

Hi Leon,

Thank you for your confirmation. Do you have a date for the increases?

I asked about your pricing and the quoted models because we are preparing a rescind and reward for those items as the lowest priced vendor made a mistake and actually quoted us an alternate, so you would be the new vendor to award.

As it stands we are trying to confirm all prices by today so we can get this on our agenda for next week and issues a PO by the week of Augusts 22. If for some reason we cannot confirm all prices and we need to wait until the next commission, a PO cannot be issued until a few days after September 7th.

Thanks,

Byron Granda Paez
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(P): (954) 518-9025, (F) : (954) 518-8902
(E): bgrandapaez@ppines.com (W): www.ppines.com

From: Leon Chlimper <leon@bryantintegrated.com>
Sent: Monday, August 08, 2022 9:04 AM
To: Granda-Paez, Byron <bgrandapaez@ppines.com>
Subject: RE: TS-22-05 Cameras

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Mr. Granda-Paez:

We can confirm that the price below is still valid BUT the lead time for those has gone up to 10 weeks.

We also have received word that the pricing for the Verkada cameras will be going up soon, not sure when so our suggestion is to get the orders in as once we submit these the price is guaranteed irrelevant of any increases.

We look forward to the next steps.

Regards,

Leon Chlimper
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From: Granda-Paez, Byron <bgrandapaez@ppines.com>
Sent: Monday, August 8, 2022 8:59 AM
To: Leon Chlimper <leon@bryantintegrated.com>
Subject: RE: TS-22-05 Cameras

Good morning Leon,

Can you also please verify your pricing and submission for the below:

				Numeric	Text	
#	Item	Part Number	QTY	Unit Price	Alternate make, model, specs, etc. *Only fill out on "Additional Responses" Tab of the Excel File.	Total Cost
#0-16	DDB Industries 7RU outdoor NEMA 4 Cabinet	WOD-16DXC	20	\$2,025.00	NO ALTERNATE	\$40,500.00

Thank you,

Byron Granda Paez
City of Pembroke Pines
Procurement Department
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(E): bgrandapaez@ppines.com (W): www.ppines.com

From: Leon Chlimper <leon@bryantintegrated.com>
Sent: Friday, August 05, 2022 7:05 AM
To: Granda-Paez, Byron <bgrandapaez@ppines.com>
Subject: RE: TS-22-05 Cameras

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Mr. Granda-Paez:

Yes, we can confirm those prices are valid as of today.

Kindly advise if there is anything else we can do to assist.

Regards,

Leon Chlimper
Bryant Integrated Technologies
Office: 954.505.3844 Mobile: 305.525.0037
www.bryantintegrated.com
2035 Harding St., Suite 100, Hollywood, FL 33020
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From: Granda-Paez, Byron <bgrandapaez@ppines.com>
Sent: Thursday, August 4, 2022 7:00 PM
To: Leon Chlimper <leon@bryantintegrated.com>
Subject: TS-22-05 Cameras

Good evening Leon,

Can you please verify your pricing for line items 10-12 foTS-22-05. We would just like to confirm the pricing submitted is for the requested items.

				Numeric	Text	
#	Item	Part Number	QTY	Unit Price	Alternate make, model, specs, etc. *Only fill out on "Additional Responses" Tab of the Excel File.	Total Cost
#0-10	Verkada Bullet Series CB51-E Camera, 30 days	CB51-30E-HW	20	\$1,153.00	NO ALTERNATE	\$23,060.00
#0-11	Verkada Bullet Series CB51-TE, 30 days	CB51-30TE-HW	2	\$1,229.00	NO ALTERNATE	\$2,458.00
#0-12	Verkada 3 Year License	LIC-3Y	22	\$453.00	NO ALTERNATE	\$9,966.00

Best regards,

Byron Granda Paez
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