

Primary Responses

Crayon Software Experts

Bid/No Bid Decision	#	Item	Description	QTY	Numeric	Text	Total Cost
					Price per Unit	Alternate make, model, specs, etc. *Only fill out on "Additional Responses" Tab of the Excel File	
Bid	#0-1	AAD-34700	M365 G3 Unified FSA GCC Sub Per User	900	\$ 301.75	Year 1 Pricing	\$ 271,575.00
Bid	#0-2	AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	500	\$ 353.71	Year 1 Pricing	\$ 176,855.00
Bid	#0-3	7JQ-00343	SQL Server Enterprise Core Alng SA 2L	18	\$ 2,214.28	Year 1 Pricing	\$ 39,857.04
Bid	#0-4	7NQ-00292	SQL Server Standard Core Alng SA 2L	29	\$ 586.24	Year 1 Pricing	\$ 17,000.96
Bid	#0-5	QEJ-00003	Visual Studio Ent with GitHub ALng SA	5	\$ 1,058.83	Year 1 Pricing	\$ 5,294.15
Bid	#0-6	QEK-00003	Visual Studio Pro with GitHub ALng SA	3	\$ 303.30	Year 1 Pricing	\$ 909.90
Bid	#0-7	6VC-01254	Win Remote Desktop Services CAL ALng SA UCAL	50	\$ 23.69	Year 1 Pricing	\$ 1,184.50
Bid	#0-8	9EA-00278	Win Server DC Core ALng SA 2L	168	\$ 124.29	Year 1 Pricing	\$ 20,880.72
Bid	#0-9	9EM-00270	Win Server Standard Core ALng SA 2L	56	\$ 19.32	Year 1 Pricing	\$ 1,081.92

\$ 534,639.19

## Additional Responses

## Crayon Software Experts

				Numeric	Text	
#	Item	Description	QTY	Price per Unit	Alternate make, model, specs, etc. *Only fill out on "Additional Responses" Tab of the Excel File	Total Cost
#0-1	AAD-34700	M365 G3 Unified FSA GCC Sub Per User	900	\$ 321.00	Year 2	\$ 288,900.00
#0-2	AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	500	\$ 376.29	Year 2 Pricing	\$ 188,145.00
#0-3	7JQ-00343	SQL Server Enterprise Core Alng SA 2L	18	\$ 2,247.99	Year 2 Pricing	\$ 40,463.82
#0-4	7NQ-00292	SQL Server Standard Core Alng SA 2L	29	\$ 586.24	Year 2 Pricing	\$ 17,000.96
#0-5	QEJ-00003	Visual Studio Ent with GitHub ALng SA	5	\$ 1,072.24	Year 2 Pricing	\$ 5,361.20
#0-6	QEK-00003	Visual Studio Pro with GitHub ALng SA	3	\$ 307.15	Year 2 Pricing	\$ 921.45
#0-7	6VC-01254	Win Remote Desktop Services CAL ALng SA UICAI	50	\$ 23.69	Year 2 Pricing	\$ 1,184.50
#0-8	9EA-00278	Win Server DC Core ALng SA 2L	168	\$ 125.87	Year 2 Pricing	\$ 21,146.16
#0-9	9EM-00270	Win Server Standard Core ALng SA 2L	56	\$ 19.32	Year 2 Pricing	\$ 1,081.92
						-
#0-1	AAD-34700	M365 G3 Unified FSA GCC Sub Per User	900	\$ 321.00	Year 3 Pricing	\$ 288,900.00
#0-2	AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	500	\$ 376.29	Year 3 Pricing	\$ 188,145.00
#0-3	7JQ-00343	SQL Server Enterprise Core Alng SA 2L	18	\$ 2,247.99	Year 3 Pricing	\$ 40,463.82
#0-4	7NQ-00292	SQL Server Standard Core Alng SA 2L	29	\$ 586.24	Year 3 Pricing	\$ 17,000.96
#0-5	QEJ-00003	Visual Studio Ent with GitHub ALng SA	5	\$ 1,072.24	Year 3 Pricing	\$ 5,361.20
#0-6	QEK-00003	Visual Studio Pro with GitHub ALng SA	3	\$ 307.15	Year 3 Pricing	\$ 921.45
#0-7	6VC-01254	Win Remote Desktop Services CAL ALng SA UICAI	50	\$ 23.69	Year 3 Pricing	\$ 1,184.50
#0-8	9EA-00278	Win Server DC Core ALng SA 2L	168	\$ 125.87	Year 3 Pricing	\$ 21,146.16
#0-9	9EM-00270	Win Server Standard Core ALng SA 2L	56	\$ 19.32	Year 3 Pricing	\$ 1,081.92

Question Set 1: Contact Information Form

#	Question	Response	Comment
Company Information			
1.1.1	Company Name	Crayon Software Experts LLC	
1.1.2	Company Address	12221 Merit Drive, Suite 1400 Dallas, TX 75251	
Primary Contact for the Project			
1.2.1	Contact Name	Lusio Filiba	
1.2.2	Contact Title	Client Director	
1.2.3	Contact E-mail Address	lusio.filiba@crayon.com	
1.2.4	Contact Telephone Number	202-549-3431	
Authorized Approver			
1.3.1	Contact Name	Ken Pharr	
1.3.2	Contact Title	VP of Finance	
1.3.3	Contact E-mail Address	<a href="mailto:sled.us@crayon.com">sled.us@crayon.com</a>	
1.3.4	Contact Telephone Number	469-329-0290	
10 Questions		100.00% Complete	

## Question Set 2: Proposer's Background Information

#	Question	Response	Comment
<b>Former Business</b>			
2.1.1	Under what former name has your business operated? Include a description of the business.	N/A	
2.1.2	At what address was that business located?	N/A	
<b>Past Failure</b>			
2.2.1	Have you ever failed to complete work awarded to you. If so, when, where and why?	No	
<b>Inspected</b>			
2.3.1	Have you personally inspected the proposed WORK and do you have a complete plan for its performance?	Yes	
<b>Subcontracting</b>			
2.4.1	Will you subcontract any part of this WORK? If you will be subcontracting any part of this work, provide details including a list of each sub-contractor(s) that will perform work in excess of ten percent (10%) of the contract amount and the work that will be performed by each subcontractor(s). (Note: The proposed list of subcontractor(s) may not be amended after award of the contract without the prior written approval of the Contract Administrator, whose approval shall not be reasonably withheld.)	Yes	United Data Technologies "UDT" will be performing the work below the 10% threshold.
<b>Bankruptcy Petitions</b>			
2.5.1	List and describe all bankruptcy petitions (voluntary or involuntary) which have been filed by or against the Proposer, its parent or subsidiaries or predecessor organizations during the past five (5) years. Include in the description the disposition of each such petition.	None	
<b>Bond Claims</b>			
2.6.1	List and describe all successful Bond claims made to your surety(ies) during the last five (5) years. The list and descriptions should include claims against the bond of the Proposer and its predecessor organization(s).	None	
<b>Claims, Arbitrations, Administrative Hearings and Lawsuits</b>			
2.7.1	List all claims, arbitrations, administrative hearings and lawsuits brought by or against the Proposer or its predecessor organizations(s) during the last (10) years. The list shall include all case names; case, arbitration or hearing identification numbers; the name of the project over which the dispute arose; and a description of the subject matter of the dispute.	None	
<b>Criminal Proceedings or Hearings</b>			
2.8.1	List and describe all criminal proceedings or hearings concerning business related offenses in which the Proposer, its principals or officers or predecessor organization(s) were defendants.	None	
<b>Company Classification</b>			
2.9.1	In regards to the commodities/services proposed, which of the following best classifies your firm? If you selected any options besides "Original Provider" please explain.	Original Provider	
<b>Debarment/Suspension</b>			
2.10.1	Have you ever been debarred or suspended from doing business with any governmental agency? If you have been debarred or suspended from doing business with any governmental agency, please explain.	No	
<b>Similar Experience &amp; Contracts</b>			
2.11.1	Describe the firm's local experience/nature of service with contracts of similar size and complexity, in the previous three (3) years.		Crayon Software is a vendor agnostic software and services vendor that has been in the public sector space for the past 19 years. We were recognized in the Gartner Magic Quadrant for SAM providers for 2 consecutive years. We were also recognized as the MSFT AI/ML 2019 Partner of the Year, an MSFT National Gold Partner and recently named an AWS Advanced Consultant. Crayon Software has a world class support team that can assist in assuring that your current licenses provision properly on your new enrollment and assist in making sure that the new licensing flows into the appropriate tenant.
12 Questions		100.00% Complete	

### Question Set 3: Vendor Registration Checklist

#	Question	Response	Comment
Vendor Information Form			
3.1.1	Did you submit a completed Vendor Information Form in the Vendor Registration Portal?	Yes	
Form W-9 (Rev. October 2018 or later)			
3.2.1	Did you submit a W-9 Form (Revised October 2018 or later) in the Vendor Registration Portal?	Yes	
Company Profile			
3.3.1	Did you submit your Company Profile Form in the Vendor Registration Portal?	Yes	
Sworn Statement on Public Entity Crimes Form			
3.4.1	Which option did you select on the Sworn Statement on Public Entity Crimes Form?	A) Not Charged / Convicted	
Equal Benefits Certification Form			
3.5.1	Which option did you select on the Equal Benefits Certification Form?	A) Complies	
Vendor Drug-Free Workplace Certification Form			
3.6.1	Which option did you select on the Vendor Drug-Free Workplace Certification Form?	Complies Fully	
Scrutinized Company Certification			
3.7.1	Did you submit a completed Scrutinized Company Certification in the Vendor Registration Portal?	Yes	
E-Verify System Certification Statement			
3.8.1	Did you submit a completed E-Verify System Certification Statement in the Vendor Registration Portal?	Yes	
Veteran Owned Small Business Preference Certification			
3.9.1	Which option did you select on the Veteran Owned Small Business Preference Certification? Note - If certifying that your business is a Veteran Owned Small Business, you must also attach a "Determination Letter" from the U.S. Dept. of Veteran Affairs Center	Not a Veteran Owned Small Business	
Local Business Tax Receipts			
3.10.1	Did you submit your Local Business Tax Receipts in the Vendor Registration Portal?	No	Crayon Software Experts LLC does not meet this requirement as a Local Vendor.
Local Vendor Preference Certification			
3.11.1	Which option did you select on the Local Vendor Preference Certification? Note - If certifying that your business is a Local Pembroke Pines or Broward County vendor, you must also attach applicable current business tax receipt(s) along with any previous business tax receipts to indicate that the business entity has maintained a permanent place of business for a minimum of one (1) year.	Not a Local Pembroke Pines or Broward County Vendor	
11 Questions		100.00% Complete	

August 18, 2022

Crayon Software Experts (Crayon) and United Data Technologies (UDT) appreciate the opportunity to participate as partners on this bid for the Microsoft Software and Services for The City of Pembroke Pines. We believe Crayon and UDT are perfectly positioned to bring the best value to The City of Pembroke Pines by combining the capabilities and aggressive pricing available from a top 10 global Microsoft licensing reseller with the proven support services of a well-established local provider to help manage and support your software licensing agreement. We are pleased to present The City with a comprehensive joint solution, with Crayon as the prime contractor, leveraging the best value offerings of both our organizations.

In addition to our global software licensing capabilities, Crayon is focused on helping organizations optimize their return on investment from complex technology, helping customers gain complete control of their software estate and drive down costs through optimization and risk mitigation. We do this through the implementation of strategic solutions that include all areas of IT assets including all devices and areas of IT spend. With UDT as our partner we are committed to delivering a high level of client satisfaction and have invested in skills and technologies to ensure that the advice we give and the services and solutions we offer are of the highest quality.

United Data Technologies (UDT), established in 1995, is a Florida based and minority owned business. UDT is a managed Microsoft partner focused on delivering cloud and collaboration solutions across Azure, Office 365 and Windows. As a local company headquartered in Miramar with Tampa and Orlando based sales and engineering teams, we serve as a GoAzure Partner, a 1-Tier Cloud Service Provider, and include Microsoft P- Seller Certified Sales Solution Specialists (SSP's), Cloud Solution Architects (CSA's) and Technical Support Specialists (TSP's).

Our team is eager to earn your business, and we thank you for the opportunity to present this proposal. If you have any questions regarding our response, please feel free to contact either Lusio Filiba from Crayon or Manny Castro from UDT, your local point of contact, for discussions and clarifications.

Lusio Filiba  
Client Director, Public Sector  
Crayon Software Experts LLC  
Phone: 202.549.3431  
[lusio.filiba@crayon.com](mailto:lusio.filiba@crayon.com)

Manny Castro  
Account Manager, South Florida  
United Data Technologies  
Phone: 954.308.5100 / Cell: 954.804.9739  
[MCastro@udtonline.com](mailto:MCastro@udtonline.com)

Feel free to visit [www.crayon.com/us](http://www.crayon.com/us) and [www.udtonline.com](http://www.udtonline.com) to learn more about our products and services.

Sincerely,

*Lusio Filiba*





Quote Date: 08.18.22 **Customer**  
 The City of Pembroke Pines  
 8300 SOUTH PALM DRIVE  
 Pembroke Pines, FL 33025

**Quoted by:**  
 Crayon Software Experts LLC  
 12221 Merit Drive, Suite 1400  
 Dallas, TX 75251  
 Tina Albus  
 Phone: 469-329-0290  
[sled.us@crayon.com](mailto:sled.us@crayon.com)

**IFB TS-22-07 Microsoft Software and Services**

Part Number	Description	Qty	Annual Net Unit Price	Extended Amount
<b>Year 1</b>				
AAD-34700	M365 G3 Unified FSA GCC Sub Per User	900	\$ 301.75	\$ 271,575.00
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	500	\$ 353.71	\$ 176,855.00
7JQ-00343	SQL Server Enterprise Core Alng SA 2L	18	\$ 2,214.28	\$ 39,857.04
7NQ-00292	SQL Server Standard Core Alng SA 2L	29	\$ 586.24	\$ 17,000.96
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QEK-00003	Visual Studio Pro with GitHub ALng SA	3	\$ 303.30	\$ 909.90
6VC-01254	Win Remote Desktop Services CAL ALng SA UCAL	50	\$ 23.69	\$ 1,184.50
9EA-00278	Win Server DC Core ALng SA 2L	168	\$ 124.29	\$ 20,880.72
9EM-00270	Win Server Standard Core ALng SA 2L	56	\$ 19.32	\$ 1,081.92
			<b>Year 1</b>	<b>\$534,639.19</b>

Part Number	Description	Qty	Annual Net Unit Price	Extended Amount
<b>Year 2</b>				
AAD-34700	M365 G3 Unified FSA GCC Sub Per User	900	\$ 321.00	\$ 288,900.00
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	500	\$ 376.29	\$ 188,145.00
7JQ-00343	SQL Server Enterprise Core Alng SA 2L	18	\$ 2,247.99	\$ 40,463.82
7NQ-00292	SQL Server Standard Core Alng SA 2L	29	\$ 586.24	\$ 17,000.96
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6VC-01254	Win Remote Desktop Services CAL ALng SA UCAL	50	\$ 23.69	\$ 1,184.50
9EA-00278	Win Server DC Core ALng SA 2L	168	\$ 125.87	\$ 21,146.16
9EM-00270	Win Server Standard Core ALng SA 2L	56	\$ 19.32	\$ 1,081.92
			<b>Year 2</b>	<b>\$564,205.01</b>

Part Number	Description	Qty	Annual Net Unit Price	Extended Amount
<b>Year 3</b>				
AAD-34700	M365 G3 Unified FSA GCC Sub Per User	900	\$ 321.00	\$ 288,900.00
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	500	\$ 376.29	\$ 188,145.00
7JQ-00343	SQL Server Enterprise Core Alng SA 2L	18	\$ 2,247.99	\$ 40,463.82
7NQ-00292	SQL Server Standard Core Alng SA 2L	29	\$ 586.24	\$ 17,000.96
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6VC-01254	Win Remote Desktop Services CAL ALng SA UCAL	50	\$ 23.69	\$ 1,184.50
9EA-00278	Win Server DC Core ALng SA 2L	168	\$ 125.87	\$ 21,146.16
9EM-00270	Win Server Standard Core ALng SA 2L	56	\$ 19.32	\$ 1,081.92
			<b>Year 3</b>	<b>\$564,205.01</b>

<b>Years 1-3 Total</b>	<b>\$1,663,049.21</b>
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\*\*All items included in this RFQ are new, unused, not refurbished, with original manufacturer warranty.\*\*

**Remit to Address:**

Crayon Software Experts, LLC  
 Attn: Finance Manager  
 12221 Merit Drive, Suite 1400  
 Dallas, TX 75251  
 Phone: 469-329-0290

Invoices: [invoice.cus@crayon.com](mailto:invoice.cus@crayon.com)

Send POs to [SLED.us@crayon.com](mailto:SLED.us@crayon.com)



**NON-COLLUSIVE AFFIDAVIT**

BIDDER is the

Officer

(Owner, Partner, Officer, Representative or Agent)

BIDDER is fully informed respecting the preparation and contents of the attached Bid and of all pertinent circumstances respecting such Bid;

Such Bid is genuine and is not a collusive or sham Bid;

Neither the said BIDDER nor any of its officers, partners, owners, agents, representative, employees or parties in interest, including this affidavit, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other BIDDER, firm or person to submit a collusive or sham Bid in connection with the Contract for which the attached Bid has been submitted; or to refrain from bidding in connection with such Contract; or have in any manner, directly or indirectly, sought by agreement or collusion, or communications, or conference with any BIDDER, firm, or person to fix the price or prices in the attached Bid or any other BIDDER, or to fix any overhead, profit, or cost element of the Bid Price or the Bid Price of any other BIDDER, or to secure through any collusion conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed Contract;

The price of items quoted in the attached Bid are fair and proper and are not tainted by collusion, conspiracy, connivance, or unlawful agreement on the part of the BIDDER or any other of its agents, representatives, owners, employees or parties in interest, including this affidavit.

Printed Name/Signature Ken Pharr Digitally signed by Ken Pharr  
Date: 2022.08.17 18:25:21  
-05'00'

Title VP of Finance

Name of Company Crayon Software Experts LLC



**VENDOR INFORMATION FORM**

MAIN CONTACT INFORMATION			
<b>Company Name (Legal Name as filed with IRS)</b>	Crayon Software Experts, LLC		
<b>Doing Business As (DBA)</b>			
<b>Primary Business Address</b>	12221 Merit Drive, Suite 1400		
	<b>City:</b>	Dallas	
	<b>State:</b>	Texas	<b>Zip:</b> 75251
	<b>Country:</b>	Dallas	
<b>Remit To Address</b>	12221 Merit Drive, Suite 1400		
	Attn: Finance Department		
	<b>City:</b>	Dallas	
	<b>State:</b>	Texas	<b>Zip:</b> 75251
	<b>Country:</b>	Dallas	
<b>Order From Address</b>	Via email: <a href="mailto:sled.us@crayon.com">sled.us@crayon.com</a>		
	<b>City:</b>		
	<b>State:</b>		<b>Zip:</b>
	<b>Country:</b>		
<b>Foreign Entity (Yes/No)</b>	No		
<b>Telephone Number</b>	469-329-0290		
<b>Primary Company E-mail</b>	<a href="mailto:Sled.us@crayon.com">Sled.us@crayon.com</a>		
<b>Fax</b>			
<b>Website</b>	<a href="https://www.crayon.com/us/">https://www.crayon.com/us/</a>		
<b>DUNS</b>	005987431		
<b>Independent Contractor (Yes/No)</b>			
<b>Identification Number</b>	<b>SSN:</b>		<b>FID:</b> 47-2237420

GENERAL PAYMENT TERMS		
<b>Discount Percent</b> Defines the discount percentage the vendor extends to your organization.	<b>Days to Discount</b> Number of days which payment must be received to claim the discount percent.	<b>Days to Net</b> Number of days that the vendor allows before requiring net payment.

CONTACT INFORMATION	
<b>Contact Name (First &amp; Last Name)</b>	Ken Pharr
<b>Description/Title/Position</b>	VP of Finance
<b>Phone (Voice)</b>	469-329-0290
<b>Phone (Text)</b>	Opt In (Y/N):
<b>Fax</b>	
<b>E-mail</b>	<a href="mailto:Sled.us@crayon.com">Sled.us@crayon.com</a>

# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Crayon Software Experts LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► **P**  
**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

12221 Merit Drive, Suite 1400

6 City, state, and ZIP code

Dallas, TX 75251

Requester's name and address (optional)

7 List account number(s) here (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_

or

Employer identification number

4 7 - 2 2 3 7 4 2 0

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

Date ►

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

**COMPANY PROFILE FORM**

Please provide the following information so that the City could better get to know your company's background.

MAIN CONTACT INFORMATION			
<b>Company Name (Legal Name as filed with IRS)</b>	Crayon Software Experts LLC		
<b>Doing Business As (DBA)</b>			
<b>Primary Business Address</b>	12221 Merit Drive, Suite 1400		
<b>City:</b>	Dallas		
<b>State:</b>	Texas	<b>Zip:</b>	75251
<b>Country:</b>	Dallas		

Organization Background	
<b>Please state the year that you company started its business</b>	<b>2015</b>
<b>Please state the year that your company started providing service under your current business name</b>	<b>2015</b>
<b>What State is your Company Registered In?</b>	<b>Delaware</b>

Professional License Information		
License Type	License Number	Expiration

*Please list any applicable professional licenses required to perform the services your company offers.*

Please Provide a Summary of your Company and What Services you provide
<p>Crayon is also a technology consulting organization that provides a variety of useful services, including: Software Optimization and Managed Services; Cloud Migration and Cloud Optimization Consulting; Security Assessments; Microsoft User Adoption and Change Management; Specializations such as Artificial Intelligence, Machine Learning and IoT.</p> <p>Crayon is also the only Microsoft Partner to have been awarded with the Microsoft Operations Excellence Double-Gold Award twice. Crayon also received Microsoft 2019 Global Artificial Intelligence (AI) and Machine Learning (ML) Partner of the Year Award. Crayon named Leader by Gartner Magic Quadrant for SAM Providers, for the 2nd consecutive year and recently named as AWS Advanced Consultant.</p>



**SWORN STATEMENT  
ON PUBLIC ENTITY CRIMES  
UNDER FLORIDA STATUTES CHAPTER 287.133(3)(a).**

1. This sworn statement is submitted Crayon Software Experts LLC  
(name of entity submitting sworn statement) whose business address is  
12221 Merit Drive, Suite 800, Dallas, TX 75251  
and (if applicable) its Federal Employer Identification Number (FEIN) is  
47-2237420. (If the entity has no FEIN, include the Social Security  
Number of the individual signing this sworn statement: one.)
2. My name is Ken Pharr and my  
(Please print name of individual signing)  
relationship to the entity named above is CFO North America.
3. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid, proposal, reply, or contract for goods or services, any lease for real property, or any contract for the construction or repair of a public building or public work, involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
4. I understand that a "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
5. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
  1. A predecessor or successor of a person convicted of a public entity crime: or
  2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The Cityship by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a





joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

6. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or any entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts let by a public entity, or which otherwise transacts or applies to transact business with a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

7. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **(Please indicate which statement applies.)**

☒ A) Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ B) The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND **(Please indicate which additional statement applies.)**

☐ B1) There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. **(Please attach a copy of the final order.)**

☐ B2) The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. **(Please attach a copy of the final order.)**

☐ B3) The person or affiliate has not been placed on the convicted vendor list. **(Please describe any action taken by or pending with the Department of General Services.)**

Ken Pharr

Ken Pharr  
Ken Pharr (Jan 21, 2022 11:03 CST)

Bidder's Name/Signature

Crayon Software Experts LLC

Company

January 21, 2022

Date



## **EQUAL BENEFITS CERTIFICATION FORM FOR DOMESTIC PARTNERS AND ALL MARRIED COUPLES**

Except where federal or state law mandates to the contrary, a Contractor awarded a Contract pursuant to a competitive solicitation shall provide benefits to Domestic Partners and spouses of its employees, irrespective of gender, on the same basis as it provides benefits to employees' spouses in traditional marriages.

The Contractor shall provide the City and/or the City Manager or his/her designee, access to its records for the purpose of audits and/or investigations to ascertain compliance with the provisions of this section, and upon request shall provide evidence that the Contractor is in compliance with the provisions of this section upon each new bid, contract renewal, or when the City Manager has received a complaint or has reason to believe the Contractor may not be in compliance with the provisions of this section. Records shall include but not be limited to providing the City and/or the City Manager or his/her designee with certified copies of the Contractor's records pertaining to its benefits policies and its employment policies and practices.

The Contractor must conspicuously make available to all employees and applicants for employment the following statement:

**“During the performance of a contract with the City of Pembroke Pines, Florida, the Contractor will provide Equal Benefits to its employees with spouses, as defined by Section 35.39 of the City’s Code of Ordinances, and its employees with Domestic Partners and all Married Couples”.**

The posted statement must also include a City contact telephone number and email address which will be provided to each contractor when a covered contract is executed.

### **SECTION 1 DEFINITIONS**

- 1. Benefits** means the following plan, program or policy provided or offered by a contractor to its employees as part of the employer's total compensation package which may include but is not limited to sick leave, bereavement leave, family medical leave, and health benefits.
- 2. Cash Equivalent** mean the amount of money paid to an employee with a domestic partner or spouse in lieu of providing benefits to the employee's domestic partner or spouse. The cash equivalent is equal to the employer's direct expense of providing benefits to an employee for his or her spouse from a traditional marriage.
- 3. Covered Contract** means a contract between the City and a contractor awarded subsequent to the date when this section becomes effective valued at over \$25,000 or the threshold amount required for competitive bids as required in section 35.18(A) of the Procurement Code.
- 4. Domestic Partner** shall mean any two (2) adults of the same or different sex who have registered as domestic partners with a governmental body pursuant to state or local law authorizing such registration, or with an internal registry maintained by the employer of at



least one of the domestic partners. A contractor may institute an internal registry to allow for the provision of equal benefits to employees with domestic partners who do not register their partnerships pursuant to a governmental body authorizing such registration, or who are located in a jurisdiction where no such governmental domestic partnership registry exists. A contractor that institutes such registry shall not impose criteria for registration that are more stringent than those required for domestic partnership registration by the City of Pembroke Pines.

5. **Equal benefits** means the equality of benefits between employees with spouses and/or dependents of spouses and employees with domestic partners and/or dependents of domestic partners, and/or between spouses of employees and/or dependents of spouses and domestic partners of employees and/or dependents of domestic partners.
6. **Spouse** means one member of a married pair legally married under the laws of any state within the United States of America or any other jurisdiction under which such marriage is legally recognized, irrespective of gender.
7. **Traditional marriage** means a marriage between one man and one woman.

## SECTION 2 CERTIFICATION OF CONTRACTOR

The firm providing a response, by virtue of the signature below, certifies that it is aware of the requirements of Section 35.39 "City Contractors providing Equal Benefits for Domestic Partners and all Married Couples" of the City's Code of Ordinances, and certifies the following (**Check only one box below**):

- ☒ **A.** Contractor currently complies with the requirements of this section; or
- ☐ **B.** Contractor will comply with the conditions of this section at the time of contract award; or
- ☐ **C.** Contractor will not comply with the conditions of this section at the time of contract award: or
- ☐ **D.** Contractor does not comply with the conditions of this section because of the following allowable exemption (**Check only one box below**):
- ☐ **1.** The Contractor does not provide benefits to employees' spouses in traditional marriages;
- ☐ **2.** The Contractor provides an employee the cash equivalent of benefits because the Contractor is unable to provide benefits to employees' Domestic Partners or spouses despite making reasonable efforts to provide them. To meet this exception, the Contractor shall provide a notarized affidavit that it has made reasonable efforts to provide such benefits. The affidavit shall state the efforts taken to provide such benefits and the amount of the cash equivalent. Cash equivalent means the amount of money paid to an employee with a Domestic Partner or spouse rather than providing benefits to the employee's Domestic Partner or spouse. The cash equivalent is equal to the employer's direct expense of providing benefits to an employee's spouse;



☐ 3. The Contractor is a religious organization, association, society, or any non-profit charitable or educational institution or organization operated supervised or controlled by or in conjunction with a religious organization, association, or society;

☐ 4. The Contractor is a governmental agency;

**The certification shall be signed by an authorized officer of the Contractor. Failure to provide such certification (by checking the appropriate boxes above along with completing the information below) shall result in a Contractor being deemed non-responsive.**

COMPANY NAME: Crayon Software Experts LLC

AUTHORIZED OFFICER NAME / SIGNATURE: Ken Pharr  
Ken Pharr (Aug 11, 2022 08:36 CDT)





## VENDOR DRUG-FREE WORKPLACE CERTIFICATION FORM

### SECTION 1 GENERAL TERM

Preference may be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

**IDENTICAL TIE BIDS** - Preference may be given to businesses with drug-free workplace programs. Whenever two or more bids that are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drugfree workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after each conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

### SECTION 2 AFFIRMATION

☒ Place a check mark here only if affirming bidder **complies fully** with the above requirements for a Drug-Free Workplace.

☐ Place a check mark here only if affirming bidder **does not** meet the requirements for a Drug-Free Workplace.

**Failure to complete this certification at this time (by checking either of the boxes above) shall render the vendor ineligible for Drug-Free Workplace Preference. This form must be completed by/for the proposer; the proposer WILL NOT qualify for Drug-Free Workplace Preference based on their sub-contractors' qualifications.**

Ken Pharr

Ken Pharr (Aug 11, 2022 08:39 CDT)

Authorized Signature

Ken Pharr

Authorized Signer Name

Crayon Software Experts, LLC

Company Name



**SCRUTINIZED COMPANY CERTIFICATION  
PURSUANT TO FLORIDA STATUTE § 287.135.**

I, Ken Pharr, VP of Finance, on behalf of Crayon Software Experts, LLC,  
Print Name and Title Company Name  
certify that Crayon Software Experts, LLC :  
Company Name

1. Does not participate in a boycott of Israel; and
2. Is not on the Scrutinized Companies that Boycott Israel list; and
3. Is not on the Scrutinized Companies with Activities in Sudan List; and
4. Is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; and
5. Has not engaged in business operations in Syria.

Submitting a false certification shall be deemed a material breach of contract. The City shall provide notice, in writing, to the Contractor of the City's determination concerning the false certification. The Contractor shall have ninety (90) days following receipt of the notice to respond in writing and demonstrate that the determination of false certification was made in error. If the Contractor does not demonstrate that the City's determination of false certification was made in error then the City shall have the right to terminate the contract and seek civil remedies pursuant to Florida Statute § 287.135.

Section 287.135, Florida Statutes, prohibits the City from: 1) Contracting with companies for goods or services in any amount if at the time of bidding on, submitting a proposal for, or entering into or renewing a contract if the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, F.S. or is engaged in a boycott of Israel; and 2) Contracting with companies, for goods or services over \$1,000,000.00 that are on either the Scrutinized Companies with activities in the Iran Petroleum Energy Sector list, created pursuant to s. 215.473, or are engaged in business operations in Syria.

As the person authorized to sign on behalf of the Contractor, I hereby certify that the company identified above in the section entitled "Contractor Name" does not participate in any boycott of Israel, is not listed on the Scrutinized Companies that Boycott Israel List, is not listed on either the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List, and is not engaged in business operations in Syria. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject the company to civil penalties, attorney's fees, and/or costs. I further understand that any contract with the City for goods or services may be terminated at the option of the City if the company is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan list or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.

Crayon Software Experts, LLC  
Company Name

Ken Pharr  
Ken Pharr (Aug 11, 2022 08:42 CDT)  
Print Name / Signature

VP of Finance  
Title



## E-VERIFY SYSTEM CERTIFICATION STATEMENT (UNDER SECTION 448.095, FLORIDA STATUTES)

1. Definitions:
  - a. **“Contractor”** means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration. “Contractor” includes, but is not limited to, a vendor or consultant.
  - b. **“Subcontractor”** means a person or entity that provides labor, supplies, or services to or for a contractor or another subcontractor in exchange for salary, wages, or other remuneration.
  - c. **“E-Verify system”** means an Internet-based system operated by the United States Department of Homeland Security that allows participating employers to electronically verify the employment eligibility of newly hired employees.
2. Effective January 1, 2021, Contractors, shall register with and use the E-verify system in order to verify the work authorization status of all newly hired employees. Contractor shall register for and utilize the U.S. Department of Homeland Security’s E-Verify System to verify the employment eligibility of:
  - a. All persons employed by a Contractor to perform employment duties within Florida during the term of the contract; and
  - b. All persons (including subvendors/subconsultants/subcontractors) assigned by Contractor to perform work pursuant to the contract with the City of Pembroke Pines. The Contractor acknowledges and agrees that registration and use of the U.S. Department of Homeland Security’s E-Verify System during the term of the contract is a condition of the contract with the City of Pembroke Pines; and
  - c. Should vendor become the successful Contractor awarded for the above-named project, by entering into the contract, the Contractor shall comply with the provisions of Section 448.095, Fla. Stat., “Employment Eligibility,” as amended from time to time. This includes, but is not limited to registration and utilization of the E-Verify System to verify the work authorization status of all newly hired employees. Contractor shall also require all subcontractors to provide an affidavit attesting that the subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Contractor shall maintain a copy of such affidavit for the duration of the contract.
3. Contract Termination
  - a. If the City has a good faith belief that a person or entity with which it is contracting has knowingly violated s. 448.09 (1) Fla. Stat., the contract shall be terminated.
  - b. If the City has a good faith belief that a subcontractor knowingly violated s. 448.095 (2), but the Contractor otherwise complied with s. 448.095 (2) Fla. Stat., shall promptly notify the Contractor and order the Contractor to immediately terminate the contract with the subcontractor.
  - c. A contract terminated under subparagraph a) or b) is not a breach of contract and may not be considered as such.
  - d. Any challenge to termination under this provision must be filed in the Circuit Court no later than 20 calendar days after the date of termination.
  - e. If the contract is terminated for a violation of the statute by the Contractor, the Contractor may not be awarded a public contract for a period of 1 year after the date of termination.

**Crayon Software Experts, LLC**

COMPANY NAME: \_\_\_\_\_

**Ken Pharr**

*Ken Pharr*

PRINTED NAME / AUTHORIZED SIGNATURE: \_\_\_\_\_



## VETERAN OWNED SMALL BUSINESS (VOSB) PREFERENCE CERTIFICATION

### SECTION 1 GENERAL TERM

#### VETERAN OWNED SMALL BUSINESS (VOSB) PREFERENCE

The evaluation of competitive bids is subject to section 35.37 of the City's Procurement Procedures which, except where contrary to federal and state law, or any other funding source requirements, provides that preference be given to veteran owned small businesses. To satisfy this requirement, the vendor shall affirm in writing its compliance with the following objective criteria as of the bid or proposal submission date stated in the solicitation. A veteran owned small business shall be defined as:

1. "Veteran Owned Small Business" shall mean a business entity which has received a "Determination Letter" from the United States Department of Veteran Affairs Center for Verification and Evaluation notifying the business that they have been approved as a Veteran Owned Small Business (VOSB).

A preference of two and a half percent (2.5%) of the total evaluation point, or two and a half percent (2.5%) of the total price, shall be given to the **Veteran Owned Small Business (VOSB)**. This shall mean that if a **VOSB** submits a bid/quote that is within 2.5% of the lowest price submitted by any vendor, the **VOSB** shall have an option to submit another bid which is at least 1% lower than the lowest responsive bid/quote. If the **VOSB** submits a bid which is at least 1% lower than that lowest responsive bid/quote, then the award will go to the **VOSB**. If not, the award will be made to the vendor that submits the lowest responsive bid/quote. If the lowest responsive and responsible bidder IS a "**Local Pembroke Pines Vendor**" (**LPPV**) or a "**Local Broward County Vendor**" (**LBCV**) as established in Section 35.36 of the City's Code of Ordinances, entitled "Local Vendor Preference", then the award will be made to that vendor and no other bidders will be given an opportunity to submit additional bids as described herein.

If there is a **LPPV**, a **LBCV**, and a **VOSB** participating in the same bid solicitation and all three vendors qualify to submit a second bid, the **LPPV** will be given first option. If the **LPPV** cannot beat the lowest bid received by at least 1%, an opportunity will be given to the **LBCV**. If the **LBCV** cannot beat the lowest bid by at least 1%, an opportunity will be given to the **VOSB**. If the **VOSB** cannot beat the lowest bid by at least 1%, then the bid will be awarded to the lowest bidder.

If multiple **VOSBs** submit bids/quotes which are within 2.5% of the lowest bid/quote and there are no **LPPV** or **LBCV** as described in Section 35.36 of the City's Code of Ordinance, entitled "Local Vendor Preference", then all **VOSBs** will be asked to submit a **Best and Final Offer (BAFO)**. The award will be made to the **VOSB** submitting the lowest **BAFO** providing that that **BAFO** is at least 1% lower than the lowest bid/quote received in the original solicitation. If no **VOSB** can beat the lowest bid/quote by at least 1%, then the award will be made to the lowest responsive bidder.

#### COMPARISON OF QUALIFICATIONS

The preferences established in no way prohibit the right of the City to compare quality of supplies or services for purchase and to compare qualifications, character, responsibility and fitness of all persons, firms or corporations submitting bids or proposals. Further, the preference established in no way prohibit the right of the city from giving any other preference permitted by law instead of the preferences granted, nor prohibit the city to select the bid or proposal which is the most responsible and in the best interests of the city.

### SECTION 2 AFFIRMATION

#### VETERAN OWNED SMALL BUSINESS (VOSB) PREFERENCE CERTIFICATION:

- ☐ Place a check mark here only if affirming bidder meets requirements above as a Veteran Owned Small Business. In addition, the bidder must attach the "Determination Letter" from the U.S. Dept. of Veteran Affairs Center.
- ☒ Place a check mark here only if affirming bidder does not meet the requirements above as a VOSB.

**Failure to complete this certification at this time (by checking either of the boxes above) shall render the vendor ineligible for VOSB Preference. This form must be completed by/for the proposer; the proposer WILL NOT qualify for VOSB Preference based on their sub-contractors' qualifications.**

COMPANY NAME: Crayon Software Experts, LLC

PRINTED NAME / AUTHORIZED SIGNATURE: Ken Pharr  
Ken Pharr (Aug 11, 2022 09:55 CDT)



## LOCAL VENDOR PREFERENCE CERTIFICATION

### SECTION 1 GENERAL TERM

#### LOCAL PREFERENCE

The evaluation of competitive bids is subject to section 35.36 of the City's Procurement Procedures which, except where contrary to federal and state law, or any other funding source requirements, provides that preference be given to local businesses. To satisfy this requirement, the vendor shall affirm in writing its compliance with either of the following objective criteria as of the bid or proposal submission date stated in the solicitation. A local business shall be defined as:

1. "Local Pembroke Pines Vendor" shall mean a business entity which has maintained a permanent place of business with full-time employees within the City limits for a minimum of one (1) year prior to the date of issuance of a bid or proposal solicitation. The permanent place of business may not be a post office box. The business location must actually distribute goods or services from that location. In addition, the business must have a current business tax receipt from the City of Pembroke Pines.

**OR;**

2. "Local Broward County Vendor" shall mean or business entity which has maintained a permanent place of business with full-time employees within the Broward County limits for a minimum of one (1) year prior to the date of issuance of a bid or proposal solicitation. The permanent place of business may not be a post office box. The business location must actually distribute goods or services from that location. In addition, the business must have a current business tax receipt from the Broward County or the city within Broward County where the business resides.

A preference of five percent (5%) of the total evaluation point, or five percent (5%) of the total price, shall be given to the **Local Pembroke Pines Vendor(s)**; A preference of two and a half percent (2.5%) of the total evaluation point for local, or two and a half percent (2.5%) of the total price, shall be given to the **Local Broward County Vendor(s)**.

#### COMPARISON OF QUALIFICATIONS

The preferences established in no way prohibit the right of the City to compare quality of supplies or services for purchase and to compare qualifications, character, responsibility and fitness of all persons, firms or corporations submitting bids or proposals. Further, the preference established in no way prohibit the right of the city from giving any other preference permitted by law instead of the preferences granted, nor prohibit the city to select the bid or proposal which is the most responsible and in the best interests of the city.

### SECTION 2 AFFIRMATION

#### LOCAL PREFERENCE CERTIFICATION:

- ☐ Place a check mark here only if affirming bidder meets requirements above as a Local Pembroke Pines Vendor. In addition, the business must attach a current business tax receipt from the City of Pembroke Pines along with any previous business tax receipts to indicate that the business entity has maintained a permanent place of business for a minimum of one (1) year.
- ☐ Place a check mark here only if affirming bidder meets requirements above as a Local Broward County Vendor. In addition, the business must attach a current business tax receipt from the Broward County or the city within Broward County where the business resides along with any previous business tax receipts to indicate that the business entity has maintained a permanent place of business for a minimum of one (1) year.
- ☒ Place a check mark here only if affirming bidder does not meet the requirements above as a Local Vendor.

**Failure to complete this certification at this time (by checking either of the boxes above) shall render the vendor ineligible for Local Preference. This form must be completed by/for the proposer; the proposer WILL NOT qualify for Local Vendor Preference based on their sub-contractors' qualifications.**

COMPANY NAME: Crayon Software Experts, LLC

PRINTED NAME / AUTHORIZED SIGNATURE: Ken Pharr  
Ken Pharr (Aug 11, 2022 08:55 CDT)



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

## Detail by Entity Name

Foreign Limited Liability Company  
CRAYON SOFTWARE EXPERTS LLC

### Filing Information

**Document Number** M18000001327  
**FEI/EIN Number** 47-2237420  
**Date Filed** 02/07/2018  
**State** DE  
**Status** ACTIVE

### Principal Address

12221 Merit Drive  
Suite 1400  
DALLAS, TX 75251

Changed: 07/15/2022

### Mailing Address

12221 Merit Drive  
Suite 1400  
DALLAS, TX 75251

Changed: 07/15/2022

### Registered Agent Name & Address

C T CORPORATION SYSTEM  
1200 SOUTH PINE ISLAND ROAD  
PLANTATION, FL 33324

### Authorized Person(s) Detail

#### **Name & Address**

Title CFO

PHARR, KEN  
12221 Merit Drive  
Suite 1400  
DALLAS, TX 75251

Title SAS

SICKLES, JAN