

<b>Category</b>		<b>Brands</b>	<b>CDW-G Contract 081419 CDW Discounts effective 12/1/2019</b>
A	Accessories (A)	All Brands Excluding Apple	7.50%
B	Power, Cooling & Racks (B)	All Brands Excluding Apple	3.50%
C	Desktop Computers (C)	All Brands Excluding Apple	3.75%
D	Data Storage/Drives (D)	All Brands Excluding Apple	4.50%
E	Enterprise Storage (E)	All Brands Excluding Apple	7.75%
F	Point of Sale/Data Capture (F)	All Brands Excluding Apple	5.00%
H	Servers & Server Management (H)	All Brands Excluding Apple	5.25%
L	Notebook/Mobile Devices (L)	All Brands Excluding Apple	4.25%
N	NetComm Products (N)	All Brands Excluding Apple	9.00%
O	Carts and Furniture (O)	All Brands Excluding Apple	5.25%
P	Printing & Document Scanning (P)	All Brands Excluding Apple	3.25%
Q	Services (Partner Delivered) (Q)	All Brands Excluding Apple	7.25%
S	Software (S)	All Brands Excluding Apple	5.25%
T	Collaboration Hardware (T)	All Brands Excluding Apple	10.00%
V	Video & Audio (V)	All Brands Excluding Apple	7.00%
W	Cables (W)	All Brands Excluding Apple	13.00%
Q/WA	Warranties-Product Protection (WA)	All Brands Excluding Apple	7.50%
T/PB	Video Hardware (PB)	All Brands Excluding Apple	3.00%
V/IW	Interactive Whiteboards (IW)	All Brands Excluding Apple	0.00%
V/VT	Interactive Flat Panel Display (VT)	All Brands Excluding Apple	9.00%
L/NB/CBK	Chromebooks (CBK)	All Brands Excluding Apple	3.00%
S/NU/GCH	Google Chrome Management SaaS (GCH)	All Brands Excluding Apple	0.00%
All	All Categories	Apple	0.50%
	Amazon Web Services (AWS)	Amazon	0.00%
All Other	All Other Categories	All Brands	0.00%

## 2020-2021 CDW-G Professional Services Hourly Rates

### Sourcewell Contract 081419-CDW

This Rate Sheet is intended to provide a baseline for pricing CDW Professional Services.

<b>Role/Description</b>	<b>Hourly Rate (Maximum)</b>
<b>Associate Consulting Engineer</b>	\$175
<b>Consulting Engineer</b>	\$215
<b>Senior Consulting Engineer</b>	\$225
<b>Technical Lead/Principal Consulting Engineer</b>	\$255
<b>Enterprise Consulting Architect</b>	\$255
<b>Business Consulting Analyst</b>	\$245
<b>Project Administrator</b>	\$165
<b>Project Manager</b>	\$210
<b>Senior Project Manager</b>	\$215
<b>Enterprise Project Manager, PMO Lead</b>	\$230
<b>Program Manager</b>	\$230
<b>Technical Architect</b>	\$350