

From: Bailey, Michael <mfa Bailey@ppines.com>

Sent: Wednesday, January 18, 2023 2:25 PM

To: Schwartz, Jay <jschwartz@ppines.com>

Cc: Dodge, Charles <cdodge@ppines.com>; Gayeski, Marty <mgayeski@ppines.com>; Chong, Lisa <lchong@ppines.com>; Gomes, Mark <mgomes@ppines.com>; Gonzalez, Aner (City Manager's Office) <agonzalez@ppines.com>

Subject: RE: Item #3

Hi Commissioner, sorry to pepper you with emails, but I just received some additional information regarding your questions. Please see the information, below.

- How does the current bid compare to disposal costs from other cities?

Agency	Vendor	Disposal Fee per Ton	Disposal Location
Pembroke Pines	Waste Pro (Rates are the same in current contract and Proposal)	\$85.00	Wheelabrator (WIN-Waste Innovations)
Fort Lauderdale	Panzarella	\$87.00	Waste Management Okeechobee Landfill
Pembroke Pines	Panzarella (Proposed Contract Rates)	\$93.00	Waste Management Okeechobee Landfill
Sunrise	Panzarella	\$122.51	Waste Management Okeechobee Landfill
Miramar	Panzarella	?	Waste Management Okeechobee Landfill

- Why would disposal fees differ from one vendor to another? Is it being moved to a different location? Are other Cities being charged differently based on location or waste generated?

I would assume each vendor has their own reasons for proposing their rates to different cities, however I would imagine that different vendors may have different negotiated disposal rates with different disposal facilities, and the contract pricing in different cities may fluctuate based on when the bids went out and what the hauler had established with the designated disposal facility at that time.

Thanks,

Michael F. Bailey, P.E.

Utilities Director

954-518-9073

From: Bailey, Michael

Sent: Wednesday, January 18, 2023 2:22 PM

To: Schwartz, Jay <jschwartz@ppines.com>

Cc: Dodge, Charles <cdodge@ppines.com>; Gayeski, Marty <mgayeski@ppines.com>; Chong, Lisa <lchong@ppines.com>; Gomes, Mark <mgomes@ppines.com>; Gonzalez, Aner (City Manager's Office) <agonzalez@ppines.com>

Subject: RE: Item #3

Hi Commissioner,

Mr. Dodge asked me to forward this response to your questions regarding Item 3 on tonight's agenda so, if you would, please see the message below. And please let me know if you have any other questions.

Thanks very much,

Michael F. Bailey, P.E.

Utilities Director

City of Pembroke Pines Utilities Department



Senator Howard C. Forman Campus

8300 South Palm Drive

Pembroke Pines, FL 33025

954-518-9073

From: Bailey, Michael

Sent: Wednesday, January 18, 2023 11:47 AM

To: Gonzalez, Aner (City Manager's Office) <agonzalez@ppines.com>

Cc: Dodge, Charles <cdodge@ppines.com>; Gayeski, Marty <mgayeski@ppines.com>; Chong, Lisa <lchong@ppines.com>; Bonilla, Jonathan <jbonilla@ppines.com>; Gomes, Mark <mgomes@ppines.com>; Thompson, Paul <pthompson@ppines.com>; Wrvs, George <gwrves@ppines.com>; Hernandez, Catherine <cahernandez@ppines.com>

Subject: RE: Item #3

Hi Aner, below is a draft response to each of the Commissioner's questions/comments. A very big "thank you" to Mark Gomes who assembled this information.

Please let us know if you have any questions.

- The back up doesn't include our current annual report for expenditures, the amount of outlay the past four years.

Please see the financial summary below. It only includes 3 years history because that's all the information contained in the new Tyler Munis financial system.

4 Year Comparison	Current Year	History	4 Year Graph	History Graph
Yr/Per 2023/01	Fiscal Year 2023	Fiscal Year 2022	Fiscal Year 2021	
Original Budget	180,978.00	180,978.00	170,803.00	
Transfers In	.00	.00	.00	
Transfers Out	.00	-15,000.00	.00	
Revised Budget	180,978.00	165,978.00	170,803.00	
Actual (Memo)	37,412.44	149,649.76	148,687.32	
Encumbrances	5,755.76	.00	.00	
Requisitions	.00			
Available	137,809.80	16,328.24	22,115.68	
Percent used	23.85	90.16	87.05	

- I see the @ \$137k budgeted.

The Fiscal Year 2023 budget for account # 471-535-6022-534451-0000-000-0000 (Other Svc - Grit/Screenings) is \$180,978 for the period of October 1, 2022 through September 30, 2023. Since October 1, 2022 the City has had actual expenditures in the amount of \$37,412.44 and also has a balance of \$5,755.76 on an open purchase order for the current contract with Waste Pro. Therefore, there is a current available balance in the account in the amount of \$137,809.80 (\$180,978 - \$37,412.44 - \$5,755.76).

Note - The estimated prorated amount for the remainder of the fiscal year is \$125,892 based on the new proposed contract pricing with Panzarella:

Items	Qty	UOM	Panzarella (Proposed Pricing)	
			Unit Price	Estimated Annual Cost
Pick-up & Hauling	80	Pickups	\$1,395.00	\$111,600.00
Disposal Fee	132	Tons	\$93.00	\$12,276.00
Lined Container Rental per month	18	Container	\$112.00	\$2,016.00
Total				\$125,892.00

- Does this mean the current bid went up by \$27k?

No, the estimated cost actually went down. The current contract with Waste Pro is for an annual amount not to exceed \$180,977.24 (\$164,524.76 plus a 10% Owner’s Contingency in the amount of \$16,452.48.)

Below is a summary of the Utilities Department’s current estimated annual quantities, the unit prices from the current contract with Waste Pro, and the proposed pricing from Panzarella and Waste Pro as a result of the new solicitation (IFB # PSUT-22-03 "Removal and Disposal of Grit and Screenings").

Items	Qty	UOM	Waste Pro (Current Contract)		Panzarella (Proposed Pricing)				Waste Pro (Proposed Pricing)			
			Unit Price	Estimated Annual Cost	Unit Price	Estimated Annual Cost	Increase \$	Increase %	Unit Price	Estimated Annual Cost	Increase \$	Increase %
Pick-up & Hauling	104	Pickups	\$1,438.94	\$149,649.76	\$1,395.00	\$145,080.00	-\$4,569.76	-3.05%	\$1,500.00	\$156,000.00	\$6,350.24	4.24%
Disposal Fee	175	Tons	\$85.00	\$14,875.00	\$93.00	\$16,275.00	\$1,400.00	9.41%	\$85.00	\$14,875.00	\$0.00	0%
Lined Container Rental per month	24	Container	N/A	N/A	\$112.00	\$2,688.00	\$2,688.00	N/A	\$250.00	\$6,000.00	\$6,000.00	N/A
Total				\$164,524.76		\$164,043.00	-\$481.76	-0.29%		\$176,875.00	\$12,350.24	7.51%

As a result of pricing that was received, the pricing from Panzarella is actually a reduction of 0.29%, while Waste Pro’s proposal is an increase of 7.51%.

Note – The new solicitation and proposed contract includes a new line item for “Lined Container Rental per month,” as the Utilities Department stated that there were times that the current contractor was not providing a lined container, resulting in the grit and screenings seeping through the containers and making a mess, therefore they requested a separate line item price for “Lined Container Rental per month.” Even with this additional line item, the total estimated annual cost has gone down with the proposed contract.

- What was the reason for the increase to be more than 20% over what was budgeted?

As mentioned above, the proposed agreement is not expected to exceed the budget (the actual cost depends on actual sewage flow rate to the treatment plant), and is actually lower than the previous contract amount.

- How does the current bid compare to disposal costs from other cities?

Staff is contacting other agencies to find out if we can get this information.

- Who is the vendor for those Cities?

Staff is contacting other agencies to find out if we can get this information. We do know that Panzarella provides grit/screenings disposal services for the cities of Sunrise and Boca Raton, and that both agencies are satisfied with their service.

- Why would disposal fees differ from one vendor to another? Is it being moved to a different location? Are other Cities being charged differently based on location or waste generated?

Staff will contact the vendors to try to ascertain their disposal sites and costs.

Michael F. Bailey, P.E.

Utilities Director
954-518-9073

From: Gonzalez, Aner (City Manager's Office) <agonzalez@ppines.com>

Sent: Wednesday, January 18, 2023 8:13 AM

To: Bailey, Michael <mfb Bailey@ppines.com>

Cc: Dodge, Charles <cdodge@ppines.com>; Gayeski, Marty <mgayeski@ppines.com>; Chong, Lisa <lchong@ppines.com>; Bonilla , Jonathan <jbonilla@ppines.com>

Subject: FW: Item #3

Good morning Michael,

Please provide Mr. Dodge with a DRAFT response to the below questions from Vice Mayor Schwartz. We need this response ASAP.

Thanks,

Aner Gonzalez
Deputy City Manager



From: Schwartz, Jay <jschwartz@ppines.com>

Sent: Tuesday, January 17, 2023 10:06 PM

To: Dodge, Charles <cdodge@ppines.com>; Chong, Lisa <lchong@ppines.com>

Subject: Item #3

Lisa

The back up doesn't include our current annual report for expenditures, the amount of outlay the past four years.

I see the @ \$137k budgeted.

Does this mean the current bid went up by \$27k?

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Who is the vendor for those Cities?

Why would disposal fees differ from one vendor to another? Is it being moved to a different location? Are other Cities being charged differently based on location or waste generated?

Best Regards,

Vice Mayor Jay D. Schwartz
City of Pembroke Pines, Commission District 2
Office: [954.450.1030](tel:954.450.1030)