

NASPO Contract Pricing							Law and Order Technology, LLC		GovDirect		Insight Public Sector		ARC Acquisition US, Inc.		Global Public Safety, LLC		Rugged Solutions America, LLC DBA	
Manuf. SKU	Product Description	MSRP	Discount off MSRP	Contract Price	Qty.	Total Contract Pricing	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost	Unit Price	Total Cost
ST-DEPINBC FR16A	Panasonic Installation Services - FZ40 Installation Solution Engineered specifically for Broward County Fire and EMS Battalion Chief SUV and Rescue Vehicles – Vehicle Installation with Solution Engineering - Includes installation labor, pre-assembly, responsible recycling of excess packaging, and project management are included in the solution pricing. Pricing is based on the customer providing a minimum of 5 vehicles per location per day per installation technician.	\$634.00	0%	\$634.00	6	\$3,804.00	\$499.76	\$2,998.56	\$496.90	\$2,981.40	\$501.04	\$3,006.24	\$521.61	\$3,129.66	\$522.51	\$3,135.06	\$597.03	\$3,582.18
ST-DEPINBC FR16B	Panasonic Vehicle Installation Kit – FZ40 Installation Kit Engineered specifically for Broward County Fire and EMS - EMS Battalion Chief SUV and Rescue Vehicles - Includes new bracket on existing base or pedestal, 11" locking slide arm, quad-pass laptop dock, laptop screen support, power supply, power supply bracket, and VPDU power management, MIMO LTE/Cellular/PCS/GPS/WiFi Combo Antenna, and basic wiring kit. Ground shipping is included. All hardware items include a 3-year warranty and equipment is preassembled and packaged/labeled by vehicle.	\$3,905.00	11%	\$3,475.45	6	\$20,852.70	\$2,599.09	\$15,594.54	\$2,626.35	\$15,758.10	\$2,648.18	\$15,889.08	\$2,757.06	\$16,542.36	\$2,761.73	\$16,570.38	\$3,160.39	\$18,962.34
ST-DEPINBC FR17A	Panasonic Installation Services – FZ40 Installation Solution Engineered specifically for Broward County Fire and EMS International Fire/Rescue Vehicles – Vehicle Installation with Solution Engineering, installation labor, pre-assembly, responsible recycling of excess packaging, and project management are included in the solution pricing. Pricing is based on the customer providing a minimum of 4 vehicles per location per day per installation technician.	\$634.00	0%	\$634.00	2	\$1,268.00	\$499.76	\$999.52	\$496.90	\$993.80	\$501.05	\$1,002.10	\$521.61	\$1,043.22	\$522.51	\$1,045.02	\$597.03	\$1,194.06
ST-DEPINBC FR17B	Panasonic Vehicle Installation Kit – FZ40 Installation Kit Engineered specifically for Broward County Fire and EMS - International Fire/Rescue Vehicle - Includes new vehicle specific base, 16 telescoping pedestal and brace, 11 locking slide arm, quad-pass laptop dock, laptop screen support, power supply, power supply bracket, VPDU power management, MIMO LTE/Cellular/PCS/GPS/WiFi Combo Antenna, and basic wiring kit. Ground shipping is included. All hardware items include a 3-year warranty and equipment is preassembled and packaged/labeled by vehicle.	\$4,415.00	11%	\$3,929.35	2	\$7,858.70	\$2,948.79	\$5,897.58	\$2,972.39	\$5,944.78	\$2,997.09	\$5,994.18	\$3,120.22	\$6,240.44	\$3,125.60	\$6,251.20	\$3,571.31	\$7,142.62
ST-DEPINBC FR18A	Panasonic Installation Services Solution – FZ40 Installation Solution Engineered specifically for Broward County Fire and EMS - Standard Fire Engine – Vehicle Installation with Solution Engineering, installation labor, preassembly, responsible recycling of excess packaging, and project management are included in the solution pricing. Pricing is based on the customer providing a minimum of 2 vehicles per location per day per installation technician.	\$1,515.00	0%	\$1,515.00	4	\$6,060.00	\$1,177.52	\$4,710.08	\$1,186.94	\$4,747.76	\$1,196.80	\$4,787.20	\$1,245.91	\$4,983.64	\$1,248.12	\$4,992.48	\$1,426.11	\$5,704.44
ST-DEPINBC FR18B	Panasonic Vehicle Installation Kit – FZ40 Installation Kit Engineered specifically for Broward County Fire and EMS - Standard Fire Engine - Includes flat surface mount, 11 locking slide arm, motion clevis, quad-pass laptop dock, laptop screen support, power supply, power supply bracket, VPDU power management, MIMO LTE/Cellular/PCS/GPS/WiFi Combo Antenna, and basic wiring kit. Ground shipping is included. All hardware items include a 3-year warranty and equipment is preassembled and packaged/labeled by vehicle.	\$3,905.00	11%	\$3,475.45	4	\$13,901.80	\$2,609.00	\$10,436.00	\$2,630.38	\$10,521.52	\$2,652.24	\$10,608.96	\$2,761.21	\$11,044.84	\$2,765.97	\$11,063.88	\$3,160.39	\$12,641.56
\$53,745.20							\$40,636.28		\$40,947.36		\$41,287.76		\$42,984.16		\$43,058.02		\$49,227.20	