

4403 Forbes Blvd.
 Lanham, MD 20706-4328
 USA
 301-683-1234
 www.safewareinc.com

Order Number	
1987452	
Order Date	Page
05/09/2023 15:28:17	1 of 4

Quote Expires On: 06/13/2023

Contract No: OMNIA Contract #4400008468

Bill To: **Customer ID:** 117344
 City of Pembroke Pines
 601 City Center Way
 Pembroke Pines, FL 33025

Ship To:
 Pembroke Pines Police Department
 9500 Pines Blvd
 Bldg. A
 Pembroke Pines, FL 33026

Requested By: Frank Ford

PO Number	Taker	Email
Milestone Server/ACS Int & Config 170633.9	Lori Orantes	lorantes@safewareinc.com
Freight Terms	Phone	Fax
Freight Paid	301-683-1212	301-683-1200
Sales Representative		
Peter Van Kirk		

Quantities					Item ID	Pricing UOM	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

Order Note: General System Description
 Proposal #170633.9 SAFEWARE - Milestone Recording Server, ACS Integration & Config

SWT consisting of Safeware and Security 101 shall provide and install a new recording server to manage and record 45 channels of HD Video utilizing a City provided instance of Milestone VMS. This servers recording and throughput calculations were based off of customer provided information in regards to the recording schedule and resolutions of cameras being connected and managed by this server (configuration summary is detailed below).

STW will deliver, rack and program the VMS and cameras. A single day of labor is included to accommodate the installation. It is intended that City personnel will program any remaining devices not programmed in the initial day of installation. If additional labor is requested by the City, a change order request will be presented for approval, as needed.

In addition, integration licensing and configuration for integrating the Milestone VMS and Lenel ACS is included for Dongle ID 161731.

Hardware Configuration summary:

- Camera Quantity: 45
- Operational Recording hours: 24
- Recording percentage: 50
- Days of Recorded Video Storage: 30
- Compression: H265 / zipstream
- Scene Complexity: Medium
- Camera resolutions: 4K (accounting for a mix of 5MP fixed and 6-12MP panoramic cameras)
- Frames per Second, per camera: 30
- Bitrate (Kbps): 14,500

4403 Forbes Blvd.
 Lanham, MD 20706-4328
 USA
 301-683-1234
 www.safewareinc.com

Order Number	
1987452	
Order Date	Page
05/09/2023 15:28:17	2 of 4

Quote Expires On: 06/13/2023

Contract No: OMNIA Contract #4400008468

Quantities					Item ID	Pricing	Unit	Extended
Ordered	Allocated	Remaining	UOM	Unit Size	Item Description	UOM	Price	Price
				Disp.		Unit Size		

Data rate: 652.50 Mbit/sec
 Storage required: 105.70 TB
 Storage including overhead: 117.45 TB

Technical Specification:

- Form Factor: Rack Mounted 2U
- Processor Type: Intel® Xeon® Silver 4216
- Operating System: Windows Server 2019 IoT Essentials (No CAL) SAC
- Hard Drive Bays 12 x 3.5" (hot-plug)
- Maximum Storage 132 TB
- RAID Support 0, 1, 5, 6, 10
- Power Supply 1100 W
- RAM 32GB DDR4
- Operating System Drive 2 x 240GB (RAID 1), M.2 SSDs on BOSS card

Order Note:

Access Control
 Computer Stations
 Server Room (ACS Server)
 Software Support Agreement - 1 ADV SUSP PLAN - Tier 2; 129-192 Readers. Covers ADV / ADVI Systems (Lenel Systems International – SUSP-ADV-TR-2)
 Software Option #1 - 1 INTEGRATION OF MILESTONE XPROTECT PLATFORM INTO ONGUARD ADV SYSTEMS [INCLUDES DATACONDUIT- SWG-1140 AND SWG-DV VIDEO ENABLER LIC (MILESTONE – ML-OGINT-ADV)
 Computer with PreLoaded Software - Existing or Customer Supplied

Video System

Head Ends
 Server Room
 Video Server - 1 PEC STATRACK RAIL FOR HUSKY 1800R-35 (MILESTONE – HA-RR-740-35)
 Video Server - 1 HUSKY IVO 1800 RKMOUNT 2U WS19 192TB(12X16TB)-34 (MILESTONE – HE1800R-192TB-34)
 Video Software Option #1 - 1 XProtect Access Base License (MILESTONE – XPABL)
 Video Software Option #2 - 141 XProtect Access Door License (MILESTONE – XPADL)
 Video Software - 1 Existing or Customer Supplied
 IP Camera License - 45 Existing or Customer Supplied

1.00	0.00	1.00	EA	PVANKIRK	EA	0.00	0.00
------	------	------	----	----------	----	------	------

1.0 For questions regarding this proposal 1.0
 Please contact:

Peter Van Kirk
 Safeware, Inc.
 National Director-Government Security Solutions
 (M) 561-262-8343
 (O) 561-400-1029
 (F) 804-236-0429
 (E) pvankirk@safewareinc.com

4403 Forbes Blvd.
 Lanham, MD 20706-4328
 USA
 301-683-1234
 www.safewareinc.com

Order Number	
1987452	
Order Date	Page
05/09/2023 15:28:17	3 of 4

Quote Expires On: 06/13/2023

Contract No: OMNIA Contract #4400008468

Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.				
1.00	0.00	1.00	EA		SEC SUSP-ADV-TR-2	EA	1,988.64	1,988.64
<i>Safeware Catalog Price:</i>					5,238.59	<i>Contract Discount:</i> 41%		<i>Your Discount:</i> 62.00%
		1.0			ADV SUSP PLAN - Tier 2 129-192 Readers. Covers ADV / ADVI Systems	1.0		
1.00	0.00	1.00	EA		SEC HA-RR-740-35	EA	234.38	234.38
<i>Safeware Catalog Price:</i>					529.67	<i>Contract Discount:</i> 41%		<i>Your Discount:</i> 56.00%
		1.0			PEC Statrack Rail for Husky 1800R-35	1.0		
1.00	0.00	1.00	EA		SEC HE1800R-192TB-34	EA	28,687.50	28,687.50
<i>Safeware Catalog Price:</i>					65,827.90	<i>Contract Discount:</i> 41%		<i>Your Discount:</i> 56.00%
		1.0			HUSKY IVO 1800 RKMOUNT 2U WS19 192TB (12X16TB)-34	1.0		
1.00	0.00	1.00	EA		SEC ML-OGINT-ADV	EA	0.00	0.00
		1.0			Integration of Milestone XProtect Platf INTO ONGUARD ADV SYSTEMS [INCLUDES DATACONDUIT- SWG-1140 AND SWG-DV VIDEO ENABLER LIC	1.0		
1.00	0.00	1.00	EA		SEC XPABL	EA	120.94	120.94
<i>Safeware Catalog Price:</i>					277.52	<i>Contract Discount:</i> 41%		<i>Your Discount:</i> 56.00%
		1.0			XProtect Access Base License	1.0		
141.00	0.00	141.00	EA		SEC XPADL	EA	36.57	5,156.37
<i>Safeware Catalog Price:</i>					83.91	<i>Contract Discount:</i> 41%		<i>Your Discount:</i> 56.00%
		1.0			XProtect Access Door License	1.0		
1.00	0.00	1.00	EA		SEC 170633.7 INSTALL	EA	10,819.53	10,819.53
<i>Safeware Catalog Price:</i>					16,275.54	<i>Contract Discount:</i> 10%		<i>Your Discount:</i> 34.00%
		1.0			Installation	1.0		
1.00	0.00	1.00	EA		SEC 170633.7 MAT	EA	2,493.86	2,493.86
<i>Safeware Catalog Price:</i>					5,722.56	<i>Contract Discount:</i> 41%		<i>Your Discount:</i> 56.00%
		1.0			Materials	1.0		
1.00	0.00	1.00	EA		OMNIA	EA	0.00	0.00
		1.0			OMNIA Contract #4400008468 Lead Agency: Fairfax County, VA Public Safety and Emergency Preparedness Standard freight within continental US is paid, all HAZMAT or expedited freight will be billed. *Register with OMNIA at www.omniapartners.com/publicsector	1.0		



Exhibit "D"

QUOTATION

4403 Forbes Blvd.
 Lanham, MD 20706-4328
 USA
 301-683-1234
 www.safewareinc.com

Order Number	
1987452	
Order Date	Page
05/09/2023 15:28:17	4 of 4

Quote Expires On: 06/13/2023

Contract No: OMNIA Contract #4400008468

<i>Quantities</i>					<i>Item ID</i>	<i>Pricing</i>		<i>Unit</i>	<i>Extended</i>
<i>Ordered</i>	<i>Allocated</i>	<i>Remaining</i>	<i>UOM</i>	<i>Disp.</i>	<i>Item Description</i>	<i>UOM</i>		<i>Price</i>	<i>Price</i>
			<i>Unit Size</i>			<i>Unit Size</i>			

Total Lines: 10

SUB-TOTAL: 49,501.22

TAX: 0.00

AMOUNT DUE: 49,501.22

Actual freight added per freight terms