

March 13, 2017  
City of Pembroke Pines  
Attn: Steve Buckland

rev0313CABAC

REF: Caterpillar 304E2 CR Mini Hydraulic Excavator

Quoted per Florida Sheriff's Association Contract #FSA16-VEH14.0, Specification #40

Base Unit per Contract

|                                                                                  |                         |            |
|----------------------------------------------------------------------------------|-------------------------|------------|
| BASE MACHINE UNIT PRICE (2017 Caterpillar 308E2)                                 | <b>\$ 89,770</b>        | <b>A</b>   |
| 304E2 DOWNGRADE TO BASE 304E COMPACT RADIUS MINI EXCAVATOR W/FREIGHT & PREP ONLY | <b><u>\$-47,789</u></b> | <b>B</b>   |
| BASE CONTRACT PRICE                                                              | <b>\$ 41,981</b>        | <b>A+B</b> |

Non-Specified Options

|          |                                             |                |
|----------|---------------------------------------------|----------------|
| 515-6921 | 304E2 CR EXCAVATOR DCA1                     | BASE           |
| 515-6922 | 304E2 HEXMN DCA2                            | \$7,850        |
| 463-8034 | BLADE, 77", POWER ANGLE                     | \$3,450        |
| 464-9902 | BUCKET, 18", 2.9 CFT, HD                    | \$1,014        |
| 452-5618 | 304E2 CR HYDRAULIC EXCAVATOR                |                |
| 456-2642 | CAB, WITH AIR CONDITIONER                   |                |
| 437-3272 | RADIO, READY                                |                |
| 428-7870 | MIRROR, REAR                                |                |
| 397-7122 | CONTROL, PATTERN CHANGER                    |                |
| 397-7119 | LINES, BOOM                                 |                |
| 397-7062 | LINES, STICK                                |                |
| 463-9122 | STICK PACKAGE, LONG W/O 2 <sup>ND</sup> AUX |                |
| 434-2092 | BELT, SEAT, 3" RETRACTABLE                  |                |
| 419-4783 | ALARM, TRAVEL                               |                |
| 436-2492 | TRACK, RUBBER BELT                          |                |
| 379-4690 | DRAIN, ECOLOGY                              |                |
| 454-0241 | CABLE, GROUND                               |                |
| 428-7874 | SEAT, FABRIC, HIGH BACK                     |                |
| 456-2652 | ENGINE, EPA TIER 4F                         |                |
| 470-6500 | HEATER, JACKET WATER                        |                |
| 512-5611 | LIGHTS, STANDARD                            |                |
| 507-2636 | PRODUCT LINK, CELLULAR, PL 240              |                |
|          | NON-SPECIFIED OPTIONS LIST PRICE            | \$12,314       |
|          | LESS 27% CONTRACT DISCOUNT                  | <u>-3,325</u>  |
|          | NON-SPECIFIED OPTIONS TOTAL                 | <b>\$8,989</b> |

**C**

**CONTRACT PRICE TOTAL \$50,970**

**A+B+C**

36MO/3000HRS POWERTRAIN+HYDRAULICS WARRANTY **\$ 1,310**

**CONTRACT PRICE TOTAL \$52,280**

FOB City of Pembroke Pines

Thank you for consideration of our product. Quote is valid for sixty days.

Greg Bennett

Governmental Sales

305-592-5374ext 1121 Cell 786-229-7037 Fax 305-477-2024

[greg\\_bennett@kellytractor.com](mailto:greg_bennett@kellytractor.com)

[www.kellytractor.com/Governmental](http://www.kellytractor.com/Governmental)