

TO:
City of Pembroke Pines
Chuck Osteen
10100 Pines Boulevard
Pembroke Pines, FL 33026

costeen@ppines.com
(p) (954) 392-2071

FROM:
Presidio Networked Solutions
Sylvér Fair
3250 W. Commercial Blvd
Suite 360
Oakland Park, FL 33309

sfair@presidio.com
(p) 407.409.8250
(f) 954.210.6099

Customer#: CITYO997
Account Manager: Jerry Baggett
Inside Sales Rep: Sylvér Fair
Title: City of PPines Emerson Change Order

#	Part #	Description	List Price	Unit Price	Qty	Ext List Price	Ext Price
1	Emerson	Emerson Solution	\$0.00	\$20,645.56	1	\$0.00	\$20,645.56
Comments: Emerson Change Order Data Center Cabling additions and reference Emerson document number 22709486 dated 1-30-17.							

Total List Price:		\$0.00
Sub Total:		\$20,645.56
Grand Total:		\$20,645.56

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Client understands and agrees to its obligation, that applicable sales tax will apply to the quoted services on a by site location basis.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: 0KD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date

Price Information

*** Freight will be added as incurred.*

Bill of Material (Change Order# 01)

Qty.	Manufacturer	Description
Fiber Patch Panel & cassettes (CommScope)		
2	CommScope	360G2 2U Sliding Shelf, accepts 4 modules
24	CommScope	360 Distribution Panel Module 24 LC LazrSPEED, iPatch Ready (10- for Equipment cabinets & 14- for distribution cabinets)
2	CommScope	2U 19" Single Sided Horizontal Trough Kit
MM Fiber Optics Cables		
60	OFS	25ft, LC/LC, MM, OM4, AQUA Duplex fiber jumpers
60	OFS	30ft, LC/LC, MM, OM4, AQUA Duplex fiber jumpers
24	OFS	40ft, LC/LC, MM, OM4, AQUA Duplex fiber jumpers

Scope of Work (Change Order# 01)

- Provide and install (2) 2U fiber panels with (14) 24-port LC adaptor Module in the rack as follows:

Rack#	Change Order#01 Modules (24 fibers: 24-LC Adaptors)	Change Order#01 2U Panels (Accommodates 12 Modules)
8	7	1
16	7	1
Total:	14	2

- Provide and install (10) 24-port LC adaptor Module in the rack as follows:

Rack#	Change Order#01 Modules (24 fibers: 24-LC Adaptors)
4	2
5	2
12	3
13	3
Total:	10

3. Provide and Install (2) 2U single sided horizontal trough kit for each 2U fiber panel in rack# 8 and 16.
4. Provide and Run (144) MultiMode, OM4, duplex, LC-LC connectors fiber jumpers between racks as per below table.

From Rack#	To Rack#	Approx. Length (ft)	Change Order#01 # of circuits added
4	8	25	12
	16	30	12
5	8	25	12
	16	30	12
12	8	30	18
	16	25	18
13	8	30	18
	16	25	18
8	16	15	24
Total			144

5. Straight through fibers connections (no flip) between racks for Fiber optics
6. Change front equipment drawings for racks R-07 & R15 (adding Cisco switches-Vertiv is not installing them-between the patch panels) and R-08, & R16 (Addition of new 2U fiber panels and 2U horizontal cable manager).
7. Apply labels to all fiber optics cables and panels.
8. Perform Tier-1 fiber testing for each fiber.
9. Clean up the working area and remove the trash

Owner Supplied items & Assumptions:

1. Emerson provided material will be shipped directly to the customer location and freight charges will be added as incurred.
2. Equipment racks and UPS/BATT racks shall be installed prior to ENP technician's arrival.
3. Normal day time working hours are assumed from 8:00am to 5:00pm.
4. Emerson will have free and unobstructed access to the work areas during all hours of operations. Any downtime or delays caused by customer will be billed additionally.
5. Any special safety training or security requirements will be identified by the customer prior to Emerson installation start date.
6. If required, all special safety training will be provided by customer at no cost to Emerson.

TO: City of Pembroke Pines
Chuck Osteen
10100 Pines Boulevard
Pembroke Pines, FL 33026

costeen@ppines.com
(p) (954) 392-2071

FROM: Presidio Networked Solutions
Sylvester Fair
3250 W. Commercial Blvd
Suite 360
Oakland Park, FL 33309

sfair@presidio.com
(p) 407.409.8250
(f) 954.210.6099

Customer#: CITY0997

Contract Vehicle: Florida NASPO ValuePoint Cisco AR233 (14-19)
FL#43220000-WSCA-14-ACS

Account Manager: Jerry Baggett

Inside Sales Rep: Sylvester Fair

Title: City of Pembroke Pines Great Hall Mobility

Comments: Pending credit of \$29,993.00 from RMA# 600139929

#	Part #	Description	Unit Price	Qty	Ext Price
AIR-AP3802I-BK910					
1	AIR-AP3802I-BK910	802.11ac W2 10 AP w/CA; 4x4:3SS; Int Ant; mGig -B Domain	\$7,260.00	5	\$36,300.00
2	AIR-AP3802I-BBULK	BOM Level AP3800i Bulk PID for B Domain	\$0.00	50	\$0.00
3	CON-SNT-AIR2BULK	SNTC-8X5XNBD BOM Level AP3800i Bulk PID for -B Domain	\$53.46	50 for 12 mo(s)	\$2,673.00
4	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	\$0.00	50	\$0.00
5	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	50	\$0.00
6	SW3802-CAPWAP-K9	Cisco Aironet 3800 Series CAPWAP Software Image	\$0.00	50	\$0.00
7	CON-SNT-AIR8K910	SNTC-8X5XNBD 802.11ac W2 10 AP w/CA; 4x4:3SS; Int Ant	\$0.00	5 for 12 mo(s)	\$0.00
Total:					\$38,973.00
AIR-AP3802I-B-K9					
8	AIR-AP3802I-B-K9	802.11ac W2 AP w/CA; 4x4:3; Mod; Int Ant; mGig B Domain	\$726.00	4	\$2,904.00
9	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	\$0.00	4	\$0.00
10	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	4	\$0.00
11	SW3802-CAPWAP-K9	Cisco Aironet 3800 Series CAPWAP Software Image	\$0.00	4	\$0.00
12	CON-SNT-AIRPIBK9	SNTC-8X5XNBD 802.11ac W2 AP w/CA; 4x4:3; Mod; Int Ant;	\$53.46	4 for 12 mo(s)	\$213.84
Total:					\$3,117.84
AIR-ANT2524DW-R=					
13	AIR-ANT2524DW-R=	2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC	\$17.16	32	\$549.12
Total:					\$549.12
14	M6060060P23602NB	2.4/5 GHz 6 dBi Directional WiFi Antenna 4 RPTNC Ventev / TerraWave - 2.4/5 GHz 6 dBi Directional WiFi Antenna 4 RPTNC	\$211.86	12	\$2,542.32
15	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$7,000.00	1.0000	\$7,000.00

**QUOTE:**

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DATE:

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PAGE:

2 of 2

Comments: Pending credit of \$29,993.00 from RMA# 600139929

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Sub Total:	\$22,189.28
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Grand Total:	\$22,189.28
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This quote is governed by Terms and Conditions of NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS
Standard-Terms-for-Purchase-of-Services or Goods
Quote valid for 30 days from date shown above.
Prices may NOT include all applicable taxes and shipping charges
All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:
Presidio Networked Solutions LLC
8161 Maple Lawn Blvd., Suite 150
Fulton, MD 20759-2588

Pursuant to this contract your PO must reflect the following contract #
NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS

Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5; DUNS#15-405-0959; CEC 15-506005G
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)
Delivery: FOB Terms Dictated by individual PO details.

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 Sylvier Fair
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 sfair@presidio.com
 (p) 407.409.8250
 (f) 954.210.6099

Customer#: CITY0997
Account Manager: Jerry Baggett
Inside Sales Rep: Sylvier Fair
Title: City of Pembroke Pines - Avocent

#	Part #	Description	Unit Price	Qty	Ext Price
1	MPU8032DAC-001	Avocent MergePoint Unity 8032DAC - KVM switch - managed - USB - CAT5 - 32 x KVM port(s) - 1 local user - 8 IP users - desktop, rack-mountable	\$6,050.00	6	\$36,300.00
2	ACS8032DAC-400	Avocent ACS Advanced Console Server ACS8032DAC-400 - Console server - 32 ports - GigE, RS-232 - 1U	\$2,669.33	2	\$5,338.66
3	ACS8008DAC-400	Avocent ACS Advanced Console Server ACS8008DAC-400 - Console server - 8 ports - GigE, RS-232 - 1U	\$1,832.00	4	\$7,328.00
4	MPUIQ-VMCHS	Avocent Server Interface Module - Video/USB extender	\$90.00	78	\$7,020.00
5	DSV4.5-START	DSView Starter Pack - (v. 4.5) - license - 1 hub, 1 spoke, 250 managed devices - 1 year Silver software upgrade protection required - Linux, Win, Solaris	\$3,066.00	1	\$3,066.00
6	SCNT-1YSLV-START	Avocent Silver Maintenance and Support - Technical support - for DSView Starter Pack - 1 hub, 250 devices, 1 spoke - phone consulting - 1 year - 12x5	\$637.33	1 for 12 mo(s)	\$637.33
7	VILT-322	DSVIEW MGMT S/W ACCESS AND CNTRL TRAIN	\$472.22	1	\$472.22
8	1YSLV-MPU8032	Avocent Hardware Maintenance Silver - Extended service agreement - advance parts replacement - 1 year - shipment - 12x5 - response time: NBD - for Avocent MergePoint Unity 8032, 8032DAC	\$408.10	6 for 12 mo(s)	\$2,448.60
9	1YSLV-ACS32PT	Avocent Hardware Maintenance Silver - Extended service agreement - advance parts replacement - 1 year - shipment - 12x5 - response time: NBD - for ACS Console Server ACS32, ACS32 NEBS	\$139.58	2 for 12 mo(s)	\$279.16
10	1YSLV-ACS8PT	Avocent Hardware Maintenance Silver - Extended service agreement - advance parts replacement - 1 year - shipment - 12x5 - response time: NBD - for ACS Console Server ACS8	\$91.93	4 for 12 mo(s)	\$367.72

			Sub Total:	\$63,257.69
			Grand Total:	\$63,257.69

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Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date