

**AGREEMENT COVER MEMORANDUM**

<b>To:</b>	Barbara Torres, City Clerk's Office	<b>From:</b>	Tyler Harrel, Finance	<b>Date:</b>	11/06/2017
Please route the two (2) attached agreements, as described below, for execution and please return one (1) executed copy to me.					

<b>Company:</b>	Lawrence J. Smith, P.A.
<b>Contract Purpose:</b>	Legislative Consulting Services - Lobbyist
<b>Contract Description:</b>	To renew Legislative Consulting Services to provide services during legislative sessions, including meetings as well as State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with the State and Local Government regulatory agencies.

<b>Contract Group:</b>	Services (Professional)	<b>Effective Date:</b>	02/01/2018
<b>Agreement Type:</b>	Amendment	<b>Expiration Date:</b>	01/31/2019
<b>Contract Type:</b>	Expense	<b>Renewal Options:</b>	Additional 1-year terms.
<b>Location:</b>	City Clerk's Office (Routing)	<b>Notice Period:</b>	120
<b>Contract Value:</b>	\$84,000	<b>Notice Date:</b>	10/03/2018
<b>Contract Value Description:</b>	The Contract Value of \$84,000 is a yearly amount.		

<b>Department:</b>	Administration	<b>Approved by Commission:</b>	Passed
<b>Contract Manager:</b>	Aner Gonzalez	<b>Commission Date (if Approved or Pending):</b>	06/15/2011
<b>Procurement Method:</b>	Renewal Agreement	<b>For Commission Review:</b>	Yes
<b>Procurement Summary:</b>	Renewal Agreement	<b>Reason For Commission Review:</b>	Contract value exceeds \$25,000
<b>Account Coding(s):</b>	TBD	<b>Insurance Required:</b>	No
		<b>Bonds Required:</b>	N/A

<b>Additional Notes:</b>	None.
<b>Attachments</b>	(2) Originals, Signed/Notarized/Witnessed by Vendor <ul style="list-style-type: none"> <li>• Original Agreement</li> <li>• First Amendment</li> <li>• Second Amendment</li> <li>• Third Amendment</li> <li>• Fourth Amendment</li> </ul>

**LEGISLATIVE CONSULTING SERVICES AGREEMENT BETWEEN  
THE CITY OF PEMBROKE PINES AND LAWRENCE J. SMITH, P.A.**

THIS AGREEMENT made and entered into this 25<sup>th</sup> day of JANUARY,  
2013, by and between:

CITY OF PEMBROKE PINES, FLORIDA, a municipal corporation  
10100 Pines Boulevard  
Pembroke Pines, FL 33026  
(hereinafter referred to as "CITY")

and

LAWRENCE J. SMITH, P.A.  
8201 Peters Road Suite 4000  
Fort Lauderdale, Florida 33324  
(hereinafter referred to as "CONSULTANT")

13 JAN 28 PM 3:10

IN CONSIDERATION of the mutual covenants and conditions herein expressed and of the faithful performance of all such covenants and conditions, CITY and CONSULTANT do mutually agree as follows:

Section 1. PURPOSE: The parties agree that the main purpose of this Agreement is for CONSULTANT to provide professional legislative consulting services during legislative sessions, including meetings as well as Federal, State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist CITY with Federal, State and Local Government regulatory agencies.

Section 2. SCOPE OF SERVICES:

2.01 This Scope of Services between CITY and CONSULTANT and any and all Exhibits, will set forth the duties, obligations and responsibilities of CITY and CONSULTANT in the provision of legislative consulting services and related services for CITY. CONSULTANT shall specifically provide the services for issues as directed by the City Manager. CONSULTANT'S services during the term of this Agreement shall include, but not be limited to:

2.01.1 Work with the City Commission, City Manager's Office and the Broward County Legislative Delegation in developing special or general Federal, State and Local legislation as directed by the City Manager.

2.01.2 Testify and Lobby during and prior to the State Legislative Session(s), Governor and Cabinet, and all state agencies, as necessary, on behalf of the City

of Pembroke Pines, including Legislative Committee meetings and the various meetings of the Broward County Legislative Delegation.

2.01.3 Testify and Lobby in Federal congressional hearings, rule-making proceedings and other administrative and legislative meetings on behalf of the City of Pembroke Pines, in order to promote and seek passage of legislation affecting the CITY as directed by the City Manager.

2.01.4 Appear and testify before State agency hearings, rule-making proceedings and other administrative and legislative meetings, as necessary, in order to promote and seek passage of legislation affecting the CITY as directed by the City Manager.

2.01.5 Coordinate appointment/meetings between the Mayor, City Commissioners, and other City Staff, upon the City Manager's request, with appropriate Federal, State and Local officials/legislators.

2.01.6 Report regularly to the City Commission, City Manager, and other applicable staff as designated by CITY, through correspondence, informational bulletins, and personal briefings concerning legislation, rules, policy and program directions. This will include, but not be limited to, forwarding copies of appropriate bills to CITY, informing CITY of various meetings/hearings attended on CITY'S behalf, providing CITY with any applicable interim studies prepared by Federal staff committees and the Florida House or Senate, clippings, information from the Florida Administrative Weekly which may be pertinent to CITY, and individually meeting with or contacting Mayor and City Commission on issues, as required by the City Manager.

2.01.7 CONSULTANT may be requested to provide specific services for additional issues. Said services shall be outlined in a separate scope of work approved in writing by the City Manager and incorporated herein as an Exhibit to this Agreement.

2.02 The CONSULTANT shall provide the City Commission and the City Manager's office with periodic reports on Federal and State legislation affecting the CITY and during the time that the Federal and Florida Legislature have been called into regular and special session. Additionally, the CONSULTANT shall be required to send immediate alerts to the City Manager's office when any immediate action may be required to be taken by the CITY or any action is being contemplated by the United States Congress and/or Senate or the Florida Legislature which will directly impact the CITY. Furthermore, the CONSULTANT shall assist in arranging trips to Washington, D.C. or Tallahassee, FL for staff or elected officials when required to address specific issues affecting the City of Pembroke Pines. Additionally, the CONSULTANT shall enhance the Legislative program process by initiating discussions, conferences and meetings with the CITY, by and through its elected representatives and Senior Management staff personnel.

Section 3. RESPONSIBILITIES OF CITY:

3.01 CITY shall designate the City Manager as the lead staff person to coordinate with CONSULTANT; however, other individuals may be designated by City Manager from time to time.

3.02 CITY shall have appropriate staff available as required to discuss issues with CONSULTANT. CITY acknowledges that, especially during the legislative session, it is important to have the appropriate staff available.

3.03 CITY shall use its best efforts in cooperating with CONSULTANT in providing the information and documentation necessary to CONSULTANT in the performance of the Legislative Consulting Services under this Agreement.

Section 4. CONSULTANT RESPONSIBILITIES:

4.01 CONSULTANT shall perform the scope of services, as set out in Section 2 and throughout this Agreement, as the Legislative Consultant. This list shall not be deemed to be all-inclusive and may be changed from time to time as authorized by City Commission.

4.02 All correspondence shall be directed through the City Manager or his designee.

4.03 CONSULTANT shall devote reasonable and sufficient time to representation of CITY to achieve satisfactory results. CITY recognizes that CONSULTANT has other clients for legislative representation.

Section 5. INDEPENDENT CONTRACTOR STATUS:

5.01 CONSULTANT and their employees, subcontractors, volunteers and agents, shall be and remain independent contractors and not agents or employees of CITY with respect to all of the acts and services performed by and under the terms of this Agreement. This Agreement shall not in any way be construed to create a partnership, association or any other kind of joint undertaking or venture between the parties hereto.

5.02 CITY will not be responsible for reporting or paying employment taxes or other similar levies which may be required by the United States Internal Revenue Service or other state agencies.

Section 6. TERM OF AGREEMENT:

6.01 The term of this Agreement shall be from February 1, 2013 through and including January 31, 2014, unless terminated earlier pursuant to the Section 12 of this Agreement. This Agreement may be renewed by CITY for additional one (1) year terms subject to satisfactory performance by CONSULTANT, upon the determination by CITY that

renewal is in the best interest of CITY and approval by CITY Commission. Each One (1) year term renewal shall require written mutual consent of CITY and CONSULTANT prior to renewal.

Section 7. COMPENSATION:

7.01 CONSULTANT shall be paid as follows:

7.01.1 CITY shall pay CONSULTANT an annual fee of \$78,000.00 payable in twelve equal monthly payments of \$6,500.00. Although CITY will not compensate the independent contractor on an hourly basis, prior to payment by CITY, CONSULTANT shall provide a statement as to the types of services provided to CITY by the 1st of each month for the month prior. This statement shall include, but not be limited to, the type of service provided and an indication of person/committees/agencies with whom CONSULTANT met. This statement shall also include a summary of services provided and approximate time spent by CONSULTANT on behalf of the CITY during this period.

7.01.2 The fee established in 7.01 (A) above shall be inclusive of all expenses of CONSULTANT, for travel and per diem, telephone expense, photocopying and mailing expenses.

7.01.3 Any additional expenses to be incurred by CONSULTANT shall be approved in advance by City Manager. Said approval shall be in writing to CONSULTANT and may be submitted to CONSULTANT via facsimile or e-mail.

7.01.4 CONSULTANT shall continue to provide the required statement as outlined above. The statement shall be sent to the attention of the City Manager.

Section 8. WARRANTIES:

8.01 CONSULTANT warrants to CITY that the services performed hereunder shall be performed in a professional manner, and that such services and be of the highest quality.

8.02 CONSULTANT warrants to CITY that they shall comply with all applicable federal, state and local laws, regulations and orders in carrying out their responsibilities under this Agreement.

8.03 CONSULTANT warrants to CITY that they are not insolvent, they are not in bankruptcy proceedings or receivership, nor are they engaged in or threatened with any litigation or other legal or administrative proceedings or investigations of any kind which would have an adverse effect on their ability to perform their obligations under this Agreement.

8.04 No warranty, express or implied, may be modified, excluded or disclaimed in any way by CONSULTANT. All warranties shall remain in full force and effect subsequent to the provision of all specified services and/or the duration of this Agreement.

Section 9. INDEMNIFICATION:

9.01 GENERAL INDEMNIFICATION: CONSULTANT shall indemnify, defend, save and hold harmless the CITY, its officers, agents and employees, from any and all claims, damages, losses, liabilities and expenses direct, indirect or consequential, arising out of or alleged to have arisen out of or in consequence of the operations of the CONSULTANT or their subcontractors, agents, officers, servants, independent contractors or employees pursuant to this Agreement, specifically including but not limited to those caused by or arising out of any act, omission, default or negligence of the CONSULTANT in the provision of the services under this Agreement.

9.02 CONSULTANT shall pay all claims, losses, liens, fines, settlements or judgments of any nature whatsoever in connection with the foregoing indemnifications including, but not limited to reasonable attorney's fees and court and arbitration costs. These indemnifications shall survive the term of this Agreement.

9.03 CONSULTANT shall defend all actions in the name of CITY when applicable, however, CITY reserves the right to select their own legal counsel to conduct any defense in any such proceeding and all costs and fees associated therewith shall be the responsibility of CONSULTANT under this indemnification agreement. Nothing contained herein is intended nor shall be construed to waive CITY'S rights and immunities under the common law or Florida Statutes 768.28 as amended from time to time.

Section 10. DEFAULT:

10.01 In the event CONSULTANT shall default in any of the terms, obligations, restrictions or conditions of the Agreement, CITY shall give CONSULTANT written notice by certified mail of the default and that such default shall be corrected or actions taken to correct such default shall be commenced within three (3) calendar days thereof. In the event CONSULTANT have failed to correct the condition(s) of the default or the default is not remedied to the satisfaction and approval of CITY, CITY shall have all legal remedies available to it, including, but not limited to, termination of this Agreement; in which case, CONSULTANT shall be liable for all procurement costs and any and all damages permitted by law arising from the default and breach of this Agreement.

Section 11. TERMINATION:

11.01 TERMINATION FOR CONVENIENCE OF CITY: Upon thirty (30) calendar days written notice delivered by certified mail, return receipt requested, to CONSULTANT, CITY may, without cause and without prejudice to any other right or

remedy, terminate this Agreement for CITY'S convenience, whenever CITY determines that such termination is in the best interest of CITY. Upon receipt of the notice of termination for convenience, CONSULTANT shall promptly discontinue all work at the time. CONSULTANT shall be paid for all work properly performed prior to the effective date of termination.

11.02 VOLUNTARY TERMINATION: CITY or CONSULTANT may terminate this Agreement by providing thirty (30) calendar days advance written notice of termination in the manner specified herein.

Section 12. PERMITS, FEES AND LICENSES:

12.01 CONSULTANT shall secure and pay for all permits and governmental fees, licenses, lobbying authorization/certification and charges necessary for the proper execution and completion of the work.

Section 13. TAXES:

13.01 CONSULTANT agrees to pay all applicable sales, consumer use and other similar taxes required by law.

Section 14. AUDIT RIGHTS:

14.01 CITY reserves the right to audit the records of CONSULTANT, as they apply to CITY, at any time during the performance and term of the Agreement and for a period of three (3) years after completion and acceptance by CITY. If required by CITY, CONSULTANT agree to submit to an audit by an independent certified public accountant selected by CITY. CONSULTANT shall allow CITY to inspect, examine and review the records of CONSULTANT at any and all times during normal business hours during the term of the Agreement.

Section 15. CONFLICT OF INTEREST:

15.01 CONSULTANT covenant that no person under their employ who is presently exercised any functions or responsibilities in connection with this Agreement has any personal financial interests, direct or indirect, with CITY. CONSULTANT further covenant that, in the provision of the services set out in this Agreement, no person having such conflicting interest shall be employed. Any such interests on the part of CONSULTANT, or their employees, must be disclosed in writing to CITY.

15.02 CONSULTANT is aware of the conflict of interest laws of the Municipal Code of the State of Florida, Chapter 112, Florida Statutes, as amended, and agree that they will fully comply in all respects with the terms of said laws.

15.03 During the Term of this Agreement, and for a period of six (6) months following the Term's conclusion, or for six (6) months after the date on which the CITY terminates

the Agreement, the CONTRACTOR/CONSULTANT is prohibited from lobbying the City Commission, City Manager, or any City Employees on any matter that will or may be presented to the City Commission or City Manager for final approval, final award, or any related consideration. This prohibition on lobbying, includes, but is not limited to meetings, telephone calls, e-mail, letters, memoranda, notes, or any other form of verbal or written communication intended to influence or persuade a member of the City Commission, the City Manager, or any City Employee on any land use, land development, contract, employment, or any other City related matter.

15.04 CONSULTANT warrants that they have not employed or retained any person employed by CITY to solicit or secure this Agreement and that they have not offered to pay, paid or agreed to pay, any public official or person employed by CITY any fee, commission, percentage, brokerage fee, or gift of any kind contingent upon or resulting from the award of this privilege.

Section 16. ASSIGNMENT:

16.01 CONSULTANT shall not assign, or transfer their rights, title or interests in the Agreement; nor shall CONSULTANT delegate any of the duties and obligations undertaken by CONSULTANT without CITY'S prior written approval.

Section 17. NON-DISCRIMINATION AND EQUAL OPPORTUNITY EMPLOYMENT:

17.01 During the performance of the Agreement, CONSULTANT shall not discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin. CONSULTANT will take affirmative action to ensure that employees are treated during employment, without regard to their race, creed, color, or national origin. Such action must include, but not be limited to, the following: employment, upgrading; demotion or transfer; recruitment or recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. CONSULTANT shall agree to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this non-discrimination clause.

Section 18. NON-EXCLUSIVITY:

18.01 This Agreement is considered a non-exclusive Agreement between the parties. CITY shall have the right to purchase the same kind of services to be provided by CONSULTANT hereunder from other sources during the term of this Agreement.

Section 19. GOVERNING LAW; VENUE:

19.01 The validity, construction and effect of this Agreement shall be governed by the laws of the State of Florida.

19.02 Any claim, objection or dispute arising out of the terms of this Agreement shall be litigated in the Seventeenth Judicial Circuit, in and for Broward County, Florida.

Section 20. ATTORNEY'S FEES AND COSTS:

20.01 The prevailing party with a judgment subsequent to any claim, objection or dispute arising out of the terms of this Agreement shall be entitled to an award of all reasonable attorney's fees, interest and court costs incurred by such prevailing party against the losing party including reasonable appellate attorney's fees, interest and taxable costs.

Section 21. ENTIRE AGREEMENT:

21.01 This Agreement contains the entire understanding of the parties relating to the subject matter hereof superseding all prior communications between the parties whether oral or written. This Agreement may not be altered, amended, modified or otherwise changed nor may any of the terms hereof be waived, except by a written instrument executed by both parties. The failure of a party to seek redress for violation of or to insist on strict performance of any of the covenants of this Agreement shall not be construed as a waiver or relinquishment for the future of any covenant, term, condition or election but the same shall continue and remain in full force and effect.

Section 22. CUMULATIVE REMEDIES:

22.01 The remedies expressly provided in this Agreement to CITY shall not be deemed to be exclusive but shall be cumulative and in addition to all other remedies in favor of CITY now or hereafter existing at law or in equity.

Section 23. SEVERABILITY:

23.01 Should any part, term or provision of this Agreement be by the courts decided to be invalid, illegal or in conflict with any law of this State, the validity of the remaining portions or provisions shall not be affected thereby.

Section 24. CONSTRUCTION OF AGREEMENT:

24.01 The terms and conditions herein are to be construed with their common meaning to effectuate the intent of this Agreement. All words used in the singular form shall extend to and include the plural. All words used in the plural form shall extend to and include the singular. All words in any gender shall extend to and include all genders.

Section 25. NOTICES:

- 25.01 All notices and other communications required or permitted under this Agreement shall be in writing and given by:
- 25.02 hand delivery

25.03 registered or certified mail, return receipt requested;  
25.04 overnight courier, or  
25.05 facsimile to:

CITY: City Manager  
City of Pembroke Pines  
10100 Pines Boulevard  
Pembroke Pines, Florida 33026  
Telephone: (954) 435-6501 Facsimile: (954) 435-6592

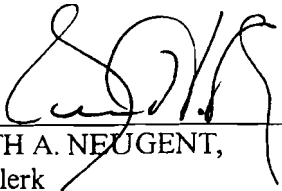
COPY TO: Samuel S. Goren  
City Attorney  
Goren, Cherof, Doody & Ezrol, P.A.  
3099 East Commercial Boulevard, Suite 200  
Fort Lauderdale, FL 33308  
Telephone: (954) 771-4500 Facsimile (954) 771-4923  
sgoren@cityatty.com

CONSULTANT: Lawrence J. Smith  
Lawrence J. Smith, P.A.  
8201 Peters Road, Suite 4000  
Fort Lauderdale, Florida 33324  
Telephone: (954) 370-9970 Facsimile: (954) 473-8086

INTENTIONALLY LEFT BLANK

IN WITNESS WHEREOF, the parties hereto have caused these presents to be executed,  
the day and year first above written.

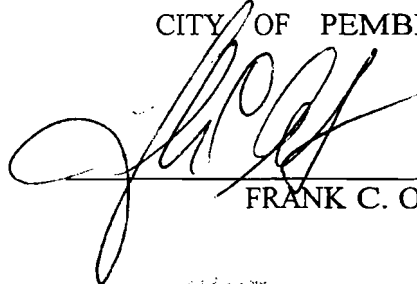
ATTEST:

  
JUDITH A. NEUGENT,  
City Clerk

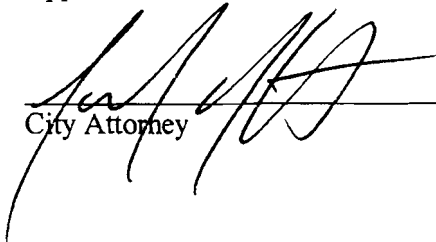
FLORIDA

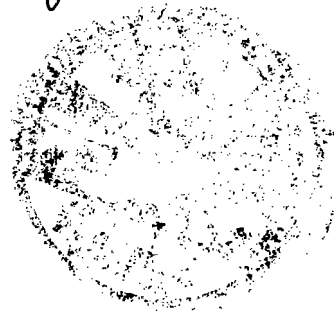
2/11/13

CITY OF PEMBROKE PINES,

  
FRANK C. ORTIS, Mayor

Approved as to Form:

  
City Attorney



INTENTIONALLY LEFT BLANK

LAWRENCE J. SMITH, P.A.

By: \_\_\_\_\_

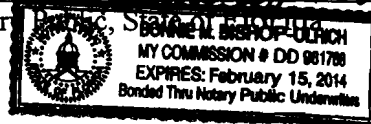
Lawrence J. Smith

State of FLORIDA  
County of BROWARD

On this, the 25<sup>th</sup> day of JANUARY, 2013, before me, the undersigned  
Notary Public of the State of Florida, the foregoing instrument was acknowledged by  
LAURENCE J. SMITH, of LAWRENCE J. SMITH, P.A., a Florida corporation, on behalf of  
the corporation.

WITNESS my hand and official seal

Notary \_\_\_\_\_



Printed, typed or stamped name of Notary  
Public exactly as commissioned

Personally known to me, or  
Produced identification:

\_\_\_\_\_  
(type of identification produced)



# City of Pembroke Pines, FL

## Agenda Request Form

10100 Pines Blvd.  
Pembroke Pines, Florida  
33026  
www.ppines.com

**Agenda Number: 5.**

---

<b>File Number:</b> 12-2302	<b>File Type:</b> Commission Items	<b>Status:</b> Passed
<b>Version:</b> 0	<b>Reference:</b>	<b>Controlling Body:</b> City Commission
<b>Requester:</b>	<b>Initial Cost:</b>	<b>Introduced:</b> 11/14/2012
<b>File Name:</b> Legislative Consultants		<b>Final Action:</b> 02/06/2013

**Title:** MOTION TO APPROVE THE CONTRACT WITH LAWRENCE J. SMITH, P.A. AND THE CONTRACT WITH ERICKS CONSULTANTS, INC TO PROVIDE LEGISLATIVE CONSULTING SERVICES TO THE CITY OF PEMBROKE PINES FOR A ONE YEAR PERIOD BEGINNING FEBRUARY 1, 2013 AND ENDING JANUARY 31, 2014 FOR A TOTAL ANNUAL FEE OF \$78,000 AND \$60,000 RESPECTIVELY.

**Notes:**

**Attachments:** 1. Lawrence J. Smith Agreement  
2. Ericks Consultants Inc Agreement

**Agenda Date:** 02/06/2013

**Agenda Number:** 5.

**Enactment Date:**

**Enactment Number:**

### History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
0	City Commission	02/06/2013	approve				Pass
	Verbose Action:	Item 5.					
			Aye: 5	Mayor Ortis, Vice Mayor Shechter, Commissioner Castillo, Commissioner Siple and Commissioner Schwartz			
			Nay: 0				

### SUMMARY EXPLANATION AND BACKGROUND:

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as Federal, State and Local administrative and agency hearing, meetings or rule making proceedings, and to assist the City with Federal, State, and Local Government regulatory agencies.

2. During fiscal year 2012 the City engaged with the following consultants at an annual cost of \$33,000 each.

- Ericks Consultants, Inc
- Lawrence J. Smith, P.A.
- Bryan, Villella and Myers

- Alcalde & Fay

3. The contracts for each of these vendors expired on September 30, 2012. On September 17, 2012, the City Manager sent an email to the City Commission stating that per section 35.29(c) of the City's Procurement Code, the manager was going to extend the four contracts until December 31, 2012 and then bring an item back to Commission to address future legislative consulting activity for the City.

4. The City Manager is recommending the City engage with two consultants. Mr. Larry Smith will handle Federal, State and Local issues while Mr. Dave Ericks will focus on State and Local issues only.

5. Requesting Commission approve the contract with Lawrence J. Smith, P.A. and the contract with Ericks Consultants, Inc to provide legislative consulting services to the City of Pembroke Pines for a one year period beginning February 1, 2013 and ending January 31, 2014 for a total annual fee of \$78,000 and \$60,000 respectively.

**Item has been reviewed by the Commission Auditor and approved for the Agenda.**  
**FINANCIAL IMPACT DETAIL:**

- a) **Initial Cost:** \$138,000 annually (\$92,000 for the remainder of fiscal year 2013)
- b) **Amount budgeted for this item in Account No:** \$92,000 1-519-800-31500 - Professional Services - other
- c) **Source of funding for difference, if not fully budgeted:** None
- d) **5 year projection of the operational cost of the project**

	Current FY	Year 2	Year 3	Year 4	Year 5
Revenues	\$0	\$0			
Expenditures	\$92,000	\$46,000			
Net Cost	(\$92,000)	(\$46,000)			

- e) **Detail of additional staff requirements:** None



**FIRST RENEWAL OF THE  
LEGISLATIVE CONSULTING SERVICES AGREEMENT BETWEEN  
THE CITY OF PEMBROKE PINES AND  
LAWRENCE J. SMITH, P.A.**

**THIS AGREEMENT**, dated this 18<sup>th</sup> day of FEBRUARY 2014, by and between:

**THE CITY OF PEMBROKE PINES**, a municipal corporation organized and operating under the laws of the State of Florida, with an address of 10100 Pines Boulevard, Pembroke Pines, Florida 33026, hereinafter referred to as "CITY",

and

**LAWRENCE J. SMITH, P.A.** a Florida Corporation authorized to do business in the State of Florida, with an address of 8201 Peters Road, Suite 4000, Fort Lauderdale, FL 33324, hereinafter to referred to as "CONSULTANT."

**WHEREAS**, on January 24, 2013, CITY and CONSULTANT entered into a one-year Legislative Consulting Services Agreement ("Original Agreement") that expires on January 31, 2014 with the option for additional one (1) year renewal terms, upon approval by the City Commission; and

**WHEREAS**, the Parties seek to renew this agreement for an additional one (1) year period that will expire on January 31, 2015.

**WITNESSETH**

**NOW, THEREFORE**, for and in consideration of the sum of the mutual covenants and other good and valuable consideration, the receipt of which are hereby acknowledged, the parties hereto agree as follows:

**SECTION 1.** The recitations set forth in the above "WHEREAS" clauses are true and correct and incorporated herein by this reference.

**SECTION 2.** The Original Agreement is hereby renewed for a one year period commencing on February 1, 2014 and terminating on January 31, 2015.

**SECTION 3.** In the event of any conflict or ambiguity by and between the terms and provisions of this First Renewal, and the Original Agreement, the terms and provisions of this renewal shall control to the extent of any such conflict or ambiguity.

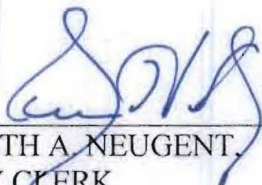
**SECTION 4.** The terms and conditions of the Original Agreement shall remain in full force and effect, except as specifically amended herein.



City of Pembroke Pines


IN WITNESS OF THE FOREGOING, the parties have set their hands and seals the day and year first written above.

ATTEST:

 2/18/14  
JUDITH A. NEUGENT,  
CITY CLERK

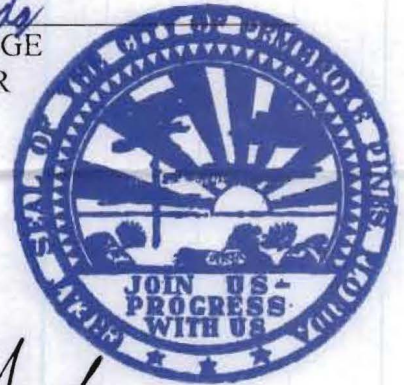
CITY:

CITY OF PEMBROKE PINES

BY:   
CHARLES F. DODGE  
CITY MANANGER


APPROVED AS TO FORM

  
OFFICE OF THE CITY ATTORNEY

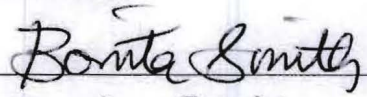


CONTRACTOR:

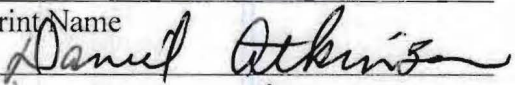
LAWRENCE J. SMITH, P.

BY:   
Print Name: LAWRENCE J. SMITH  
Title: Pres.

WITNESSES:

  
Bonita Smith

Print Name

  
DANIEL ATKINSON

Print Name



STATE OF FLORIDA )

COUNTY OF BROWARD ) ss:

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared LAWRENCE J. SMITH as Treas. of **LAWRENCE J. SMITH, P.A.**, a company authorized to conduct business in the State of Florida, and acknowledged execution of the foregoing Agreement as the proper official of **LAWRENCE J. SMITH, P.A.** for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal at in the State and County aforesaid on this 11<sup>th</sup> day of February, 2014.

Bonnie M. Bishop-Ulrich



(Name of Notary Public Printed or Stamped)



# City of Pembroke Pines, FL

## Agenda Request Form

10100 Pines Blvd.  
Pembroke Pines, Florida  
33026  
www.ppines.com

**Agenda Number: 16.**

**File Number:** 14-2900

**File Type:** Commission Items

**Status:** Passed as amended

**Version:** 1

**Reference:**

**Controlling Body:** City Commission

**Requester:** Purchasing Manager

**Initial Cost:** \$ 84,000.00

**Introduced:** 01/13/2014

**File Name:** Renew Legislative Consulting Agreement with  
Lawrence J. Smith

**Final Action:** 02/05/2014

**Title:** ~~DISCUSSION AND POSSIBLE ACTION~~ MOTION TO APPROVE THE RENEWAL OF THE LEGISLATIVE CONSULTING AGREEMENT BETWEEN THE CITY OF PEMBROKE PINES AND LAWRENCE J. SMITH, INC. FOR A ONE YEAR PERIOD FROM FEBRUARY 1, 2014 THROUGH JANUARY 31, 2015 ~~AND APPROVE AN INCREASE IN THE CONTRACT AMOUNT OF FROM \$78,000 TO \$84,000 ANNUALLY.~~

### Notes:

- Attachments:**
1. Email from Larry Smith requesting contract amendment
  2. Original Legislative Consulting Service Agreement - Lawrence J. Smith, P.A
  3. Lawrence J Smith - 2013 Session Summary
  4. Lawrence Smith 2013 Session Review - Bills tracked for the City that Passed
  5. Lawrence J Smith 2013 Session Review - Bills tracked for the City that Died
  6. Email from L. Smith, 2-4-2014 [added 2-4-14]

**Agenda Date:** 02/05/2014

**Agenda Number:** 16.

**Enactment Date:**

**Enactment Number:**

### History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
0	City Commission	02/05/2014	approve as amended				Pass
			Aye: 5	Mayor Ortis, Vice Mayor Castillo, Commissioner Schwartz, Commissioner Shechter and Commissioner Siple			
			Nay: 0				

### SUMMARY EXPLANATION AND BACKGROUND:

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as Federal, State and Local administrative and agency hearing, meetings or rule making proceedings, and to assist the City with Federal, State, and Local Government regulatory agencies.

2. On February 6, 2013, the City Commission approved a one year agreement with Lawrence J. Smith to provide Federal, State, and Local legislative consulting services in the amount of \$78,000.
3. Section 6.01 of the agreement allowed for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the CITY that the renewal is in the best interest of the CITY and approved by the City Commission.
4. Administration recommends the renewal of this agreement to be effective from February 1, 2014 through January 31, 2015.
- ~~5. On January 9, 2014, Lawrence J. Smith sent an email to the City Manager requesting an increase in his annual fee from \$78,000 each year to \$84,000 each year to be effective February 1, 2014. Mr. Smith's basis for the request is due to the increased cost of travel and other costs. Mr. Smith's request is attached to this agenda item.~~
- ~~6. Request the City Commission provide Administration on direction regarding the renewal and requested fee increase of the legislative consulting agreement with Lawrence J. Smith and the City of Pembroke Pines.~~
5. Mr. Smith sent an email to City Manager Dodge on Tuesday, February 4, 2014, withdrawing his request for an increase to his contract amount.

**The item has been reviewed by the Commission Auditor and approved for the Agenda.**

**FINANCIAL IMPACT DETAIL:**

- a) **Initial Cost:** ~~\$84,000~~ 78,000 annually (~~\$56,000~~ 52,000 for the remainder of fiscal year 2014)
- b) **Amount budgeted for this item in Account No:** \$56,000 1-519-800-31500 - Professional Services - other
- c) **Source of funding for difference, if not fully budgeted:**
- d) **5 year projection of the operational cost of the project**

	Current FY	Year 2	Year 3	Year 4	Year 5
Revenues	\$0	\$0			
Expenditures	<del>\$56,000</del> \$52,000	<del>\$28,000</del> \$26,000			
Net Cost	<del>(\$56,000)</del> (\$52,000)	<del>(\$28,000)</del> (\$26,000)			

- e) **Detail of additional staff requirements:** None



**SECOND RENEWAL OF THE  
LEGISLATIVE CONSULTING SERVICES AGREEMENT BETWEEN  
THE CITY OF PEMBROKE PINES AND  
LAWRENCE J. SMITH, P.A.**

THIS AGREEMENT, dated this 30 day of March ~~FEBRUARY~~ 2015, by and between:

**THE CITY OF PEMBROKE PINES**, a municipal corporation organized and operating under the laws of the State of Florida, with an address of 10100 Pines Boulevard, Pembroke Pines, Florida 33026, hereinafter referred to as "CITY",

and

**LAWRENCE J. SMITH, P.A.** a Florida Corporation authorized to do business in the State of Florida, with an address of 8201 Peters Road, Suite 4000, Fort Lauderdale, FL 33324, hereinafter to referred to as "CONSULTANT."

**WHEREAS**, on January 24, 2013, CITY and CONSULTANT entered into a one-year Legislative Consulting Services Agreement ("Original Agreement") that expired on January 31, 2014 with the option for additional one (1) year renewal terms, upon approval by the City Commission; and

**WHEREAS**, on February 1, 2014, the Parties executed the First Renewal which expires on January 31, 2015; and

**WHEREAS**, the Parties have been satisfied with the performance and execution of the Original Agreement and First Renewal and desire to renew for an additional one (1) year period that will expire on January 31, 2016; and

**WHEREAS**, the CONSULTANT has requested an increase the annual fee by \$6,000 to cover the increased cost of travel and other expenses.

**WITNESSETH**

**NOW, THEREFORE**, for and in consideration of the sum of the mutual covenants and other good and valuable consideration, the receipt of which are hereby acknowledged, the parties hereto agree as follows:

**SECTION 1.** The recitations set forth in the above "WHEREAS" clauses are true and correct and incorporated herein by this reference.

**SECTION 2.** The Original Agreement is hereby renewed for a one year period commencing on February 1, 2015 and terminating on January 31, 2016.



**SECTION 3.** Section 7.01.1 shall be amended as follows:

7.01.1 CITY shall pay CONSULTANT an annual fee of ~~\$78,000.00~~\$84,000.00 payable in twelve equal monthly payments of ~~\$6,500.00~~\$7,000.00. Although CITY will not compensate the independent contractor on an hourly basis, prior to payment by the CITY, CONSULTANT shall provide a statement as to the types of services provided to CITY by the 1<sup>st</sup> of each month for the month prior. This statement shall include, but not be limited to, the type of service provided and an indication of person/committees/agencies with whom CONSULTANT met. This statement shall also include a summary of services provided and approximate time spent by CONSULTANT on behalf of the CITY during this period.

**SECTION 4.** In the event of any conflict or ambiguity by and between the terms and provisions of this Second Renewal, the First Renewal, and the Original Agreement, the terms and provisions of this renewal shall control to the extent of any such conflict or ambiguity.

**SECTION 5.** The terms and conditions of the Original Agreement shall remain in full force and effect, except as specifically amended herein.

**IN WITNESS OF THE FOREGOING,** the parties have set their hands and seals the day and year first written above.



ATTEST:



MARLENE GRAHAM,  
CITY CLERK

CITY:

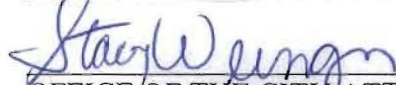
CITY OF PEMBROKE PINES

BY:



CHARLES F. DODGE  
CITY MANAGER

APPROVED AS TO FORM



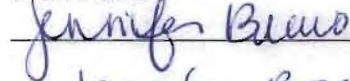
OFFICE OF THE CITY ATTORNEY

WITNESSES:



Ilanit Sisso

Print Name



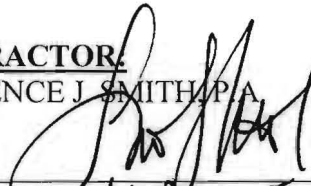
Jennifer Brando

Print Name

CONTRACTOR:

LAWRENCE J. SMITH, P.A.

BY:



Print Name:

LAWRENCE J. SMITH

Title:

PRES.

STATE OF FLORIDA )

COUNTY OF BROWARD ) ss:

**BEFORE ME**, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared Lawrence Smith as PRES. of **LAWRENCE J. SMITH, P.A.**, a company authorized to conduct business in the State of Florida, and acknowledged execution of the foregoing Agreement as the proper official of **LAWRENCE J. SMITH, P.A.** for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation.

**IN WITNESS OF THE FOREGOING**, I have set my hand and official seal at in the State and County aforesaid on this 18th day of FEBRUARY, 2015.





(Name of Notary, Typed, Printed or Stamped)



# City of Pembroke Pines, FL

## Agenda Request Form

10100 Pines Blvd.  
Pembroke Pines, Florida  
33026  
www.ppines.com

**Agenda Number: 20.**

**File Number:** 14-3401

**File Type:** Commission Items

**Status:** Passed

**Version:** 0

**Reference:**

**Controlling Body:** City Commission

**Requester:**

**Initial Cost:** \$ 84,000.00

**Introduced:** 12/22/2014

**File Name:** Approval of Consulting Agreement - Lawrence J. Smith

**Final Action:** 01/07/2015

**Title:** DISCUSSION AND POSSIBLE ACTION TO APPROVE THE SECOND RENEWAL OF THE LEGISLATIVE CONSULTING AGREEMENT BETWEEN THE CITY OF PEMBROKE PINES AND LAWRENCE J. SMITH, INC. FOR A ONE YEAR PERIOD FROM FEBRUARY 1, 2015 THROUGH JANUARY 31, 2016 AND APPROVE AN INCREASE IN THE CONTRACT AMOUNT FROM \$78,000 TO \$84,000 ANNUALLY.

### Notes:

- Attachments:**
1. PPines Contract - Second Renewal - Legislative Consulting - Lawrence J. Smith
  2. November 2014 federal update for Pembroke Pines 120414
  3. 2014 Session Review - Bills tracked for Pembroke Pines that Passed
  4. 2014 Session Review - Bills tracked for Pembroke Pines that Died
  5. Lobbyist - Legislative Consulting Service Agreement - Lawrence J. Smith, P.A
  6. Email from Lawrence Smith

**Agenda Date:** 01/07/2015

**Agenda Number:** 20.

**Enactment Date:**

**Enactment Number:**

### History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
0	City Commission	01/07/2015	approve				Pass

### SUMMARY EXPLANATION AND BACKGROUND:

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as Federal, State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with Federal, State, and Local Government regulatory agencies.

2. On February 6, 2013, the City Commission approved a one year agreement with Lawrence J. Smith to provide Federal, State, and Local legislative consulting services in the amount of \$78,000 and on February 5, 2014 the City Commission approved a one year

renewal.

3. Section 6.01 of the agreement allowed for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the CITY that the renewal is in the best interest of the CITY and approved by the City Commission.

4. Mr. Smith is requesting an increase in his annual fee from \$78,000 each year to \$84,000 each year to be effective February 1, 2015. Mr. Smith's basis for the request is due to the increased cost of travel and other costs.

5. Request the City Commission provide Administration direction regarding the second renewal of the legislative consulting agreement between the City of Pembroke Pines and Lawrence J. Smith for a one year period from February 1, 2015 through January 31, 2016 and the requested increase in the fee from \$78,000 to \$84,000 annually.

**The item has been reviewed by the Commission Auditor and approved for the Agenda.**

**FINANCIAL IMPACT DETAIL:**

- a) Initial Cost:** \$84,000 annually (\$56,000 for the remainder of fiscal year 2015)
- b) Amount budgeted for this item in Account No:** \$56,000 1-519-800-31500 - Professional Services - other. (\$52,000 was specifically budgeted for this agreement and there is \$4,000 available in the account that was not specifically allocated to this agreement.
- c) Source of funding for difference, if not fully budgeted:** Not Applicable
- d) 5 year projection of the operational cost of the project**

	Current FY	Year 2	Year 3	Year 4	Year 5
Revenues	\$0	\$0			
Expenditures	\$56,000	\$28,000			
Net Cost	(\$56,000)	(\$28,000)			

- e) Detail of additional staff requirements:** None



**THIRD RENEWAL OF THE  
LEGISLATIVE CONSULTING SERVICES AGREEMENT BETWEEN  
THE CITY OF PEMBROKE PINES AND  
LAWRENCE J. SMITH, P.A.**

THIS AGREEMENT, dated this <sup>13<sup>th</sup></sup>~~25~~ day of <sup>January</sup>~~December~~ 20<sup>16</sup>, by and between:

**THE CITY OF PEMBROKE PINES**, a municipal corporation organized and operating under the laws of the State of Florida, with an address of 10100 Pines Boulevard, Pembroke Pines, Florida 33026, hereinafter referred to as "CITY",

and

**LAWRENCE J. SMITH, P.A.**, a Florida Corporation authorized to do business in the State of Florida, with an address of **2699 Stirling Road, Suite C-402, Fort Lauderdale, FL 33312**, hereinafter referred to as "CONSULTANT". "CITY" and "CONSULTANT" may be collectively referred to as the "PARTIES".

**WHEREAS**, on January 24, 2015, the CITY and CONSULTANT entered into a one-year Legislative Consulting Services Agreement ("Original Agreement") that expired on January 31, 2014 with the option for additional one (1) year renewal terms, upon approval by the City Commission; and,

**WHEREAS**, on February 1, 2014, the Parties executed the First Renewal which expired on January 31, 2015; and,

**WHEREAS**, on March 3, 2015, the Parties executed the Second Renewal which included a \$6,000 increase that raised the total annual fee to \$84,000 and also renewed the agreement for an additional one (1) year period which expires on January 31, 2016; and,

**WHEREAS**, to date the Parties have been satisfied with the performance and execution of the Agreement, and,

**WHEREAS**, the Parties specifically seek to execute a one (1) year renewal term.

**W I T N E S S E T H**

**NOW, THEREFORE**, for and in consideration of the sum of the mutual cove and other good and valuable consideration, the receipt of which are hereby acknowledged, th s hereto agree as follows:

**SECTION 1.** The recitations set forth in the above "WHEREAS" clauses are true and correct and incorporated herein by this reference.



**SECTION 2.** The Original Agreement is hereby renewed for the third one (1) year renewal period commencing on **February 1, 2016** and terminating on **January 31, 2017**.

**SECTION 3.** In the event of any conflict or ambiguity by and between the terms and provisions of this Third Renewal, Second Renewal, First Renewal, and the Original Agreement, the terms and provisions of this renewal shall control to the extent of any such conflict or ambiguity.

**SECTION 4.** The original contract as awarded shall remain in full force and effect except as specifically amended herein.

**SECTION 5.** Each Exhibit referred to in the Original Agreement, except as repealed herein, forms an essential part of this Agreement. The exhibits, if not physically attached, should be treated as part of this Agreement and are incorporated herein by reference.

**IN WITNESS OF THE FOREGOING,** the parties have set their hands and seals the day and year first written above.

**THE REMAINDER OF THIS PAGE  
HAS BEEN INTENTIONALLY LEFT BLANK**



ATTEST:

CITY:



MARLENE D. GRAHAM,  
CITY CLERK

CITY OF PEMBROKE PINES

BY: 

CHARLES F. DODGE  
CITY MANAGER

APPROVED AS TO FORM



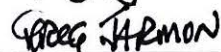
OFFICE OF THE CITY ATTORNEY

CONTRACTOR:

WITNESSES

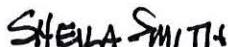
LAWRENCE J. SMITH, P.A.





Print Name





Print Name

STATE OF FLORIDA )

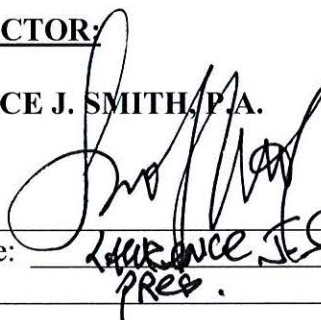
) ss:

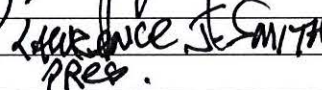
COUNTY OF DADE )

BY:

Print Name:

Title:






BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared LAWRENCE J. SMITH as PRES. of LAWRENCE J. SMITH, P.A., an organization authorized to conduct business in the State of Florida, and acknowledged execution of the foregoing Agreement as the proper official of LAWRENCE J. SMITH, P.A., for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal at in the State and County aforesaid on this 23<sup>rd</sup> day of December, 2015.



  
NOTARY PUBLIC

  
(Name of Notary Typed, Printed or Stamped)



# City of Pembroke Pines, FL

## Agenda Request Form

10100 Pines Blvd.  
Pembroke Pines, Florida  
33026  
www.ppines.com

**Agenda Number: 4.**

**File Number:** 15-0431

**File Type:** Agreements/Contracts

**Status:** Passed

**Version:** 0

**Reference:**

**Controlling Body:** City Commission

**Requester:**

**Initial Cost:** \$ 84,000.00

**Introduced:** 12/22/2015

**File Name:** Renewal of Legislative Consulting Agreement with  
Lawrence J. Smith, P.A.

**Final Action:** 01/06/2016

**Title:** MOTION TO APPROVE THE THIRD AMENDMENT OF THE  
LEGISLATIVE CONSULTING AGREEMENT BETWEEN THE CITY OF  
PEMBROKE PINES AND LAWRENCE J. SMITH, P.A. FOR A ONE YEAR  
PERIOD FROM FEBRUARY 1, 2016 THROUGH JANUARY 31, 2017, IN  
THE AMOUNT OF \$84,000.

### Notes:

- Attachments:**
1. Third Amendment to the Agreement
  2. 2015 Session Review - Bills tracked for  
Pembroke Pines that Passed
  3. 2015 Session Review - Bills tracked for  
Pembroke Pines that Died
  4. Agreement

**Agenda Date:** 01/06/2016

**Agenda Number:** 4.

**Enactment Date:**

**Enactment Number:**

### History of Legislative File

Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
0	City Commission	01/06/2016	approve				Pass

### SUMMARY EXPLANATION AND BACKGROUND:

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as Federal, State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with Federal, State, and Local Government regulatory agencies.

2. On February 6, 2013, the City Commission approved a one year agreement with Lawrence J. Smith to provide Federal, State, and Local legislative consulting services in the amount of \$78,000.

3. Section 6.01 of the agreement allows for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the City that the renewal is in the best interest of the City and approved by the City Commission.

4. On February 5, 2014, the City Commission approved the First Amendment to the agreement, which renewed the agreement for an additional one year period commencing on February 1, 2014 and expiring on January 31, 2015.
5. On January 7, 2015, the City Commission approved the Second Amendment to the agreement, which renewed the agreement for an additional one year period commencing on February 1, 2015 and expiring on January 31, 2016. The amendment also increased the annual cost of the agreement to \$84,000.
6. The City Commission was notified via the October 2015 Contract Database Report that the agreement was coming up for renewal and that Administration was very satisfied with the performance of the agreement and recommended renewal. Since the renewal of this agreement requires City Commission's approval, Administration is bringing this item to Commission for approval.
7. Request the City Commission to approve the Third Amendment of the legislative consulting agreement between the City of Pembroke Pines and Lawrence J. Smith, P.A for a one year period from February 1, 2016 through January 31, 2017, in the amount of \$84,000.

**Item has been reviewed by the Commission Auditor and approved for the Agenda.**

**FINANCIAL IMPACT DETAIL:**

- a) **Initial Cost:** \$84,000 annually (\$56,000 for the remainder of the 2015-16 fiscal year)
- b) **Amount budgeted for this item in Account No:** There is \$56,000, budgeted in account #1-519-800-31500 - Professional Services - Other, for the remainder of the 2015-16 fiscal year
- c) **Source of funding for difference, if not fully budgeted:** Not applicable
- d) **5 year projection of the operational cost of the project:**

	Current FY	Year 2	Year 3	Year 4	Year 5
Revenues	\$0	\$0			
Expenditures	\$56,000	\$28,000			
Net Cost	\$56,000	\$28,000			

- e) **Detail of additional staff requirements:** None



**FOURTH RENEWAL OF THE  
LEGISLATIVE CONSULTING SERVICES AGREEMENT  
BETWEEN THE CITY OF PEMBROKE PINES AND  
LAWRENCE J. SMITH, P.A.**

THIS AGREEMENT, dated this 9<sup>th</sup> day of January 2016, by and between:

**THE CITY OF PEMBROKE PINES**, a municipal corporation organized and operating under the laws of the State of Florida, with an address of 10100 Pines Boulevard, Pembroke Pines, Florida 33026, hereinafter referred to as "CITY",

and

**LAWRENCE J. SMITH, P.A.**, a Florida corporation authorized to do business in the State of Florida, with a business address of **2699 Stirling Road, Suite #C-402, Fort Lauderdale, FL 33312**, hereinafter referred to as "CONSULTANT". "CITY" and "CONSULTANT" may be collectively referred to as the "PARTIES".

**WHEREAS**, on **January 25, 2013**, the CITY and CONSULTANT entered into a one-year Legislative Consulting Services Agreement ("Original Agreement") that expired on January 31, 2014 with the option for additional one (1) year renewal terms, upon approval by the City Commission; and,

**WHEREAS**, On February 18, 2014, the Parties executed the First Renewal which expired on January 31, 2015; and,

**WHEREAS**, on March 3, 2015, the Parties executed the Second Renewal which included a \$6,000.00 increase that raised the total annual fee to \$84,000.00 and also renewed the agreement for an additional one (1) year period which expired on January 31, 2016; and,

**WHEREAS**, on January 13, 2016, the Parties executed the Third Renewal to the Original Agreement for an additional one (1) year period which expires on January 31, 2017; and,

**WHEREAS**, to date the Parties have been satisfied with the performance and execution of the Agreement, and desire to renew the terms of their contractual relationship as set forth herein; and,

**WHEREAS**, the Parties specifically seek to execute the **fourth one (1) year renewal** option and amend the Agreement in accordance with the terms and conditions set forth herein.

**WITNESSETH**

**NOW, THEREFORE**, for and in consideration of the sum of the mutual covenants and other good and valuable consideration, the receipt of which are hereby acknowledged, the parties hereto



agree as follows:

**SECTION 1.** The recitations set forth in the above "WHEREAS" clauses are true and correct and incorporated herein by this reference.

**SECTION 2.** Section 26, entitled "Public Records", is hereby added, as follows:

26.1 The City of Pembroke Pines is public agency subject to Chapter 119, Florida Statutes. The CONSULTANT shall comply with Florida's Public Records Law. Specifically, the CONSULTANT shall:

26.1.1 Keep and maintain public records required by the CITY to perform the service;

26.1.2 Upon request from the CITY's custodian of public records, provide the CITY with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in chapter 119, Fla. Stat., or as otherwise provided by law;

26.1.3 Ensure that public records that are exempt or that are confidential and exempt from public record disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the CONSULTANT does not transfer the records to the CITY; and

26.1.4 Upon completion of the contract, transfer, at no cost, to the CITY all public records in possession of the CONSULTANT or keep and maintain public records required by the CITY to perform the service. If the CONSULTANT transfer all public records to the CITY upon completion of the contract, the CONSULTANT shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the CONSULTANT keeps and maintains public records upon completion of the contract, the CONSULTANT shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the CITY, upon request from the CITY's custodian of public records, in a format that is compatible with the information technology systems of the CITY.

26.2 The failure of CONSULTANT to comply with the provisions set forth in this agreement/contract shall constitute a Default and Breach of this Agreement, for which, the City may terminate the Agreement.

**IF THE CONSULTANT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONSULTANT'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT**



**CITY CLERK  
10100 PINES BOULEVARD, 5<sup>th</sup> FLOOR  
PEMBROKE PINES, FL 33026  
(954) 450-1050  
[mgraham@ppines.com](mailto:mgraham@ppines.com)**

**SECTION 3.** The Original Agreement is hereby renewed for the **fourth one (1) year renewal** period commencing on **February 1, 2017** and terminating on **January 31, 2018**.

**SECTION 4.** In the event of any conflict or ambiguity by and between the terms and provisions of this Fourth Amendment, the Third Amendment, the Second Amendment, the First Amendment, and the Original Agreement, the terms and provisions of this amendment shall control to the extent of any such conflict or ambiguity.

**SECTION 5.** The Parties agree that in all other respects the Original Agreement, as amended by the First Amendment, the Second Amendment, the Third Amendment, and this Fourth Amendment, shall remain in full force and effect, except as specifically modified herein.

**SECTION 6.** Each Exhibit referred to in the Original Agreement, except as repealed herein, forms an essential part of this Agreement. The exhibits, if not physically attached, should be treated as part of this Agreement and are incorporated herein by reference.

**THE REMAINDER OF THIS PAGE  
HAS BEEN INTENTIONALLY LEFT BLANK**



City of Pembroke Pines

IN WITNESS OF THE FOREGOING, the Parties have set their hands and seals the day and year first written above.

ATTEST:

CITY:

CITY OF PEMBROKE PINES

1/9/17  
MARLENE D. GRAHAM,  
CITY CLERK

BY: Charles F. Dodge  
CHARLES F. DODGE  
CITY MANAGER

APPROVED AS TO FORM

David P. Jones 1/5/17  
OFFICE OF THE CITY ATTORNEY

CONSULTANT:

WITNESSES

Daphnee A. Sainvil  
Print Name

Charles F. Dodge  
Print Name

BY: Lawrence J. Smith, P.A.  
Print Name: LAWRENCE J. SMITH

Title: PRES.

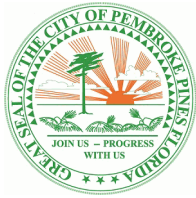
STATE OF FLORIDA )  
 ) ss:  
COUNTY OF BROWARD )

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared Lawrence J. Smith as President of LAWRENCE J. SMITH, P.A., an organization authorized to conduct business in the State of Florida, and acknowledged execution of the foregoing Agreement as the proper official of LAWRENCE J. SMITH, P.A., for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal at in the State and County aforesaid on this 6<sup>th</sup> day of December, 2016.



Bonita H. Smith  
NOTARY PUBLIC  
Bonita H. Smith  
(Name of Notary Typed, Printed or Stamped)



# City of Pembroke Pines, FL

601 City Center Way  
Pembroke Pines, FL  
33025  
www.ppines.com

## Agenda Request Form

### Agenda Number: 3.

**File ID:** 16-0399

**Type:** Agreements/Contracts

**Status:** Passed

**Version:** 0

**Agenda  
Section:**

**In Control:** City Commission

**File Created:** 10/05/2016

**Short Title:** Legislative Consulting Agreement - Lawrence J. Smith, P.A.

**Final Action:** 12/14/2016

**Title:** MOTION TO APPROVE THE FOURTH AMENDMENT OF THE LEGISLATIVE CONSULTING AGREEMENT BETWEEN THE CITY OF PEMBROKE PINES AND LAWRENCE J. SMITH, P.A. FOR A ONE YEAR PERIOD FROM FEBRUARY 1, 2017 THROUGH JANUARY 31, 2018, IN THE AMOUNT OF \$84,000.

**\*Agenda Date:** 12/14/2016

**Agenda Number:** 3.

#### Internal Notes:

**Attachments:** 1. Fourth Amendment to the Agreement (Draft), 2. 2016 Session Review - Bills tracked for Pembroke Pines that Passed, 3. 2016 Session Review - Bills tracked for Pembroke Pines that Died or Were Substituted, 4. Agreement

0	Public Services	12/05/2016	sent for approval	Budget	
0	Budget	12/05/2016	Reviewed for Financial Impact Detail	Finance Director	
0	Finance Director	12/05/2016	Approved as to Financial Impact Form	City Attorney	
0	City Attorney	12/05/2016	Reviewed by Legal	Assistant City Manager	
0	Assistant City Manager	12/06/2016	sent for approval	Commission Auditor	
0	Commission Auditor	12/06/2016	Approved by Commission Auditor	City Manager	
0	City Manager	12/07/2016	approved for the agenda	City Clerk	
0	City Commission	12/14/2016	approve		Pass

**Action Text:** A motion was made to approve on the Consent Agenda  
Aye: - 5 Mayor Ortis, Commissioner Shechter, Commissioner Castillo, Schwartz, and Commissioner Siple  
Nay: - 0

MOTION TO APPROVE THE FOURTH AMENDMENT OF THE LEGISLATIVE CONSULTING AGREEMENT BETWEEN THE CITY OF PEMBROKE PINES AND LAWRENCE J. SMITH, P.A. FOR A ONE YEAR PERIOD FROM FEBRUARY 1, 2017 THROUGH JANUARY 31, 2018, IN THE AMOUNT OF \$84,000.

**SUMMARY EXPLANATION AND BACKGROUND:**

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as Federal, State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with Federal, State, and Local Government regulatory agencies.
2. On February 6, 2013, the City Commission approved a one year agreement with Lawrence J. Smith to provide Federal, State, and Local legislative consulting services in the amount of \$78,000.
3. Section 6.01 of the agreement allows for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the City that the renewal is in the best interest of the City and approved by the City Commission.
4. On February 5, 2014, the City Commission approved the First Amendment to the agreement, which renewed the agreement for an additional one year period commencing on February 1, 2014 and expiring on January 31, 2015.
5. On January 7, 2015, the City Commission approved the Second Amendment to the agreement, which renewed the agreement for an additional one year period commencing on February 1, 2015 and expiring on January 31, 2016. The amendment also increased the annual cost of the agreement to \$84,000.
6. On January 6, 2016, the City Commission approved the Third Amendment to the agreement, which renewed the agreement for an additional one year period commencing on February 1, 2016 and expiring on January 31, 2017.
7. Request the City Commission to approve the Fourth Amendment of the legislative consulting agreement between the City of Pembroke Pines and Lawrence J. Smith, P.A for a one year period from February 1, 2017 through January 31, 2018, in the amount of \$84,000.

**Item has been reviewed by the Commission Auditor and approved for the Agenda.**

**FINANCIAL IMPACT DETAIL:**

- a) **Initial Cost:** \$84,000 annually (\$56,000 for February 1, 2017 through September 30, 2017 and \$28,000 for October 1, 2017 through January 31, 2018)
- b) **Amount budgeted for this item in Account No:** There is \$84,000 budgeted in account #1-519-800-31500 (Professional Services - Other) for this contract in the 2016-17 FY.
- c) **Source of funding for difference, if not fully budgeted:** Not applicable
- d) **5 year projection of the operational cost of the project:**

	2/01/17 - 9/30/17	10/1/17 - 1/31/18	Year 3	Year 4	Year 5
Revenues	N/A	N/A	N/A	N/A	N/A
Expenditures	\$56,000	\$28,000	N/A	N/A	N/A
Net Cost	\$56,000	\$28,000	N/A	N/A	N/A

**e) Detail of additional staff requirements:** Not applicable.



**FIFTH AMENDMENT TO LEGISLATIVE CONSULTING SERVICES AGREEMENT  
BETWEEN THE CITY OF PEMBROKE PINES AND  
LAWRENCE J. SMITH, P.A.**

**THIS AGREEMENT**, dated this 9<sup>th</sup> day of November 2017, by and between:

**THE CITY OF PEMBROKE PINES**, a municipal corporation organized and operating under the laws of the State of Florida, with an address of 601 City Center Way, Pembroke Pines, FL 33025, hereinafter referred to as "CITY",

and

**LAWRENCE J. SMITH, P.A.**, a Florida Corporation authorized to do business in the State of Florida, with a business address of **2699 Stirling Road, Suite #C-402, Fort Lauderdale, FL 33312**, hereinafter referred to as "CONSULTANT". "CITY" and "CONSULTANT" may be collectively referred to as the "PARTIES".

**WHEREAS**, on January 25, 2013, the CITY and CONSULTANT entered into a one-year Legislative Consulting Services Agreement ("Original Agreement") that expired on January 31, 2014 with the option for additional one (1) year renewal terms, upon approval by the City Commission; and,

**WHEREAS**, the Original Agreement authorized the renewal of the Agreement for additional one (1) year renewal terms subject to satisfactory performance by CONSULTANT, upon determination by CITY that renewal is in the best interest of CITY and approval by CITY Commission. Each One (1) year term renewal shall require written mutual consent of CITY and CONSULTANT prior to renewal; and,

**WHEREAS**, on February 18, 2014, the Parties executed the First Renewal which expired on January 31, 2015; and,

**WHEREAS**, on March 3, 2015, the Parties executed the Second Renewal which included a \$6,000.00 increase that raised the total annual fee to \$84,000.00 and also renewed the agreement for an additional one (1) year period which expired on January 31, 2016; and,

**WHEREAS**, on January 13, 2016, the Parties executed the Third Renewal to the Original Agreement for an additional one (1) year period which expires on January 31, 2017; and,

**WHEREAS**, on January 9, 2017 the Parties executed the Fourth Renewal to the Original Agreement for an additional one (1) year period which expires on January 31, 2018

**WHEREAS**, to date the Parties have been satisfied with the performance and execution of the Agreement, and desire to renew the terms of their contractual relationship as set forth herein; and,



**WHEREAS**, the Parties specifically seek to execute the **fifth one (1) year renewal** option and amend the Agreement in accordance with the terms and conditions set forth herein.

**W I T N E S S E T H**

**NOW, THEREFORE**, for and in consideration of the sum of the mutual covenants and other good and valuable consideration, the receipt of which are hereby acknowledged, the parties hereto agree as follows:

**SECTION 1.** The recitations set forth in the above "WHEREAS" clauses are true and correct and incorporated herein by this reference.

**SECTION 2.** The Original Agreement is hereby renewed for the **fifth one (1) year renewal** period commencing on **February 1, 2018** and terminating on **January 31, 2019**.

**SECTION 3.** In the event of any conflict or ambiguity by and between the terms and provisions of this Fifth Amendment, the Fourth Amendment, the Third Amendment, the Second Amendment, the First Amendment, and the Original Agreement, the terms and provisions of this amendment shall control to the extent of any such conflict or ambiguity.

**SECTION 4.** The Parties agree that in all other respects the Original Agreement, as amended by the First Amendment, the Second Amendment, the Third Amendment, the Fourth Amendment, and this Fifth Amendment, shall remain in full force and effect, except as specifically modified herein.

**SECTION 5.** Each Exhibit referred to in the Original Agreement, except as repealed herein, forms an essential part of this Agreement. The exhibits, if not physically attached, should be treated as part of this Agreement and are incorporated herein by reference.


**THE REMAINDER OF THIS PAGE**

**HAS BEEN INTENTIONALLY LEFT BLANK**



IN WITNESS OF THE FOREGOING, the Parties have set their hands and seals the day and year first written above.


ATTEST:

  
MARLENE D. GRAHAM,  
CITY CLERK

CITY:

CITY OF PEMBROKE PINES

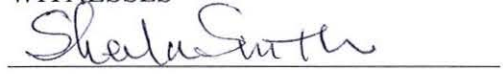
BY:


  
CHARLES F. DODGE  
CITY MANAGER

APPROVED AS TO FORM

  
OFFICE OF THE CITY ATTORNEY

WITNESSES

  
SHEILA SMITH  
Print Name

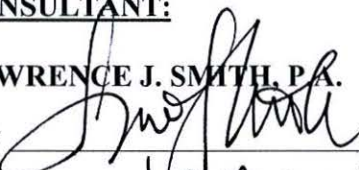
  
BENITA H. SMITH  
Print Name

CONSULTANT:

LAWRENCE J. SMITH, P.A.

BY:

Print Name:

  
Lawrence J. Smith

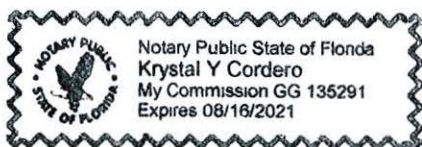
Title:

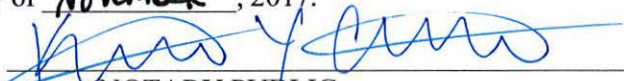
Pres

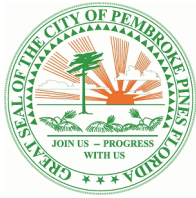
STATE OF FLORIDA )  
 ) ss:  
COUNTY OF BROWARD )

BEFORE ME, an officer duly authorized by law to administer oaths and take acknowledgments, personally appeared LAWRENCE J. SMITH as PRESIDENT of LAWRENCE J. SMITH, P.A., an organization authorized to conduct business in the State of Florida, and acknowledged execution of the foregoing Agreement as the proper official of LAWRENCE J. SMITH, P.A., for the use and purposes mentioned in it and affixed the official seal of the corporation, and that the instrument is the act and deed of that corporation.

IN WITNESS OF THE FOREGOING, I have set my hand and official seal at in the State and County aforesaid on this 31<sup>st</sup> day of November, 2017.



  
NOTARY PUBLIC  
Krystal Y Cordero  
(Name of Notary Typed, Printed or Stamped)



# City of Pembroke Pines, FL

601 City Center Way  
Pembroke Pines, FL  
33025  
www.ppines.com

## Agenda Request Form

### Agenda Number: 5.

**File ID:** 17-0732

**Type:** Agreements/Contracts

**Status:** Passed

**Version:** 1

**Agenda  
Section:**

**In Control:** City Commission

**File Created:** 10/24/2017

**Short Title:**

**Final Action:** 11/01/2017

**Title:** MOTION TO APPROVE THE DEPARTMENTS RECOMMENDATIONS FOR THE FOLLOWING ITEMS LISTED ON THE CONTRACT DATABASE REPORT:

(A) ERICKS CONSULTANTS, INC. - LEGISLATIVE CONSULTING SERVICES

(B) LAWRENCE J. SMITH, P.A. - LEGISLATIVE CONSULTING SERVICES

(C) SMITH, BRYAN & MYERS - LEGISLATIVE CONSULTING SERVICES

(D) SOUTHERN HOMECARE SERVICES, INC. D/B/A RESCARE  
HOMECARE - HOME HEALTHCARE SERVICES

**\*Agenda Date:** 11/01/2017

**Agenda Number:** 5.

### Internal Notes:

**Attachments:** 1. Contract Database Report 2017-11(Final), 2. Ericks Consultants, Inc. Original Agreement, 3. Ericks Consultants, Inc. - 4th Amendment, 4. Ericks Consultants, Inc - Summary of Service Report, 5. Lawrence J. Smith, P.A. - Original Agreement, 6. Lawrence J. Smith, P.A. - 4th Amendment, 7. Lawrence J. Smith Summary of Service Report (2016-2017), 8. Smith, Bryan and Myers - Original Agreement, 9. Smith, Bryan & Myers - Summary of Service Report, 10. ResCare HomeCare - Original Agreement, 11. ResCare HomeCare - Second Amendment

1 City Commission 11/01/2017 approve

Pass

**Action Text:** A motion was made to approve on the Consent Agenda

Aye: - 5 Mayor Ortis, Vice Mayor Castillo, Commissioner Schwartz,  
Commissioner Siple, and Commissioner Monroig

Nay: - 0

### SUMMARY EXPLANATION AND BACKGROUND:

1. Pursuant to Section 35.29(F) "City Commission notification" of the City's Code of Ordinances, "The City Manager, or his or her designee, shall notify the Commission, in writing, at least three months in advance of the expiration, renewal, automatic renewal or extension date, and shall provide a copy of the contract or agreement and a vendor performance report card for the contract or agreement to the City Commission. "

2. On May 17, 2017, Commission approved the motion to place all contracts from the Contract Database Reports on consent agendas as they come up for contractual term renewal so that City Commission affirms directions to administration whether to renew or to go out to bid.

3. The Legislative Consultant items shown below are on the November 2017 Contract Database Report.

**(A) Ericks Consultants, Inc. - Legislative Consulting Services**

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with the State and Local Government regulatory agencies.

2. On February 6, 2013, the City Commission approved a one year agreement with Ericks Consultants, Inc. to provide State and Local legislative consulting services in the amount of \$60,000.

3. Section 6.01 of the agreement allows for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the City that the renewal is in the best interest of the City and approved by the City Commission.

4. To date, the agreement has had four amendments, including four (4) one (1) year renewals which extended the term of the agreement to January 31, 2018.

5. On January 7, 2015, the City Commission approved the Second Amendment to the agreement, which increased the cost of the agreement to \$84,000.

6. Based on the 90 day requirement, this Agreement would need to be presented to Commission by November 2, 2017.

7. Administration recommends that the City renew this Agreement for an additional one (1) year term, commencing on February 1, 2018 and expiring on January 31, 2019, as followed by the agreement.

**(B) Lawrence J. Smith, P.A. - Legislative Consulting Services**

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with the State and Local Government

regulatory agencies.

2. On February 6, 2013, the City Commission approved a one year agreement with Lawrence J. Smith to provide Federal, State, and Local Legislative consulting services in the amount of \$78,000.

3. Section 6.01 of the agreement allows for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the City that the renewal is in the best interest of the City and approved by the City Commission.

4. To date, the agreement has had four amendments, including four (4) one (1) year renewals which extended the term of the agreement to January 31, 2018.

5. On January 7, 2015, the City Commission approved the Second Amendment to the agreement, which increased the cost of the agreement to \$84,000.

6. Based on the 90 day requirement, this Agreement would need to be presented to Commission by November 2, 2017.

7. Administration recommends that the City renew this Agreement for an additional one (1) year term, commencing on February 1, 2018 and expiring on January 31, 2019, as followed by the agreement.

**(C) Smith, Bryan & Myers, Inc. - Legislative Consulting Services**

1. The City utilizes legislative consultants to provide services during legislative sessions, including meetings as well as State and Local administrative and agency hearings, meetings or rule making proceedings, and to assist the City with the STate and Local Government regulatory agencies.

2. On December 14, 2016, the City Commission approved a one-year agreement with Smith, Bryan & Myers, Inc. to provide Federal, State and Local Legislative Consulting Services in the annual amount of \$36,000.

3. Section 6.01 of the agreement allows for additional one year renewal terms subject to satisfactory performance by consultant, and upon the determination by the City that the renewal is in the best interest of the City and approved by the City Commission.

4. Based on the 90 day requirement, this Agreement would need to be presented to Commission by November 2, 2017.

5. Administration recommends that the City renew this Agreement for an additional one (1) year term, commencing on February 1, 2018 and expiring on January 31, 2019, as followed by the agreement.

**(E) Southern Homecare Services, Inc. d/b/a ResCare Homecare - Home Healthcare**

## **Services**

1. The City of Pembroke Pines/Southwest Focal Point Center provides Home Healthcare Services to our residents 60 years of age and older as part of the Older Americans Act Title IIIB Grant, Home Healthcare Services include; Homemaker, Personal Care and Respite Services.
2. On February 15, 2012, the City Commission approved to enter into an agreement with Southern Homecare Services, Inc. d/b/a ResCare Homecare for an initial two year term commencing on March 8, 2012 and ending March 7, 2014.
3. Section 4.1 of the agreement allows for two (2) additional three-year renewal terms subject to satisfactory performance by the contractor, and upon the determination by the City that the renewal is in the best interest of the City and approved by the City Commission.
4. To date, the agreement has had two amendments, including one (1) three-year renewal term, and one one-year renewal term which extended the term of the agreement to March 7, 2018.
5. On March 1, 2017, the City Commission approved the Second Amendment to the agreement, which amended the term of the Original Agreement for an additional one (1) year term commencing on March 8, 2017 and expiring on March 7, 2018.
6. Based on the 90 day requirement, this Agreement would need to be presented to Commission by December 7, 2017.
7. The Community Services Department would like to renew this agreement, however it is currently in the final renewal period of the agreement, therefore the Procurement Division will start the procurement process to draft a new solicitation for services.