Summary of All Scores

RFP # TS-17-04-B

"ERP System Software and Implementation"

Evaluation Committee Score Sheet

Thursday, December 13, 2018

(A) Schools										
	Evaluator/Vendor	Christina Sorensen	Dan Rotstein	Lisa Chong	Matt Kefford	Mike Castellano	Peter Bayer	Michael Lockett	Total	**Rank**
2	Skyward, Inc.	1	1	1	1	1	1	1	**7**	1
1	PowerSchool Group LLC	2	2	2	2	2	2	2	**14**	2

Certifier of Score

Katherine Borgstrom — Katherine Borgstrom — 12/13/2018

Please Print Name — Signature — Date

ATTACHMENT A

RFP # TS-17-04-B
"ERP System Software and Implementation"

Evaluator Score Sheet
December 13, 2018

Instructions:
Each /Evaluator is provided with the following information to assist with evaluating the proposals

1) RFP # TS-17-04-B - ERP System Software and Implementation
2) Bid Tabulation
3) Proposals from each firm
4) RFQ # TS-17-04-A - ERP System Software and Implementation and Responses from each firm

Each Evaluator is asked to evaluate each firm using the information provided and the following weighted criteria which is also provided in detail on pages 7-11 of the RFP.

1)	RFQ Requirements Response and Answers to Functional Questions	25%	6)	Proposed Implementation Strategy and Plan	5%
2)	Vendor Demonstrations	10%	7)	Integration Strategy	5%
3)	Technical Evaluation	10%	8)	Vendor Support and Maintenance	5%
4)	Cost	25%	9)	Vendor Company Viability	5%
5)	Reputation in the Industry	5%	10)	Reference Checks	5%

The Evaluation Committee shall have the opportunity to discuss the qualifications of the proposers' in regards to their bid packages compared to the criteria listed above and score the proposals according to the percentage allotment afforded to each criteria. See example below. This step will take place for each of the firms. Once all firms have been reviewed, the committee will be given time to finalize their scores for each of the firms. Once the score cards are complete, the City Clerk will tally each evaluator's score card. For each evaluator's score card, the total scores will then be ranked, with the highest score receiving a 1. In the event of a tie, the Evaluator will be asked to break the tie and rank the tied vendors according to the evaluator's interpretation of the information provided to the evaluator. The end result will be a separate ranking by each evaluator for all firms listed; no ties on the individual evaluator score cards. Once the scores have been read for all services, an evaluating member of the committee must make a motion, which must be approved by majority vote of the committee.

	Vendor Name	RFQ Requirements Response and Answers to Functional Questions	Vendor Demonstrations	Technical Evaluation	Cost	Reputation in the Industry	Proposed Implementation Strategy and Plan	Integration Strategy	Vendor Support and Maintenance	Vendor Company Viability	Reference Checks	Total	Rank	Comments
		Maximum 25%	Maximum 10%	Maximum 10%	Maximum 25%	Maximum 5%	Maximum 5%	Maximum 5%	Maximum 5%	Maximum 5%	Maximum 5%	Maximum 100%		
	Sample	23.00%	5.00%	10.00%	20.00%	4.00%	3.00%	5.00%	4.00%	1.00%	4.00%	79.00%		
	(A) Schools													
1	PowerSchool Group LLC	23.00%	7.00%	6.00%	25.00%	5.00%	4.00%	1.00%	5.00%	5.00%	4.00%	**85.00%**	2	
2	Skyward, Inc.	24.00%	10.00%	9.00%	13.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	**86.00%**	1	

Certifier of Score

CHRISTINA SORENSEN
Please Print Name

Signature

12/13/18
Date

RFP # TS-17-04-B
"ERP System Software and Implementation"

Evaluator Score Sheet
December 13, 2018

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6) Proposed Implementation Strategy and Plan 5%
7) Integration Strategy 5%
8) Vendor Support and Maintenance 5%
9) Vendor Company Viability 5%
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	Sample	23.00%	5.00%	10.00%	20.00%	4.00%	3.00%	5.00%	4.00%	1.00%	4.00%	79.00%		
	(A) Schools													
1	PowerSchool Group LLC	13.00%	5.00%	5.00%	25.00%	4.00%	3.00%	3.00%	3.00%	4.00%	3.00%	**68.00%**	**2**	
2	Skyward, Inc.	21.00%	8.00%	8.00%	13.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	**74.00%**	**1**	

Certifier of Score

Rob Stephenson, Deputy City Clerk
Please Print Name

Signature

12/13/18
Date

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"ERP System Software and Implementation"

Evaluator Score Sheet
December 13, 2018

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	(A) Schools													
1	PowerSchool Group LLC	18.00%	7.00%	6.00%	25.00%	5.00%	3.00%	3.00%	5.00%	5.00%	3.00%	**80.00%**	**2**	
2	Skyward, Inc.	23.00%	10.00%	9.00%	13.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	**85.00%**	**1**	

Certifier of Score

LISA CHONG
Please Print Name

LLChong
Signature

12/13/18
Date

RFP # TS-17-04-B
"ERP System Software and Implementation"

Evaluator Score Sheet
December 13, 2018

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	(A) Schools													
1	PowerSchool Group LLC	20.00%	5.00%	5.00%	25.00%	5.00%	2.00%	2.00%	5.00%	5.00%	4.00%	**78.00%**	**2**	
2	Skyward, Inc.	22.00%	10.00%	10.00%	13.00%	4.00%	5.00%	5.00%	5.00%	5.00%	5.00%	**84.00%**	**1**	

Certifier of Score

MATTHEW KEFFER
Please Print Name

Signature

12-4-2018
Date

RFP # TS-17-04-B
"ERP System Software and Implementation"

Evaluator Score Sheet
December 13, 2018

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	(A) Schools													
1	PowerSchool Group LLC	20.00%	4.00%	7.00%	25.00%	2.00%	4.00%	2.00%	4.00%	4.00%	3.00%	**75.00%**	2	
2	Skyward, Inc.	25.00%	5.00%	10.00%	13.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	**83.00%**	1	

Certifier of Score

Michael Castellano
Please Print Name

Signature

12/13/18
Date

RFP # TS-17-04-B
"ERP System Software and Implementation"

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2	Skyward, Inc.	25.00%	10.00%	10.00%	13.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	**88.00%**	1	

Certifier of Score

PETER BAYER
Please Print Name

P.G. Bayer
Signature

12-13-18
Date

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"ERP System Software and Implementation"

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1	PowerSchool Group LLC	18.00%	6.00%	6.00%	25.00%	3.00%	3.00%	2.00%	2.00%	2.00%	2.00%	**69.00%**	2	
2	Skyward, Inc.	23.00%	10.00%	10.00%	13.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	**86.00%**	1	

Certifier of Score

MICHAEL B. LOCKETT
Please Print Name

Signature

12-13-2018
Date

DRAFT

RFQ TS-17-04-B
ERP System Software
And Implementation

CITY OF PEMBROKE PINES, FL
EVALUATION COMMITTEE

December 13, 2018

The meeting of the Evaluation Committee ("Committee") for RFQ TS-17-04-B "ERP System Software and Implementation" was called to order by Chairman Lockett at 9:08 A.M. on Thursday, December 13, 2018, in the Charles Dodge City Center, Room B 210, 601 City Center Way, Pembroke Pines, Florida 33025.

Present to wit: Evaluation Committee: Chairman Michael Lockett, Members Peter Bayer, Michael Castellano, Lisa Chong, Matthew Kefford, Daniel Rotstein, and Christina Sorensen. Also present Mark Gomes, Procurement Director, Assistant City Attorney Ian Singer; and Board Secretary Katherine Borgstrom. Also present via phone: Steve Ditty and Darlene Stromberger, Panorama Consulting. Assistant City Manager Aner Gonzalez, City Comptroller Jonathan Bonilla, City Clerk Marlene Graham, and George Wrves were present in the audience.

A motion by Member Bayer, seconded by Member Rotstein to approve the minutes of the December 4, 2018 meeting passed unanimously.

Mark Gomez presented the purpose of the meeting, which is to discuss and score the vendors for the SIS portion of the TS 17 04 Software System RFP. Mr. Gomes went over items that had been sent to the Committee since the December 4, 2018 meeting, including the cost analysis, answers to follow up

questions from the demonstrations, and reference verifications all produced by Panorama Consultants.

Members discussed several items from the consultant, including how the cost percentage was calculated for the score sheet.

A motion by Member Rotstein, seconded by Member Kefford to follow the Procurement Department's recommendation of 25 points for Powerschool and 13 points for Skyward in the cost section of the scoring passed unanimously.

Members discussed implementation and integration with the ERP that the Committee will choose next, including time frame expectations. Members discussed that cost vs the total package of software should be considered, as the lowest cost may not bring in the most complete technological package and may require more third party additions. Members discussed references which Panorama had provided. Members discussed scoring on reputation, comparison of current systems using each product, and when the vendors had begun to provide and sell their software system to governmental agencies.

A motion by Member Rotstein, seconded by Member Bayer, to begin scoring the vendors, passed unanimously. Members began scoring at 9:31 A.M.

Mark Gomes announced scoring at 10:01 A.M.

Company	**Score**	**Rank**
Skyward, Inc.	7	1
PowerSchool Group LLC	14	2

A motion by Member Sorensen, seconded by Member Rotstein, to recommend the City Commission award TS 17 04 Software System and

Implementation SIS provider to Skyward, Inc. and to begin negotiation for a contract, passed unanimously.

A motion by Member Rotstein, seconded by Member Sorensen, to adjourn the meeting at 10:03 A.M. passed unanimously.

Respectfully submitted,

_____

Katherine Borgstrom
Board Secretary

Adjourned: 10:03 A.M.