
CITY OF PEMBROKE PINES

AGENDA ITEM - MOTION TO AWARD STUDENT INFORMATION SYSTEM SOFTWARE VENDOR TO SUPPORT CITY EDUCATION FUNCTIONS

STEVE DITTY, PANORAMA CONSULTING



TONIGHT'S AFFIRMATIVE VOTE WILL

Approve the Findings and Recommendation of the Evaluation Committee:

- **Award the Student Information System (SIS) to Skyward**
- **Initiate Contract Negotiations**
- **Contract will be brought back to the City Commission for approval of the amount**

WHAT IS A STUDENT INFORMATION (SIS) SYSTEM?

A Student Information System (SIS) is a management information system for education establishment to manage student data.

Student Information Systems provide capabilities for:

- Office & Administration (Scheduling, Enrollment & Registration)
- Classroom Tools (Attendance, Behavior Tracking, Message Center)
- Family Engagement (Family Access, Family Mobile App)
- Student Services (Food Service, College & Career Readiness)
- Additional (State Reporting)

SIS SELECTION PROCESS



Both SIS vendors conducted 1day onsite demos with Evaluation Committee and City Educational Staff and Principals in attendance



Reference Checks were conducted by Panorama Consulting and results provided to the Evaluation Committee



Pricing Analysis was completed by Panorama Consulting and presented to the Evaluation Committee



Evaluation Committee Consisting of 7 City Staff Leaders, including Charter School Principals, voted using a series of weighted scoring categories



Skyward (SIS) was selected in a **Unanimous Vote**.

WHY SKYWARD?

- Skyward demonstrated much more experience with Florida Schools and Education Requirements, Florida Statutory Reporting Requirements and specifically Broward County
- More School functions were delivered within the Skyward software vs. PowerSchool which needs to rely on multiple software vendors to provide the same solution that could potentially increase cost
- Vendor references were much stronger with Skyward over PowerSchool

CITY STAFF EVALUATED BOTH SYSTEMS AND SELECTED SKYWARD

Skyward

PROS:

- More of a complete package
- More robust
- Apps used a single point of integration
- Presented a strong case of how they can integrate to currently used software
- One-stop shop with functionality for food metrics and schedules
- Successful integrations to Smart Choice (lottery) and TERMS, verified through reference checks

PowerSchool

PROS:

- The ability to track student development and district metrics through performance matters

CONS:

- Too many 3rd party integrations
- Lack of acceptable functionality for registration or school lottery program



A BETTER EXPERIENCE FOR FLORIDA DISTRICTS

GLOBAL TECHNOLOGY
LEADER

38

years dedicated to
the K-12 industry.

100%

Florida Customer Retention

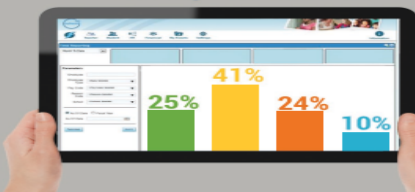
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Florida districts have selected Skyward's
SIS solution.

EXPERIENCED
LEADERSHIP

Our staff's years of experience
with Skyward software



< 2 years
2 - 9 years
10 - 19 years
20+ years

600+



Employees dedicated to providing
the best combination of thought
leadership, best practices, and service.



**Programming &
Customer Service**
departments employ
over half of employees

COMMITMENT TO K-12



Serving over
7 million
students worldwide

over
2,000

districts are experiencing
the Skyward difference



STATEWIDE IMPLEMENTATIONS
ranging from districts in sizes from

< 800,000
students



10

PRIDE



we **develop, sell &
service** everything
in the *United States*



SKYWARD QUALIFICATIONS



SKYWARD FLORIDA CUSTOMERS

