

City of Pembroke Pines
Bid Tabulation - Procurement
RFP #ED-18-02
Charter School Bus and Student Tracker

Vendor	ReaXium Inc.	Transfinder Corporation	Artha Systems LLC	Tyler Technologies, Inc.
Contact Information (From Attachment A)	Company Information: 23123 State Road 7 Suite #200C Boca Raton, FL 33428 Primary Contact: Maria Sylvia Riquezes - Solutions Specialist Manager Phone: (561) 717-8042 Fax: (561) 717-8046 mriquezes@reaxium.com Authorized Approver: Edgar Zorrilla - CEO/President ezorrilla@t4ss.com	Company Information: 440 State Street Schenectady, NY 12309 Primary Contact: Matthew Egan - Sales Consultant Phone: (518) 377-3609 Fax: (518) 377-3716 marketing@transfinder.com Authorized Approver: Antonio Civitella - President & CEO	Company Information: 166 Penn Lyle Road Princeton Junction, NJ 08550 Primary Contact: Venku Mandalap - President/CEO Phone: (908) 208-4593 Fax: N/A venku@arthasystems.com Authorized Approver: Same As Above	NO BID April 9, 2019 The City of Pembroke Pines Purchasing Department 8300 South Palm Drive Pembroke Pines, FL 33025
Title Page	Yes.	Yes.	Yes.	Re: RFP #ED-18-02 Charter School Bus and Student Tracker To whom it may concern, This letter is to inform you that Tyler Technologies, Inc. will not be responding to RFP #ED-18-02 Charter School Bus and Student Tracker. While we are confident we offer a superior routing program in the K-12 industry, Tyler Technologies, Inc. is not a bus contractor that routes students and provides hardware to track vehicle and students. We are a company that offers a single-source solution for routing software and GPS. Tyler's software is built to streamline your operation, to improve communication, and help districts save tax payer dollars. Most importantly, our software is designed to improve student safety by minimizing unnecessary manual processes. Notwithstanding, Tyler's decision for this procurement, if you would be interested in seeing how Tyler could help save money in your district, please feel free to contact us. Thank you. Respectfully, Theodore J. Thien Vice President & General Manager 11 Cornell Road Latham, NY 12110 800-433-5330 Extension 131840 ted.thien@tylertech.com
Tab 1 - Table of Contents	Yes.	Yes.	Yes.	
Tab 2 - Letter of Interest	Yes.	Yes.	Yes.	
Tab 3 - Experience and Ability	Yes.	Yes.	Yes.	
Tab 4 - Relevant Past Projects:				
1. Attachment M - References Form	Yes.	Yes.	Yes.	
2. List of ongoing contracts/projects	Yes.	Yes.	Did not provide.	
Tab 5 - Firm's Understanding and Approach to the Work	Yes.	Yes.	Yes.	
Tab 6 - Project Cost:				
1. Attachment A - Contact Information Form	Yes.	Yes.	Yes.	
Tab 7 - Revenue Sharing Option	Yes.	Yes.	Yes.	
Tab 8 - Other Completed Documents:				
1. Attachment B - Vendor Information Form and W-9	Yes.	Yes.	Did not provide.	
2. Attachment C - Non-Collusive Affidavit	Yes.	Yes.	Yes.	
3. Attachment D - Sworn Statement on Public Entity Crimes Form	A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.	A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.	A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.	
4. Attachment E - Local Vendor Preference Certification	Does not qualify for Local Vendor Preference Certification.	Does not qualify for Local Vendor Preference Certification.	Does not qualify for Local Vendor Preference Certification.	
5. Attachment F - Veteran Owned Small Business Preference Certification	Does not qualify for VOSB Preference Certification.	Does not qualify for VOSB Preference Certification.	Does not qualify for VOSB Preference Certification.	
6. Attachment G - Equal Benefits Certification Form	Exempt	Currently complies.	Currently complies.	
7. Attachment H - Vendor Drug-Free Workplace Certification Form	Complies fully.	Complies fully.	Complies fully.	
8. Attachment I - Vendor Certification Regarding Scrutinized Companies List	Yes.	Yes.	Yes.	
9. Attachment J - Proposer's Completed Qualification Statement	Yes.	Yes.	Yes.	
Tab 9 - Business Structure, Licenses and Professional Registration Certificates	Palm Beach County Local Business Tax Receipt and Florida Corporate Charter.	None provided.	None provided.	
Tab 10 - Additional Information	Response to Bid's Technical Specifications (Section 1.5), Firm Representative Authorization Letter, Solution Brochure, Technical Specifications Sheet for the ReaXium Device, and Links to Solution and other related videos.	None provided.	None provided.	
Bid Security (N/A, Bid Bond, Cashier's Check, Not Submitted)	N/A	N/A	N/A	
Method of Submittal	BidSync	BidSync	BidSync	
Supplier Notes for Offer	ReaXium Inc. is excited to present the City an alternative model for financing this project wherein the costs of the system are covered by a monthly subscription-based model. Stakeholders such as parents or guardians that choose to subscribe for the monitoring services are charged a monthly fee per student, and the revenue from that fee is used to cover system costs. In this way, the system will not cost the city anything from day one. At breakeven point of costs, there will be revenue sharing.	Please refer to the complete submitted proposal as requested in section 1.6. The complete proposal is attached to "Hardware & Equipment: GPS Hardware" as well as "Software Package: Software". The complete proposal document includes Transfinder's pricing summary, offering a breakdown of costs for the proposed routing software package, and Zonar System's price quote for a detailed breakdown of one-time hardware costs, and monthly service costs.	Price Per Bus per Month (inclusive of hardware, software & installation) Quantity of Buses System Cost HOURLY \$90.00 FOR INSTALLATION 50 \$200 Fee Per Student (Charged to parents for access to Student Tracking Portal) MINIMUM \$15.00 PER YEAR CITY CAN MARK UP FOR ARTHA TO INCLUDE IN BILL AND TRASFER MONIES ON A MONTHLY	
Comments			Partial Bid	