

School Pictures Proposal for the School Year 2019-20 | 20-21 | 21-22

City of Pembroke Pines Charter Elementary Central Campus City of Pembroke Pines Charter Elementary West Campus City of Pembroke Pines Charter Elementary East Campus City of Pembroke Pines Charter Elementary FSU Campus



Over 45 Years of "Investing in Memories"





FOX-MAR PHOTOGRAPHY SPECIFICATIONS 2019-20 | 20-21 | 21-22

In consideration of appointment as official photographer to **City of Pembroke Pines Charter Elementary Schools**, Fox-Mar Photography agrees to all the specifications set forth in your school's proposal for photographic services.

UNDERCLASS PHOTOGRAPHY

Fox-Mar Studios will photograph underclass students on campus. Underclass photos are available to your school via Google Link for your publisher and school administration. Students may purchase picture packages with a money-back guarantee of satisfaction. The school will receive a 40% commission on the sale of underclass photos.

Underclass Portrait Prices

Package 1 8x10	Package 2 8x10	Package 3 5x7	Package 4 5x7	Package 5Digital Image
5x7 4x5 2½x3½ Digial Image	5x7 4x5 2½x3½	4x5 2½x3½	4x5 2½x3½	
\$00	\$00	\$00	\$00	\$00

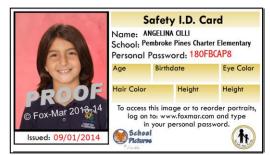
Add-on Offers Available with Any Package

- Splash Color Background available at \$5.00 per package at school option. Five colors to choose from.
- Add 8 personalized wallets for only \$10.00 to any package.
- Add 3 photo key tags for only \$10.00 to any package.
- Retouching is an option that eliminates blemishes, scars, acne etc will be available for \$10.00
- Add 4 photo magnets for only \$12.00 to any package.
- Design a Pack Select from: 1-8x10 or 2-5x7 or 4-3½x5 or 8-2½x3½ for only \$12.00 per sheet (minimum sheet count may apply).
- Faculty and Staff will receive a complimentary package for themselves.



All packages <u>include</u>, at no additional charge, Fox-Mar's Kid-Safe ID Card. Kid-Safe uses the same password protected photo Fox-Mar assigns each student. The web-resolution photo is made freely

available to parents for printing or download if needed in case of an emergency. It's just that simple. Offering free access to their



school photos in this manner fosters goodwill and improves child safety. The electronic delivery to law enforcement officials of a child's digitized photo can save crucial time, since the chances of safely recovering a child are much greater in the first few hours immediately following a child's disappearance.





PROFESSIONAL PHOTOGRAPHY

Fox-Mar Studios will provide <u>only fully trained and experienced employees</u> to provide high quality professional photography to the school. Fox-Mar Studios has been in business for over 44 years. **Our photographers average fifteen years experience in professional photography.** All photographers have cellular phones for reliability & accessibility.

CLASS GROUP PORTRAITS

Fox-Mar Photography agrees to provide the services listed. Fox-Mar will provide an industry standard CD with High Res Images for your publication. All yearbook images will be identified by class and will be delivered and arranged in a manner that will meet the school's publishing deadlines.

Fox-Mar will photograph all classes. Students may purchase class group portraits at the time that the school designates with a **money-back guarantee of satisfaction**. Teachers and teachers' assistants will each receive one complimentary portrait each of their respective class. Class Group Portraits will be made available for sales at the following price. One or both options are available to offer at the school's option.

1-8x10 Personalized Class Group Portrait with student names.

Price: \$15.00

Commission to School: \$3.00 per class group

LAB FACILITES LOCATED IN MIAMI - Your work is all done locally in our Miami Lakes photo lab facilities. All work, including senior portraits, service images, underclass portraits, dances, and digital products are printed using the latest in professional digital equipment by local professionals.

This agreement, when executed below will signify acceptance by the school of the foregoing proposal submitted by the photographer. This agreement is for one school year, and can be canceled with 60 days notice by either party due to non-performance by either party.

Fox-Mar will comply with city/county policy in regards to background checks and required screening of employees entering school premises. Fox-Mar Photography agrees to indemnify and hold the school board/city/county harmless for all claims of third parties arising out of this agreement.

We certify that, except herein, there is no understanding or agreement verbal or written, between the photographer and any official representative of the school.

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Fox-Mar Representative Signature		Official School Representative Signature		
Robert Hibbard	06/17/2019			
Name Printed	Date	Name Printed	Date	





Undergrad Portraits

The smoothest picture day in the business!

Fox-Mar EXCLUSIVELY offers Mobile PIMS — Your School's Student Locator IN YOUR HANDS!

Student Photo Directories, Grade book Image CDs, & Publishers CDs are available in DAYS, not weeks — AVAILABLE THE SAME DAY IF NEEDED! Fox-Mar is proud to have the most efficient, hassle free underclass program in the business.

Pre-printed camera cards from your school's data file means no forms for the students to fill out.

Administrator and Yearbook Photo CD: Underclass photos will be delivered on Photo CD for your publisher. Administrative Software is also available to be used by school personnel as a "digital student rolodex." Our images smoothly import into Pinnacle Grade Book Software, Follett Library Management software, and many other school administrative software packages.

Yearbook CD and packages will be returned identified and in any order you request with a delivery receipt for each teacher's class.

Professional Portrait Retouching: a popular retouching technique used by Photographers, Our full portrait retouching will soften facial characteristics; remove blemishes, acne, scars, etc. enhancing your portraits.

Splash Color Backgrounds: Fox-Mar offers more gel colored backgrounds in all of our underclass picture packages. Students can choose from many background colors in this program. We can even make sure that all of your backgrounds in the yearbook are the same color if you want, while the student still gets his/her choice with their package!

Click and Safe: Student images are stored and indexed on a secure website used by national law enforcement. This enables a partnership between parents, Fox-Mar and law enforcement officials to help secure your students and keep them safe. Click-and-Safe is an online, password protected "web-photo" that authorities may download or print if needed. The password to the photo is held by the parent or guardian, and shared if needed in an emergency.

Online products and packages will be made available to parents and students. This will also include products such as smart phone cases, magnets, throw-rugs, keychains, mouse-pads, digital products, and more.