

**TO:** City of Pembroke Pines  
Matthew Kefford  
601 City Center Way  
Pembroke Pines, FL 33025  
  
mkefford@ppines.com  
(p) 954.392.2073

**FROM:** Presidio Networked Solutions  
Sylvester Fair  
3250 W. Commercial Blvd  
Suite 360  
Oakland Park, FL 33309  
  
sfair@presidio.com

**Customer#:** CITY0997

**Contract Vehicle:** Florida NASPO ValuePoint Cisco AR233 (14-19)  
FL#43220000-WSCA-14-ACS

**Account Manager:** Amir Wexler

**Inside Sales Rep:** Sylvester Fair

**Title:** Copp Central Campus

#	Part #	Description	Unit Price	Qty	Ext Price
<b>Central Campus</b>					
<b>CIVS-IPC-8630=</b>					
1	CIVS-IPC-8630=	Cisco Dome IP Camera, Outdoor, 1080p Dome, WDR Pro	\$1,050.00	34	\$35,700.00
2	CON-SNT-CIVSIPV0	SNTC-8X5XNBD Cisco Dome IP Camera, Outdoor, 1080p Dom	\$119.07	34 for 12 mo(s)	\$4,048.38
<b>Total:</b>					<b>\$39,748.38</b>
<b>CAB-RPS2300-E=</b>					
3	CAB-RPS2300-E=	Spare RPS Cable for Cat 3K-E, 2960 PoE Switches and ISR G2	\$89.60	9	\$806.40
<b>Total:</b>					<b>\$806.40</b>
<b>L-CPS-VSM7-1CAM=</b>					
4	L-CPS-VSM7-1CAM=	EDelivery License for 1 camera connection with VSM7	\$162.50	26	\$4,225.00
5	CON-SAS-LCPSVSM7	SW APP SUPP EDel Lic for 1 camera Conn with VSM7	\$22.68	26 for 12 mo(s)	\$589.68
<b>Total:</b>					<b>\$4,814.68</b>
<b>CIVS-IPC-8620=</b>					
6	CIVS-IPC-8620=	Cisco Dome IP Camera, Indoor, 1080p Dome, WDR PRO	\$900.00	41	\$36,900.00
7	CON-SNT-CIVSIP86	SNTC-8X5XNBD Cisco Dome IP Camera, Indoor, 1080p, Dom	\$102.06	41 for 12 mo(s)	\$4,184.46
<b>Total:</b>					<b>\$41,084.46</b>
<b>CP-7821-K9=</b>					
8	CP-7821-K9=	Cisco UC Phone 7821	\$127.50	104	\$13,260.00
9	CON-SNT-CP7821K9	SNTC-8X5XNBD Cisco UC Phone 7821	\$8.10	104 for 12 mo(s)	\$842.40
<b>Total:</b>					<b>\$14,102.40</b>
<b>CP-8832-K9</b>					
10	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$860.00	2	\$1,720.00
11	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	2	\$0.00
12	CON-SNT-CPK8832K	SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	\$71.28	2 for 12 mo(s)	\$142.56
<b>Total:</b>					<b>\$1,862.56</b>
<b>CIVS-IPC-8070=</b>					
13	CIVS-IPC-8070=	Cisco 12MP Fisheye Camera	\$1,300.00	50	\$65,000.00
14	CON-SNT-CIVSI807	SNTC-8X5XNBD Cisco 12MP Fisheye Camera	\$147.42	50 for 12 mo(s)	\$7,371.00
<b>Total:</b>					<b>\$72,371.00</b>

SP-INFCST-1-250=					
15	SP-INFCST-1-250=	1YR InformaCast Advance Subscription 250 Endpoints	\$2,976.00	2	\$5,952.00
16	L-SP-PRODUCT-TERMS	SolutionsPlus vendor terms available at <a href="http://cs.co/spla">http://cs.co/spla</a>	\$0.00	2	\$0.00
Total:					\$5,952.00
SP-REDSKY		Initial Term: 12 months	Billing Model: Prepaid		
		Auto-Renewal Term: Do Not Renew	Requested Start Date: 11/15/2019		
17	SP-REDSKY	SolutionsPlus: RedSky Product Offers	\$0.00	1	\$0.00
Recurring Charges					
18	SP-RS-E911A	E911 Anywhere Cloud Service	\$340.00	1 Each for 12 months	\$4,080.00
19	SP-RS-E911A-ELIN	RedSky E911 Anywhere Cloud Service ELIN	\$1.70	50 Each for 12 months	\$1,020.00
Total Recurring Charges:					\$5,100.00
Total:					\$5,100.00
C2960X-STACK=					
20	C2960X-STACK=	Catalyst 2960-X FlexStack Plus Stacking Module optional	\$625.00	15	\$9,375.00
21	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	\$0.00	15	\$0.00
Total:					\$9,375.00
C1-C2960X-48FPD-L					
22	C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	\$4,155.00	16	\$66,480.00
23	CAB-16AWG-AC	AC Power cord, 16AWG	\$0.00	16	\$0.00
24	C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port	\$100.00	16	\$1,600.00
25	CON-ECMU-C1FPC292	SWSS UPGRADES C1 FND Perpetual - Cat2900 48 Port	\$24.30	16 for 12 mo(s)	\$388.80
26	C1-ISE-BASE-48P	Cisco ONE Identity Services Engine 50 EndPoint Base Lic	\$0.00	16	\$0.00
27	C1-PI-LFAS-2K3K-K9	Cisco ONE PI Device License for LF & AS for Cat 2k, 3k	\$0.00	16	\$0.00
28	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	\$625.00	16	\$10,000.00
29	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	\$0.00	16	\$0.00
30	CON-SNT-2948FPDL	SNTC-8X5XNBD Cat 2960-X 48 GigE PoE 740W,2x10G SFP+	\$424.33	16 for 12 mo(s)	\$6,789.28
Total:					\$85,258.08
CIVS-IPC-8930=					
31	CIVS-IPC-8930=	Cisco Video Surveillance HD Outdoor IP PTZ Camera	\$4,050.00	3	\$12,150.00
32	CON-SNT-CIVSI930	SNTC-8X5XNBD Cisco Video Surveillance HD Outdoor IP P	\$459.27	3 for 12 mo(s)	\$1,377.81
Total:					\$13,527.81
PWR-RPS2300					
33	PWR-RPS2300	Cisco Redundant Power System 2300 and Blower, No Power Supply	\$711.21	9	\$6,400.89
34	CAB-16AWG-AC	AC Power cord, 16AWG	\$0.00	18	\$0.00
35	CAB-RPS2300-E	RPS Cable for Cat 3K-E, 2960 PoE Switches and ISR G2 Routers	\$0.00	9	\$0.00
36	C3K-PWR-1150WAC	Catalyst 3750-E / 3560-E 1150WAC power supply	\$784.88	18	\$14,127.84

37	CON-SNT-RPS2300	SNTC-8X5XNBD PWR-RPS2300	\$151.47	9 for 12 mo(s)	\$1,363.23
<b>Total:</b>					<b>\$21,891.96</b>
<b>C2960X-STACK=</b>					
38	C2960X-STACK=	Catalyst 2960-X FlexStack Plus Stacking Module optional	\$625.00	2	\$1,250.00
39	CAB-STK-E-3M	Cisco FlexStack 3m stacking cable	\$100.00	2	\$200.00
<b>Total:</b>					<b>\$1,450.00</b>
<b>BLNK-RPS2300=</b>					
40	BLNK-RPS2300=	Spare Bay Insert for Cisco Redundant Power System 2300	\$88.00	9	\$792.00
<b>Total:</b>					<b>\$792.00</b>
<b>UCS-SP-C220M5-B2</b>					
41	UCS-SP-C220M5-B2	SP C220 M5SX w/2x3106,4x16GB mem single rank,VIC1387	\$6,170.85	1	\$6,170.85
42	UCS-CPU-3106	1.7 GHz 3106/85W 8C/11MB Cache/DDR4 2133MHz	\$0.00	2	\$0.00
43	UCS-MR-X16G1RS-H	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v	\$0.00	4	\$0.00
44	UCSC-SCAP-M5	Super Cap for UCSC-RAID-M5, UCSC-MRAID1GB-KIT	\$0.00	1	\$0.00
45	UCSC-MLOM-C40Q-03	Cisco VIC 1387 Dual Port 40Gb QSFP CNA MLOM	\$0.00	1	\$0.00
46	CIMC-LATEST	IMC SW (Recommended) latest release for C-Series Servers.	\$0.00	1	\$0.00
47	UCSC-PSU1-770W	Cisco UCS 770W AC Power Supply for Rack Server	\$0.00	2	\$0.00
48	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	2	\$0.00
49	UCSC-RAILB-M4	Ball Bearing Rail Kit for C220 & C240 M4 & M5 rack servers	\$0.00	1	\$0.00
50	UCS-SID-INFR-OI	Other Infrastructure	\$0.00	1	\$0.00
51	UCS-SID-WKL-OW	Other Workload	\$0.00	1	\$0.00
52	UCSC-HS-C220M5	Heat sink for UCS C220 M5 rack servers 150W CPUs & below	\$0.00	2	\$0.00
53	UCSC-BBLKD-S2	UCS C-Series M5 SFF drive blanking panel	\$0.00	10	\$0.00
54	CBL-SC-MR12GM52	Super Cap cable for UCSC-RAID-M5 on C240 M5 Servers	\$0.00	1	\$0.00
55	UCSC-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache	\$0.00	1	\$0.00
56	CON-SNT-C220M5B2	SNTC-8X5XNBD SP C220 M5SX w/2x3106,4x16GB mem single rank,VI	\$374.37	1 for 12 mo(s)	\$374.37
<b>Total:</b>					<b>\$6,545.22</b>
<b>C2960X-STACK=</b>					
57	C2960X-STACK=	Catalyst 2960-X FlexStack Plus Stacking Module optional	\$625.00	7	\$4,375.00
58	CAB-STK-E-1M	Cisco FlexStack 1m stacking cable	\$50.00	7	\$350.00
<b>Total:</b>					<b>\$4,725.00</b>
<b>ISR4351-V/K9</b>					
59	ISR4351-V/K9	Cisco ISR 4351 UC Bundle, PVD4-64, UC License	\$7,071.55	1	\$7,071.55
60	SL-4350-IPB-K9	IP Base License for Cisco ISR 4350 Series	\$0.00	1	\$0.00
61	SL-4350-UC-K9	Unified Communication License for Cisco ISR 4350 Series	\$0.00	1	\$0.00

62	PWR-4450-AC	AC Power Supply for Cisco ISR 4450 and ISR4350	\$0.00	1	\$0.00
63	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	1	\$0.00
64	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	\$0.00	1	\$0.00
65	POE-COVER-4450	Cover for empty POE slot on Cisco ISR 4450	\$0.00	1	\$0.00
66	MEM-43-4G	4G DRAM (1 x 4G) for Cisco ISR 4300	\$0.00	1	\$0.00
67	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	\$0.00	2	\$0.00
68	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	\$0.00	2	\$0.00
69	PVDM4-64	64-channel DSP module	\$0.00	1	\$0.00
70	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal	\$0.00	1	\$0.00
71	NIM-2FXS/4FXOP	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$743.00	1	\$743.00
72	CON-SSSNT-ISR4351V	SOLN SUPP 8X5XNBD Cisco ISR 4351 UC Bundle PVDM4-64 UC Lic	\$1,619.21	1 for 12 mo(s)	\$1,619.21
<b>Total:</b>					<b>\$9,433.76</b>
73	0801-001	AXIS Q3708-PVE - Network surveillance camera - dome - outdoor - tamper-proof / weatherproof - color (Day&Night) - 3 x 5,000,000 pixels - 2560 x 1920 - fixed focal - GbE - MPEG-4, MJPEG, H.264 - PoE Plus	\$1,656.70	27	\$44,730.90
74	01444-001	AXIS T91G61 - Camera mounting bracket - with RJ-45 cable - wall mountable - gray - for AXIS Q6215-LE 50Hz, Q6215-LE 60Hz	\$231.83	26	\$6,027.58
75	5900-334	AXIS T8134 Midspan - PoE injector - AC 100-240 V - 60 Watt	\$150.84	6	\$905.04
76	SDSQUAR-128G-GN6MA	SanDisk Ultra 128GB microSDXC UHS-I card with Adapter - 100MB/s U1 A1	\$25.00	171	\$4,275.00
77	SFP-10G-LR-S-AX	AXIOM 10GBASE-LR SFP+ TRANSCEIVER FOR CISCO - SFP-10G-LR-S	\$293.06	36	\$10,550.16
78	I20382L	Geist Power Monitored Unit Level EC MN02E1R0-10L138-2TL6A0H10-S - Power distribution unit (rack-mountable) - AC 208 V - 3.3 kW - Ethernet 10/100 - input: NEMA L6-20P - output connectors: 10 (10 x IEC 60320 C13) - 1U - 19" - 10 ft - black powder coat	\$413.86	8	\$3,310.88
79	GXT4-3000RT208	Liebert GXT4-3000RT208 - UPS ( rack-mountable / external ) - AC 208 V - 2700 Watt - 3000 VA 9 Ah - RS-232, USB - 3 output connector(s) - PFC	\$2,438.18	4.00	\$9,752.72
80	GXT4-72VBATT	72V EXT BATT CAB W/ RMKIT FOR GXT4 3000	\$831.82	4.00	\$3,327.28
81	CABLE & MISC.	CABLE AND MISC.	\$37,500.00	1	\$37,500.00
82	Discount-Executive	Discount-Executive	\$-15,000.00	1	(\$15,000.00)
<b>Comments: Executive credit</b>					
<b>Total (Central Campus):</b>					<b>\$444,220.27</b>
<b>Wahsega</b>					
83	WL-SPKR-22-INF	Wahsega 2x2 IP Ceiling Speaker with InformaCast	\$300.00	80	\$24,000.00
84	WL-SPKR-22-A	Wahsega 2x2 Analog Ceiling Speaker	\$142.22	90	\$12,799.80
85	WL-IPD-SPKR-510-INF	Wahsega Small IP Display with InformaCast	\$554.44	113	\$62,651.72
86	WL-IPD-SPKR-540-INF-F	Wahsega Extra Large IP Signboard with InformaCast \$ Flashers	\$1,174.80	2.00	\$2,349.60
87	WL-SPKR-SMT-INF	Wahsega Surface Mount IP Speaker with InformaCast	\$300.00	9	\$2,700.00
88	WL-SPKR-10-B-W	Wahsega Auxiliary Wall Mount Speaker	\$142.22	25	\$3,555.50

89	WL-SPKR-RB-W	Wahsega Panic/Call Button Wall Plate	\$31.11	113	\$3,515.43
90	WL-SPKR-RSR-W	Wahsega Sound Reinforcement Panel with Aux Input	\$157.78	113	\$17,829.14
91	WL-PBM-SIP-W-R	Wahsega SIP Panic Button with Microphone	\$157.78	6	\$946.68
92	WL-SPKR-RVB-W	Wahsega Volume Button Wall Plate	\$31.11	25	\$777.75
Total (Wahsega):					\$131,125.62
Presidio Services					
93	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$4,032.00	1.0000	\$4,032.00
		<b>Deliverable:</b> Kick Off			
94	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,720.00	1.0000	\$6,720.00
		<b>Deliverable:</b> Design			
95	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$15,120.00	1.0000	\$15,120.00
		<b>Deliverable:</b> Deployment Start			
96	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$15,120.00	1.0000	\$15,120.00
		<b>Deliverable:</b> Deployment 25%			
97	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$15,120.00	1.0000	\$15,120.00
		<b>Deliverable:</b> Deployment 50%			
98	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$15,120.00	1.0000	\$15,120.00
		<b>Deliverable:</b> Deployment 75%			
99	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$15,120.00	1.0000	\$15,120.00
		<b>Deliverable:</b> Deployment Complete			
100	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,720.00	1.0000	\$6,720.00
		<b>Deliverable:</b> Knowledge Transfer			
101	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$4,872.00	1.0000	\$4,872.00
		<b>Deliverable:</b> Project Closure			
Total (Presidio Services):					\$97,944.00
Cabling					
102	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,384.00	1.0000	\$6,384.00
		<b>Deliverable:</b> Project Start			
103	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,384.00	1.0000	\$6,384.00
		<b>Deliverable:</b> Project Closure			
104	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$226,968.00	1.0000	\$226,968.00
		<b>Deliverable:</b> Central Campus Begin Cabling Install			
105	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$226,968.00	1.0000	\$226,968.00
		<b>Deliverable:</b> Central Campus 25% Cabling Install			
106	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$226,968.00	1.0000	\$226,968.00
		<b>Deliverable:</b> Central Campus 50% Cabling Install			
107	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$226,968.00	1.0000	\$226,968.00
		<b>Deliverable:</b> Central Campus 75% Cabling Install			

108	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$85,680.00	1.0000	\$85,680.00
<b>Deliverable:</b> Central Campus Speakers and Clocks Install					
109	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$79,968.00	1.0000	\$79,968.00
<b>Deliverable:</b> Central Campus Camera Install					
110	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$13,608.00	1.0000	\$13,608.00
<b>Deliverable:</b> Central Campus Patch Cords					
<b>Total (Cabling):</b>					<b>\$1,099,896.00</b>

<b>Sub Total:</b>		<b>\$1,773,185.89</b>
<b>Grand Total:</b>		<b>\$1,773,185.89</b>

This quote is governed by Terms and Conditions of NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS  
Standard-Terms-for-Purchase-of-Services or Goods

Quote valid for 30 days from date shown above.

Prices may NOT include all applicable taxes and shipping charges  
All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:  
Presidio Networked Solutions LLC  
8161 Maple Lawn Blvd., Suite 150  
Fulton, MD 20759-2588

Pursuant to this contract your PO must reflect the following contract #  
NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS

Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5; DUNS#15-405-0959; CEC 15-506005G  
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)  
Delivery: FOB Terms Dictated by individual PO details.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date