PRESIDIO™

TO:
City of Pembroke Pines
Matthew Kefford
601 City Center Way
Pembroke Pines, FL 33025

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FROM:
Presidio Networked Solutions
Sylver Fair
3250 W. Commercial Blvd
Suite 360
Oakland Park, FL 33309

sfair@presidio.com

Customer#:	CITYO997
Account Manager:	Jerry Baggett
Inside Sales Rep:	Sylver Fair
Title:	Copp East Campus

Contract Vehicle: Florida NASPO ValuePoint Cisco AR233 (14-19) FL#43220000-WSCA-14-ACS

#	Part #	Description	Unit Price	Qty	Ext Price
East Campus					
CP-8832-K9					
1	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	$860.00	1	$860.00
2	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	$0.00	1	$0.00
3	CON-SNT-CPK8832K	SNTC-8X5XNBD Cisco IP Conference Phone 8832 in Char	$71.28	1 for 12 mo(s)	$71.28
				Total:	**$931.28**
CAB-RPS2300-E=					
4	CAB-RPS2300-E=	Spare RPS Cable for Cat 3K-E, 2960 PoE Switches and ISR G2	$89.60	5	$448.00
				Total:	**$448.00**
L-CPS-VSM7-1CAM=					
5	L-CPS-VSM7-1CAM=	EDelivery License for 1 camera connection with VSM7	$162.50	20	$3,250.00
6	CON-SAS-LCPSVSM7	SW APP SUPP EDel Lic for 1 camera Conn with VSM7	$22.68	20 for 12 mo(s)	$453.60
				Total:	**$3,703.60**
CIVS-IPC-8630=					
7	CIVS-IPC-8630=	Cisco Dome IP Camera, Outdoor, 1080p Dome, WDR Pro	$1,050.00	11	$11,550.00
8	CON-SNT-CIVSIPV0	SNTC-8X5XNBD Cisco Dome IP Camera, Outdoor, 1080p Dom	$119.07	11 for 12 mo(s)	$1,309.77
				Total:	**$12,859.77**
SP-REDSKY	**Initial Term:** 12 months **Auto-Renewal Term:** Do Not Renew	**Billing Model:** Prepaid **Requested Start Date:** 11/15/2019			
9	SP-REDSKY	SolutionsPlus: RedSky Product Offers	$0.00	1	$0.00
Recurring Charges					
10	SP-RS-E911A	E911 Anywhere Cloud Service	$340.00	1 Each for 12 months	$4,080.00
11	SP-RS-E911A-ELIN	RedSky E911 Anywhere Cloud Service ELIN	$1.70	50 Each for 12 months	$1,020.00
			Total Recurring Charges:		**$5,100.00**
				Total:	**$5,100.00**
SP-INFMCST-1-250=					
12	SP-INFMCST-1-250=	1YR InformaCast Advance Subscription 250 Endpoints	$2,976.00	1	$2,976.00
13	L-SP-PRODUCT-TERMS	SolutionsPlus vendor terms available at http://cs.co/spla	$0.00	1	$0.00

					Total:	$2,976.00
CP-7821-K9=						
14	CP-7821-K9=	Cisco UC Phone 7821	$127.50	45		$5,737.50
15	CON-SNT-CP7821K9	SNTC-8X5XNBD Cisco UC Phone 7821	$8.10	45 for 12 mo(s)		$364.50
					Total:	$6,102.00
C1-C2960X-48FPD-L						
16	C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	$4,155.00	5		$20,775.00
17	CAB-16AWG-AC	AC Power cord, 16AWG	$0.00	5		$0.00
18	C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port	$100.00	5		$500.00
19	CON-ECMU-C1FPC292	SWSS UPGRADES C1 FND Perpetual - Cat2900 48 Port	$24.30	5 for 12 mo(s)		$121.50
20	C1-ISE-BASE-48P	Cisco ONE Identity Services Engine 50 EndPoint Base Lic	$0.00	5		$0.00
21	C1-PI-LFAS-2K3K-K9	Cisco ONE PI Device License for LF & AS for Cat 2k, 3k	$0.00	5		$0.00
22	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	$625.00	5		$3,125.00
23	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	$0.00	5		$0.00
24	CON-SNT-2948FPDL	SNTC-8X5XNBD Cat 2960-X 48 GigE PoE 740W,2x10G SFP+	$424.33	5 for 12 mo(s)		$2,121.65
					Total:	$26,643.15
C1-C2960X-48FPD-L						
25	C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	$4,155.00	5		$20,775.00
26	CAB-16AWG-AC	AC Power cord, 16AWG	$0.00	5		$0.00
27	C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port	$100.00	5		$500.00
28	CON-ECMU-C1FPC292	SWSS UPGRADES C1 FND Perpetual - Cat2900 48 Port	$24.30	5 for 12 mo(s)		$121.50
29	C1-ISE-BASE-48P	Cisco ONE Identity Services Engine 50 EndPoint Base Lic	$0.00	5		$0.00
30	C1-PI-LFAS-2K3K-K9	Cisco ONE PI Device License for LF & AS for Cat 2k, 3k	$0.00	5		$0.00
31	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	$625.00	5		$3,125.00
32	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	$0.00	5		$0.00
33	CON-SNT-2948FPDL	SNTC-8X5XNBD Cat 2960-X 48 GigE PoE 740W,2x10G SFP+	$424.33	5 for 12 mo(s)		$2,121.65
					Total:	$26,643.15
C2960X-STACK=						
34	C2960X-STACK=	Catalyst 2960-X FlexStack Plus Stacking Module optional	$625.00	4		$2,500.00
35	CAB-STK-E-1M	Cisco FlexStack 1m stacking cable	$50.00	4		$200.00
					Total:	$2,700.00
CIVS-IPC-8620=						
36	CIVS-IPC-8620=	Cisco Dome IP Camera, Indoor, 1080p Dome, WDR PRO	$900.00	13		$11,700.00
37	CON-SNT-CIVSIP86	SNTC-8X5XNBD Cisco Dome IP Camera, Indoor, 1080p, Dom	$102.06	13 for 12 mo(s)		$1,326.78
					Total:	$13,026.78
C2960X-STACK=						

38	C2960X-STACK=	Catalyst 2960-X FlexStack Plus Stacking Module optional	$625.00	2	$1,250.00
39	CAB-STK-E-3M	Cisco FlexStack 3m stacking cable	$100.00	2	$200.00
				Total:	**$1,450.00**
UCS-SP-C220M5-B2					
40	UCS-SP-C220M5-B2	SP C220 M5SX w/2x3106,4x16GB mem single rank,VIC1387	$6,170.85	1	$6,170.85
41	UCS-CPU-3106	1.7 GHz 3106/85W 8C/11MB Cache/DDR4 2133MHz	$0.00	2	$0.00
42	UCS-MR-X16G1RS-H	16GB DDR4-2666-MHz RDIMM/PC4-21300/single rank/x4/1.2v	$0.00	4	$0.00
43	UCSC-SCAP-M5	Super Cap for UCSC-RAID-M5, UCSC-MRAID1GB-KIT	$0.00	1	$0.00
44	UCSC-MLOM-C40Q-03	Cisco VIC 1387 Dual Port 40Gb QSFP CNA MLOM	$0.00	1	$0.00
45	CIMC-LATEST	IMC SW (Recommended) latest release for C-Series Servers.	$0.00	1	$0.00
46	UCSC-PSU1-770W	Cisco UCS 770W AC Power Supply for Rack Server	$0.00	2	$0.00
47	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	$0.00	2	$0.00
48	UCSC-RAILB-M4	Ball Bearing Rail Kit for C220 & C240 M4 & M5 rack servers	$0.00	1	$0.00
49	UCS-SID-INFR-OI	Other Infrastructure	$0.00	1	$0.00
50	UCS-SID-WKL-OW	Other Workload	$0.00	1	$0.00
51	UCSC-HS-C220M5	Heat sink for UCS C220 M5 rack servers 150W CPUs & below	$0.00	2	$0.00
52	UCSC-BBLKD-S2	UCS C-Series M5 SFF drive blanking panel	$0.00	10	$0.00
53	CBL-SC-MR12GM52	Super Cap cable for UCSC-RAID-M5 on C240 M5 Servers	$0.00	1	$0.00
54	UCSC-RAID-M5	Cisco 12G Modular RAID controller with 2GB cache	$0.00	1	$0.00
55	CON-SNT-C220M5B2	SNTC-8X5XNBD SP C220 M5SX w/2x3106,4x16GB mem single rank,VI	$374.37	1 for 12 mo(s)	$374.37
				Total:	**$6,545.22**
CIVS-IPC-8070=					
56	CIVS-IPC-8070=	Cisco 12MP Fisheye Camera	$1,300.00	24	$31,200.00
57	CON-SNT-CIVSI807	SNTC-8X5XNBD Cisco 12MP Fisheye Camera	$147.42	24 for 12 mo(s)	$3,538.08
				Total:	**$34,738.08**
PWR-RPS2300					
58	PWR-RPS2300	Cisco Redundant Power System 2300 and Blower,No Power Supply	$711.21	5	$3,556.05
59	CAB-16AWG-AC	AC Power cord, 16AWG	$0.00	10	$0.00
60	CAB-RPS2300-E	RPS Cable for Cat 3K-E, 2960 PoE Switches and ISR G2 Routers	$0.00	5	$0.00
61	C3K-PWR-1150WAC	Catalyst 3750-E / 3560-E 1150WAC power supply	$784.88	10	$7,848.80
62	CON-SNT-RPS2300	SNTC-8X5XNBD PWR-RPS2300	$151.47	5 for 12 mo(s)	$757.35
				Total:	**$12,162.20**
BLNK-RPS2300=					
63	BLNK-RPS2300=	Spare Bay Insert for Cisco Redundant Power System 2300	$88.00	5	$440.00
				Total:	**$440.00**

#	Part	Description	Price	Qty	Extended
64	0801-001	AXIS Q3708-PVE - Network surveillance camera - dome - outdoor - tamper-proof / weatherproof - color (Day&Night) - 3 x 5,000,000 pixels - 2560 x 1920 - fixed focal - GbE - MPEG-4, MJPEG, H.264 - PoE Plus	$1,656.70	20	$33,134.00
65	SDSQUAR-128G-GN6MA	SanDisk Ultra 128GB microSDXC UHS-I card with Adapter - 100MB/s U1 A1	$25.00	77	$1,925.00
66	SFP-10G-LR-S-AX	AXIOM 10GBASE-LR SFP+ TRANSCEIVER FOR CISCO - SFP-10G-LR-S	$293.06	20	$5,861.20
67	I20382L	Geist Power Monitored Unit Level EC MN02E1R0-10L138-2TL6A0H10-S - Power distribution unit (rack-mountable) - AC 208 V - 3.3 kW - Ethernet 10/100 - input: NEMA L6-20P - output connectors: 10 (10 x IEC 60320 C13) - 1U - 19" - 10 ft - black powder coat	$413.86	5	$2,069.30
68	GXT4-3000RT208	Liebert GXT4-3000RT208 - UPS (rack-mountable / external) - AC 208 V - 2700 Watt - 3000 VA 9 Ah - RS-232, USB - 3 output connector(s) - PFC	$2,438.18	5.00	$12,190.90
69	GXT4-72VBATT	72V EXT BATT CAB W/ RMKIT FOR GXT4 3000	$831.82	5.00	$4,159.10
70	01444-001	AXIS T91G61 - Camera mounting bracket - with RJ-45 cable - wall mountable - gray - for AXIS Q6215-LE 50Hz, Q6215-LE 60Hz	$231.83	20	$4,636.60
71	CABLE & MISC.	CABLE AND MISC.	$37,500.00	1	$37,500.00
		Total (East Campus):			**$257,945.33**

Wahsega

#	Part	Description	Price	Qty	Extended
72	WL-SPKR-22-INF	Wahsega 2x2 IP Ceiling Speaker with InformaCast	$300.00	26	$7,800.00
73	WL-SPKR-22-A	Wahsega 2x2 Analog Ceiling Speaker	$142.22	49	$6,968.78
74	WL-IPD-SPKR-510-INF	Wahsega Small IP Display with InformaCast	$554.44	58	$32,157.52
75	WL-IPD-SPKR-540-INF-F	Wahsega Extra Large IP Signboard with InformaCast $ Flashers	$1,174.80	3.00	$3,524.40
76	WL-SPKR-SMT-INF	Wahsega Surface Mount IP Speaker with InformaCast	$300.00	4	$1,200.00
77	WL-SPKR-10-B-W	Wahsega Auxiliary Wall Mount Speaker	$142.22	17	$2,417.74
78	WL-SPKR-RB-W	Wahsega Panic/Call Button Wall Plate	$31.11	58	$1,804.38
79	WL-SPKR-RVB-W	Wahsega Volume Button Wall Plate	$31.11	13	$404.43
80	WL-SPKR-RSR-W	Wahsega Sound Reinforcement Panel with Aux Input	$157.78	58	$9,151.24
81	WL-PBM-SIP-W-R	Wahsega SIP Panic Button with Microphone	$157.78	2	$315.56
		Total (Wahsega):			**$65,744.05**

Infortel

#	Part	Description	Price	Qty	Extended
82	V4-OPS-15-054112-12P	Infortel Select On-Premises Subscription Recurring Prepaid Fee - 1,400 to 1,500 Users - 12 Month Term - sold in 100 user increments	$4.37	1400	$6,118.00
83	V4-OPS-411001-12M	Rate Table Sub - US location - 12 Month Term - unlimited included with new system - updated quarterly	$0.00	1	$0.00
84	V4-OPS-15-019121-12P	UCCX Reporting On- Premises Subscription Prepaid Subscription Fee - 1 to 100 Agents - 12 Month Term	$85.62	15	$1,284.30
		Total (Infortel):			**$7,402.30**

Presidio Services

#	Part	Description	Price	Qty	Extended
85	PS-SVC-FF	Fixed Fee for Presidio employee labor	$4,032.00	1.0000	$4,032.00
		Deliverable: Kick Off			
86	PS-SVC-FF	Fixed Fee for Presidio employee labor	$6,720.00	1.0000	$6,720.00
		Deliverable: Design			

87	PS-SVC-FF	Fixed Fee for Presidio employee labor	$13,776.00	1.0000	$13,776.00
		Deliverable: Deployment Start			
88	PS-SVC-FF	Fixed Fee for Presidio employee labor	$13,776.00	1.0000	$13,776.00
		Deliverable: Deployment 33%			
89	PS-SVC-FF	Fixed Fee for Presidio employee labor	$13,776.00	1.0000	$13,776.00
		Deliverable: Deployment 67%			
90	PS-SVC-FF	Fixed Fee for Presidio employee labor	$13,776.00	1.0000	$13,776.00
		Deliverable: Deployment Complete			
91	PS-SVC-FF	Fixed Fee for Presidio employee labor	$4,032.00	1.0000	$4,032.00
		Deliverable: Knowledge Transfer			
92	PS-SVC-FF	Fixed Fee for Presidio employee labor	$4,536.00	1.0000	$4,536.00
		Deliverable: Project Closure			
		Total (Presidio Services):			**$74,424.00**
Cabling					
93	PS-SVC-FF	Fixed Fee for Presidio employee labor	$3,612.00	1.0000	$3,612.00
		Deliverable: Project Start			
94	PS-SVC-FF	Fixed Fee for Presidio employee labor	$3,612.00	1.0000	$3,612.00
		Deliverable: Project Closure			
95	PS-SVC-FF	Fixed Fee for Presidio employee labor	$211,512.00	1.0000	$211,512.00
		Deliverable: Central Campus Begin Structured Cabling Install Begin			
96	PS-SVC-FF	Fixed Fee for Presidio employee labor	$211,512.00	1.0000	$211,512.00
		Deliverable: Central Campus Begin Structured Cabling Install Complete			
97	PS-SVC-FF	Fixed Fee for Presidio employee labor	$44,688.00	1.0000	$44,688.00
		Deliverable: Central Campus speakers and clocks			
98	PS-SVC-FF	Fixed Fee for Presidio employee labor	$36,456.00	1.0000	$36,456.00
		Deliverable: Central Campus Cameras			
99	PS-SVC-FF	Fixed Fee for Presidio employee labor	$7,392.00	1.0000	$7,392.00
		Deliverable: Central Campus Patch Cords			
		Total (Cabling):			**$518,784.00**

	Sub Total:	**$924,299.68**
	Grand Total:	**$924,299.68**

This quote is governed by Terms and Conditions of NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS
Standard-Terms-for-Purchase-of-Services or Goods
Quote valid for 30 days from date shown above.
Prices may NOT include all applicable taxes and shipping charges
All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:
Presidio Networked Solutions LLC
8161 Maple Lawn Blvd., Suite 150
Fulton, MD 20759-2588

Pursuant to this contract your PO must reflect the following contract #
NASPO ValuePoint Cisco Contract AR233 (14-19) Florida Contract # 43220000-WSCA-14-ACS

Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5;   DUNS#15-405-0959; CEC 15-506005G
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)
Delivery: FOB Terms Dictated by individual PO details.

Customer hereby authorizes and agrees to make timely payment for products delivered and services
rendered, including payments for partial shipments

_____   _____
Customer Signature   Date