



Enrollment for Education Solutions

OFFERING OVERVIEW

Introducing the Enrollment for Education Solutions (EES) from Microsoft® Volume Licensing

Enrollment for Education Solutions (EES) is an easy, cost-effective licensing offer that provides academic institutions with assured coverage for desktop platform products with one annual employee count, the flexibility to add products in any quantity and simplified asset management—all under a single, evergreen subscription agreement.

In today's complex education IT environments, the EES provides primary, secondary, higher and further education institutions:

- An affordable volume based price and the rights to the latest Microsoft Enterprise software products, including: Microsoft Office Professional Plus 2010, Windows® 7 Enterprise Upgrade, Microsoft Core Client Access License (CAL) Suite, and Microsoft Enterprise Client Access License (ECAL) Suite.
- The simplicity of counting Full Time Equivalent (FTE) employees just once per year. In the UK an FTE is someone who works 200+ hours per year.
- Software Assurance; a powerful combination of benefits that include new version rights, the Home Use Program (HUP), and many other advantages, including tools, and training resources.
- A broad selection of additional Microsoft software products that may be licensed in any quantity.
- Live@edu, which provides email, calendars, document sharing, instant messaging, video chat, and mobile email accessible through many popular web browsers.
- Predictable annual payments with a one-year or three-year term option.

EES Benefits

EES provides participating institutions the benefits of:

- **Easy Compliance:** Through the simplicity and predictability of counting FTE employees just once per year you can be confident you are fully covered for the desktop platform products you've selected regardless of yearly fluctuations in employees or devices.
- **Customised Solutions:** Easily add additional products either organization-wide, department-wide, or for individual licenses at any time during your subscription term so you can deliver the right mix of technology and services to your faculty, staff, and students.
 - A broad selection of Microsoft software products, such as Microsoft Office Visio® drawing and diagramming software, Microsoft Office Project, Business Productivity Online Suite (BPOS), the Windows Server® operating system, and Microsoft Exchange Server are available as Additional Products through EES.

- Student Licensing options are also available and provide a convenient and cost-effective way for you to license software and services for your students so they may collaborate easily and have access to the software they need.
- **Simplified Asset Management:** Self-service tools such as the Volume Licensing Service Center enable you to easily track and manage your software assets and Software Assurance benefits from one convenient, online location.
- **Low Administration:** Subscription licensing eliminates the need to track licenses for the selected desktop platform products on every PC which enables your IT staff to be more productive as they no longer have to track multiple licenses across the institution.
- **Lower Total Cost of Ownership:** Realize the maximum value from your licensing investment with included benefits such as access to current technology, Work at Home Rights for faculty and staff, product evaluation rights, Software Assurance for Microsoft Volume Licensing and Microsoft Live@edu.

EES Features

Easy Compliance and Administration

When you license the desktop platform products or any additional products for use on all of the organization-owned or leased devices within the participating institution, your administrators and users know that the product use is covered. Although you report a faculty/staff FTE employee count when submitting your annual order, all institution-owned or leased devices are licensed to run all products you choose to license institution-wide, during the subscription year. Any new faculty or staff members added to the participating institution are licensed to use the devices running the licensed products.

Your students can also use the licensed product on institution-owned or leased devices located in classrooms or open access labs. To license your students for running products on a device the student either personally owns or is institution-owned and is assigned for an individual student's exclusive use, you may enroll in the Student Option (see The Student Option).

Wide Product Selection

You may order subscription licenses for a wide selection of Microsoft software through the EES programme. Please refer to the Microsoft Volume Licensing Product List at <http://microsoftvolumelicensing.com/> for a complete list of currently available products.

Microsoft Software Assurance

Software Assurance is a comprehensive maintenance offering. It offers a broad range of benefits that help you get the most out of your software license purchases. These benefits are available throughout the software management life cycle, so you can access them when you need them. Software Assurance benefits contribute to the return on your technology investment by helping you with budget predictability, minimized downtime, and improved productivity. And Software Assurance can help you lower the operating expenses for employee development, deployment, and support costs. This programme also offers other advantages, depending on how you activate and use the benefits.

With EES, Software Assurance is included with your software licenses.

EES benefits include;

New Version Rights
Windows 7 Enterprise
Technet
Home Use Programme
Virtual Desktop Access (VDA)
Office Roaming Rights
Microsoft Office Multi Language Pack
e-Learning
Extended Hotfix Support
Cold Back ups for disaster recovery
Window Fundamentals for Legacy
PC's
Spread Payments

For information about Software Assurance benefits, please visit <http://www.microsoft.com/uk/licensing/software-assurance/default.aspx>.

EES Desktop Platform Products

EES offers you access to the most recent releases of the EES desktop platform products*. To participate in EES, you start by choosing at least one of the following desktop platform products that you will license organization-wide. The EES desktop platform products are as follows:

- Windows 7 Enterprise upgrade
- Microsoft Office Professional Plus 2010
- Microsoft Core CAL Suite** (Includes Windows Server Standard CAL, Exchange Server Standard CAL, SharePoint® Server Standard CAL, and System Center Configuration Manager CAL)
- Microsoft Enterprise CAL Suite** (Includes all Core CAL Suite components plus Active Directory® Rights Management Services CAL, Exchange Server Enterprise CAL, SharePoint Server Enterprise CAL, Lync Standard CAL, Lync Enterprise CAL, System Center Client Management Suite*** CAL, Forefront® Protection Suite CAL, and Forefront Unified Access Gateway*** CAL)

**The products listed may be replaced by successor products, which in-turn will also be considered desktop platform products.*

***Individual CAL Suite components must be ordered organization-wide but are not desktop platform products.*

****Suite additions currently planned and would be available with active Software Assurance coverage on or after the products become available for purchase in Volume Licensing. Because Microsoft must be able to respond to changing market conditions, these plans are subject to change at any time.*

You may select individual EES desktop platform products to license organization-wide, or you may license an EES Education Desktop platform suite, which combines your Windows upgrade, Office, and CAL Suite licenses into one convenient SKU at a price that offers savings when compared to the cost of licensing those products individually.

The EES Education Desktop platform suites include:

EDUCATION DESKTOP WITH CORE CAL SUITE	EDUCATION DESKTOP WITH ENTERPRISE CAL SUITE
• Windows 7 Enterprise upgrade • Microsoft Office Professional Plus 2010 • Microsoft Core CAL Suite	• Windows 7 Enterprise upgrade • Microsoft Office Professional Plus 2010 • Microsoft Enterprise CAL Suite

You can also acquire the Microsoft Desktop Optimization Pack (MDOP) for Software Assurance as part of your Professional Desktop Platform Suite or Enterprise Desktop Platform Suite, making it easier for you to license MDOP that is consistent with the acquisition of the rest of your platform selection.

Additional Products

A broad selection of software and services are available as additional products under your EES. They provide the same License & Software Assurance coverage as desktop platform products. With the exception of Core CAL Suite or ECAL Suite component CALs (which must be licensed organization-wide based on your FTE employee count), additional products may be licensed for any quantity specified by the organization, ranging from one license to the entire FTE employee count.

Examples of software products available as additional products include Microsoft Office Visio, Microsoft Project, Windows Server, and Exchange Server. Examples of CALs available as additional products include the SQL Server CALs and Dynamics CRM Server CALs. Examples of Online Services include Business Productivity Online Suite, Deskless Worker Suite, Exchange Online, and SharePoint Online. You can see a complete list of additional products on the Microsoft Product List at www.microsoftvolumelicensing.com/userights/PL.aspx.

When you license additional products organization-wide, the software may be deployed on any institution-owned or leased device, including the institution's labs, and can be used by any faculty, staff, or student belonging to the institution. (Not covered by the organization-wide count are student-owned devices and organization-owned devices that are assigned to an individual student.)

Acquiring EES Coverage

Depending upon the size of your organization, you may acquire EES coverage through:

- Customers with as few as 5 Full-time Equivalent (FTE) employees can license through an Authorized Education Reseller (AER) by signing the simplified Open Value Subscription Agreement for Education Solutions, online e-agreement.
- Larger customers with a minimum of 1,000 FTE employees may also license through an Education Large Account Reseller (EdLAR) by signing the Campus and School Agreement and the Enrollment for Education Solutions.

These resellers are authorized to sell Microsoft academic edition products and volume licenses to qualified education users. To participate in EES or any of our other academic Volume Licensing programs, or to obtain current pricing, please contact an AER or LAR.

To find an AER or EdLAR in the United Kingdom, visit www.microsoft.com/uk/education/schools/software-licensing/education-licence-resellers.aspx

Licensing Products for Students: The Student Option

The EES Student Option provides a convenient and cost-effective way for you to license selected products for use by your students on a personally-owned computer or an institution-owned computer assigned for the student's exclusive use (i.e., a computer checked out to a student for the school year) based on an annual count of full time equivalent (FTE) students. You may choose any of the available EES application, system, or CAL products for your students. The products selected do not have to match those selected for your institution computers. All products licensed through the Student Option must be ordered for the full Student FTE count.

Getting Started with EES

To get started with EES, you must meet the minimum requirements, which are:

1. An organization-wide count of 5 or more FTE employees if licensing through an AER or 1,000 or more FTE employees if licensing through an EdLAR.
2. License at least one desktop platform product for the organization-wide count defined in your enrollment or agreement. Desktop platform products include only the following:
 - Windows 7 Enterprise Upgrade
 - Office Professional Plus 2010
 - Core CAL Suite*
 - Enterprise CAL (ECAL) Suite*
 - Education Desktop with Core CAL Suite
 - Education Desktop with Enterprise CAL Suite

**Individual CAL Suite components must be ordered organization-wide but are not desktop platform products and do not qualify to meet this minimum requirement.*

You may define your "organization" as:

- Your entire Institution including all of its affiliates, departments and school locations
- Your Institution only (including all of its departments and school locations, but not including any affiliates)
- Your Institution plus named affiliates, departments, school locations, and/or clearly defined user groups.
- A selected list of departments, school locations, and/or clearly defined user groups, if your Institution is a school without departments or school locations.

Please refer to your contract documents for legal definitions for defining your organization.

For more information

Find details and the latest updates about EES and other Academic Volume Licensing programs at <http://www.microsoft.com/uk/education>.

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The contents of this guide are subject to change. Please contact your Microsoft account manager or reseller for the most current version of this guide.