



# Cisco Collaboration Flex Plan

## Invitation for Bids # TS-20-04

General Information		
Evaluation of Proposals	Staff	See Section 1.7
Question Due Date	July 6, 2020	See Section 1.8
Proposals will be accepted until	2:00 p.m. on July 14, 2020	See Section 1.8
5% Proposal Security / Bid Bond	Not Applicable	Not Applicable
100% Payment and Performance Bonds	Not Applicable	Not Applicable

THE CITY OF PEMBROKE PINES  
 PURCHASING DIVISION  
 8300 SOUTH PALM DRIVE  
 PEMBROKE PINES, FLORIDA 33025  
 (954) 518-9020



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Attachment A: Contact Information Form

Attachment B: Non-Collusive Affidavit

Attachment C: Proposer’s Qualifications Statement

Attachment D: Sample Insurance Certificate



## **SECTION 1 - INSTRUCTIONS**

### **1.1 NOTICE**

Notice is hereby given that the City Commission of the City of Pembroke Pines is seeking sealed proposals for:

#### **IFB # TS-20-04 Cisco Collaboration Flex Plan**

Solicitations may be obtained from the City of Pembroke Pines website at <http://www.ppines.com/index.aspx?NID=667> and on the [www.BidSync.com](http://www.BidSync.com) website.

If you have any problems downloading the solicitation, please contact the BidSync Support line at 1-800-990-9339.

If additional information help is needed with downloading the solicitation package please contact the Purchasing Office at (954) 518-9020 or by email at [purchasing@ppines.com](mailto:purchasing@ppines.com). The Purchasing Office hours are between 7:00 a.m. - 6:00 p.m. on Monday through Thursday and is located at 8300 South Palm Drive, Pembroke Pines, Florida 33025.

The City requires all questions relating to the solicitation be entered through the "Ask a Question" option tab available on the BidSync website. Responses to the questions will be provided online at [www.bidsync.com](http://www.bidsync.com). Such request must be received by the "Question Due Date" stated in the solicitation. The issuance of a response via BidSync is considered an Addendum and shall be the only official method whereby such an interpretation or clarification will be made.

**Proposals will be accepted until 2:00 p.m., Tuesday, July 14, 2020.** Proposals must be submitted electronically at [www.BidSync.com](http://www.BidSync.com). The sealed electronic proposals will be publicly opened at 2:30 p.m. by the City Clerk's Office, in the City Hall Administration Building, 4<sup>th</sup> Floor Conference Room located at 601 City Center Way, Pembroke Pines, Florida, 33025.

### **1.2 PURPOSE**

The City of Pembroke Pines is seeking proposals from qualified firms, hereinafter referred to as the Contractor, to provide the requested Cisco Collaboration Flex Plan licensing for the City of Pembroke Pines, in accordance with the terms, conditions, and specifications contained in this solicitation.

Cisco Collaboration Flex Plan entitles the City of Pembroke Pines to use Cisco's industry-leading collaboration tools under one simple subscription-based offer. The Cisco Collaboration Flex Plan will cover software licensing, entitlements, and technical support for all provided services. Services in this plan for the City of Pembroke Pines will include: Cisco WebEx, Cisco Contact Center, and Cisco Unified Communications Manager (Call Manager).



Cisco WebEx - is a cloud-based collaboration suite comprised of Webex Meetings, Webex Teams and Webex Devices. Cisco Webex suite provides collaboration capabilities, including video meetings, team messaging and file sharing.

Cisco Contact Center - Contact center solutions are a collection of functions, features, and services that helps the City accomplish their customer experience goals. Cisco is currently the City's call center solution (ex. Utilities) used to handle incoming calls from customers.

Cisco Unified Communications Manager (Call Manager) - is the City's IP-based communications system that supports services like: voice, conferencing, video, data, instant messaging and mobility services.

### **1.3 SPECIFICATIONS**

- Vendor(s) must quote the items as specified.
- No substitutions will be accepted for any of the line items listed under Specifications section
- All professional services and/or labor will be done in-house

The City is seeking prices for the following:

Part Number	Smart Account Mandatory	Description	Qty
<b>A-SPK-EDU</b>	-	Collaboration Flex Plan for Education	1
<b>Initial Term - 36.00 Months   Auto Renewal Term - 0 Months</b>			
A-SPK-EDUEC-CM-M	-	Cloud Meetings	1200
A-SPK-EDUEC-TEC	-	Toll Employee Count	6200
A-SPK-EDU-HUB-PRO	-	Pro Pack for Cisco Webex Control Hub (1)	1200
SVS-SPK-SUPT-BAS	-	Collaboration Support Services - Basic Support	1
A-SPK-EMP-RMSTG-X	-	Included file storage (1)	53800
A-SPK-VOIP	-	Included VoIP (1)	1
A-SPK-EMP-WXSTG-X	-	Included Cisco WebEx Storage	50
A-SPK-ND-SR-X	-	Cisco Spark Devices upfront purchase registration	1440
A-SPK-M3MCTCECSC	-	Cloud Meetings/Cloud User Message Entitlement	7440
A-FLEX-P-TPRM-11X	-	Telepresence Room v11 License (1)	12
A-FLEX-P-COMMON11X	-	Common Area v11 License (1)	240
A-FLEX-EXP-RMS	-	Expressway Rich Media Session (1)	60
A-FLEX-EXP-PAK	Yes	Expressway Product Authorization Key (1)	1
A-FLEX-TMS-PAK	Yes	TMS Product Authorization Key (1)	1
A-FLEX-EXP-DESK	-	Expressway Deskphone Registration (1)	1440
A-FLEX-TMS-API	-	TMS Integration API with Microsoft Exchange (1)	1
A-FLEX-CME	-	Communications Manager Express (1)	120
A-FLEX-CUE-IVR	-	Unity Express with Interactive Voice Response (1)	3



A-FLEX-P-ER-11X	-	Emergency Responder v11 License (1)	1440
A-FLEX-EXP-AN	-	Enable Advanced Networking Option (1)	6
A-FLEX-P-UCXN-11X	-	Unity Connection v11 License (1)	1440
A-FLEX-CUCILYNC	-	CUCILYNC (1)	144
A-FLEX-TMS-250USR	-	TMS 250 System License (1)	6
A-FLEX-CUE-VM	-	Unity Express with Voicemail (1)	120
A-FLEX-P-PLMENC-K9	-	Unified Communications Manager Encryption License (1)	1
A-FLEX-UCM-PAK	Yes	UCM Product Authorization Key (1)	1
A-FLEX-TMS-SN	-	TMS Serial Number (1)	1
A-FLEX-P-UCM-11X	-	Unified Communications Manager v11 License (1)	1440
A-FLEX-EXP-TURN	-	1800 TURN Relay Option (1)	6
A-FLEX-ER-11X-K9	-	Emergency Responder SW Bundle v11 (1)	1
A-FLEX-EXP-KEY	-	Expressway Release Key (1)	4
A-FLEX-JABBER	-	Jabber (1)	600
A-FLEX-SRST-EP	-	SRST Endpoints (1)	1
A-FLEX-EXP-ROOM	-	Expressway Room Registration (1)	12
A-FLEX-P-ESS-11X	-	Essential v11 License (1)	120
A-FLEX-EXP-SERIES	-	Enable Expressway Series Feature Set (1)	12
A-FLEX-EXP-E	-	Enable Expressway-E Feature Set (1)	6
A-FLEX-EXP-GW	-	Enable GW Feature (H323-SIP) (1)	12
A-FLEX-SME-11X	-	Session Manager v11 (1)	480
A-FLEX-SW-11X-K9	-	On-Premises & Partner Hosted Calling SW Bundle v11 (1)	1
A-SPK-EDUEC-PCALL	-	On-Premises Calling	1200
A-FLEX-EDGAUD-USER	-	A-FLEX Webex Edge Audio	1200
<b>A-FLEX-CC</b>	-	Flex Contact Center	1

**Initial Term - 36.00 Months | Auto Renewal Term - 0 Months**

SVS-FLEX-SUPT-BAS	-	Basic Support for Flex Plan	1
A-FLEX-PJXPC	-	Flex CC On-Premises UCCX Premium Concurrent Agent	5
A-FLEX-PJXSC	-	Flex CC On-Premises UCCX Standard Concurrent Agent	10
A-FLEX-05-11X-K9	-	On-Premises UCCX Standard & Premium Media Kit v11	1
A-FLEX-J-AGT-RTU	-	On-Premises PCCE & UCCE, Hosted CCE & CCX Agent RTU	1
A-FLEX-JX-AGT-PAK	-	CCX Agent Product Authorization Key	1
A-FLEX-PJXS-AGT11X	-	On-Premises UCCX Standard Agent License v11	10
A-FLEX-PJXP-AGT11X	-	On-Premises UCCX Premium Agent License v11	5
A-FLEX-PJX-SVR11X	-	On-Premises UCCX Standard & Premium Server v11	1



## **1.4 PROJECT TIMELINE**

Products shall be delivered within 21 calendar of the City's issuance of a Purchase Order.

## **1.5 PROPOSAL REQUIREMENTS**

The [www.bidsync.com](http://www.bidsync.com) website allows for vendors to complete, scan and upload their documents as part of the bidder's submittal on the website. Prospective proposers interested in responding to this solicitation are requested to provide all of the information listed in this section. Submittals that do not respond completely to all of requirements specified herein may be considered non-responsive and eliminated from the process. Brevity and clarity are encouraged.

### **1.5.1 Attachment A: Contact Information Form**

- a. Attached is contact information form (Attachment A) where the vendor will enter their contact information and complete the proposal checklist. The Contact information form shall be electronically signed by the contact person authorized to represent the contractor. This form must be completed and submitted through [www.bidsync.com](http://www.bidsync.com) as part of the bidder's submittal.
- b. The vendor must provide their pricing through the designated lines items listed on the BidSync website.
- c. Please note vendors should be registered on BidSync under the name of the organization that they are operating as and it should match the organization name on the documents that they are submitting and utilizing when responding to the solicitation.
- d. The contact information form should contain an electronic signature of the authorized representative of the Proposer along with the address and telephone number for communications regarding the Proposal.
- e. Proposals by corporations should be executed in the corporate name by the President or other corporate officer accompanied by evidence of authority to sign. The corporate address and state of incorporation must also be shown.
- f. Proposals by partnerships should be executed in the partnership name and signed by a partner whose title and the official address of the partnership must be shown.

### **1.5.2 Attachment B: Non-Collusive Affidavit**

### **1.5.3 Attachment C: Proposer's Qualifications Statement**



## **1.6 VENDOR REGISTRATION AND QUALIFICATION DOCUMENTS**

The City has implemented a new process that is intended to make the bidding process easier for vendors that bid on multiple City projects. This process will require vendors to complete and submit the following standard forms and documents at any time prior to bidding on a project. In addition, the vendors will be able to utilize these same forms without the need to re-fill and re-submit the forms each time they bid on a City project.

**Furthermore, please make sure to update this information on an as-needed basis so that all pertinent information is accurate, such as local business tax receipts, and any other relevant information.**

These forms will be found under the “Vendor Registration” group of “Qualifications” on the BidSync website for the City of Pembroke Pines. Please note that the BidSync website requires bidders to complete all of these qualifications prior to being able to submit questions on any bids, therefore, please make sure to complete this information as soon as possible.

The following documents can be completed prior to the bidding process through the BidSync website and do not need to be attached to your submittal as the BidSync website will automatically include it.

### **1.6.1 Vendor Information Form**

### **1.6.2 Form W-9 (Rev. October 2018)**

- a. Previously dated versions of this form will delay the processing of any payments to the selected vendor.

### **1.6.3 Sworn Statement on Public Entity Crimes Form**

### **1.6.4 Local Vendor Preference Certification**

- a. If claiming Local Pembroke Pines Vendor Preference, business must attach a current business tax receipt from the City of Pembroke Pines
- b. If claiming Local Broward County Vendor Preference, business must attach a current business tax receipt from Broward County or the city within Broward County where the business resides.
- c. The Local Vendor Preference Certification form must be completed by/for the proposer; the proposer **WILL NOT** qualify for Local Vendor Preference based on their sub-contractors’ qualifications.





### **1.6.5 Local Business Tax Receipts**

### **1.6.6 Veteran Owned Small Business Preference Certification**

- a. If claiming Veteran Owned Small Business Preference Certification, business must attach the “Determination Letter” from the United States Department of Veteran Affairs Center for Verification and Evaluation notifying the business that they have been approved as a Veteran Owned Small Business (VOSB).
- b. The Veteran Owned Small Business Preference Certification form must be completed by/for the proposer; the proposer **WILL NOT** qualify for Veteran Owned Small Business Preference based on their sub-contractors’ qualifications.

### **1.6.7 Equal Benefits Certification Form**

### **1.6.8 Vendor Drug-Free Workplace Certification Form**

### **1.6.9 Scrutinized Company Certification**

## **1.7 EVALUATION OF PROPOSALS & PROCESS OF SELECTION**

- A. Staff will evaluate all responsive proposals received from proposers who meet or exceed the bid requirements contained in the solicitation. Evaluations shall be based upon the information contained in the proposals as submitted.
- B. Staff will make a recommendation to the City Commission for award of contract.

## **1.8 TENTATIVE SCHEDULE OF EVENTS**

<b>Event</b>	<b>Time &amp;/or Date</b>
Issuance of Solicitation (Posting Date)	<b>June 23, 2020</b>
Question Due Date	<b>July 6, 2020</b>
Anticipated Date of Issuance for the Addenda with Questions and Answers	<b>July 8, 2020</b>
Proposals will be accepted until	<b>2:00 p.m. on July 14, 2020</b>
Proposals will be opened at	<b>2:30 p.m. on July 14, 2020</b>
Evaluation of Proposals by Staff	<b>TBD</b>
Recommendation of Contractor to City Commission award	<b>TBD</b>



## **1.9 SUBMISSION REQUIREMENTS**

Bids/proposals **must be submitted electronically** at [www.bidsync.com](http://www.bidsync.com) on or before 2:00 p.m. on July 14, 2020.

Please note vendors should be registered on BidSync under the name of the organization that they are operating as and it should match the organization name on the documents that they are submitting and utilizing when responding to the solicitation.

The vendor must provide their pricing through the designated lines items listed on the BidSync website. In addition, the vendor must complete any webforms on the BidSync website and provide any additional information requested throughout this solicitation. Any additional information requested in the solicitation should be scanned and uploaded. **Unless otherwise specified, the City requests for vendors to upload their documents as one (1) PDF document in the order that is outline in the bid package.**

The City recommends for proposers to submit their proposals as soon as they are ready to do so. Please allow ample time to submit your proposals on the BidSync website. Proposals may be modified or withdrawn prior to the deadline for submitting Proposals. BidSync Support is happy to help you with submitting your proposal and to ensure that you are submitting your proposals correctly, but we ask that you contact their support line at 1-800-990-9339 with ample time before the bid closing date and time.

**PLEASE DO NOT SUBMIT ANY PROPOSALS VIA MAIL, E-MAIL OR FAX.**

**CONTACT INFORMATION FORM**

IN ACCORDANCE WITH "TS-20-04" titled "Cisco Collaboration Flex Plan" attached hereto as a part hereof, the undersigned submits the following:

**A) Contact Information**

The Contact information form shall be electronically signed by one duly authorized to do so, and in case signed by a deputy or subordinate, the principal's properly written authority to such deputy or subordinate must accompany the proposal. This form must be completed and submitted through [www.bidsync.com](http://www.bidsync.com) as part of the bidder's submittal. The vendor must provide their pricing through the designated lines items listed on the BidSync website.

**COMPANY INFORMATION:**

COMPANY: \_\_\_\_\_

STREET ADDRESS: \_\_\_\_\_

CITY, STATE &amp; ZIP CODE: \_\_\_\_\_

**PRIMARY CONTACT FOR THE PROJECT:**

NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

**AUTHORIZED APPROVER:**

NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

**B) Proposal Checklist**

Did you make sure to submit the following items, as stated in section 1.5 “Proposal Requirements” of the bid package?

1. Attachment A - Contact Information Form	Yes_____
2. Attachment B - Non-Collusive Affidavit	Yes_____
3. Attachment C - Proposer’s Completed Qualification Statement	Yes_____

Did you make sure to update the following documents found under the “Vendor Registration” group of “Qualifications” on the Bid Sync website for the City of Pembroke Pines?

Vendor Information Form	Yes_____
Form W-9 (Rev. October 2018)	Yes_____
Sworn Statement on Public Entity Crimes Form	Yes_____
Local Vendor Preference Certification	Yes_____
Local Business Tax Receipts	Yes_____
Veteran Owned Small Business Preference Certification	Yes_____
Equal Benefits Certification Form	Yes_____
Vendor Drug-Free Workplace Certification Form	Yes_____
Scrutinized Company Certification	Yes_____



### **C) Sample Proposal Form**

*The following sample price proposal is for information only. The vendor must provide their pricing through the designated lines items listed on the BidSync website.*

Part Number	Description	Qty	
<b>A-SPK-EDU</b>	- Collaboration Flex Plan for Education	1	Price to be Submitted Via BidSync
<b>Initial Term - 36.00 Months   Auto Renewal Term - 0 Months</b>			
A-SPK-EDUEC-CM-M	Cloud Meetings	1200	Price to be Submitted Via BidSync
A-SPK-EDUEC-TEC	Toll Employee Count	6200	Price to be Submitted Via BidSync
A-SPK-EDU-HUB-PRO	Pro Pack for Cisco Webex Control Hub (1)	1200	Price to be Submitted Via BidSync
SVS-SPK-SUPT-BAS	Collaboration Support Services - Basic Support	1	Price to be Submitted Via BidSync
A-SPK-EMP-RMSTG-X	Included file storage (1)	53800	Price to be Submitted Via BidSync
A-SPK-VOIP	Included VoIP (1)	1	Price to be Submitted Via BidSync
A-SPK-EMP-WXSTG-X	Included Cisco WebEx Storage	50	Price to be Submitted Via BidSync
A-SPK-ND-SR-X	Cisco Spark Devices upfront purchase registration	1440	Price to be Submitted Via BidSync
A-SPK-M3MCTCECSC	Cloud Meetings/Cloud User Message Entitlement	7440	Price to be Submitted Via BidSync
A-FLEX-P-TPRM-11X	Telepresence Room v11 License (1)	12	Price to be Submitted Via BidSync
A-FLEX-P-COMMON11X	Common Area v11 License (1)	240	Price to be Submitted Via BidSync
A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	60	Price to be Submitted Via BidSync
A-FLEX-EXP-PAK	Expressway Product Authorization Key (1) ( <b>Smart Account Mandatory</b> )	1	Price to be Submitted Via BidSync
A-FLEX-TMS-PAK	TMS Product Authorization Key (1) ( <b>Smart Account Mandatory</b> )	1	Price to be Submitted Via BidSync
A-FLEX-EXP-DESK	Expressway Desk phone Registration (1)	1440	Price to be Submitted Via BidSync
A-FLEX-TMS-API	TMS Integration API with Microsoft Exchange (1)	1	Price to be Submitted Via BidSync
A-FLEX-CME	Communications Manager Express (1)	120	Price to be Submitted Via BidSync
A-FLEX-CUE-IVR	Unity Express with Interactive Voice Response (1)	3	Price to be Submitted Via BidSync
A-FLEX-P-ER-11X	Emergency Responder v11 License (1)	1440	Price to be Submitted Via BidSync
A-FLEX-EXP-AN	Enable Advanced Networking Option (1)	6	Price to be Submitted Via BidSync
A-FLEX-P-UCXN-11X	Unity Connection v11 License (1)	1440	Price to be Submitted Via BidSync
A-FLEX-CUCILYNC	CUCILYNC (1)	144	Price to be Submitted Via BidSync
A-FLEX-TMS-250USR	TMS 250 System License (1)	6	Price to be Submitted Via BidSync
A-FLEX-CUE-VM	Unity Express with Voicemail (1)	120	Price to be Submitted Via BidSync
A-FLEX-P-PLMENC-K9	Unified Communications Manager Encryption License (1)	1	Price to be Submitted Via BidSync



A-FLEX-UCM-PAK	UCM Product Authorization Key (1) ( <b>Smart Account Mandatory</b> )	1	Price to be Submitted Via BidSync
A-FLEX-TMS-SN	- TMS Serial Number (1)	1	Price to be Submitted Via BidSync
A-FLEX-P-UCM-11X	Unified Communications Manager v11 License (1)	1440	Price to be Submitted Via BidSync
A-FLEX-EXP-TURN	1800 TURN Relay Option (1)	6	Price to be Submitted Via BidSync
A-FLEX-ER-11X-K9	Emergency Responder SW Bundle v11 (1)	1	Price to be Submitted Via BidSync
A-FLEX-EXP-KEY	Expressway Release Key (1)	4	Price to be Submitted Via BidSync
A-FLEX-JABBER	Jabber (1)	600	Price to be Submitted Via BidSync
A-FLEX-SRST-EP	SRST Endpoints (1)	1	Price to be Submitted Via BidSync
A-FLEX-EXP-ROOM	Expressway Room Registration (1)	12	Price to be Submitted Via BidSync
A-FLEX-P-ESS-11X	Essential v11 License (1)	120	Price to be Submitted Via BidSync
A-FLEX-EXP-SERIES	Enable Expressway Series Feature Set (1)	12	Price to be Submitted Via BidSync
A-FLEX-EXP-E	Enable Expressway-E Feature Set (1)	6	Price to be Submitted Via BidSync
A-FLEX-EXP-GW	Enable GW Feature (H323-SIP) (1)	12	Price to be Submitted Via BidSync
A-FLEX-SME-11X	Session Manager v11 (1)	480	Price to be Submitted Via BidSync
A-FLEX-SW-11X-K9	On-Premises & Partner Hosted Calling SW Bundle v11 (1)	1	Price to be Submitted Via BidSync
A-SPK-EDUEC-PCALL	On-Premises Calling	1200	Price to be Submitted Via BidSync
A-FLEX-EDGAUD-USER	A-FLEX Webex Edge Audio	1200	Price to be Submitted Via BidSync
<b>A-FLEX-CC</b>	Flex Contact Center	1	Price to be Submitted Via BidSync

**Initial Term - 36.00 Months | Auto Renewal Term - 0 Months**

SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	1	Price to be Submitted Via BidSync
A-FLEX-PJXPC	Flex CC On-Premises UCCX Premium Concurrent Agent	5	Price to be Submitted Via BidSync
A-FLEX-PJXSC	Flex CC On-Premises UCCX Standard Concurrent Agent	10	Price to be Submitted Via BidSync
A-FLEX-05-11X-K9	On-Premises UCCX Standard & Premium Media Kit v11	1	Price to be Submitted Via BidSync
A-FLEX-J-AGT-RTU	On-Premises PCCE & UCCE, Hosted CCE & CCX Agent RTU	1	Price to be Submitted Via BidSync
A-FLEX-JX-AGT-PAK	CCX Agent Product Authorization Key	1	Price to be Submitted Via BidSync
A-FLEX-PJXS-AGT11X	On-Premises UCCX Standard Agent License v11	10	Price to be Submitted Via BidSync
A-FLEX-PJXP-AGT11X	On-Premises UCCX Premium Agent License v11	5	Price to be Submitted Via BidSync
A-FLEX-PJX-SVR11X	On-Premises UCCX Standard & Premium Server v11	1	Price to be Submitted Via BidSync