



# City of Pembroke Pines, FL

601 City Center Way  
Pembroke Pines, FL  
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## Agenda Request Form

### Agenda Number:

**File ID:** 18-0015

**Type:** Agreements/Contracts

**Status:** Passed

**Version:** 1

**Agenda  
Section:**

**In Control:** City Commission

**File Created:** 01/08/2018

**Short Title:**

**Final Action:** 01/17/2018

#### Title:

MOTION TO APPROVE THE DEPARTMENTS RECOMMENDATIONS FOR THE FOLLOWING ITEMS LISTED ON THE CONTRACT DATABASE REPORT:

(A) BAPTIST HEALTH SOUTH FLORIDA, INC. - PROGRAMMING TO IMPROVE THE HEALTH AND WELLNESS OF MEMBERS OF COPP/SENIOR CENTER

(B) FORD & ASSOCIATES, INC. - FINANCIAL ADVISORY SERVICES DEBT MANAGEMENT

(C) GOMEZ AND SON FENCE, CORP. - CITYWIDE FENCING

(D) FORT BEND SERVICES, INC. - PURCHASE OF FBS C1282 POLYMER

(E) MORTON SALT, INC. - PURCHASE OF SODIUM CHLORIDE (SOLAR SALT)

(F) NALCO COMPANY - PURCHASE AND DELIVERY OF POTASSIUM PHOSPHATE

**\*Agenda Date:** 01/17/2018

**Agenda Number:**

**Internal Notes:**

**Attachments:** 1. Contract Database Report (FINAL) (2018-01), 2. Original Agreement - Baptist Health South Florida, Inc., 3. Fourth Amendment Baptist Health South Florida, 4. Financial Advisory Services - Ford & Associate, Inc., 5. Citywide Fencing Agreement - Gomez and Son Fence, Corp. (PSPW-16-01) (all back up), 6. 2nd Amendment - Gomez and Son -- Citywide Fencing Services

(ALL BACKUP), 7. Original Agreement - Fort Bend Services, Inc., 8. Second Amendment to Purchase of FBS C1282 Polymer - Fort Bend Services, Inc., 9. Morton Salt, Inc. - CO-OP Agreement (ALL BACKUP), 10. Original Agreement to Purchase & Delivery of Potassium Phosphate - Nalco Company, 11. 3rd Amendment to Purchase & Delivery of Potassium Phosphate - Nalco Company

1 City Commission 01/17/2018

1 City Commission 01/17/2018 approve

Pass

**Action Text:** A motion was made by Commissioner Siple, seconded by Vice Mayor Castillo, to approve. The motion carried by the following vote:

Aye: - 5 Ortis, Castillo, Commissioner Schwartz, Siple, and Commissioner Monroig

Nay: - 0

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**SUMMARY EXPLANATION AND BACKGROUND:**

1. Pursuant to Section 35.29(F) "City Commission notification" of the City's Code of Ordinances, "The City Manager, or his or her designee, shall notify the Commission, in writing, at least three months in advance of the expiration, renewal, automatic renewal or extension date, and shall provide a copy of the contract or agreement and a vendor performance report card for the contract or agreement to the City Commission."

2. On May 17, 2017, Commission approved the motion to place all contracts from the Contract Database Reports on consent agendas as they come up for contractual term renewal so that City Commission affirms directions to administration whether to renew or to go out to bid.

3. The Legislative Consultant items shown below are on the January 2018 Contract Database Report, and based on the 90 day requirement, these Agreements need to be presented to Commission by January 31, 2018.

**(A) Baptist Health South Florida, Inc. - Programming to Improve the Health and Wellness of Members of COPP/Senior Center**

1. On February 19, 2014, the City Commission approved to enter into an agreement with Baptist Health South Florida, Inc. for an initial one (1) year period commencing on March 3, 2014 and ending on March 2, 2014.

2. The City of Pembroke Pines Southwest Focal Point Senior Center provides reasonable

space for classes for a minimum of 20 participants. Baptist Health South Florida, Inc. has been offering programming to improve the health and wellness of the members. Exercise classes are provided by qualified professional at no cost to the participants.

3. Baptist Health of South Florida, Inc. currently sponsors four (4) classes each month. This renewal will amend the original agreement from four (4) classes each month down to two (2) classes due to reallocation of their financial resources.

4. Pursuant to Section 8 of the Original Agreement, the term may be extended for additional one (1) year renewal terms upon the execution of a written amendment.

5. To date, the agreement has had four Amendments, including four (4) one (1) year renewals which extended the term of the agreement to May 31, 2018.

6. The Community Services Department recommends that the City renew this Agreement for an additional one (1) year term, commencing on June 1, 2018 and expiring on May 31, 2019, as followed by the agreement.

**(B) Ford & Associates, Inc. - Financial Advisory Services Debt Management**

1. On May 15, 2013, the City Commission approved to enter into an agreement with Ford & Associates, Inc. for an initial five (5) year period commencing on June 19, 2013 and ending on May 14, 2018.

2. The City of Pembroke Pines Finance Department utilizes Ford & Associates, Inc. to provide debt management services.

3. Pursuant to Section 6.2.2 of the Original Agreement, the term may be extended for two (2) additional two (2) year periods subject to Agreement by both parties.

4. The Finance Department recommends that the City renew this Agreement for an additional two (2) year term commencing on May 15, 2018 and ending on May 14, 2020, as followed by the agreement.

**(C) Gomez and Son Fence, Corp. - Citywide Fencing**

1. On May 18, 2016, the City Commission approved to enter into an agreement with Gomez and Son Fence, Corp. for an initial one (1) year period commencing on June 1, 2016 and ending on May 31, 2017.

2. The City of Pembroke Pines Public Services Department utilizes Gomez and Son Fence, Corp. to provide replacement and new installation of chain link fencing at various locations throughout the City on an as-needed basis.

3. Pursuant to Section 3.2 of the Original Agreement, the term may be extended for two (2) additional one (1) year terms upon mutual written consent.

4. On February 21, 2017, The City and Gomez and Son Fence, Corp. agreed to amend the Original Agreement by increasing the annual lump fee by \$125,000 which brought the total to \$200,000.

5. The Public Services Department recommends that the City renew this Agreement for an additional one (1) year term, commencing on June 1, 2018 and expiring on May 31, 2019, as followed by the agreement.

**(D) Fort Bend Services, Inc. - Purchase of FBS C1282 Polymer**

1. On May 20, 2015, the City Commission approved to enter into an agreement with Fort Bend Services, Inc. for an initial one (1) year period commencing on June 1, 2015 and ending on May 31, 2016.

2. The City of Pembroke Pines Utilities Department utilizes Fort Bend Services, Inc. as the primary provider of FBS C1282 Polymer.

3. The Utilities Department currently Purchases FBS C1282 Polymer. This renewal will amend the original agreement and change the Purchase from FBS C1282 to FBS C1685. The Utilities Department came to conclusion that FBS C1685 is best suited for the application using less polymer than FBS C1282.

3. Pursuant to Section 2.2 of the Original Agreement, the term may be extended for additional one (1) year terms upon mutual written consent.

4. To date, the agreement has had two Amendments, including two (2) one (1) year renewals which extended the term of the agreement to May 31, 2018.

5. The Utilities Department recommends that the City renew this Agreement for an additional one (1) year term, commencing on June 1, 2018 and expiring on May 31, 2019, as followed by the agreement.

**(E) Morton Salt, Inc. - Purchase of Sodium Chloride (Solar Salt)**

1. On April 19, 2017, the City Commission approved to enter into a Co-Op agreement with Morton Salt, Inc. for an initial one (1) year period commencing on May 31, 2017 and ending on May 30, 2018

2. The City of Pembroke Pines Utilities Department utilizes Morton Salt, Inc. as the primary provider for Bulk (tank load) deliveries of Sodium Chloride, Solar Salt.

3. Pursuant to Section 5.01 of the Co-Op Agreement, the term may be renewed for three (3) additional one (1) year terms upon mutual written consent.

4. The Utilities Department recommends that the City renew this Co-Op Agreement for an

additional one (1) year term, commencing on May 31, 2018 and expiring May 30, 2019, as followed by the agreement.

**(F) Nalco Company - Purchase and Delivery of Potassium Phosphate**

1. On May 20, 2015, the City Commission approved to enter into an agreement with Nalco Company for an initial one (1) year period commencing on June 1, 2015 and ending on May 31, 2016.
2. The City of Pembroke Pines Utilities Department utilizes Nalco Company for the purchase and delivery of Potassium Phosphate (Nalco 7396).
3. Pursuant to Section 2.2 of the Original Agreement, the term may be renewed for additional one (1) year terms upon mutual written consent.
4. On September 14, 2016, the City and Nalco Company agreed to amend the Original Agreement to add the option to purchase less than bulk load shipments of 44,999 pounds or less at a price of \$1.44 per pound, in addition to the full bulk load shipments of 45,000 pounds or more at a price of \$0.99 per pound.
5. To date, the Agreement has had three Amendments, including two (2) one (1) year renewals which extended the term of the Agreement to May 31, 2018.
6. The Utilities Department recommends that the City renew this Agreement for an additional one (1) year term, commencing on June 1, 2018 and ending on May 31, 2019, as followed by the agreement.

**FINANCIAL IMPACT DETAIL:**

Please see the attached Contract Database Report for the amount of revenues and/or expenditures for each specific agreement.