



**Quote Number:** QU0000512354

**Effective:** 28 AUG 2020

**Effective To:** 27 OCT 2020

**Bill-To:**

PEMBROKE PINES, CITY OF  
9500 PINES BLVD  
PEMBROKE PINES, FL 33024  
United States

**Ultimate Destination:**

PEMBROKE PINES, CITY OF  
9500 PINES BLVD  
PEMBROKE PINES, FL 33024  
United States

**Attention:**

**Name:** Frederick Maas  
**Email:** fmaas@ppines.com

**Sales Contact:**

**Name:** Joshua Franklin  
**Email:** josh.franklin@signalcommunications.com  
**Phone:** 5616998748

**Contract Number:** BROWARD COUNTY SHERIFF'S OFFICE

**Freight terms:** FOB Destination

**Payment terms:** CREDIT CARD PAY METHOD

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	1	T8627A	TDMA	-	-	-
1a	1	UA00083AA	ADD: SOFTWARE LICENSE ONLINE DELIVERY	-	-	-
1b	1	QA00782AB	ENH: APX GPS ACTIVATION	\$173.00	\$138.40	\$138.40
1c	1	QA01767AC	ADD: P25 LINK LAYER AUTHENTICATION	\$115.00	\$92.00	\$92.00
2	1	T7627A	TDMA	-	-	-
2a	1	Q947BB	ADD: ASTRO 25 INTEGRATED VOICE & DATA	\$288.00	\$230.40	\$230.40
2b	1	QA00782AB	ENH: APX GPS ACTIVATION	\$173.00	\$138.40	\$138.40
2c	1	QA01767AC	ADD: P25 LINK LAYER AUTHENTICATION	\$115.00	\$92.00	\$92.00
2d	1	UA00083AA	ADD: SOFTWARE LICENSE ONLINE DELIVERY	-	-	-
3	1	T7656A	TDMA	-	-	-
4	3	T7656A	TDMA	-	-	-
4a	3	GA00229AB	ENH: APX GPS ACTIVATION	\$173.00	\$138.40	\$415.20
4b	3	GA01767AH	ADD: P25 LINK LAYER AUTHENTICATION	\$115.00	\$92.00	\$276.00
4c	3	UA00083AA	ADD: SOFTWARE LICENSE ONLINE DELIVERY	-	-	-
4d	3	W947AW	ADD: ASTRO 25 INTEGRATED VOICE & DATA	\$288.00	\$230.40	\$691.20
5	56653	SVC03SVC0115D	SUBSCRIBER PROGRAMMING	\$1.00	\$1.00	\$56,653.00

**Total Quote in USD**

**\$58,726.60**

Installation and/or Programming not included in the price of this quote unless listed as a separate line item in the body of the quote above.  
Programming (Does not include Code Plug Creation if required \$500-\$750).

Any deviations from the items below may require a Change Order.

1. Any changes to the scope of work.
2. Upon code plug development, Motorola will program a test radio for the customer to utilize and provide feedback. Once the code plug is accepted, the customer will be required to sign off.
3. Any deficiencies in counts or flash codes.
4. Quotes are based on customer provided information.

5. Any deviations from the customer provided template (excel view).
6. Any over time/ after hours costs could result in additional costs.
7. Programming scope is based on the customer having radios available to be programmed in a steady flow.
8. Customer to provide a dedicated point of contact to work with Motorola.

Pricing on this quote cannot be guaranteed unless the quote is converted into an order by the sales contact above. Pricing valid per BSO Master Agreement - Motorola Contract No.: 12-29077/JHJ. All Purchase Orders should be made out to Motorola Solutions, Inc.. Credit Cards are accepted in lieu of a purchase order. Quote prepared by: Josh Franklin (561) 699-8748

PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number
- >Include an Ultimate Address (only if different than the Ship-To)
- >Be Greater than or Equal to the Value of the Order
- >Be in a Non-Editable Format
- >Identify Tax Exemption Status (where applicable)
- >Include a Signature (as Required)

# Pembroke Pines Police Department P25

## First Touch

	Price Each	Qty	Total
<b>1. For every model radio and flash code difference include 1 code plug creation at \$620.00 each</b>	\$ 620.00	10	\$ 6,200.00

	Price Each	Qty	Total
<b>2. Additional code plugs needed for "User Roles/ Profiles" by radio model type/ flash code difference</b>	\$ 620.00	0	\$ -

<b>3. Subscriber reprogramming of radios</b>	Price Each	Qty	Total
Portables 50 or Less	\$ 70.00	0	\$ -
Portables 51-100	\$ 54.00	0	\$ -
Portables 101 or greater	\$ 46.00	385	\$ 17,710.00
Mobiles 50 or Less	\$ 70.00	0	\$ -
Mobiles 51-100	\$ 54.00	69	\$ 3,726.00
Mobiles 101 or greater	\$ 46.00	0	\$ -

<b>4. Flashing radios. This is in addition to the price to program the radio if both are occurring. This is a separate task.</b>	Price Each	Qty	Total
Portables 50 or Less	\$ 70.00	2	\$ -
Portables 51-100	\$ 54.00	0	\$ -
Portables 101 or greater	\$ 46.00	0	\$ -
Mobiles 50 or Less	\$ 70.00	4	\$ 280.00
Mobiles 51-100	\$ 54.00	0	\$ -
Mobiles 101 or greater	\$ 46.00	0	\$ -

	Price Each	Qty	Total
<b>5. 1 daily trip charge per 50 radios (1-50 radios = \$120.00, 51-100 radios = \$240.00, 101 to 150 radios = \$360.00, ect.</b>	\$ 120.00	9	\$ 1,080.00

<b>6. Preventative Maintenance check for all radios:</b>	<b>Price Each</b>	<b>Qty</b>	<b>Total</b>
Portable Radio, price per radio	\$ 57.00	385	\$ 21,945.00
Mobile Radio, price per radio	\$ 72.00	69	\$ 4,968.00

<b>7. template review with customer based on pricing matrix:</b>			
1-50 Radios = 1 hour contracted hourly rate	\$ 186.00	0	\$ -
51-100 Radios = 2 hours contracted hourly rate	\$ 372.00	0	\$ -
101- 500 Radios = 4 hours contracted hourly rate	\$ 744.00	1	\$ 744.00
500 plus Radios = 8 hours contracted hourly rate	\$ 1,488.00	0	\$ -

**Total For First Touch**

**\$56,653.00**

<b>Total (1st Touch)</b>	<b>\$56,653.00</b>
<b>Total (Flash Kits)</b>	<b>\$2,073.60</b>
<b>Grand Total</b>	<b>\$58,726.60</b>

Quoted Using Broward County Sheriff's Office - Motorola  
Master Purchasing Contract

