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Bid #TS-20-13 - Milestone XProtect VMS

Creation Date **Dec 17, 2020**

End Date **Jan 19, 2021 2:00:00 PM EST**

Start Date **Dec 22, 2020 4:34:36 PM EST**

Awarded Date **Not Yet Awarded**

Gerelcom, Inc.		\$238,008.07 (6/6 items)		
Bid Contact Bryan Lanham blanham@gerelco.com Ph 772-340-5998		Address 560 NW Enterprise Dr. Port St. Lucie, FL 34986		
Qualifications PP-DRUGFREE PP-EQUAL PP-LBTR PP-LOCAL PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9				
Agency Notes:		Supplier Notes:		
Item #	Line Item	Unit Price	Qty/Unit	Total Price
TS-20-13--01-01	XProtect Corporate Base License - XPCOBT - First Offer	\$1,342.82	1 / each	\$1,342.82
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-02	XProtect Corporate Device License - XPCODL - First Offer	\$138.80	1200 / each	\$166,560.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-03	Three year Care Plus for XProtect Corporate Base License - Y3XPCOBT - First Offer	\$525.25	1 / each	\$525.25
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-04	Three year Care Plus for XProtect Corporate Device License - Y3XPCODL - First Offer	\$54.85	1200 / each	\$65,820.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-05	XProtect Corporate Milestone Interconnect Camera License - XPCOMIDL - First Offer	\$1.00	200 / each	\$200.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-06	Milestone certified IT Engineer Labor - First Offer	\$89.00	40 / each	\$3,560.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		

Integrated Fire & Security Solutions Inc		\$358,644.04 (6/6 items)		
Bid Contact Justin Peterson jupeterson@ifssi.com Ph 239-415-4374 Fax 239-415-4378		Address 1970 Dana Drive Fort Myers, FL 33907		
Qualifications PP-DRUGFREE PP-EQUAL PP-LBTR PP-LOCAL PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9				
Agency Notes:		Supplier Notes:		
Item #	Line Item	Unit Price	Qty/Unit	Total Price
TS-20-13--01-01	XProtect Corporate Base License - XPCOBT - First Offer	\$1,969.64	1 / each	\$1,969.64
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-02	XProtect Corporate Device License - XPCODL - First Offer	\$203.58	1200 / each	\$244,296.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-03	Three year Care Plus for XProtect Corporate Base License - Y3XPCOBT - First Offer	\$770.40	1 / each	\$770.40
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-04	Three year Care Plus for XProtect Corporate Device License - Y3XPCODL - First Offer	\$80.44	1200 / each	\$96,528.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-05	XProtect Corporate Milestone Interconnect Camera License - XPCOMIDL - First Offer	\$0.00	200 / each	\$0.00
Product Code:		Supplier Product Code:		

Agency Notes:		Supplier Notes:		
TS-20-13--01-06	Milestone certified IT Engineer Labor - First Offer	\$377.00	40 / each	\$15,080.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		

Johnson Controls Security Solutions LLC		\$392,131.81 (6/6 items)		
Bid Contact	Alan Margulies alan.margulies@jci.com Ph 954-684-1365	Address 3054 Corporate Way Miramar, FL 33025		
Qualifications	PP-DRUGFREE PP-EQUAL PP-LBTR PP-LOCAL PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9			
Agency Notes:		Supplier Notes:		
Item #	Line Item	Unit Price	Qty/Unit	Total Price
TS-20-13--01-01	XProtect Corporate Base License - XPCOBT - First Offer	\$2,201.18	1 / each	\$2,201.18
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-02	XProtect Corporate Device License - XPCODL - First Offer	\$222.46	1200 / each	\$266,952.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-03	Three year Care Plus for XProtect Corporate Base License - Y3XPCOBT - First Offer	\$841.83	1 / each	\$841.83
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-04	Three year Care Plus for XProtect Corporate Device License - Y3XPCODL - First Offer	\$87.90	1200 / each	\$105,480.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-05	XProtect Corporate Milestone Interconnect Camera License - XPCOMIDL - First Offer	\$46.65	200 / each	\$9,330.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-06	Milestone certified IT Engineer Labor - First Offer	\$183.17	40 / each	\$7,326.80
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		

Integrated Security Systems		\$399,318.57 (6/6 items)		
Bid Contact	Jose Avendano javendano@teamiss.com Ph 305-324-8800	Address 1876 NW 7th Street Miami, FL 33125		
Qualifications	PP-DRUGFREE PP-EQUAL PP-LBTR PP-LOCAL PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9			
Agency Notes:		Supplier Notes:		
Item #	Line Item	Unit Price	Qty/Unit	Total Price
TS-20-13--01-01	XProtect Corporate Base License - XPCOBT - First Offer	\$2,181.36	1 / each	\$2,181.36
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-02	XProtect Corporate Device License - XPCODL - First Offer	\$230.23	1200 / each	\$276,276.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-03	Three year Care Plus for XProtect Corporate Base License - Y3XPCOBT - First Offer	\$853.21	1 / each	\$853.21
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-04	Three year Care Plus for XProtect Corporate Device License - Y3XPCODL - First Offer	\$93.84	1200 / each	\$112,608.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-05	XProtect Corporate Milestone Interconnect Camera License - XPCOMIDL - First Offer	\$0.00	200 / each	\$0.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		
TS-20-13--01-06	Milestone certified IT Engineer Labor - First Offer	\$185.00	40 / each	\$7,400.00
Product Code:		Supplier Product Code:		
Agency Notes:		Supplier Notes:		

Security 101										\$409,699.48 (6/6 items)	
Bid Contact		Stephanie Soriano fl-bids@security101.com Ph 954-984-4282						Address		1520 N Powerline Rd Pompano Beach, FL 33069	
Qualifications		PP-DRUGFREE PP-EQUAL PP-LBTR PP-LOCAL PP-SCRUTINIZED PP-SWORN PP-VENDORINFO PP-VOSB PP-W9									
Agency Notes:								Supplier Notes:			

Item #	Line Item	Unit Price	Qty/Unit	Total Price
TS-20-13--01-01	XProtect Corporate Base License - XPCOBT - First Offer	\$2,320.02	1 / each	\$2,320.02
Product Code: Agency Notes:		Supplier Product Code: XPCOBT Supplier Notes:		
TS-20-13--01-02	XProtect Corporate Device License - XPCODL - First Offer	\$239.81	1200 / each	\$287,772.00
Product Code: Agency Notes:		Supplier Product Code: XPCODL Supplier Notes:		
TS-20-13--01-03	Three year Care Plus for XProtect Corporate Base License - Y3XPCOBT - First Offer	\$907.46	1 / each	\$907.46
Product Code: Agency Notes:		Supplier Product Code: Y3XPCOBT Supplier Notes:		
TS-20-13--01-04	Three year Care Plus for XProtect Corporate Device License - Y3XPCODL - First Offer	\$94.75	1200 / each	\$113,700.00
Product Code: Agency Notes:		Supplier Product Code: Y3XPCODL Supplier Notes:		
TS-20-13--01-05	XProtect Corporate Milestone Interconnect Camera License - XPCOMIDL - First Offer	\$0.00	200 / each	\$0.00
Product Code: Agency Notes:		Supplier Product Code: XPCOMIDL Supplier Notes:		
TS-20-13--01-06	Milestone certified IT Engineer Labor - First Offer	\$125.00	40 / each	\$5,000.00
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes:		

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Questions? Contact a Periscope Source representative: 800-990-9339 or email: source-support@periscopeholdings.com



Vendor	Gerelcom, Inc.	Integrated Fire and Security Solutions	Tyco Fire & Security Management, Inc. DBA Johnson Controls Security Solutions LLC
Contact Information (From Attachment A)	Company Information: 560 NW Enterprise Drive Port Saint Lucie, FL 34986 Tel: (772) 340-5998 Fax: (772) 340-3666 Primary Contact: Bryan Lanham - Vice President Tel: (772) 201-0434 blanhm@gerelco.com Authorized Approver: Same as above	Company Information: 1970 Dana Drive Fort Myers, FL 33907 Tel: (239) 415-4374 Fax: (239) 415-4378 Primary Contact: Justin Peterson - President jupeterson@ifssi.com Authorized Approver: Same as above	Company Information: 15901 SW 29th Street Suite 801 Miramar, Florida 33027 Tel: (954) 684-1365 Primary Contact: Alan Margulies - Senior Account Executive State & Local Government alan.margulies@jci.com Authorized Approver: Terani Simons - District Commercial Sales Manager Tel: (818) 237-8599 terry.simons@jci.com
Total BID AMOUNT	\$238,008.07	\$358,644.04	\$392,131.81
Attachment A - Contact Information Form	Included	Included	Included
Attachment B - Non-Collusive Affidavit	Included	Included	Included
Attachment C - Proposer's Qualifications Statement	Included	Included	Included
Vendor Registration and Qualification Documents:			
1. Vendor Information Form	Included		Included
2. Form W-9 (Rev. October 2018)	Included	Included - Form Not Signed & No Date Issued Included - Form Not Signed & No Date Issued	Included - Note: Vendor supplied an old 2017 W-9 version, with a 2018 signature date.
3. Sworn Statement of Public Entity Crimes Form	A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.	Included - Form Not Filled Out & Not Signed & No Date Issued	A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime. Form Not Signed
4. Local Vendor Preference Certification	Included - Does Not Meet Requirements	Included - Meets Requirement, Form Not Signed	Form Not Included - Per Vendor Designation on BidSync; they Meet the Requirements, Broward County LBTR Submitted.
5. Local Business Tax Receipts	Included - St. Lucie County	Included - Broward County	Included - Broward County
6. Veteran Owned Small Business Preference Certification	Included - Does Not Meet Requirements	Included - Does Not Meet Requirement & Not Signed	Included - Form Not Filled Out & Not Signed
7. Equal Benefits Certification Form	Currently Complies	Included - Form Not Filled Out & Not Signed	Included - Currently Complies - Form Not Signed
8. Vendor Drug-Free Workplace Certification Form	Complies Fully	Included - Form Not Filled Out & Not Signed	Included - Complies Fully - Form Not Signed
9. Scrutinized Company Certification	Included	Included - Form Not Signed	Included - Not Completely Filled Out & Form Not Signed
Bid Security (N/A, Bid Bond, Cashier's Check, Not Submitted)	N/A	N/A	N/A
Additional Information	None	None	None
Method of Submittal	BidSync	BidSync	BidSync
Supplier Notes for Offer	None	None	None
Comments	None	None	None

Integrated Security Systems	AVI INTEGRATORS INC. DBA SECURITY 101
Company Information: 1876 NW 7TH Street Miami, FL 33125 Tel: (305) 324-8800 Primary Contact: Jose Avendano - Account Executive Tel: (305) 394-3920 javendano@teamiss.com Authorized Approver: Ronen Sarig - General Manager Tel: (305) 341-4628 rsarig@teamiss.com	Company Information: 1520 N Powerline Road Pompano Beach, FL 33069 Tel: (954) 984-4282 Fax: (954) 984-4284 fl-bids@security101.com Primary Contact: Matthew Alden - Account Manager Tel: (954) 253-8666 maiden@security101.com Authorized Approver: Same as above
\$399,318.57	\$409,699.48
Included	Included
Included	Included
Included	Included
Included	Included
Included	Included
A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.	A. Neither the entity nor any officers who are active in management nor any affiliate have been charged with a public entity crime.
Included - Meets Requirements	Not Included
Included - Broward County	Included - Broward County
Included - Does Not Meet Requirements	Included - Does Not Meet Requirements
Currently Complies Complies Fully	Currently Complies Complies Fully
Included	Included
N/A	N/A
None	None
BidSync	BidSync
None	None
None	None