City of Pembroke Pines, Florida Recap of Calvin Giordano Building Services Revenues

| | | Current Contract Revenues | | | | | | | | |
|---------------------------|--|---------------------------------------|------------------|--------------|--|--|--|--|--|--|
| Contract Year Ended | Gross Revenues as reported by CGA | Add'l Rent Excess 10% over \$4M | Annual Rental | Admin Fee | Total Billed & Collected by City | | | | | |
| | | | | | | | | | | |
| 06/30/16 | 6,008,878 | 200,888 | 161,905 | 165,209 | 528,002 | | | | | |
| 06/30/17 | 7,212,518 | 321,252 | 164,253 | 167,605 | 653,109 | | | | | |
| 06/30/18 | 8,724,710 | 472,471 | 168,852 | 172,298 | 813,620 | | | | | |
| 06/30/19 | 5,803,616 | 180,362 | 174,778 | 178,345 | 533,485 | | | | | |
| 06/30/20 | 5,350,582 | 135,058 | 178,641 | 182,287 | 495,986 | | | | | |
| 06/30/21 | 5,898,650 | 189,865 | 177,766 | 181,394 | 549,026 | | | | | |
| Total | 53,997,910 | \$1,499,896 | \$1,026,195 | \$1,047,137 | \$3,573,228 | | | | | |

| | | NEW PROPOSAL EFFECTIVE 7-1-2021 | | | | | | | | | | | |
|-----------------------------------|--|---------------------------------|--|------------------|----|--------------------------|----|--------------------------|--------------------------|----|---|----|--|
| Contract Year Ended | Gross Revenues as reported by CGA | Ci 11. | Proposal ty receives 5% of CGA Revenues | Annual Rental | F | Admin Fee Revenues | | .ess credit card fees | 100% City Waived Fees | Re | et Revenues ceived Under Proposal | Re | Additional venues Over rent Contract |
| | | | | | | | | | | | | | |
| 06/30/16 | 6,008,878 | | 691,021 | 161,905 | | 165,209 | | (142,917) | - | | 875,218 | | 347,216 |
| 06/30/17 | 7,212,518 | | 829,440 | 164,253 | | 167,605 | | (142,917) | - | | 1,018,380 | | 365,271 |
| 06/30/18 | 8,724,710 | | 1,003,342 | 168,852 | | 172,298 | | (201,840) | - | | 1,142,651 | | 329,031 |
| 06/30/19 | 5,803,616 | | 667,416 | 174,778 | | 178,345 | | (309,558) | - | | 710,981 | | 177,496 |
| 06/30/20 | 5,350,582 | | 615,317 | 178,641 | | 182,287 | | (212,586) | - | | 763,658 | | 267,673 |
| 06/30/21 | 5,898,650 | | 678,345 | 177,766 | | 181,394 | | (231,277) | - | | 806,229 | | 257,203 |
| Total | 38,998,955 | \$ | 4,484,880 | \$ 1,026,195 | \$ | 1,047,137 | \$ | (1,241,095) | \$- | \$ | 5,317,117 | \$ | 1,743,890 |
| Average for Last 6 Years | \$ 6,499,826 | \$ | 747,480 | \$ 171,033 | \$ | 174,523 | \$ | (206,849) | s - | \$ | 886,186 | \$ | 290,648 |