



Legislation Text

File #: 19-0062, Version: 1

MOTION TO AWARD PD-18-06 "SWAT TEAM TACTICAL NIGHT VISION BINOCULARS AND ACCESSORIES" TO THE MOST RESPONSIBLE/RESPONSIVE BIDDER, CLYDE ARMORY, INC., IN THE AMOUNT NOT TO EXCEED \$185,225.92.

SUMMARY EXPLANATION AND BACKGROUND:

1. On November 19, 2018, the City Commission authorized the advertisement of PD-18-06 "Swat Team Tactical Night Vision Binoculars and Accessories", which was later advertised on November 27, 2018.
2. The purpose of PD-18-06 "Swat Team Tactical Night Vision Binoculars and Accessories" is to provide the Police Department's Swat Team with BNG-001-A48M INSIGHT Night Vision Binoculars with DBAL-I2 Green Laser Class 1 Laser Designator.
3. On December 18, 2018, the City opened eleven (11) bids from the following vendors:

Vendor	Binoculars	Mount	Total
1. Maxavision Technologies	\$159,600*	\$12,784	\$172,384
2. Clyde Armory, Inc	\$175,420.96	\$9,804.96	\$185,225.92
3. Resolute Event Solutions	\$186,400	\$0	\$186,400
4. SRT Supply	\$178,400	\$10,560	\$188,960
5. Lawmen's & Shooters' Supply, Inc	\$185,828	\$9,500.48	\$195,328
6. Law Enforcement Supply Co, Inc	\$194,368	\$10,464	\$204,832
7. Botach Tactical	\$197,736.96	\$9,710.40	\$207,447.36
8. Rescue Operations Intl. Group LLC	\$210,304	\$9,560	\$219,864
9. Holzberg Communications, Inc	\$207,184	\$15,664	\$222,848
10. Begus Online LLC	\$276,608	\$20,800	\$276,408
11. Night Fighter Tactical Inc.	\$153,600*	\$0	\$153,600

Notes - Vendors in the table above with an "*" have submitted an alternate product.

4. The Police Department has analyzed various options that would be the best fit for the Department, while also considering the existing brands that are currently in place throughout the Department, ease of use and efficiencies in maintaining and operating the equipment. As a result, the bid package includes the equipment and brand names determined by the City's Police Department.
5. The Police Department has reviewed the alternatives that were submitted by Maxavision Technologies and Night Fighter Tactical Inc. and based on the pricing, specifications, and the current environment in the SWAT Team, the Police Department recommends moving forward with the requested products in lieu of the alternatives.
6. The Police Department has reviewed the next lowest submittal from Clyde Armory, Inc., and has

deemed them to be the most responsive/responsible bidder.

7. Clyde Armory, Inc. has completed the Equal Benefits Certification Form and has stated that: "Contractor currently complies with the requirements of this section."

8. Recommend Commission to award PD-18-06 "Swat Team Tactical Night Vision Binoculars and Accessories" to the most responsible/responsive bidder, Clyde Armory, Inc., in the amount not to exceed \$185,225.92.

FINANCIAL IMPACT DETAIL:

- a) **Initial Cost:** \$185,225.92.
- b) **Amount budgeted for this item in Account No:** Funds are available in account # 1-521-3001-64176 (S.E.T. Equipment).
- c) **Source of funding for difference, if not fully budgeted:** Not Applicable.
- d) **5 year projection of the operational cost of the project** Not Applicable.
- e) **Detail of additional staff requirements:** Not Applicable.