



## Legislation Text

File #: 20-0388, Version: 1

MOTION TO AWARD IFB # TS-20-03 "NETAPP CENTRALIZED STORAGE SOLUTION" TO THE MOST RESPONSIVE/RESPONSIBLE BIDDER, PRESIDIO NETWORKED SOLUTIONS LLC, IN THE AMOUNT NOT TO EXCEED \$350,069.09.

### SUMMARY EXPLANATION AND BACKGROUND:

**- Chapter 35 of the City's Code of Ordinances is titled "PROCUREMENT PROCEDURES, PUBLIC FUNDS."**

**- Section 35.15 defines an Invitation for Bid as "A written solicitation for competitive sealed bids with the title, date and hour of the public bid opening designated therein and specifically defining the commodities or services for which bids are sought. The invitation for bid shall be used when the city is capable of specifically defining the scope of work for which a service is required or when the city is capable of establishing 15 precise specifications defining the actual commodities required. The invitation for bid shall include instructions to bidders, plans, drawings and specifications, if any, bid form and other required forms and documents to be submitted with the bid."**

**- 35.18(A) states, "A purchase of or contracts for commodities or services that is estimated by the Chief Procurement Officer to cost more than \$25,000 shall be based on sealed competitive solicitations as determined by the Chief Procurement Officer, except as specifically provided herein."**

**- Section 35.19(A) states "All sealed competitive solicitations as defined in § 35.18 shall be presented to the City Commission for their consideration prior to advertisement."**

**- Section 35.21(A)(1) states, "An initial purchase of, or contract for, commodities or services, in excess of \$25,000, shall require the approval of the City Commission, regardless of whether the competitive bidding or competitive proposal procedures were followed."**

### SUMMARY EXPLANATION AND BACKGROUND:

1. On May 20, 2020, the City Commission authorized the advertisement of IFB # TS-20-03 "NetApp Centralized Storage Solution", which was advertised on May 28, 2020.

2. The purpose of this solicitation was to seek proposals from qualified firms to provide the Technology Services Department with one (1) NetApp Centralized Storage Solution.

3. On June 23, 2020, the City opened three (3) proposals, including one (1) partial proposal, from the following vendors:

#### Vendors

#### Price

Presidio	\$350,069.09
Sirius Computer Solutions	\$562,204.66
Netsync	\$440,397.00*

\*Netsync provided a partial bid and did not include various line items.

4. The Technology Services Department and the Procurement Department have reviewed the bids and have deemed Presidio to be the most responsive/responsible bidder.

5. In addition, Presidio has also completed the Equal Benefits Certification Form and has stated that the "Contractor currently complies with the requirements of this section."

6. Request Commission to award IFB # TS-20-03 "NetApp Centralized Storage Solution" to the most responsive/responsible bidder, Presidio Networked Solutions LLC, in the amount not to exceed \$350,069.09.

**FINANCIAL IMPACT DETAIL:**

**a) Initial Cost:** \$350,069.09

**b) Amount budgeted for this item in Account No:** There is \$350,070 available in account # 1-513 -2002-64400 (Other equipment).

**c) Source of funding for difference, if not fully budgeted:** Not Applicable.

**d) 5 year projection of the operational cost of the project:** Not Applicable.

**e) Detail of additional staff requirements:** Not Applicable.